



SEVEN CONSULTING **DELIVERY SUMMIT 2022**

**Australia's
Best Program
Delivery Company**

**TEAMWORK
TRANSPARENCY
DELIVERY**

The 2021 Seven Consulting
Delivery Summit received a
Net Promoter Score (NPS) of 70!





**The Leaders of
Choice for Critical
and Complex Projects**

**Founded in 2002.
We manage billions of dollars
of transformation programs
that range in size from
<\$1m to >\$500m**

**Welcome to our third
delivery summit.**

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Our FY21/22 Clients

Seven Consulting has a proven track record of delivering critical outcomes for Australian organisations across different industries and domains. All of our clients are reference sites.



Client Satisfaction Survey Results

Year	Satisfaction Rating
2022 YTD	99.73%
2021	99.15%
2020	98.87%
2019	99.08%
2018	98.65%
2017	99.08%
2016	98.94%

Percentages reflect the overall percent of positive responses from clients.



futurefund
Australia's Sovereign Wealth Fund

"Bright and solutions focused consultants, with whom it has been a pleasure to work with."

Woolworths 
The fresh food people

"No fuss, just good, honest and consistent project delivery"

nab

"Very professional"
"Great consulting skills"

AMP 

"Seven have gone above and beyond to make this implementation a success. With short notice, their consultants jumped in and made a significant impact."

 **Commonwealth Bank**

"Consistent high quality of project management consultants."
"All consultants are highly professional, and delivery focused."

What our clients say about us...

MORNING AGENDA

TIME	TOPIC
08:00AM	Coffee and Breakfast
08:45AM	Welcome to Summit & Introduction to Seven Consulting Connie McKeage (Seven Consulting)
08:55AM	Overview of this morning's agenda - Connie McKeage (Seven Consulting)
09:00AM	Keynote 1: Powering enterprise delivery risk management using data & psychology Dr. Alicia Aitken (ANZ)
09:40AM	Panel 1: The power of data to drive delivery decisions (and the risk of only trusting the data...) - Gareth James (Seven Consulting), Samantha Kuoch (NAB), Mirella Robinson (CBUS), Mark Kouyias (Bendigo and Adelaide Bank), Louisa Carr (CFS), Dr. Alicia Aitken (ANZ)
10:25AM	Break / Coffee
10:45AM	Pathways Highlight - Louise Ford (Seven Consulting)
10:50AM	Keynote 2: Leveraging SMS to support new-age energy generation & consumption Mike Stockley (Seven Consulting), Glenn Waterson (AGL)
11:30AM	Breakout Session 1: Great Room 2: PMO – It's not all compliance & control - Create high value from your PMO Louise Ford (Seven Consulting), Nevil Cope (Seven Consulting)
	Studio 1: How can Sponsors spot 'watermelon' projects (Green on the outside, Red on the inside) - Gareth James (Seven Consulting)
	Studio 3: A history of project management - from the pyramids to today - Hugh Harley (Seven Consulting)
	Studio 4: The Sponsor you deserve - Rob Thomsett (Seven Consulting)
12:15PM	Lunch

AFTERNOON AGENDA

TIME	TOPIC
01:00PM	Matildas Welcome - Sarah Walsh (FA), Melissa Barbieri (Matildas), Alisdair Brown (Seven Consulting)
01:20PM	Overview of this afternoon's agenda - Connie McKeage (Seven Consulting)
01:25PM	Keynote 3: How IT can help drive the digital agenda - Bob McKinnon (Mirin Digital), James McKinnon (Mirin Digital)
02:05PM	Panel 2: How do our learnings from managing COVID drive our delivery strategies going forward? - Alisdair Brown (Seven Consulting), Nicole Pelchen (Link Group), Kevin Alldritt (FFMA), Glenn Waterson (AGL), Bob McKinnon (Mirin Digital), James McKinnon (Mirin Digital)
02:50PM	Break / Coffee
03:10PM	Keynote 4: The future of project management - Rob Thomsett (Seven Consulting)
03:50PM	Breakout Session 2: Great Room 2: PMO – It's not all compliance & control - Create high value from your PMO Louise Ford (Seven Consulting), Nevil Cope (Seven Consulting)
	Studio 1: How can Sponsors spot 'watermelon' projects (Green on the outside, Red on the inside) - Gareth James (Seven Consulting)
	Studio 3: A history of project management - from the pyramids to today - Hugh Harley (Seven Consulting)
	Studio 4: The Sponsor you deserve - Rob Thomsett (Seven Consulting)
04:35PM	Keynote 5: Human + Machine - How AI will become employees Dr. Catriona Wallace (Ethical AI Advisory)
05:15PM	Closing thoughts - Connie McKeage (Seven Consulting)
05:30PM	Drinks and Networking
06:45PM	Close

Seven Consulting – Values



Teamwork

Teamwork has to be at the core because you can't deliver big projects without great teamwork – we focus on ensuring that the Seven team, the client team, and vendors work seamlessly together.



Transparency

Assumptions and poor communications kill projects, whereas openness is the foundation of good relationships and reliable delivery. We remain a completely independent consultancy.



Delivery

A focus on outcomes focuses the team and grows confidence. With a confident attitude, expert personnel and effective teams, we always deliver to clients' high expectations.

