



Australia's Best
Program Delivery Company

Partnering to deliver the change needed for a better future

Seven Consulting Project and Program Assurance Services



Major Sponsor of the



CommBank
MATILDAS



SEVEN CONSULTING
OPALS

TEAMWORK • TRANSPARENCY • DELIVERY



Program Delivery

We deliver some of Australia's most complex and challenging agile, traditional and hybrid programs. We work with our clients to understand their organisational and program characteristics. These inform how we design our delivery approach to produce the best outcome for our clients. The majority of our Consultants are scaled agile (SAFe) certified and manage billions of dollars of transformation programs that range in size from <\$1m to >\$500m.



PMO Services

We provide PMO establishment and management, PMO analysis and scheduling services, and tools for some of the largest organisations in Australia. This can range from scheduling services, to running the PMO for \$1.5bn programs, to ePMO management.

All of our clients are reference sites



Change Management Services

We provide program change management, adding value from the start of an initiative through to realising benefits. We also support the integration of change management at an enterprise level to improve portfolio performance.



Delivery Consulting

We provide delivery capability uplift, sponsor and project manager training, portfolio and program reviews to assist our clients improve their program delivery. We have successfully provided these services to over 50 clients.



Delivery Tools

Seven Consulting has designed and developed world leading tools to assist our clients optimise their portfolio, design their delivery approach and provide deep weekly delivery insights. These tools are used successfully on over \$5bn of Programs annually.

All of our clients are reference sites

Our Clients

Seven Consulting has a proven track record delivering critical outcomes for Australian organisations across industries and domains. 100% of our clients are reference sites.

 Commonwealth Bank Client Since 2005	 vodafone Client Since 2009	 Woolworths Australia's fresh food people Client Since 2012	 nab Client Since 2013	 MACQUARIE Client Since 2014	 futurefund Australia's Sovereign Wealth Fund Client Since 2015	 Colonial First State Client Since 2015	 agl Client Since 2017
 OPTUS Client Since 2017	 alintaenergy Client Since 2018	 BNP PARIBAS Client Since 2018	 indue Client Since 2018	 ST VINCENT'S HEALTH AUSTRALIA Client Since 2018	 ASX AUSTRALIAN SECURITIES EXCHANGE Client Since 2019	 Healthscope Client Since 2019	 CITY OF MELBOURNE Client Since 2019
 THE UNIVERSITY OF SYDNEY Client Since 2019	 AUSTRALIAN INSTITUTE of COMPANY DIRECTORS Client Since 2020	 InvoCare Innovation Vocation Care Client Since 2020	 Coca-Cola EUROPACIFIC PARTNERS AUSTRALIA Client Since 2021	 CSR Client Since 2021	 MELBOURNE GIRLS GRAMMAR AN ANGLICAN SCHOOL Client Since 2021	 NSW GOVERNMENT Client Since 2021	 dexus Client Since 2022
 Equity Trustees Client Since 2022	 SUPER FUTURE Client Since 2022	 iress Client Since 2022	 AEMO AUSTRALIAN ENERGY MARKET OPERATOR Client Since 2023	 COINVEST LONG SERVICE LEAVE Client Since 2023	 vic roads Client Since 2022	 Greater Bank Client Since 2023	

Our clients and team are our top priority

Client Satisfaction Survey Results

Year	Satisfaction rating	Survey questions
Jan-Jun 2023	99.31%	6,206
2022	99.20%	13,191
2021	99.15%	15,932
2020	98.87%	14,455
2019	99.08%	14,949
2018	98.65%	15,450
2017	99.08%	9,691

100% of our clients are reference sites

Team Satisfaction Survey Results

Survey Date	Satisfaction rating
Jun'23	97.66%
Dec'22	97.82%
Jun'22	98.20%
Dec'21	97.92%
Jun'21	98.40%
Dec'20	97.90%



"The team from Seven has integrated effectively with IVC and shows they understand the business."



"Seven is one of the most prestigious consultancies in Australia and most of the Seven Consultants I have come across at my current and previous organisation prove that."



