



Australia's Best Program Delivery Company



Official Partner of the



Seven Consulting - Services



1. Program Delivery



We deliver some of Australia's most complex and challenging agile, traditional and hybrid programs. We work with our clients to understand their organisational and program characteristics. These inform how we design our delivery approach to produce the best outcome for our clients. The majority of our Consultants are scaled agile (SAFe) certified and we have over \$3bn of Agile and traditional Programs under direct management.

2. PMO Services



We provide PMO establishment and management, PMO analyst and scheduling services, and tools for some of the largest organisations in Australia.

3. Delivery Consulting



We provide delivery capability uplift, sponsor and project manager training, portfolio and program reviews to assist our clients improve their program delivery.

All of our clients are reference sites

Our Clients



Seven Consulting has a proven track record delivering critical outcomes for Australian organisations across industries and domains. 100% of our clients are reference sites.





































































Our clients and staff are our top priority



Client Satisfaction Survey Results

Year	Satisfaction rating	Survey questions
2019	99.08%	14,949
2018	98.65%	15,450
2017	99.08%	9,691
2016	98.94%	10,336
2015	99.35%	5,655
2014	99.26%	3,520

100% of our clients are reference sites

Staff Satisfaction Survey Results

Survey Date	Satisfaction rating
Dec'19	98.30%
Jun '19	98.82%
Dec '18	96.44%
Jun '18	96.40%
Dec '17	97.50%
Jun '17	98.30%



"It is clear that you only recruit PM's that are the best in the business"



"No fuss, just good, honest and consistent project delivery"



"Highly professional staff, great support from the broader organisation. Clear about what they are good at and stick to this"



"Very professional"
"Great consulting skills"



How do we get 98%+ client satisfaction?



Why all our clients are reference sites.



Hands-on ownership



High staff engagement, low turnover with **no** contractors



At a minimum, there is monthly Quality Assurance review of the consultant's work, done by either the Founder, Managing Director or PMO Practice Lead



Bench support available to all consultants at no cost to the client



Extensive mentoring and training support, strong IP and knowledge sharing



Holiday and sick leave cover for assignments



Strong in-house tooling to support consultants, clients and quality assurance

How our values impact our delivery?





Teamwork

Teamwork has to be at the core because you can't deliver big projects without great teamwork – we focus on ensuring that the Seven team, the client team and vendors work seamlessly together.



Transparency

Assumptions and poor communications kill projects, whereas openness is the foundation of good relationships and reliable delivery. We remain a completely independent consultancy.



Delivery

A focus on outcomes focuses the team and grows confidence. With a confident attitude, expert personnel and effective teams we always deliver to clients high expectations.

Why have strong scheduling capability?



- All programs require effective schedules to efficiently deliver and achieve the best possible outcomes for the program on all parameters (time, cost, quality, scope).
- The schedule is the control that enables hidden problems to be exposed and ensures that issues are raised and dealt with in an effective and timely manner.
- An effective schedule is one that enables a realistic measurement of progress against a set target (Schedule Baseline), prioritisation of time and effort in order to meet the target (Critical Path), and an early identification of risks and issues that could endanger on-time delivery (Risk Analysis).
- Many organisations build inadequate schedules that cannot be properly tracked against. This can be as simple as underestimating task duration but can often be caused by more complex mis-scheduling, e.g. tasks are at too high a level; dependencies are not created or created incorrectly; sequencing is not optimal; lead and lag is incorrect; or tacking is not effectively managed. The quality of the schedule and maintenance of it are a major determinant of the success of the project.
- Each day on the critical path is worth the sum of the daily program costs and one day of benefits. Realising this and proactively optimising every task on the Critical Path will allow you manage this. This is where weekend work and additional resourcing can be used selectively. Slack should be managed in parallel to ensure other tasks don't become critical path. Knowing how far each task is from the Critical Path (float) gives you the ability to prioritize tasks and resources wisely.
- The creation, maintenance and analysis of a quality schedule will avoid cost / waste and enable the achievement of better business outcomes.
- To create and maintain effective schedules, a strong scheduling capability is required.