Morning Sessions

08:00AM - Coffee and Breakfast

08:45AM - Introduction by Chair. Welcome & Overview of morning agenda



Connie McKeage - Strategic Advisor, Seven Consulting

Connie McKeage has an enviable track record of leading teams that deliver. She founded OneVue Holdings, an Australian All ordinaries listed company, and was Group Managing Director of OneVue from its founding in 2014 to 2020 when OneVue was acquired by IRESS. Connie's expertise is taking businesses from start-up to grown up. Connie was awarded the Centenary Medal for her contribution to Australian business leadership and was awarded Chief Executive Officer of the Year at the Women in Finance Awards in both 2018 and 2020. Today Connie is a full time non-executive director and sits on the Genpact Global Advisory Board, Seven Consulting Advisory Board, is Chair of Tech for Good and remains a NED on the OneVentures Board.

09:00AM - Keynote 1: Powering enterprise delivery risk management using data & psychology

We wanted to deliver our strategy faster without breaking the business. With one foot on the delivery accelerator the last thing we needed was to have a foot on the enterprise risk management break. So that meant building an ERM approach that made us faster *and* safer. This is the story of how we built and used high quality risk data to power our ERM.

Dr. Alicia Aitken - GM Strategy Delivery & Governance, ANZ

Dr. Alicia Aitken is a senior executive with international business experience and proven track record of strategy execution having held a range of roles in publicly listed companies, private sector and not-for-profit organisations. Alicia has a unique blend of tech start-up, consultancy and large corporate delivery experience. Beyond her role at ANZ, she sits on a number of advisory boards in the technology and infrastructure space and is the Chair of the International Centre for Complex Project Management.



09:40AM - Panel 1: The power of data to drive delivery decisions (and the risk of only trusting the data...)

How do we choose where to deploy our capital expenditure for maximum benefit? How do we ensure that our people are working on the most important things for the organisation? What are the key data points we need to look at to measure the health of our delivery? In what circumstance do we need to look past the data to truly understand what is happening in our delivery teams?

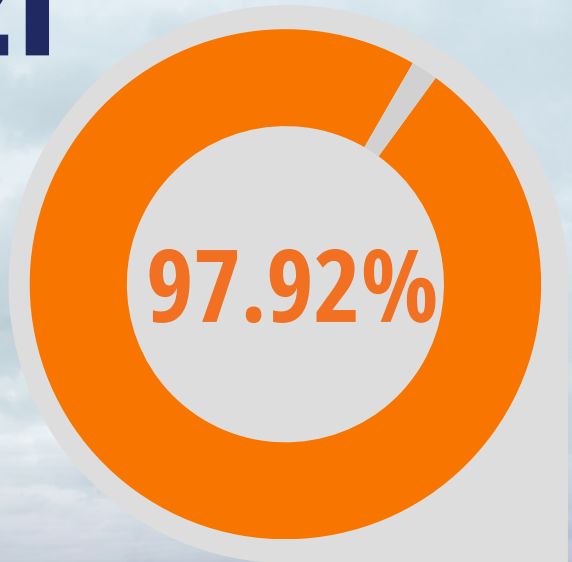
We are now operating in a world where our teams are much less visible to us, this increases the need for measurement along side the increased complexity of delivery. It's critical that we understand what the data is telling us in order to keep everything heading in the right direction at the right speed to deliver the expected outcome.



Gareth James - Managing Director, Seven Consulting

Gareth has led significant business transformation with responsibility for budgets upwards of \$500m USD, teams of 1000+ across global footprints, and has successfully delivered outcomes across 48 countries. He excels in developing and championing transformational change including the redesign of operating models, service delivery models, and the associated organisational change management activities.

DEC. 2021 TEAM SURVEY RESULTS



Survey Date	Satisfaction rating
Dec 2021	97.92%
Jun 2021	98.40%
Dec 2020	97.90%
Jun 2020	98.51%
Dec 2019	98.30%
Jun 2019	98.82%

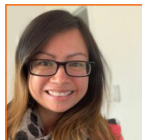
Seven Consulting conducts an anonymous six-monthly Team Satisfaction Survey as part of its process to continuously improve and become a better company.

Percentages reflect the overall percent of positive responses from the Seven Consulting team.

**Our team satisfaction has been
over 95% for every survey since 2014.**

Morning Sessions

09:40AM - Panel 1: The power of data to drive delivery decisions (and the risk of only trusting the data...) (continued)

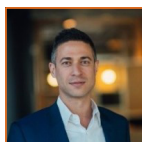


Samantha Kuoch - *Executive GM, Group Development, Strategy & Innovation, NAB*

Samantha has worked in the financial services sector for over 20 years at multiple large corporations as well as in advisory; appointed to the Board at Phoenix Health Fund in 2020. She has worked locally and overseas in Strategy, Integration & Separation (M&A), Transformation and Regulatory Compliance. Proven track record of execution success through strong team collaboration utilising agile PM & PMO practices; recently led the completion of the sale of MLC to IOOF and is currently leading the work to complete the acquisition of Citi's Australian global consumer bank business.

Mirella Robinson - *CITO - Chief Information; Technology Officer, CBUS*

With a particular interest in delivery of technology and digital experiences, she is passionate about people and learning. Having hands on experience applying agile values, principles, and practices, Mirella has delivered digital transformation at Origin Energy, driven Technology Strategy implementation at Sportsbet, built and led the Customer Self Service Tribe (Online/ Internet Banking, ATM networks & Cash Operations) at ANZ and implemented integrated Buy Now Pay Later capabilities at Latitude Financial.