"Strong program delivery capability with the flexibility to scale up and down quickly to meet program and business needs. Look to continue to bring the best of the Seven ecosystem to clients to demonstrate the value-add."



"Good people and a focus on support from the central organisation when required."



alintaenergy

"Very happy with the level of organisation and governance the Seven project/program managers bring to our more complex initiatives."



Commonwealth Bank

"Every Seven consulting person I have ever worked with has been very good at what they do."

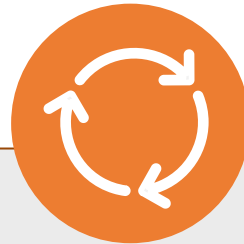


How do we get to 98+% customer satisfaction?



People

- 100% permanent workforce, tested extensively through a robust recruitment process.
- High employee engagement.
- Hands on owners that have delivered major programs.
- Training allowances and internal learning sessions.
- Comprehensive mentoring.
- 95% SAFe® qualified and internal trainers.



Process

- Regular structured quality assurance of all assignments.
- Weekly review of all assignments' status.
- Industry leading Customer Satisfaction and NPS management.
- Bench support available at no cost to client.
- Holidays and illness cover for clients.



Tools

- Dedicated project tools team.
- Program Delivery approach designed with Pathfinder.
- Delivery approach risks defined with Pathfinder.
- Schedule integrity measured with Healthcheck tool.
- Project reporting with dashboards and scorecards.
- Portfolio optimisation tool.

All our clients are reference sites.

How our values impact our delivery?



Teamwork

Teamwork has to be at the core because you can't deliver big projects without great teamwork.

We focus on ensuring that the Seven team, the client team and vendors work seamlessly together.



Transparency

Assumptions and poor communications kill projects, whereas openness is the foundation of good relationships and reliable delivery. We remain a completely independent consultancy.



Delivery

A strong emphasis on outcomes focuses the team and grows confidence. With a confident attitude, expert personnel and effective teams we always deliver to our client's high expectations.

Project and Program Assurance Services

Organisations need confidence that their critical programs and projects will be successful. Seven Consulting's practitioner-led Project and Program Assurance delivery services provide one-time or ongoing independent assessment of key (Agile & Hybrid Traditional) projects and programs to ensure delivery, appropriate governance and robust controls are in place. Reviews will also provide early warning of key issues and risks.

Seven Consulting's practitioner-based Project and Program Delivery Assurance services have assisted many top Australian companies in successfully delivering their programs and projects.

Seven's approach is practitioner-based, using highly experienced project management professionals who have a proven track record of success:

- Our practitioners engage with all stakeholders (not just the project team) to ensure we have fully understood the program status and context.
- We examine both the qualitative and structural / framework integrity of the project or program.
- We examine key artefacts against our own best practice benchmarks to investigate all areas that may affect success.
- We collaborate with the project team to verify our findings and make sure our recommendations are practical and achievable.
- The results of the analysis and recommendations will be reviewed with the project team and then presented to the client as a complete report with evaluated options.
- A management response from the project team, including responsibilities and target dates for agreed actions, will form part of our report.
- For ongoing assessments, we work with the client to create a custom metrics dashboard, collect project performance data and prepare a risk assessment report. This service identifies problems early so that appropriate action can be taken.

An Independent Quality Review – Our Approach

The recommended program assurance review approach is outlined below.



- Review objectives
- Confirm selection criteria and identify programs / projects
- Assess breadth, scale and complexity
- Identify key stakeholders/key persons for review
- Schedule stakeholder meetings
- Start data gathering

- Engage with stakeholders and project staff to assess and understand their views
- Review tracking to schedule/budget; earned value
- Review project registers eg: Assumptions, Risks, Issues, Dependencies
- Are financials being tracked/accurate?
- Is scope managed and changes reflected in benefits?