Our Services - Scheduling Capability



A strong scheduling process consists of:

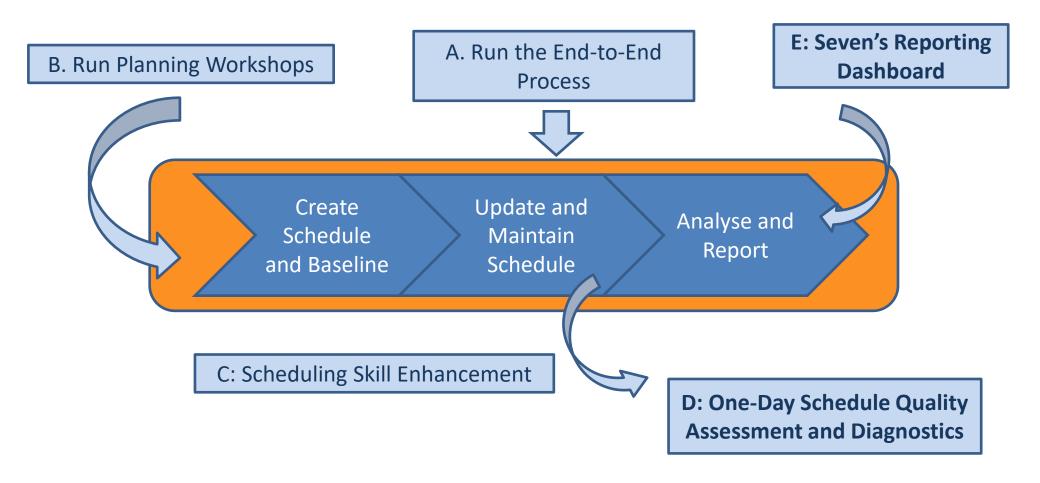
- Creating Schedule and Setting Baseline identifying deliverables, tasks, dependencies, duration and resource estimates and composing them in an efficient and logical schedule of activities which is then baselined and utilised as the target state
- Updating and Maintaining Schedule a weekly update of the schedule with actual data to enable effective management of Critical Path, task velocity and the management of any changes, where necessary
- Analysing and Reporting Actual, baselined data and forecasts are analysed to create reports that provide key management information, including reporting on the Critical Path; an overall picture of how project has been tracking in the past; and a risk analysis for the future.

Within this context, Seven Consulting offers the following services to either provide or develop in your organisation/program strong scheduling capability:

- Run the End-to-End scheduling process
- Run planning workshops
- Scheduling skill enhancement
- One-day Schedule Quality Assessment and Diagnostics
- Reporting dashboard

Seven Consulting's Scheduling Capability Services





Overview of Scheduling Capability Services



- A. Run the End-to-End Process: develop an effective and detailed schedule; identify the critical path; provide expert advice on critical path management; progress and update the schedule; analyse progress to date and the status of the critical path and the identification of potential risks.
- B. Run Planning Workshops: Provision of a team of highly experienced consultants, including a master scheduler, to run planning sessions with all Stream Leads, Project Managers and the Program Manager(s) to clarify the scope, identify deliverables and to establish internal and external dependencies. Once complete, this will form the form the basis of a strong and integrated schedule.
- **C. Scheduling Skill Enhancement:** Determine your organisation's target capability requirement. Then assess the individual level of skill for each scheduling practitioner and, finally, develop and deliver a mentoring and coaching plan, where required.
- D. One-day Schedule Quality Assessment and Diagnostics: A Health Check Tool designed to assist Master Schedulers, Project Managers and Program Managers in evaluating the quality of their schedules, and provide suggestions on how to improve their schedules through the application of a set of best practice guidelines and rules.
- E. Seven's Schedule Reporting Dashboard: A customisable dashboard which provides rich detail on key schedule metrics at the work stream project and program level.

A. Run the End-to-End Process



What we offer:

- Seven Consulting's schedulers will work with the project team throughout planning the phases of the program to develop an
 effective and detailed schedule.
- Our Schedulers work with your Project Managers to create a detailed schedule based on your organisation's methodology, and identify the Critical Path.
- Our Schedulers will provide an expert opinion on how to compress the critical path, in order to bring the delivery date back to a target date, i.e. release date.
- Once the schedule is baselined, Seven Consulting's Schedulers will engage weekly with the Workstream Leads and Project Managers to obtain actual data on progress and will update the schedule.
- Our Schedulers will go beyond just updating the schedule. They will perform a range of analyses on progress to date, status
 of the critical path and identification of potential risks to enable better decision making.
- Seven Consulting's schedule reporting capability is efficient and removes the necessity of receiving multiple pages of fragmented reports. Seven Consulting uses its propriety reporting tool. The tool retrieves up-to-date data from the schedule and delivers it in a single dashboard (refer to Schedule Reporting Dashboard).