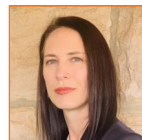


Mark Kouyias - *Director, Transformation Delivery, Bendigo and Adelaide Bank*

Mark is a seasoned leader with a track record of delivering transformation programs and enterprise scale change in the Banking, Financial Services and Telco industries across Australia, Europe and Asia. Mark is passionate about creating high performing teams, delivering outstanding experiences for customers and ensuring organisations are well set-up to deliver ongoing, sustainable change. He is currently Director, Transformation Delivery at Bendigo and Adelaide Bank and has previously worked with NAB, Telstra and Ericsson.

Louisa Carr - *General Manager, Enterprise Delivery, Colonial First State*

A leader of business transformations, Louisa takes a people first approach to delivering lasting and meaningful change for organisations. Ultimately, everything is accomplished through the power of people and teams and Louisa is adept at bringing the required capabilities together to maximise the creation of value. As each transformation is unique, so should be the path chosen to transform to suit the aspirations, culture and capability of the organisation.



Dr. Alicia Aitken - *GM Strategy Delivery & Governance, ANZ*

Dr. Alicia Aitken is a senior executive with international business experience and proven track record of strategy execution having held a range of roles in publicly listed companies, private sector and not-for-profit organisations. Alicia has a unique blend of tech start-up, consultancy and large corporate delivery experience. Beyond her role at ANZ she sits on a number of advisory boards in the technology and infrastructure space and is the Chair of the International Centre for Complex Project Management.

10:25AM - Break / Coffee

Creating Pathways for Women in Project and Program delivery is a series that Seven Consulting runs to empower, educate, inform, and support women coming into the Program Delivery workforce and to encourage women as they build their career.

Pathways covers a diverse range of topics such as:

- How to Have a Career and a Family, Panel Discussion
- Discrimination in the Workplace and How to Deal With It
- Seven Secrets of Project Management
- Building a Career Plan Panel Discussion
- Scaling Agile
- Stakeholder Management
- Power and Influence
- Leaning In
- Building A Great Team
- Benefits Management
- Change Management
- Working From Home – The New Normal
- Stakeholder Management
- Powerful Presentations
- How to Grow Your Influence
- The impact of Coronavirus on our Working Practices
- Agile vs. Traditional Delivery
- Why Women Make Great Project Managers
- Benefits Management
- Resolving Team Conflicts
- Changing expectations around Project Delivery
- The Power of No: The importance of setting boundaries & realistic goals
- How to work more effectively with your project sponsor?
- Moving on up or moving on out: Career Advice for Women
- What's Your Leadership Style?
- What's Hot in Tech 2022

The series encourages networking, the sharing of ideas and the promotion of inclusivity and equality.

We would like to acknowledge the support of our guest speakers to-date, Debbie Taylor- Chief Information Officer (**NBN**), Lee Ward - Partner - Federal Govt and Defence; Environment, Sustainability and Governance (**Kearney**), Jody Weir- Director Enterprise Ways of Working, APAC (**Johnson Controls**), Dr. Alicia Aitken- GM Strategy Delivery & Governance (**ANZ**), Jenni Smith- Non Executive Director (**Heffron SMSF Solutions**), Hanlie Botha- Head of IT - Project Delivery Cyber (**Woolworths Group**), Jacqui Visch - Partner | Chief Digital Information Officer (**PwC Australia**), Kathleen McKay - Chief Information Technology Officer (**RACT**), Connie McKeage - Strategic Advisor (**Seven Consulting**), Kylie De Courteney- Managing Director (**NSW Telco Authority**), Jacqueline Ross- Retail Change Lead (**Alinta Energy**), Tanya Cheshier- Organisational Change Management Lead (**ASX**), Fiona Porter- Head of PMO (**Linfox**), Anne Garlick- Member Board Audit and Risk Committee (**Macquarie University**), Noeline De Villiers - Head of Business Solutions- Industry Driven Projects (**Woolworths Group**), Michelle Bendschneider- Non Executive Director (**Spirit Technology Solutions**), Anni Minassian- Head of Banking Systems- IT (**Reserve Bank of Australia**), Caroline Stainkamp- Senior Project Manager (**AustralianSuper**), Sheila O'Reilly MCIPS- Head of Delivery- Service, Operations and Infrastructure (**Woolworths Group**), Jane Harford- Digital Development Manager (**Melbourne Girls Grammar**), Margaret Wilde - Programme Director (**NAB**), Tanya Graham - Executive General Manager, Strategic Programs (**Healthscope**), Gail Pemberton - Non Executive Director (**ASX:ECX**), Melanie Kansil- Start-up Founder & CEO (**Serena App**), Lisa Fraser- CFO For Banking and Financial Services business group (**Macquarie Bank**), Kimberlea Dudley- Head of Quality of Assurance- Delivery (**Indue**), Mirella Robinson- CITO- Chief Information; Technology Officer (**CBUS**), Cathy Duncan-Ross- Group Head of Business Improvement and Business Services (**Lendlease**), and Anne-Marie Birkill- Co-founder, Venture Partner and Director (**OneVentures**) who all ensured vibrant, dynamic and engaging sessions.