- Determine if the project will achieve its objectives and benefits (Customer expectations)
- Conduct gap analysis
- Consider is the this project set up for success? (is the right governance; resourcing, schedule in place to deliver)
- Produce draft report including recommendations

- Consult with the project Sponsor, Manager and Team to validate findings
- Agree and update report with actions, target dates and expected responsibilities

- Present the findings to appropriate management and incorporate feedback
- Issue final report

We have hybrid frameworks for reviewing traditional and agile programs but more importantly our reviewers are experienced and successful Program Delivery and PMO Leads.

As part of any review, Seven Consulting will deliver a structured evaluation report for the nominated projects including a detailed assessment of:

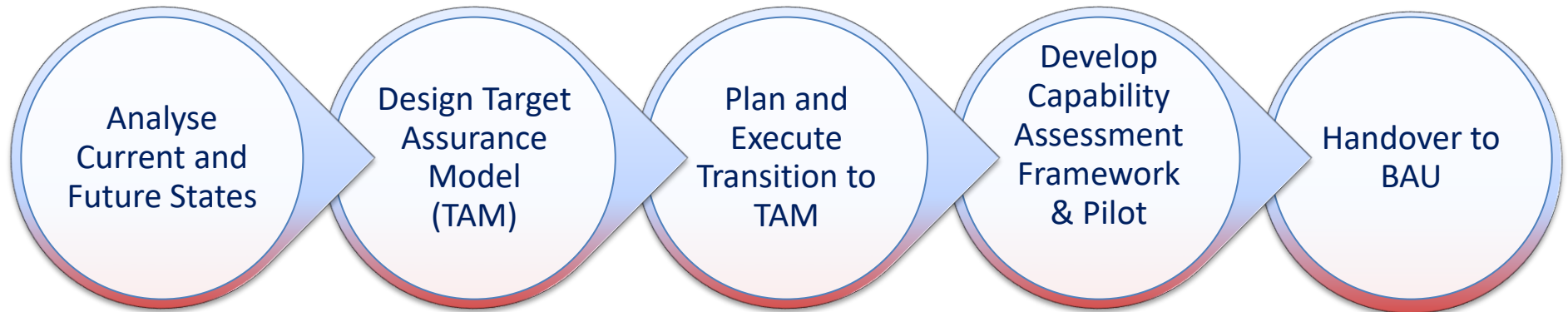
- The project management approach and its effectiveness
- The effectiveness of the management of Risk, Issues, Assumptions and Dependencies, and the effectiveness of the management of Scope, and Change Management
- Financial management of the program/project both historically and currently
- Schedule effectiveness and accuracy including key milestones management
- Quality and project completion/acceptance criteria
- Customer satisfaction where assessable

Depending on the candidate project brief (i.e. deep dive into few projects or less forensic review of a broader range) findings and issues may be project specific or more generic and systemic in nature.

- Improvement and remediation actions will be prioritized according to criticality, value and ease of implementation (e.g. quick wins, must do's and good investment return)
- Where a review is performed on a completed program/project a Findings and Recommendations summary will be tabled

Ongoing Quality Assurance – Our Approach

Seven Consulting can also offer ongoing quality assurance services, where we design and develop a Target Assurance Model that could be carried out after the initial Quality Assurance Review, or in parallel with the review to bring forward the implementation timeframe



- Analyse current assurance framework
- Workshop and agree Target Assurance Model outcomes
- Agree commercial model for independent reviews

- Design Target Assurance Model and validate with Sponsor / stakeholders and key client staff
- Run pilot review to test new assurance model
- Analyse gaps between current and TAM and formulate transition strategy

- Design and execute communication program for launch of new assurance model
- Expedite required approvals for the transition
- Establish process for provider panel
- Execute transition
- Handover outcomes to key client staff

If Required

- Design and build Capability Assessment Framework
- Pilot and validate using selected group of PMs
- Produce assessment report and follow up actions needed
- Feeds into the PM Training Needs Analysis

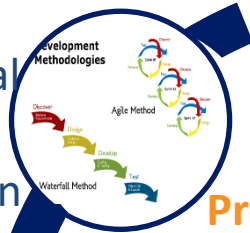
- Agree following review schedule for a period
- Monitor action plans for follow through on recommendations

- Delivery of a Target Assurance Model and Ongoing Review Program
 - Definition of the Target Assurance Model including all required process flows, artefacts, checklists and templates
 - Gap analysis comparison to the current assurance model
 - Executable plan for transitioning to the Target Assurance Model
 - Change and Communication plan and messaging for stakeholders and PM communities
 - Budget and process for commissioning and carrying out periodic independent Project Assurance reviews
- Seven Consulting can also deliver a PM Capability Assessment Framework for periodic evaluation as well as a PM Tool Review.