Benefits for you:

- An effective schedule which provides a basis for tracking and measuring progress, forecasting and mitigating emerging challenges and prioritising time and effort to facilitate a successful delivery.
- Robust, consistent and reliable reporting (refer to Schedule Reporting Dashboard).
- Artefacts:
- Schedule Management Plan
- Baselined schedule with identified critical path, approved by sponsor
- Weekly schedule report (Reporting Dashboard)

B. Run Planning Workshops



What we offer:

- Seven Consulting provides a team of highly experienced consultants including a Master Scheduler, to run planning sessions with all Stream Leads, Project Managers and the Program Manager(s) to clarify the scope, identify deliverables and establish internal and external dependencies. These then form the basis for a strong and integrated schedule.
- In order to achieve this our consultants will either use our own methodology, or leverage an internal methodology, to capture all the required information, assumptions and risks to create a platform for successful scheduling practice.

Benefits for you:

- The integrated planning exercise across the program promotes the participation and understanding of all program leaders to ensure that all program participants are on the same page.
- Senior stakeholder engagement in the planning process will deliver higher levels of commitment to the plan.
- A strong and collective understanding of the Critical Path and more active management of critical tasks.

Artefacts:

- Program and Work Stream Scope Statements
- Baselined Schedule with identified Critical Path, approved by Sponsor
- List of planning assumptions
- List of identified schedule risk and issues

(see Appendix 2)

C. Scheduling Skill Enhancement



What we offer:

- Seven Consulting has developed a proven process to identify an organisation's target capability requirement.
- We facilitate this process through the placement of highly skilled Master Schedulers who have the expertise to mentor and coach project team members, Project Managers and Project Analysts to create a profound understanding of effective scheduling.
- Based on the in-depth assessment of individual and organisation capability gained through initial assessment, and also day-to-day interactions with the team members, an action plan is recommended to train and source scheduling personnel within the organisation.
- We continue to work with your resources for an agreed period after initial training to ensure the
 effectiveness of training in real situations.

Benefits for you:

Robust in-house scheduling capability

Artefacts:

- Pre-training Assessment
- Tailored Training Material
- Post-training Assessment

D. One-day Schedule Quality Assessment and Diagnostics



What we offer:

• The Seven Consulting Health Check Tool is designed to assist Master Schedulers, Project Managers and Program Managers in evaluating the quality of their schedules, and in providing suggestions on how they can improve their schedules through the application of a set of best practice guidelines and rules.

Benefits for you:

- A qualitative assessment of schedules, presented in tabular format, highlighting areas of weakness or concern that may result in your schedule providing incorrect data. (See next page for a detailed example).
- Recommendations on how these problems can be addressed to improve the schedules quality and, by extension, effectiveness.

Artefacts:

- Schedule Health Check Report
- Schedule Diagnostics Report

Criteria	Description	Target Type	Lower Limit	Upper Limit	Score Guide			Weight	Score (out of 3)	weight Score	Details		
Criteria	Description	Target Type	Lower Limit	Opper Limit	On Target	Within Tolerance	Needs Attention	weight	Score (out or s)	weight Score	Actual Number	Total Number	Activity Code
Logic	The number of activities that are missing a predecessor, a successor or both.	Minimize	5.0	10.0	Less than 5%	More Than 5% and less than 10%	More than 10%	15	3	15.0%	13	678	3;10;18;33;56;295;328;403;484;519;574;583 ;808
Summary Level Tasks	No dependency or resources assigned to summary level tasks	Minimize	1.0	2.0	Less than 1%	More Than 1% and less than 2%	More than 2%	5	1	1.7%	51	208	Results are more than 20
Leads	This check identifies activities that are carrying a lead (also known as a negative lag)	Minimize	5.0	10.0	Less than 5%	More Than 5% and less than 10%	More than 10%	3	1	1.0%	91	678	Results are more than 20
Lags	This check identifies activities that are carrying a lag	Minimize	5.0	10.0	Less than 5%	More Than 5% and less than 10%	More than 10%	3	1	1.0%	71	678	Results are more than 20
FS Relations	The Number of Activities without FS relation	Minimize	10.0	20.0	Less than 10%	More Than 10% and less than 20%	More than 20%	3	3	3.0%	43	678	Results are more than 20
Hard Constraint	Number of activities with hard or two-way constraints	Minimize	0.5	1.0	Less than 0.5%	More Than 0.5% and less than 1%	More than 1%	9	1	3.0%	71	678	Results are more than 20
High Float	Number of activities with total float greater than quarter of project duration.		2.0	5.0	Less than 2%	More Than 2% and less than 5%	More than 5%	6	1	2.0%	62	678	Results are more than 20
Negative Float	Total activity that is incomplete and total float is less than zero working days		0.0	0.0	Less than 0%		More than 0%	15	1	5.0%	127	678	Results are more than 20
High Duration	on Total number of activities that have a duration longer than one months		5.0	10.0	Less than 5%	More Than 5% and less than 10%	More than 10%	10	3	10.0%	19	678	13;104;110;116;118;134;141;156;455;463;5 94;596;600;610;627;636;658;824;846
Invalid Dates	All activities with planned work in the past. There should not be any invalid dates in the schedule	Minimize	0.5	1.0	Less than 0.5%	More Than 0.5% and less than 1%	More than 1%	20	3	20.0%	1	562	485
Key Resources	Number of activities that do not have resources correctly assigned (over-allocated resources)	Minimize	10.0	20.0	Less than 10%	More Than 10% and less than 20%	More than 20%	3	1	1.0%	678	678	Results are more than 20
Missed Activities	Number of activities that have slipped from their baseline dates		10.0	20.0	Less than 10%	More Than 10% and less than 20%	More than 20%	5	1	1.7%	578	678	Results are more than 20
BEI	Baseline Execution Index (Number of Actual Finished Activity/ Numebr of Baseline Finished Activity)		10.0	20.0	Less than 10%	More Than 10% and less than 20%	More than 20%	3	1	1.0%	49	165	Results are more than 20
								100		65.3%	Final Score		