For more information please contact
aileen.robles@sevenconsulting.com

DELIVERY SUMMIT 2022

Morning Sessions

10:45AM - Pathways Highlight - Seven Consulting is passionate about supporting women in project delivery. In 2018 we launched the Creating Pathways for Women in Project Delivery Series to empower, educate, inform, and support women coming into the Project Delivery workforce and to encourage women as they build their career. Louise Ford, SC PMO Practice Lead & host of our Pathways events will provide a brief overview of the Pathways series and some of the highlights from over 25 Pathways we have held to date.



Louise Ford - PMO Practice Lead, Seven Consulting

Louise is the Seven Consulting PMO Practice Lead, where she uses her 20 years of experience in project and PMO management to support, develop and assure the quality of delivery for Seven's PMO Team. Louise specialises in the implementation of transformation programs and has worked with a variety of organisational cultures in complex multi-vendor environments.

10:50AM - Keynote 2: Leveraging 5MS to support new-age energy generation & consumption - A flexible, responsive and integrated energy system is key to enabling a transition to renewables. 5 minute settlement (5MS) allows this to happen, and gives a big boost to the fortunes of technologies such as batteries, wind, solar and hydro. AGL has invested more in this area than any other ASX listed company, including a major investment in 5MS. This is the most fundamental shift in the way the electricity market operates since the National Electricity Market (NEM) was created in 1998.

Glenn Waterson - GM Customer Market Operations, AGL Energy

As a customer centric people leader with over 15 years in the Australian Energy Market, Glenn is accountable for delivering outstanding service and support across AGL's 4.2m customer services. Glenn has had experience across a number of utilities transformations through his time in consulting with Accenture Australia, and over the last 10 years with AGL Energy has led delivery teams across Technology, Wholesale and Customer Markets. A strong advocate for diversity of thought, and passionate about the transition to a sustainable future.



Mike Stockley - Program Director, Seven Consulting

Mike is a Senior Program Director at Seven. The bulk of Mike's career has been spent in Investment Banking, focussing on a broad range of leadership roles in Traded Markets, incl sales and trading, market risk management and COO for Markets, at GM level. Mike has spent time at EGM level at a major Australian bank, running technology and operations for Wholesale Markets. He has extensive experience in delivery of large, complex programs of work across trading, risk management, market surveillance and trade lifecycle management systems in the banking and energy sectors.

11:30AM - Breakout Session 1

The Sponsor you deserve - The most critical relationship that a project manager must build and nurture is the one they have with their Sponsor. For many project managers, it is often difficult to establish open and transparent relationships with sponsors who are typically really busy and time-poor. Based on conversations with many Sponsors, Rob will discuss strategies and tips that have been proven to assist project managers and sponsors partner more effectively together.



Rob Thomsett - Thought Leader, Seven Consulting - Rob has over 50 years of experience working with industry and commercial leaders and is generally acknowledged as the pioneer of modern project management in Australia. Rob has directed, developed, trained and supported numerous numbers of programs including the initial Project Management framework for the Australian Federal Government and Agile Project Management frameworks for major organisations globally. Rob has also published and is the author of 7 books, including Radical Project Management, The Real Benefits Workbook, The Team Toolkit, The Sponsor Guide, and The Essential Change Management Guide.

Welcome to Seventh Way tool

A unique tool to select the best methodology and tailor artefacts according to your project requirements.

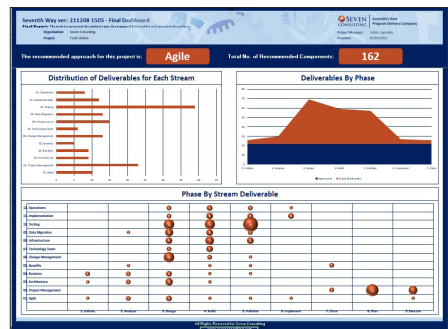
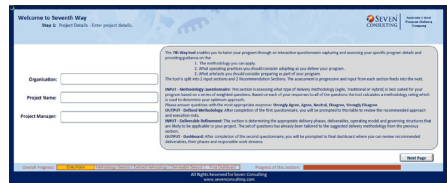
[Click here to Proceed](#)

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Over the last three years, we have developed a tool that helps us, in 30 minutes or less, create the following for any project:

- Agree on the optimised project delivery approach: Agile, Traditional (Waterfall) or Blended.
- Where the recommended approach is a blended approach, detail the customised blend.
- Understand the residual risks and mitigations for that approach.
- Specify the deliverables required for delivery, many of which are agnostic to the agile or traditional approach.
- Detail the deliverables by phase and stream.
- Provide templates for each of the deliverables.
- Produce a detailed schedule, including dependencies.

Welcome to Seventh Way


Step 1: Project Details - Enter project details.

