



Australia's Best  
Program Delivery Company

*Peak Results, Delivered Together*

# Cyber Security Capability Statement



Seven Consulting proudly supports the world-class Australian women's team, the Seven Consulting Opals, currently ranked No. 2 globally, bronze medal winners in both the FIBA Women's World Cup, and in the Paris 2024 Olympics. We also sponsor the Financy Women's Index, promoting gender financial equality in Australia.

Financy  
Women's  
Index

TEAMWORK • TRANSPARENCY • DELIVERY



## Program Delivery

We deliver some of Australia's most complex and challenging agile, traditional and hybrid programs. We work with our clients to understand their organisational and program characteristics. These inform how we design our delivery approach to produce the best outcome for our clients. The majority of our consultants are scaled agile (SAFe) certified and manage billions of dollars of transformation programs that range in size from <\$1m to >\$500m.



## PMO Services

We provide PMO establishment and management, PMO analysis and scheduling services, and tools for some of the largest organisations in Australia. This can range from scheduling services, to running the PMO for \$1.5bn programs, to ePMO management.

**All of our clients are reference sites**



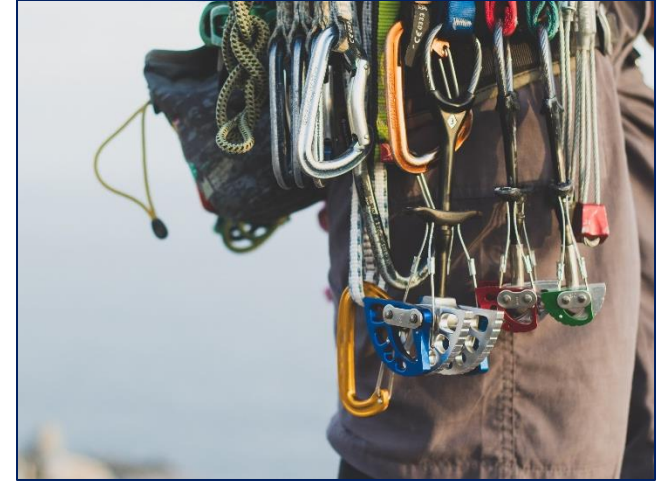
## Change Management Services

We provide program change management, adding value from the start of an initiative through to realising benefits. We also support the integration of change management at an enterprise level to improve portfolio performance.



## Delivery Consulting

We provide delivery capability uplift, sponsor and project manager training, portfolio and program reviews to assist our clients improve their program delivery. We have successfully provided these services to over 50 clients.



## Delivery Tools

Seven Consulting has designed and developed world leading tools to assist our clients optimise their portfolio, design their delivery approach and provide deep weekly delivery insights. These tools are used successfully on over \$5bn of Programs annually.

**All of our clients are reference sites**



# Our Clients

*Seven Consulting has a proven track record delivering critical outcomes for Australian organisations across industries and domains. 100% of our clients are reference sites.*



# Our clients and team are our top priority

## Client Satisfaction Survey Results

Year	Satisfaction rating	Survey questions
Jan-Jun 2024	99.49%	6,060
2023	99.50%	11,223
2022	99.20%	13,191
2021	99.15%	15,932
2020	98.87%	14,455
2019	99.08%	14,949
2018	98.65%	15,450

100% of our clients are reference sites

## Team Satisfaction Survey Results

Survey Date	Satisfaction rating
Oct'24	97.56%
Apr'24	97.41%
Dec'23	95.32%
Jun'23	97.66%
Dec'22	97.82%
Jun'22	98.20%
Dec'21	97.92%



"The team from Seven has integrated effectively with IVC and shows they understand the business."



"Strong program delivery capability with the flexibility to scale up and down quickly to meet program and business needs. Look to continue to bring the best of the Seven ecosystem to clients to demonstrate the value-add."



"Seven is one of the most prestigious consultancies in Australia and most of the Seven Consultants I have come across at my current and previous organisation prove that."



"Good people and a focus on support from the central organisation when required."



"Very happy with the level of organisation and governance the Seven project/program managers bring to our more complex initiatives."



"Every Seven consulting person I have ever worked with has been very good at what they do."