D. Example of Schedule Quality Assessment and Diagnostics



						Score Guide			Score (out of 3)				Details
Criteria	Description	Target Type	Lower Limit	Upper Limit	On Target	Within Tolerance	Needs Attention	Weight		weight Score	Actual Number	Total Number	Activity Code
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								100		65.3%		Fina	l Score



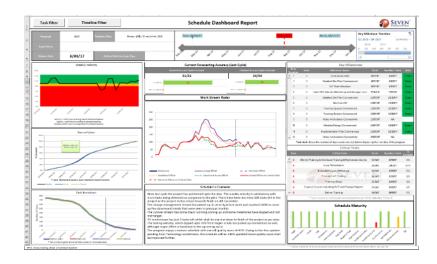
What we offer:

- Customisable dashboard which provides rich detail on leading indicators at the Program, Project and Work Stream level.
- The dashboard is designed so it can be used at all levels, from Executive Sponsors through to Portfolio Directors/Heads of Delivery, Program Directors, PMO Leaders, Project Managers and Workstream Leads.

Benefits for you:

The Dashboard provides a snapshot through which management can determine:

- The performance of program or its section:
 - against the baseline;
 - against the forecast;
- Where the challenges are;
- Where to focus attention and effort to recuperate the slipping tasks.
- The dashboard is based on detailed calculated schedule dates and shows whether the team is getting through the overall workload and Critical Path tasks as expected. (Note: this is a different view of progress to a status report as it is based on detailed information captured in the schedule.)

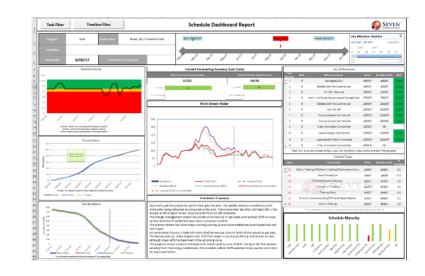


<u>See Appendix 1</u> – example of a reporting dashboard

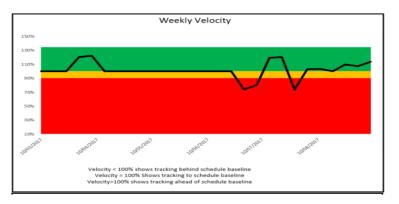


The dashboard provides insight into:

- The cumulative progress of the Program, Project, Release or Work Stream against baselined plan.
- The velocity (speed versus planned speed by week) of a Program, Project, Release or Work Stream.
- The progress of task completion in a Program, Project, Work
 Stream or Release against the overall plan and forecast.
- The most urgent critical path tasks and their progress against the baseline.
- Schedule Maturity, based on best practice standards (established by the Defence Contract Management agency, USA), which are a key indictor of the project's likelihood of success.
- The amount of effort exerted and planned to be exerted by Program or Work Stream.
- The status of key milestones of Project, Program or Work Stream.
- Summary of the Program Timeline.
- Project risks, opportunities insights through the Scheduler's comments.