Agile / Traditional
Methodology
Recommendation

Recommends
Delivery
Components

Best Operating
Principles
Recommendation



Project Pathfinder Tool

The screenshot shows a web-based tool with a header 'UPDATE RECOMMENDATIONS NOW'. Below it is a table titled 'TRADITIONAL PROJECT MGMT' with columns for 'Recommendation', 'Description', and 'Status'. The table lists various project management practices and their recommended status (e.g., 'Project Charter', 'Project Management Plan', 'Project Risk Assessment').

Agile Dashboard



Benefits Tracking

Defects Tracking

Cost Tracking

Delivery Tracking

Seven Consulting's Project Pathfinder Tool provides guidance on how to tailor your program or project. It provides suggestions on agile or traditional methodology components to apply, operating practices to adopt and artefacts to prepare to deliver your program or project.

The Agile Dashboard combines a number of reports to provide a 'Dashboard', or snapshot of agile projects progress. These include Burn-up Chart, Sprint Burn Up, Cost Tracking, Benefits Tracking and Defect Reports.

Traditional Program Delivery Tools

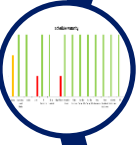
Health Check Score



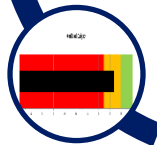
Health Check Tool



Schedule Maturity

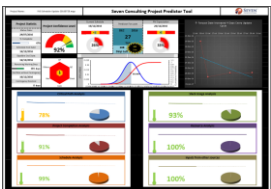


Overall Schedule Quality Score



The Schedule Health Tool is designed to evaluate the quality, integrity and currency of a project schedule and suggests improvement areas.

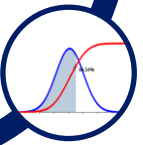
Schedule Predictor



Project Confidence Level



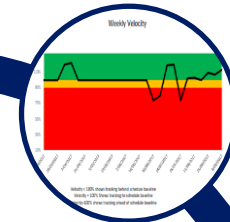
Critical Path Analysis



Cumulative Probability

The Schedule Predictor Tool uses advanced algorithms to evaluate the precision of project forecast date and PM expectation finish date according to their actual performance. It provides a prediction trend line to suggest improvement areas.

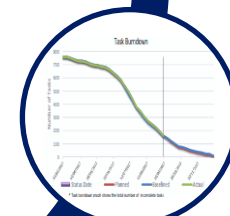
Dashboard



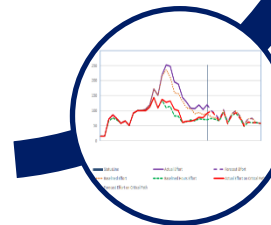
Weekly Velocity



Earned Value



Task burndown



Effort Tracking

The Schedule Dashboard combines a number of reports to provide a 'Dashboard', or snapshot of agile projects progress. These include Weekly velocity, Earned Value, Task burndown and Effort Tracking.

Portfolio Optimisation Tool

Our Portfolio Optimisation Tool

can be used to prioritise projects, calculate changes to capacity and reshape your project portfolio working within configurable constraints like budget, resourcing, environments and SMEs.

Our tool can also produce graphs of projects according to their business priority versus their deliverability. These graphs can be very helpful in visualising the data and promoting the key discussions on projects within your portfolio.