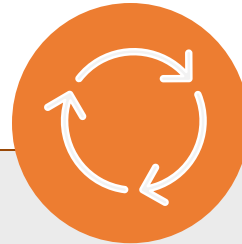


# How do we get to 98+% customer satisfaction?



## People

- Over 90%+ permanent workforce, tested extensively through a robust recruitment process.
- High employee engagement.
- Hands on owners that have delivered major programs.
- Training allowances and internal learning sessions.
- Comprehensive mentoring.
- 95% SAFe® qualified and internal trainers.



## Process

- Regular structured quality assurance of all assignments.
- Weekly review of all assignments' status.
- Industry leading Customer Satisfaction and NPS management.
- Bench support available at no cost to client.
- Holidays and illness cover for clients.



## Tools

- Dedicated project tools team.
- Program Delivery approach designed with Pathfinder.
- Delivery approach risks defined with Pathfinder.
- Schedule integrity measured with Healthcheck tool.
- Project reporting with dashboards and scorecards.
- Portfolio optimisation tool.

**All our clients are reference sites.**

# How our values impact our delivery?



## Teamwork

Teamwork has to be at the core because you can't deliver big projects without great teamwork.

We focus on ensuring that the Seven team, the client team and vendors work seamlessly together.



## Transparency

Assumptions and poor communications kill projects, whereas openness is the foundation of good relationships and reliable delivery. We remain a completely independent consultancy.



## Delivery

A strong emphasis on outcomes focuses the team and grows confidence. With a confident attitude, expert personnel and effective teams we always deliver to our client's high expectations.

# Cyber Security Background

On 18 June 2020, the Australian Prime Minister announced in a national press release,

*“Based on advice provided to me by our cyber experts, Australian organisations are currently being targeted by a sophisticated state-based cyber actor.*

*This activity is targeting organisations across a range of sectors, including all levels of government, industry, political organisations, education, health, essential service providers and operators of other critical infrastructure.”*

In 2016, **3 billion Yahoo accounts** were hacked in one of the biggest breaches of all time.

In 2017, **147.9 million consumers** were affected by the **Equifax Breach**. The Equifax breach cost the company over \$4 billion in total.

In 2020, companies such as **BlueScope, MyBudget, Toll Group and Services New South Wales** have all been hit by cyber security attacks.

According to the Centre for Strategic and International Studies, **Australia was the sixth most hacked country in the world**, with 16 major cyber-attacks in the period between May 2006 and June 2020.

## COUNTRIES WITH THE MOST “SIGNIFICANT” CYBER-ATTACKS - 2006 to 2020



**Damage related to cybercrime is projected to hit \$6 trillion annually by 2021.** (Cybersecurity Ventures)



# Framework to build Cyber Security Protection

One widely endorsed standard for building cybersecurity - the US National Institute of Standards and Technology (NIST) Cyber Security Framework -

- focuses on business drivers to guide cybersecurity activities
- considers cybersecurity risks as part of the organisation's risk management processes
- enables organisations – regardless of size, degree of cybersecurity risk, or cybersecurity sophistication – to:
  - apply best practices and principles of risk management to improve critical infrastructure security and resilience .
- provides organisation and structure to today's multiple approaches to cybersecurity by assembling standards, guidelines, and practices that are working effectively in industry today.

The Framework is **not a one-size-fits-all** approach to managing cybersecurity risk for critical infrastructure. Organisations will continue to have unique risks – different threats, different vulnerabilities, different risk tolerances – and how they implement the practices in the Framework will vary.



# Building Cyber Security protection

Seven Consulting has been engaged on Cyber Security Transformation Programs for some of Australia's largest organisations across Retail and Financial Service organisations.



Successful Cyber-Security protection depends on effective, co-ordinated Program Implementation across multiple workstreams

Assess

Plan

Implement

Manage

Board commitment and Governance

Cyberthreat mitigation planning

Establishment of leadership responsibilities

Threat assessment/maturity

Systems and asset vulnerability assessment

Network/systems design & implementation

Threat monitoring systems and behaviours

Process and data management

Integration of physical and cybersecurity

Cybersecurity training

Detection, eradication and recovery processes

Response planning

Regulatory obligations and legal considerations

1. Securing Board and Executive commitment
2. Staffing Cyber Security Resources – it is difficult to finding the right resources with the right skills in cyber security
3. Operational resources lack the capacity to support the projects. Inter-departmental resistance to collaboration
4. Accuracy of asset management information and ownership.
5. While implementing and standing up services is straight forward, the rollout to all servers and applications is a long tedious process. (Decommissioning legacy services)
6. The procurement process for new cyber security tools takes longer than expected.
7. Global Cyber Service providers don't have the skills on shore to deliver their products. Visas are also harder to get
8. Implementing a secure environment for BYOD. Developing instruction manuals for BYOD.
9. Data integrity in & across various systems (Identity Management)
10. Very limited reference documentation on As-Is processes, leading to gaps in requirements analysis - We only know as much as we are told.