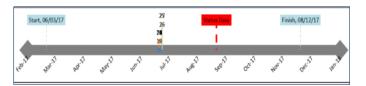






- 1. Weekly Velocity: The capacity to complete a number tasks in a period interval is termed as velocity. This component compares planned velocity with actual velocity and shows a progress line. The progress line passing through red area indicates the velocity of project during that period has remained less than 90% (i.e the number of tasks actually completed is less than 90% of the number of tasks planned during the reporting cycle). The amber is acceptable and the green area shows actual progress is equal to or better than the planned progress during the reporting cycle
- 2. Earned Value: This component gives insight into Project, Program or Work Stream progress. The dotted green line (after status date) shows the Forecast, whereas the purple and blue lines show Baseline and Actual progress respectively. The small box just above the lines show Actual and Baseline progress percentage.
- 3. Task Burndown: This graph shows the burn rate of activities according to Baseline, Forecast and Actual. The ideal scenario is for the Actual/Planned graph to overlap the Baseline or appear below/ left to the Baseline progress graph. The Actual / Planned graph appearing above/right to the Baseline progress indicates the project could miss its target completion.

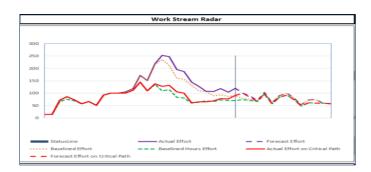




4. Program Timeline: The Program Timeline draws the timeline from Program start and finish and marks the status date. It also displays milestones shown in the 'Key milestones' section of the dashboard.



5. Current Forecasting Accuracy: This component provides the forecasting accuracy of the project, that is the number of tasks started versus number of tasks planned to be started and number of tasks finished versus number of tasks planned to be finished in the current reporting cycle. The report also shows any non-Baselined tasks present in the schedule.



6. Work Stream Radar: The Work Stream Radar compares effort along Critical Path and total project effort with respect to Baseline, Actual and Forecast. The area where total project effort is coinciding with Critical Path effort is a high risk area. The area with wider gap between critical path effort and total Project or Program effort shows less risk areas over the period of time.

Scheduler's Comments

Since last cycle the project has performed upto the plan. The weekly velocity is satisfactory with more tasks being delivered as compared to the plan. There have been less then 200 tasks left in the project as the project inches closes towards finish on 8th December.

The change management stream has picked up its velocity in last week and reached 200% to cover up few downward trends that were seen in previous months.

The cutover stream has some major working coming up and some milestones have slipped and not met target.

GV workstream has just 3 tasks left which shall be exectud close to finish of the project as per plan. The testing velocity, which dipped upto 70% from target in July has picked up momentum as well, although major effort is baselined in the upcoming cycle.

The program enjoys a mature schedule with overall quality score of 92%. Owing to the few updates pending from Technology workstream, the schedule will be 100% updated hence quality score shall be improved further. 7. Scheduler's Comments: This section provides the Master Scheduler's insights into schedule's risks and issues. The scheduler may raise any upcoming risks, opportunities or issues in the schedule and Critical Path.



			Key Milestones			
	low Imber	Slack	Mîlestone Name	Finish	Baseline Finish	RAG
^	1	0	y Milestone: W-ER18.2 Release Registration Confirm	27/9/2017	27/9/2017	Green
ī	2	0	Draft HLSI - MAAS	31/10/2017	31/10/2017	Green
	3	0	Key Milestone: HLSI - MAAS (Ver 1.0) Signed Off	1/12/2017	17/11/2017	Red
	4	0	Obtain Master Product List Sign off	10/1/2018	10/11/2017	Red
	5	0	System Test Environment Available	15/1/2018	15/1/2018	Green
	6	0	Key Milestone: Initial DRA complete	22/1/2018	22/1/2018	Green
	7	0	AWD MLC/Processor (SIT ENV - SIT2)	25/1/2018	25/1/2018	Green
	8	0	AWD MLC/Processor (UAT ENV - SIT2)	25/1/2018	25/1/2018	Gree
	9	0	Capsil (SIT ENV - TMCICS(MLCB))	25/1/2018	25/1/2018	Green
	10	0	Capsil (UAT ENV - TMCICS(MLC8))	25/1/2018	25/1/2018	Green
	11	0	Compass (SIT ENV - 65T)	25/1/2018	25/1/2018	Green
,	12	0	Compass (UAT ENV - 65T)	25/1/2018	25/1/2018	Green

8. Key Milestones: This section shows the list of key milestone for the Program, Project, or Work Stream. The report also shows RAG (Red, Amber or Green) status based on their proximity to critical path and slippage from baseline. The green colour shows the milestone has completed on time. The amber colour shows delayed milestone on non-critical path and the red colour shows delayed milestone on critical path.