Organization:

Project Name:

Project Manager:

[Next Step](#)



Seventh Way - Deliverables Matrix

Recommended Approach: **Agile (87.4%)** | Agile (87.4%) | Agile (87.4%)

Deliverable	Agile	Traditional	Blended
Project Charter	Agile	Traditional	Blended
Project Management Plan	Agile	Traditional	Blended
Project Communications Plan	Agile	Traditional	Blended
Project Risk Management Plan	Agile	Traditional	Blended
Project Stakeholder Management Plan	Agile	Traditional	Blended
Project Quality Management Plan	Agile	Traditional	Blended
Project Resource Management Plan	Agile	Traditional	Blended
Project Scope Management Plan	Agile	Traditional	Blended
Project Time Management Plan	Agile	Traditional	Blended
Project Cost Management Plan	Agile	Traditional	Blended
Project Procurement Management Plan	Agile	Traditional	Blended
Project Risk Management Plan	Agile	Traditional	Blended
Project Stakeholder Management Plan	Agile	Traditional	Blended
Project Quality Management Plan	Agile	Traditional	Blended
Project Resource Management Plan	Agile	Traditional	Blended
Project Scope Management Plan	Agile	Traditional	Blended
Project Time Management Plan	Agile	Traditional	Blended
Project Cost Management Plan	Agile	Traditional	Blended
Project Procurement Management Plan	Agile	Traditional	Blended

***Seventh Way tool is used on all Seven engagements and has been licenced to a major Telco company.**

Morning Sessions

11:30AM - Breakout Session 1 (continued)

PMO – It’s not all compliance & control - Create high value from your PMO - Creating value for the organisation is the primary objective of any PMO. PMO’s that focus only on compliance and control may find that they fail to achieve this goal which results in a loss of support and even the dismissal of the PMO. In this interactive breakout session, we will discuss whether the services that your PMO provides are those that your organisation really need; how to move the service of your PMO beyond administrative compliance and controls to really add value and how to measure your PMO’s performance to ensure high value is being delivered.



Louise Ford - PMO Practice Lead, Seven Consulting

Louise is the Seven Consulting PMO Practice Lead, where she uses her 20 years of experience in project and PMO management to support, develop and assure the quality of delivery for Seven’s PMO Team. Louise specialises in the implementation of transformation programs and has worked with a variety of organisational cultures in complex multi-vendor environments.

Nevil Cope - PMO Director, Seven Consulting

Nevil is a skilled PMO and program management practitioner, with 20+ years global delivery experience in business and technology consulting. Nevil has deep, well-developed business management skills with demonstrated experience aligned to PMO / EPM governance practices, coupled with a comprehensive understanding of project management delivery methodologies- he is an expert facilitator between technology and business stakeholders with proven aptitude to interpret the key drivers of risk / reward relationships.



How can Sponsors spot ‘watermelon’ projects (Green on the outside, Red on the inside)

Gareth James, Managing Director of Seven Consulting, with thanks to Sabermetrics, Michael Lewis and Moneyball, shows some practical techniques to work out the key data points for predicting program success. And it’s definitely not the same for Agile and Waterfall programs. These techniques are used across Seven Consulting’s multi-billion dollar portfolio each year and contribute to our 99%+ customer satisfaction.



Gareth James - Managing Director, Seven Consulting

Gareth has led significant business transformation with responsibility for budgets upwards of \$500m USD, teams of 1000+ across global footprints, and has successfully delivered outcomes across 48 countries. He excels in developing and championing transformational change including the redesign of operating models, service delivery models, and the associated organisational change management activities.

A history of project management - from the pyramids to today

This session aims to provoke thought on modern project management by painting a picture of its history, drawing on diverse inputs such as the construction of the Egyptian pyramids; the theory of war; and the railway and space ages. For much of history, the practice and discipline of project management were one and the same thing. Today, project management is a discipline in its own right- how did we get here and what does it tell us about best practice?

Hugh Harley - Strategic Advisor, Seven Consulting

Hugh Harley is Strategic Advisor at Seven Consulting, where he draws on three decades of corporate experience to help the Seven team be Australia’s best program delivery company. Hugh has held executive and non-executive roles in the public and private sectors, including Commonwealth Bank, ING Bank Australia, and PwC, both in Australia and Asia.



12:15PM Lunch



A friendly football 1-day round robin tournament proudly sponsored by Seven Consulting between female Technology and Delivery Executives and providing a networking platform for the industry.

The event was created to celebrate the announcement of Australia and New Zealand winning the rights to host the next FIFA Women's world cup in 2023 and to also celebrate women's sport. In 2020 we saw over 100 attendees at the tournament and the networking event that followed.



An overview video of 2020's event can be found on Seven's Youtube channel: <http://bit.ly/SC-WFIT-2020>

"Thank-you so much for hosting and organising the inaugural event, had a great time! More importantly I thought the event was a powerful celebration and validation of women in general and also the marvellous Matildas. It was also great to network with other women in the telco industry."

- Jane Witter - General Manager Commercial Agreements at Telstra Wholesale

"Overall everyone was blown away by the whole event and very grateful for the opportunity to play." - OPTUS

"The coordination, organisation and overall set up on the day was excellent. It was well thought out and planned extremely well from our end. Playing alongside Caitlin was a real hit too! Great networking opportunity and noticed a lot in common across the women I met. It was fun, super organised and a great networking opportunity with likeminded women."

- NSW Electoral Commission



Seven Consulting have planned the 2022 event:

When: Sunday, September 11th, 2022

Where: Sydney University Football Ground - Regimental Dr, Camperdown NSW 2050

Time: 03:00PM - 05:30PM (Followed by Food & Beverages)

If you wish to attend the networking event or play as part of a team please contact Aileen Robes at aileen.rob@sevenconsulting.com

Afternoon Sessions

01:00PM - Matildas Welcome: Sarah Walsh (FA), Melissa Barbieri (Matildas)

Seven Consulting is a proud sponsor of Australia's National Football side, the Commonwealth Bank Matildas

We are extremely proud to be official sponsors of Australia's best team.