Portfolio Optimisation Tool



Recent Project Assurance Experience

WOOLWORTHS GROUP

Woolworths had a large and complex IT project portfolio with a spend of approximately \$500m a year. This spend was a mix of development and infrastructure projects across four domains. Seven Consulting were engaged to address the specific concerns around project time delays and cost overruns and provided recommendations on the steps to proactively address these concerns.



Seven Consulting conducted an Assurance Review at NSW eHealth to ensure that projects undertaken were being done consistently and well, and delivering the business benefits in line with the Strategic Roadmap that was in place.



Seven Consulting conducted an Assurance Review on a \$40m+ Agile Project that was 50% complete. The engagement covered a general assessment relative to project objectives as well as calling out key strengths, key issues or risks and potential impact of those issues or risks. A recommendation report was provided based on our best-practice knowledge of how the project should be run, providing both the project team, and their management with practical recommendations to improve project success.



Seven Consulting conducted an Assurance Review of Revenue NSW's Agile Capability identifying any gaps and areas for improvement.



Seven Consulting were engaged to do an Assurance Review of Endeavour Energy's complex multi-year project to deploy SAP modules. The approach Seven Consulting took was to define an optimise delivery approach to validate the program structure, delivery approach and bottom-up delivery plan with aligned resource forecasts and cost models.



The purpose of the IT Project Portfolio Review was to assess SVHA's projects against specific criteria:

Fit: To review the alignment of projects against strategy and principles.

Focus: To ensure that projects are prioritised and resourced accordingly.

Momentum: To assess if the projects are being run with appropriate degree of capability and governance to ensure delivery to scope, time, budget and quality.

Recent Project Assurance Experience



Seven Consulting was asked to review the quality management framework looking at their entire portfolio and how they govern delivery. Telstra selected 2 programs and 6 projects to be reviewed. The programs/projects were at different stages in their life cycle and all have issues and challenges. We undertook a deep dive into the status of these projects and provided findings that included recommendations to assist the way in which Telstra governs and manages cost, scope, quality, milestones and relevant commercial implications.



Assurance Reviews of several major superannuation programs;

- MLC Encompass
- MLC FOFA
- MLC Swift
- MLC TERP

StrongerSuper Reporting Disclosure Program – Assurance Review and Program Management services.

Superstream Program (e Rollovers, eContributions, MCS Reporting, Legacy Products, Payback) – Assurance Review & Program Management services



Seven Consulting provided a Program Assurance Review of a major ERP program. Seven Consulting also assisted with a review of Medibank's business model and IT efficiency.



Information Management Program - Seven Consulting conducted an initial Assurance Review of the information management program and then provided Program and PMO Management turnaround services for this critical program supporting Oil Search's joint venture with Exxon.



RAPU / Apollo (CommInsure) – Seven Consulting was engaged to review the RAPU/ Apollo (CommInsure) and then subsequently program manage the turnaround of this major upgrade to CommInsure's product suite.



Seven Consulting provided Project Assurance review and recommendations for the New Service Model program.

Improve Project Success Rates with Pathfinder

1. Follow a consistent approach to customise and optimise project delivery based each project's and organisation's key characteristics.
2. Reduce the level of project management oversights or omissions.
3. Identify delivery approach risks and mitigants.
4. Create a draft schedule in MS project or JIRA with streams, phases, deliverables, tasks and dependencies.
5. Enable better project outcomes.
6. All in 30 minutes or less.



Visit us for more information:

<https://www.sevenconsulting.com/project-pathfinder/>

Our projects so far:

2007
Villawood Detention Centre
(Sydney)

2008
South Australian Detention Centre
(Sydney)

Seven Consulting regularly gives back to the wider community, supporting our team and their families in voluntary projects to assist those who find themselves in need of help.

2011
Cambodian School Build (Sydney)



2012
Barnardos Kingston House (Sydney)



2013
Youth off the Streets (Sydney)



2015

- Jesuit Refugee House – Blaiket (Syd)
- Hanover Crisis Centre (Melb)



2019

- Avalon Centre (Melbourne)
- Dignity.org.au (Sydney)
- Bahay San Jose –House with No Steps Foundation (Manila)



2018

- Erin's Place (Sydney)
- Concordia Childrens Services (Manila)
- Mad Women Foundation (Melb)



2017

- Launch Housing (Melbourne)
- Cerebral Palsy Foundation (MNL)



2016
Marian Villa (Sydney)



2020 – DONATION DRIVE
Project 7 gave back to the community, by donating \$104,000 across 29 charities, enabling these organisations to create real change in the lives of those who need it most.