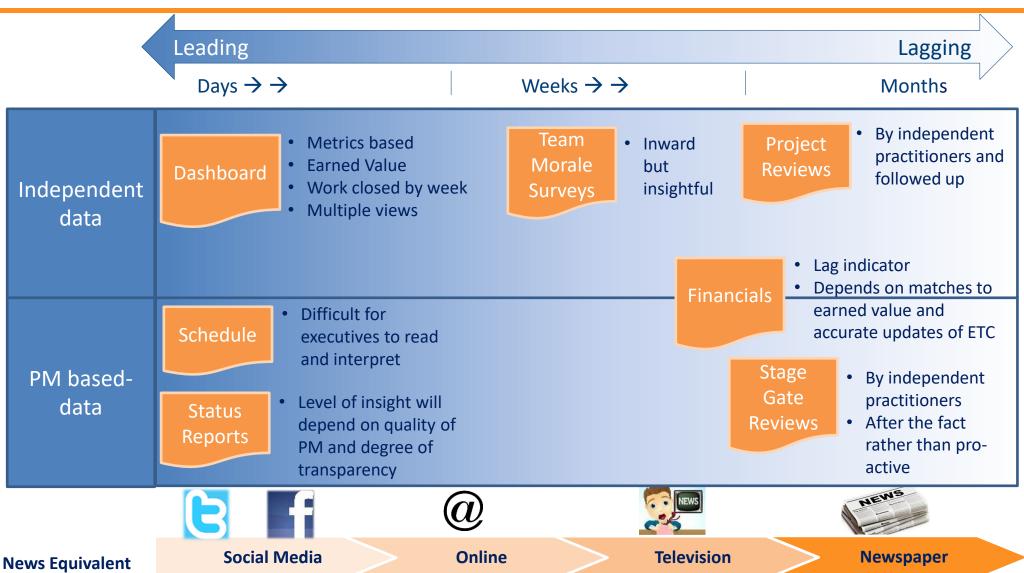
9. Critical Tasks: This section lists future critical and near critical tasks. Progress of tasks listed in this section must be closely monitored to ensure critical tasks are managed appropriately. The section is enabled with a scroll bar to browse through upcoming critical or near critical tasks.



10. Schedule Maturity: shows the maturity of schedule against a set criteria of best practice scheduling (Defence Contract Management Agency, USA). The green bars show the criteria is exceeding the satisfaction threshold. The amber bars shows the criteria under acceptable limits, and the red bars shows where the schedule is not meeting the criteria.

Project Health – Leading and Lagging Indicators





Off-Shore Scheduling Support



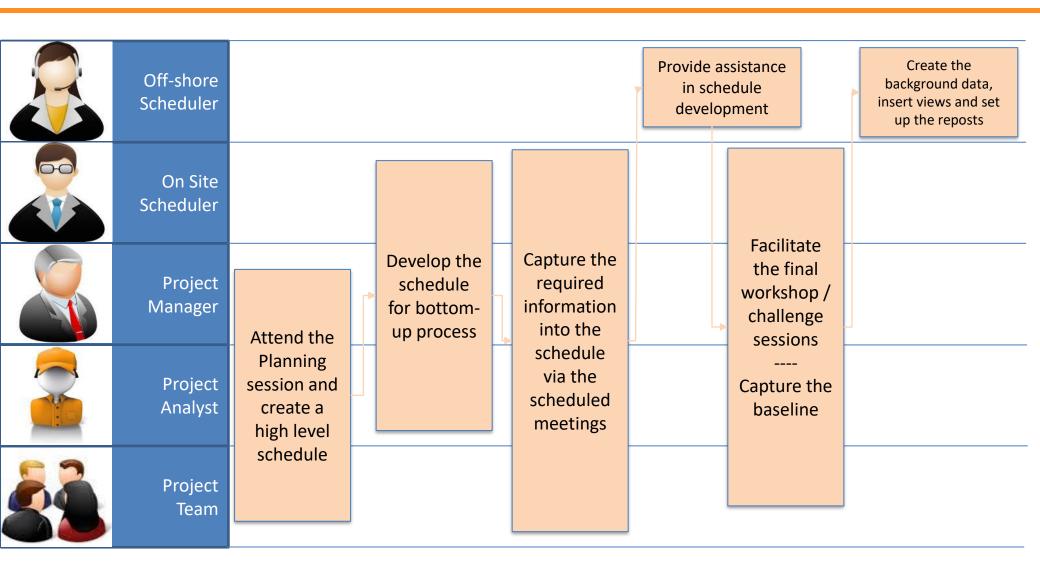
Seven can offer full-time, or part-time, off-shore scheduling support to compliment our Master Schedulers. Our off-shore team members are permanent staff based at our Manila office.