The Commonwealth Bank Matildas are now ranked 12th in the world and were finalists in the Asian Cup.

We are also providing paid internships for a number of the team

(Tameka Yallop and Elise Kellond-Knight) to support their post-sporting careers.



CONGRATULATIONS

Seven Consulting looks forward to the Commonwealth Bank Matildas welcoming the football world to Australia.

Football Federation Australia together with New Zealand Football successfully bought home the bid for Australia and New Zealand to host the FIFA Women's World Cup in 2023.

We cannot wait to watch the Commonwealth Bank Matildas play against the best teams in the world Down Under.

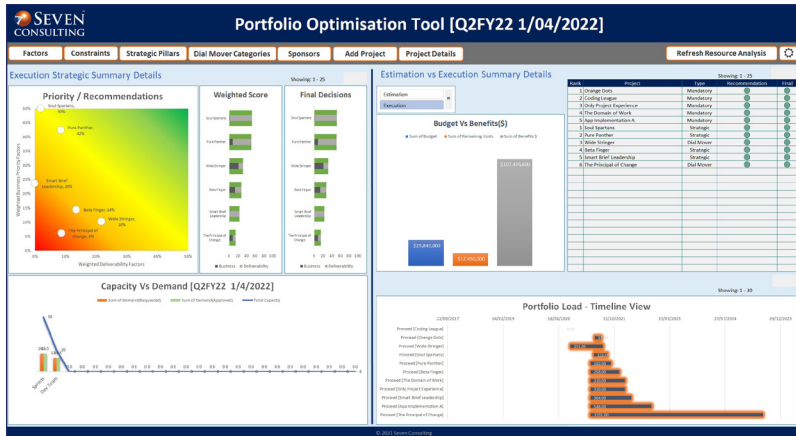



Tameka Yallop

**Elise
Kellond-Knight**

Seven Consulting Portfolio Optimisation Tool

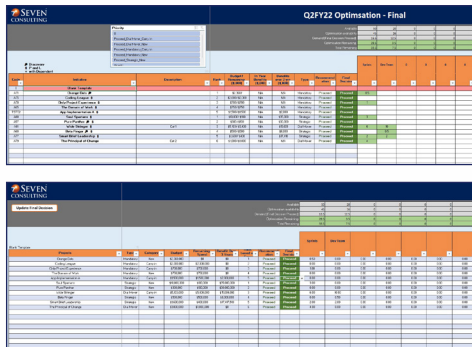
The Portfolio Optimisation Tool helps clients manage and prioritise their project portfolios based on a set of business priorities and deliverability constraints.

The 'Add Project' form is divided into several sections for data entry:

- Project Summary:** Includes fields for Project Name, Project Code, Project Start, Project End, Project Manager, Sponsor, Portfolio Lead, Phase, Type, Category, Filter, Total Budget, Remaining Cost, In Year Benefits, Benefits Over 3 yrs, and Profit Cost.
- Project Details:** Includes fields for % Confidence, Del Power Category, Delivery, and P well.

Buttons at the bottom include 'Clear All', 'Submit', and 'Submit and add new'.



The 'Q2FY22 Optimisation - Final' table displays a detailed view of project data, including project names, codes, start/end dates, and resource allocation. It includes a summary table at the top and a detailed table below.

Project Name	Project Code	Start Date	End Date	Resource Allocation
Project A	101	2022-01-01	2022-03-31	100%
Project B	102	2022-04-01	2022-06-30	100%
Project C	103	2022-07-01	2022-09-30	100%
Project D	104	2022-10-01	2022-12-31	100%

The outcomes from a Portfolio Review include:

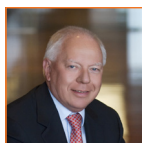
- Prioritised view of the project portfolio – projects will have been prioritised based on a set of weighted criteria agreed with stakeholders
- Decisions will have been made on which projects should be started, stopped or deferred
- Updated view on the delivery capacity of the organisation to deliver projects in the current environment
- Increased management confidence that the organisation is spending its funding on the right projects in the current environment
- An ongoing framework which can be reviewed on a regular basis to confirm that funding and resourcing is still to be allocated to the most important projects

Afternoon Sessions

01:20PM Overview of Afternoon Agenda

01:25PM - Keynote 3: How IT can help drive the digital agenda

Developing a business aligned technology strategy and roadmap helps the business and IT align on what the most strategically important technology initiatives are, as well as identify capability gaps and other critical factors that will impact the success of your digital transformation journey. Join Bob and James McKinnon from Mirin Digital as they share some of their key learnings from helping companies develop complex, multi-year technology strategies.

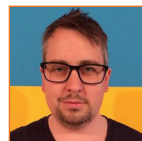


Bob McKinnon - Co-Founder & Director, Mirin Digital

Before co-founding Mirin Digital, Bob McKinnon held an impressive variety of group executive, senior executive and board roles in finance, technology and general management across the financial services and property industries. These roles included CIO of both Westpac (2008–2011) and Commonwealth Bank (2000–2006). Bob brings to Mirin Digital this wealth of strategic and operational knowledge with a strong focus on helping clients develop robust technology/digital strategies that are firmly grounded in a business strategy and delivered through transformational change.