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# Seven Consulting's Program Mobilisation Cyber Security



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Effective mobilisation of a Cyber Security Program is critical to improving the likelihood of a program's success. Often there are questions and uncertainty about how a program will be delivered and by whom, especially when working in complex organisations with network or virtual team resourcing models. Running a structured mobilisation phase will answer these questions and ensure the program has what it needs to deliver effectively.

*Seven Consulting's program mobilisation service will bring qualified practitioners and a structured process to ensure that your Cyber Security program is set up for success from the beginning.*

- Our experienced practitioners engage with a broad range of stakeholders to ensure we have fully understood the program objectives and the enterprise delivery capability.
- Key artefacts will be reviewed against our own best practice benchmarks to investigate all areas that may affect success.
- Industry best practice capability frameworks will be used to drive the design of your program structure with the right program management processes and tools.
- We collaborate closely with your team to verify our findings and make sure our recommendations are practical and achievable.
- Our PMO and governance toolsets will create robust plans and schedules for successful execution.
- We will bring our experience of delivering programs across some of Australia's most complex companies, spanning different industry groups and technology domains, to find the most effective model for your enterprise.
- Your internal delivery capability will be independently assessed by our team and factored into the program resource strategy.
- The Seven team will leverage our depth of experience in vendor management to provide valuable input into vendor sourcing and contracting.

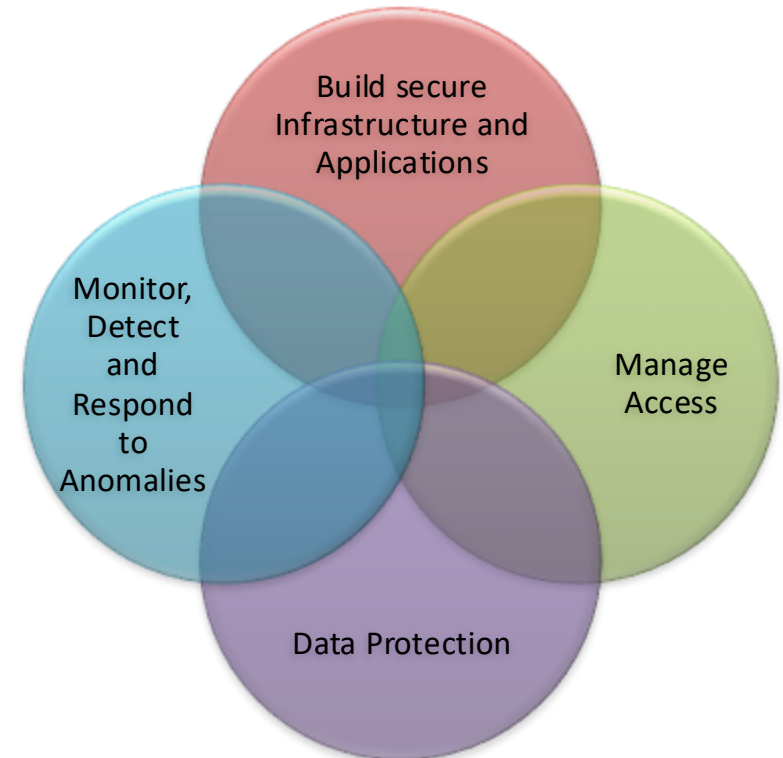
It starts with a clear strategy and clear understanding of:

- What you deem to be your key assets that require protection
- The risks that these assets face
- The threats you determine could expose your assets to a cyber attack
- The risk mitigation steps you are putting in place to address those risks.