Advantages of off-shore Schedulers;

- Access to adequate level of service
 - The off-shore scheduler will provide our clients with more time—consuming tasks such as reporting, and extracting the schedules and the on-site schedule will be the face to face contact point. So it means that projects will get their desired service to meet their requirements.
- More Flexibility
 - Projects often need to have access to a full time resource when they have an ad-hoc request or reports, or when their updates are not available as planned, so this solution provides them with a full time resource at a cost-effective price.
 - The off-shore resource can compliment any permanent PMO or PM resources.
- Gives PMs and Project Analysts more time to do their tasks
 - Often PMs and PAs are overloaded with scheduling tasks because of budget and resource constraints.
 But this solution will help to free up some of their time.
- See the examples on the following pages of how an off-shore scheduling resource could compliment your team.

Schedule Development





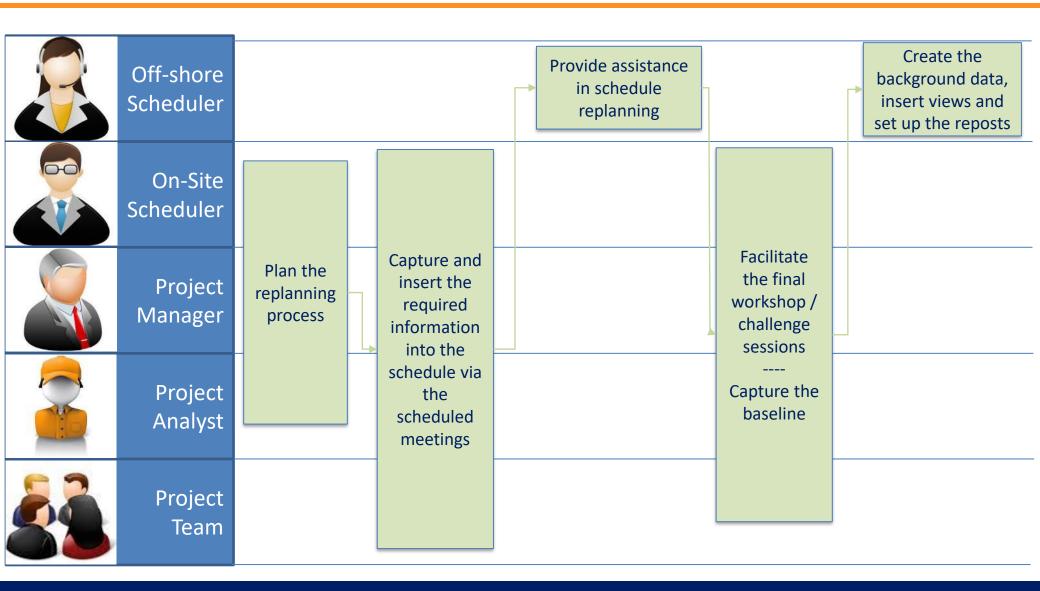
Schedule Update and Maintenance



	Off-shore Scheduler	Produce the extract and email to the team	Plug in the updates and escalate the potential issues		Check the schedule Health Check and run the related report	Produce W Reports a Seven Dashboa	and
	On-Site Scheduler						
	Project Manager			Resolve the issues and find solutions and finalize			Review and analyse the schedule status (If required)
	Project Analyst			the update in the project meeting			
53	Project Team	Provi thei updat	ir				

Schedule Replanning





Off-Shore Scheduler Communication Plan





On-Site Scheduler

- 1- Provide Priorities
- 2- Provide solutions during the updates
- 3- Supervise the schedule quality check

1- Send ad-hoc requests

2- Communicate the changes that impact the schedule



Project Manager

/lanager

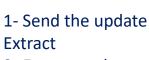
- 1- Provide assistance in schedule development and replanning
- 2- Ensure the quality of the schedule and send the schedule Health Check report



Off-shore Scheduler



- 2- Produce and Send weekly reports
- 3- Produce and send the Seven Dashboard
- 4- Produce and send the ad-hoc reports
- 5- Communicate the issues and risks



2- Ensure updates are received



Project Team 1- Send the update information



Project Analyst

Key Relevant Scheduling Experience



NAB Wealth (MLC):

- Stronger Super Portfolio placement of 3 Master Schedulers into the portfolio to provide master scheduling services and uplift scheduling skills of 9 project analysts. Received positive feedback from both internal staff and portfolio managers (\$50 – \$ 100M);
- Schedule management for project Blaze and Wealth Project Portfolio (\$100M+).