2021 – Mini Project 7

In 2021, Seven Consulting continued to acknowledge the importance of fostering a community presence. Seven Consulting team members across three cities were able to participate in multiple mini projects this year to see our Project 7 commitment through.



2022

- M.A.D. Woman (Melbourne) *The pencil case challenge*
- Bahay ni Maria and Tahanan ng Pagmamahal (Manila)





SEVEN CONSULTING DELIVERY SUMMIT



The purpose of the Seven Consulting annual Delivery Summit is to share our clients' best practice in program and project delivery. It also serves as a celebration of success and a thank you, training and networking opportunity for our clients and their selected delivery leads.

Some of the Delivery Summit Speakers include:

Richard Heeley, CIO – Head of Technology, Macquarie BFS; **Jacqui Visch**, Chief Technology and Data Officer, AMP; **Tanya Graham** Alinta Energy – Chief Transformation Officer; **Bob Hennessy** Lendlease Group CIO; **Malcolm Pascoe** Former SAI Global, Sydney Trains – CIO; **Owen Eaton**, Business Transformation & Strategy Executive, NAB; **Bob McKinnon**, Co-Founder & Director, Mirin Digital; **Mel Parks**, Chief Transformation Officer, QBE; **Clive Dickens**, VP Product Development, TV and Content, OPTUS; **Dr. Catriona Wallace**, CEO, Ethical AI Advisory; **Mirella Robinson**, CITO – Chief Information; Technology Officer, CBUS; **Nicole Pelchen**, Chief Technology Officer, Link Group; **Seth Holmes**, Chief Transformation, Government Relations & Corporate Services, VicRoads; **Sarah Rees-Williams**, Executive Director, Macquarie Bank; **Nikki Watts**, Division Director, Macquarie Group; **Abdullah Khan**, Former Director, Group Technology, AMP

The 2023 Seven Consulting Delivery Summit received an **NPS of 73**.

Some of our Delivery Summit Supporting Organisations



Visit us for more information:

www.sevenconsulting.com/seven-consulting-delivery-summit

Seven Consulting is a proud sponsor of Australia's National Football side, the CommBank Matildas and Australia's Women's Basketball team, the Seven Consulting Opals

We are extremely proud to be official sponsors of Australia's best teams. The CommBank Matildas and the Seven Consulting Opals.

We are also providing paid internships for a number of the Matildas (**Tameka Yallop**, and **Elise Kellond-Knight**), to support their post-sporting careers.

CONGRATULATIONS

Seven Consulting looks forward to the CommBank Matildas welcoming the world to Australia and a congratulations to the Seven Consulting Opals for winning Bronze in the FIBA Women's World Cup 2022



Tameka Yallop

Elise Kellond-Knight





Australia's Best Program Delivery Company

Partnering to deliver the change needed for a better future

Award Winning Company

Woolworths 
The fresh food people
Woolworths Group IT
Exceptional Services Award
Winner 2018



Seven Consulting Pty Ltd ABN 44 100 234 179

SYDNEY Level 13, 179 Elizabeth Street, Sydney, New South Wales 2000 **+61 (0)2 8267 5000**

MELBOURNE Level 5, 520 Collins Street Melbourne, Victoria 3000 **+61 (0)3 9617 8200**

PHILIPPINES - MAKATI Level 11 PNB Makati-Allied Bank Centre, 6754 Ayala Ave, Cor. Legazpi Street, Makati City, Philippines

PHILIPPINES – ALABANG Level 6, Asian Star Building, Asean Drive, Filinvest Corp City, Alabang, Muntinlupa City, Philippines

www.sevenconsulting.com