James McKinnon - Director, Mirin Digital

As co-founder of Mirin Digital, James McKinnon has delivered various consulting assignments across a broad range of industries, including financial services. A seasoned technologist, with 20+ years experience in the industry across Australia, Asia and the USA, with companies such as EDS, Hewlett Packard and The a2 Milk Company. He brings to Mirin Digital extensive experience in technology/digital strategy and architecture, software engineering, IT service delivery, sourcing, and delivery of digitally enabled transformation. He is also a proven technology investor/advisor to early stage, high growth technology companies, with experience building digital ventures from idea to launch. He is founder of Sitr, the #1 Childcare App in Australia.



02:05PM - Panel 2: How do our learnings from managing COVID drive our delivery strategies going forward?

The rapid spread and impact on the global population of COVID demanded urgent response from Governments, individuals and businesses. Many businesses had to pivot quickly to adjust their ways of working from physical to virtual to hybrid. Many are facing the human toll of COVID, and changed work patterns. Most had to re-profile their investments.

In this climate what learnings did our panellists and their businesses take that they have implemented. What lessons do they see that are still to be acted on? How will they deliver change going forward?



Alisdair Brown - General Manager - VIC, Seven Consulting

Alisdair is an experienced Program Director and GM Executive who joined Seven Consulting's Melbourne Practice in September 2018. Alisdair is a technology transformation executive leader with extensive global experience resolving complex business challenges primarily for Financial Services 'blue chips' often as a result of M&A activity and in the Energy sector. His portfolio in the last 5 years has increasingly involved the 'Cloud' IaaS and SaaS migrations and implementations. Previously, Alisdair was Australia Computer Society's Cloud Computing SIG Convenor in Victoria.



5 Minute Settlement

Enabling AGL to meet regulatory compliance of altering the settlement period for the wholesale electricity spot market from 30 minutes to 5 minutes



AGL invested \$40 million to set up a program to:

- Uplift existing systems and processes to achieve compliance;
- Scale out infrastructure to support increased market data volume;
- Design and execute business plans to minimise business and customer impacts whilst meeting industry test and implementation timeframes.



The Seven Consulting team was engaged to lead this program of work.



Seven Consulting successfully delivered the program:

- Prepared business case and detailed Project Management Plan
- Set up governance and support functions
- Onboarded delivery teams, set up Agile Scrums
- Managed SteerCo's and AEMO stakeholder engagement
- Led delivery of multiple development, test and release cycles for both Integrated Energy and Wholesale Markets

Enterprise PMO Implementation

Design, build and implementation of Optus Consumer ePMO/ For an Agile organisation



Optus had transformed into a predominantly agile delivery organisation. However, there was no overarching ePMO, portfolio build, dependencies management, delivery process design, benefits management framework, etc.



Seven Consulting designed, built and implemented an ePMO for the Optus CEO, working closely with the agile tribes and key stakeholders. This was performed on schedule and on budget, including significant culture change.



Optus has implemented a structured portfolio design process, Portfolio management, centralised PM, BA and change management capability, more active governance and a benefits management framework.

Afternoon Sessions

02:05PM - Panel 2: How do our learnings from managing COVID drive our delivery strategies going forward? (continued)



Nicole Pelchen - *Chief Technology Officer, Link Group*

An innovative and agile senior business and technology leader with experience in the technology and banking industries. Experienced in achieving business outcomes in operational environments with focus on transformation and continuous improvement. Passionate about how technology is used by businesses to improve customer experience. Nicole currently leads technology at Link Group globally and is supporting Link's objective of providing digitally enabled services allowing businesses to connect millions of people with their assets, safely and securely.

Kevin Alldritt - *Head of Organisational Enablement, Future Fund*

Kevin is a passionate and accomplished senior leader with a particular interest in business and organisational transformation. Over his career, he has led several significant operational functions and transformational initiatives across the breadth of financial services including banking, broking, exchanges and funds management. Kevin currently heads up Organisational Enablement at the Future Fund, providing services and capabilities that help enable the Fund's objective of investing for the benefit of future generations of Australians.

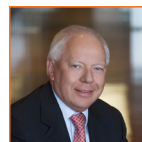


Glenn Waterson - *GM Customer Market Operations, AGL Energy*

As a customer centric people leader with over 15 years in the Australian Energy Market, Glenn is accountable for delivering outstanding service and support across AGL's 4.2m customer services. Glenn has had experience across a number of utilities transformations through his time in consulting with Accenture Australia, and over the last 10 years with AGL Energy has led delivery teams across Technology, Wholesale and Customer Markets. A strong advocate for diversity of thought, and passionate about the transition to a sustainable future.

Bob McKinnon - *Co-Founder & Director, Mirin Digital*

Before co-founding Mirin Digital, Bob McKinnon held an impressive variety of group executive, senior executive and board roles in finance, technology and general management across the financial services and property industries. These roles included CIO of both Westpac (2008–2011) and Commonwealth Bank (2000–2006). Bob brings to Mirin Digital this wealth of strategic and operational knowledge with a strong focus on helping clients develop robust technology/digital strategies that are firmly grounded in a business strategy and delivered through transformational change.