CBA: Schedule management for:

- **Core Banking Modernisation** (\$1.6B);
- Nexus (\$50 \$100M);
- **Regulatory Reform Program** (\$50 \$100M);
- **Runway** (\$50 \$100M)

Westpac: Schedule management for:

- BankSMART (\$20 \$50M);
- **Collections Transformation Program Release 3 and 4** (\$50 \$100M);
- **Perimeter Security Program** (\$50 \$100M);
- **Online Transformation Program** (\$300M);

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Vodafone Hutchison: Schedule management for **IT Outsourcing Consolidation Program** (\$50 - \$100M)

Colonial First Super: Schedule management for Supervisory and Monitoring Program (SAM) (\$20-\$50M);

Ericsson: Schedule management for Catalina Project (\$50 - \$100M);

Qantas: Schedule management for Loyalty Program (\$10-\$20M);

ANZ Bank: Schedule management for Simplification Project (>\$100M)

Key Relevant Scheduling Experience



Woolworths: Schedule management for:

- All programs in the Cyber Security portfolio
- Wifi uplift
- One Store replacement

Lendlease: Schedule management for:

- Payroll replacement program (\$50B);
- Nexus (\$50 \$100M);
- Regulatory Reform Program (\$50 \$100M);
- Runway (\$50 \$100M)
- Workday Implementation (\$20M)

ABC: Schedule management for:

Data centre moves

Vodafone Hutchison: Schedule management for **IT Outsourcing Consolidation Program** (\$50 - \$100M)

Colonial First Super: Schedule management for Supervisory and Monitoring Program (SAM) (\$20-\$50M);

Ericsson: Schedule management for **Catalina Project (\$**50 - \$100M);

Qantas: Schedule management for Loyalty Program (\$10-\$20M);

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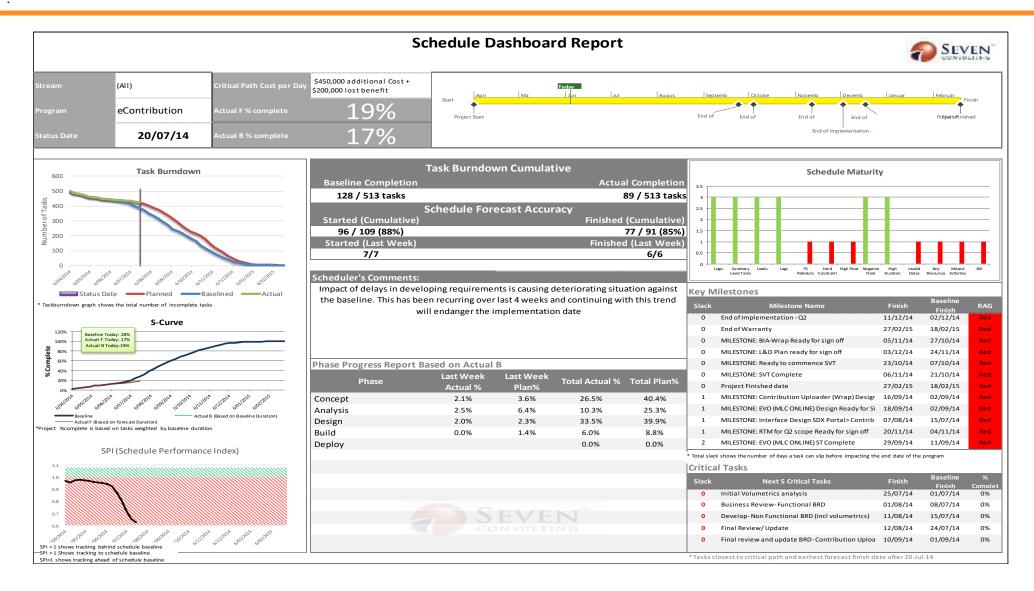
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Appendix 1

Example of Schedule Dashboard Report







Appendix 2

Planning Workshops deliverables Work Stream Scope Statement



Work Stream: Testing	Work Stream Manager: Jane Doe
Prime company: ABC Pty Ltd	Supporting Companies: XYZ Pty Ltd

Objectives:

To prepare a draft test strategy for the Data Centre Migration, to support discussions with the prospective vendors and to assess the quality of their responses regarding their test strategy and resourcing.

Deliverables

- Test Strategy
- Test requirements and Quality KPIs
- Vendor Test Response scoring template
- Vendors responses scoring

Dependencies

- Vendor scoring template (CLVS) (delivered from Work Stream A)
- Vendor responses (CLVS) (delivered from Work Stream A)

Out of Scope

- Final Test Strategy for delivery (note here from which Work Stream this will be delivered or if out of scope for the program)
- Any test planning (note here from which Work Stream this will be delivered or if out of scope for the program)



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