**Risk**

Initiatives

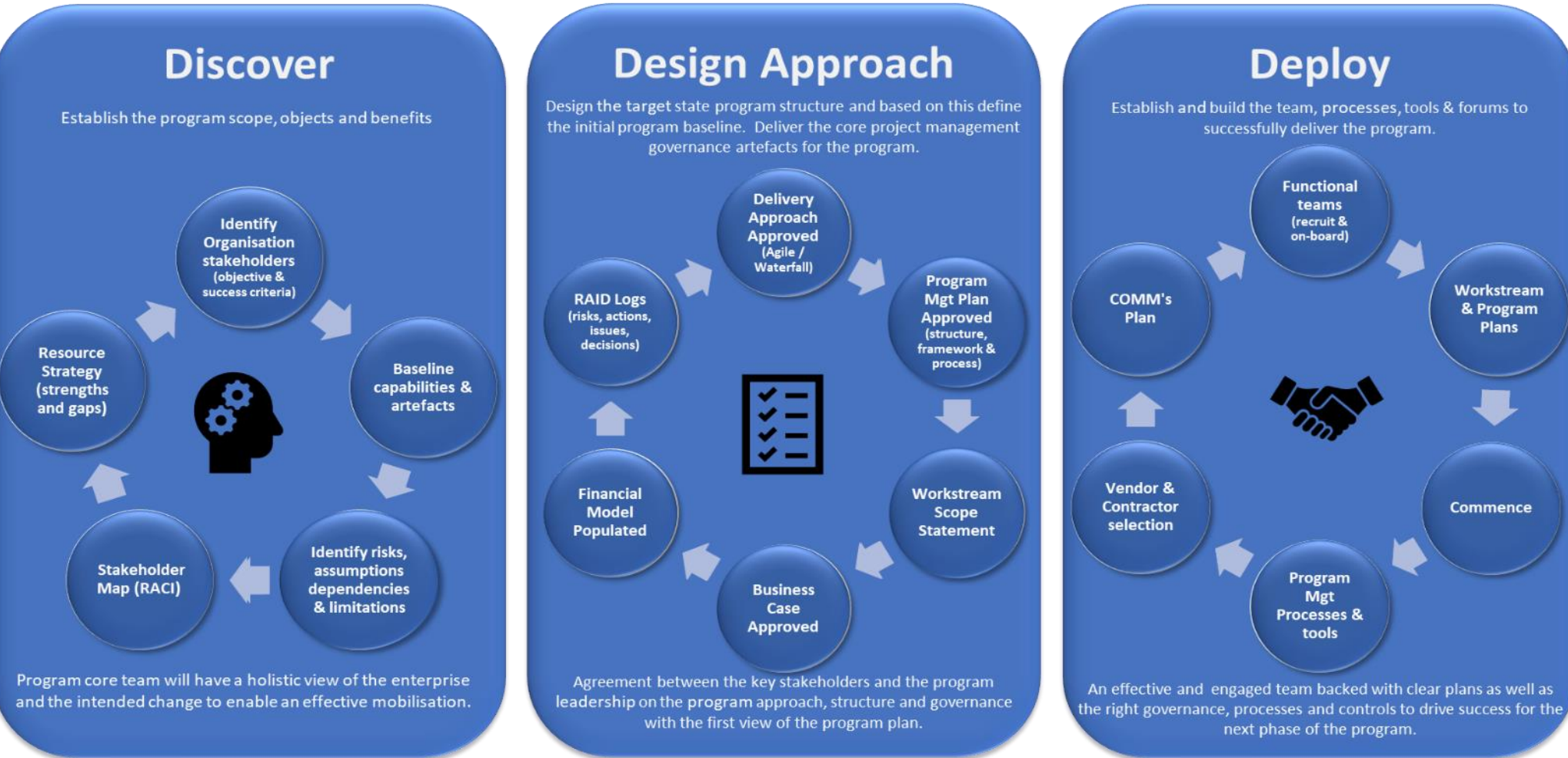
**Threats**



A top-down approach to define the organisation aggregated Cyber Security key risks. A bottom-up approach to determine the threat analysis with controls. This then allows the program initiatives and program roadmap to be developed.

# Program Mobilisation Approach

Once the program initiatives are defined then Seven Consulting’s approach to program mobilisation is commenced for each project. This includes Discover (the scope, objective and benefits), Design (the structured define the bassline) and Deploy (the team, processes and tools to deliver the program).



# 1. Identity and Access Management Risk (example)

For each risk identified, a mitigation strategy is created to reduce the Risk rating over the time of the program.