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02:50PM Break /Coffee

Afternoon Sessions

03:10PM - Keynote 4: The future of project management

Our world is changing faster and more unpredictably. Project management practice and project managers must continue to adapt and evolve to meet the organisational, people and project challenges that a complex, volatile and uncertain future will create. Rob, working with Gareth James, Seven Consulting's M.D., has extensively researched, discussed and analysed key aspects of emerging trends in technology, types of projects and the people who will be delivering projects in this future. This session will present what we found and where we think project management must evolve.



Rob Thomsett - Thought Leader, Seven Consulting - Rob has over 50 years of experience working with industry and commercial leaders and is generally acknowledged as the pioneer of modern project management in Australia. Rob has directed, developed, trained and supported numerous numbers of programs including the initial Project Management framework for the Australian Federal Government and Agile Project Management frameworks for major organisations globally. Rob has also published and is the author of 7 books, including Radical Project Management, The Real Benefits Workbook, The Team Toolkit, The Sponsor Guide, and The Essential Change Management Guide.

03:50PM - Breakout Session 2

The Sponsor you deserve - The most critical relationship that a project manager must build and nurture is the one they have with their Sponsor. For many project managers, it is often difficult to establish open and transparent relationships with sponsors who are typically really busy and time-poor. Based on conversations with many Sponsors, Rob will discuss strategies and tips that have been proven to assist project managers and sponsors partner more effectively together.

*By Rob Thomsett, Thought Leader, Seven Consulting; please refer to short bio above.

PMO – It's not all compliance & control - Create high value from your PMO - Creating value for the organisation is the primary objective of any PMO. PMO's that focus only on compliance and control may find that they fail to achieve this goal which results in a loss of support and even the dismissal of the PMO. In this interactive breakout session we will discuss whether the services that your PMO provides are those that your organisation really need; how to move the service of your PMO beyond administrative compliance and controls to really add value and how to measure your PMO's performance to ensure high value is being delivered.

Louise Ford - PMO Practice Lead, Seven Consulting

Louise is the Seven Consulting PMO Practice Lead, where she uses her 20 years of experience in project and PMO management to support, develop and assure the quality of delivery for Seven's PMO Team. Louise specialises in the implementation of transformation programs and has worked with a variety of organisational cultures in complex multi-vendor environments.



Nevil Cope - PMO Director, Seven Consulting

Nevil is a skilled PMO and program management practitioner, with 20+ years global delivery experience in business and technology consulting. Nevil has deep, well-developed business management skills with demonstrated experience aligned to PMO / EPM governance practices, coupled with a comprehensive understanding of project management delivery methodologies- he is an expert facilitator between technology and business stakeholders with proven aptitude to interpret the key drivers of risk / reward relationships.

Afternoon Sessions

03:50PM - Breakout Session 2 (continued)

How can Sponsors spot 'watermelon' projects (Green on the outside, Red on the inside)

Gareth James, Managing Director of Seven Consulting, with thanks to Sabermetrics, Michael Lewis and Moneyball, shows some practical techniques to work out the key data points for predicting program success. And it's definitely not the same for Agile and Waterfall programs. These techniques are used across Seven Consulting's multi-billion dollar portfolio each year and contribute to our 99%+ customer satisfaction.



Gareth James - Managing Director, Seven Consulting

Gareth has led significant business transformation with responsibility for budgets upwards of \$500m USD, teams of 1000+ across global footprints, and has successfully delivered outcomes across 48 countries. He excels in developing and championing transformational change including the redesign of operating models, service delivery models, and the associated organisational change management activities.

A history of project management - from the pyramids to today

This session aims to provoke thought on modern project management by painting a picture of its history, drawing on diverse inputs such as the construction of the Egyptian pyramids; the theory of war; and the railway and space ages. For much of history, the practice and discipline of project management were one and the same thing. Today, project management is a discipline in its own right - how did we get here and what does it tell us about best practice?

Hugh Harley - Strategic Advisor, Seven Consulting

Hugh Harley is Strategic Advisor at Seven Consulting, where he draws on three decades of corporate experience to help the Seven team be Australia's best program delivery company. Hugh has held executive and non-executive roles in the public and private sectors, including Commonwealth Bank, ING Bank Australia, and PwC, both in Australia and Asia.



04:35PM - Keynote 5: Human + Machine - How AI will become employees

AI is the fastest growing tech sector in the world and over the next 2 years, 85 million jobs will be replaced and 92 million jobs will be created. Organisations will start to adopt a Socio-Technical organisational structure where Human-AI teams become the norm. What will it be like working with a robot or a HAMA (Human Assisted Machine Assisted) team member. Dr. Catriona Wallace will discuss how AI enabled workplaces can actually free humans to be more human.



Dr. Catriona Wallace - CEO, Ethical AI Advisory

CEO Ethical AI Advisory - Catriona is an expert in the field of Artificial Intelligence and has been recognised by the Australian Financial Review as the Most Influential Woman in Business & Entrepreneurship. Catriona's rare experience as one of the first women leaders in advanced technology has also seen her invited to Co-Chair Sir Richard Branson's B Team's AI Coalition, to sit on the Federal Government's AI Action Initiative team as well as achieve significant industry awards. Catriona is the Chair of Australia's only dedicated AI Venture Capital fund, Boab AI. With a burning passion for and deep knowledge of Artificial Intelligence, Catriona believes that sharing knowledge about the responsible use of technology is her true path and purpose.

05:15PM - Closing Thoughts

05:30PM - Drinks and Networking

06:45PM - Close



Australia's Best Program Delivery Company

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