Current Residual Risk  
rating

Very High

Target Residual  
Risk rating

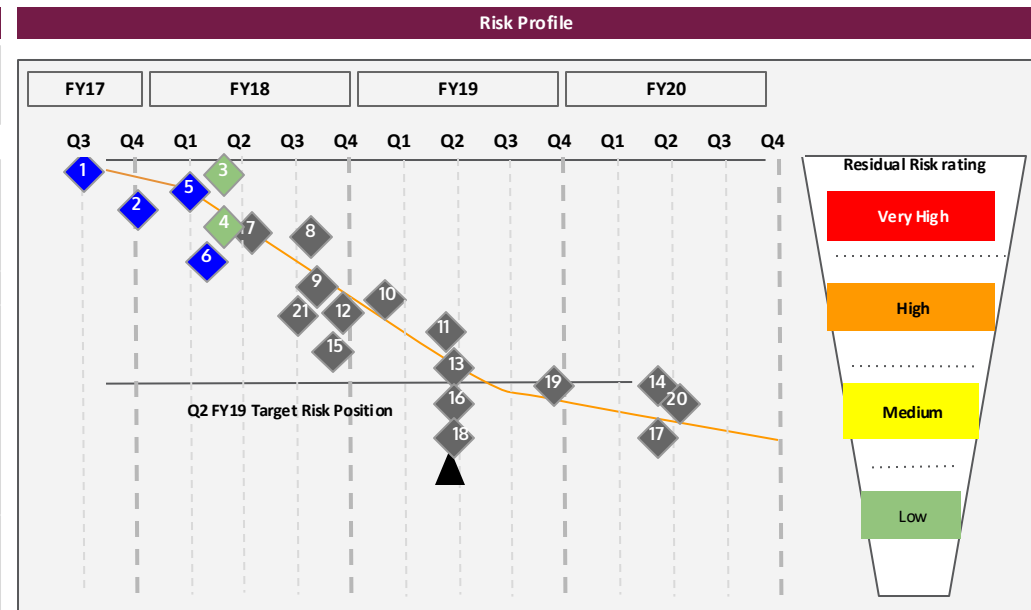
Medium

Target Risk  
Date: Q2 FY19

## Risk Description

The identity access lifecycle is not appropriately assigned or accurately managed, including Joiners, Movers, Leavers and Privileged Access resulting in inappropriate access to applications, systems and data that may impact the confidentiality, integrity and/or availability of the applications, systems or data.

Key Planned Risk Mitigation Milestones		Due date	Status
1. IDAM policies and standards approved and published		1 Jul 2016	Complete
2. In-scope critical system listing agreed		31 Jul 2017	Complete
3. Access Recertification strategy and Business Sponsorship agreed		1 Nov 2017	Complete
4 Governance forum established with IAM representation.		1 Nov 2017	Complete
<b>A. Review of user access (Terminated and / or system access no longer required)</b>	5. 50% of in-scope systems completed	31 Jul 2017	Complete
	6. 70% of in-scope systems completed	1 Oct 2017	Complete
	7. 80% of in-scope systems completed	1 Jan 2018	On Track
	8. 100% of in-scope systems completed	30 Apr 2018	On Track
<b>B. System Owner / Bus unit certifier and Line Manager recertification of Privileged access rights</b>	9. 50% of in-scope Systems complete	30 Apr 2018	On Track
	10. 75% of in-scope Systems complete	30 Sept 2018	On Track
	11. 100% of in-scope Systems complete	30 Dec 2018	On Track
<b>C. Line Manager recertification of user access rights (Segregation of Duties) to in-scope Financial Reporting systems (FRS)</b>	12. 50% of in-scope FRS Systems complete	30 Jun 2018	On Track
	13. 75% of in-scope FRS Systems complete	30 Dec 2018	On Track
	14. 100% of in-scope FRS Systems complete	30 Dec 2019	On Track
<b>D. System Owner recertification of system accounts</b>	15. 50% of in-scope Systems complete	30 Jun 2018	On Track
	16. 75% of in-scope Systems complete	30 Dec 2018	On Track
	17. 100% of in-scope Systems complete	30 Dec 2019	On Track
<b>E. System Owner recertification of generic accounts</b>	18. 50% of in-scope Systems complete	30 Dec 2018	On Track
	19. 75% of in-scope Systems complete	30 Jun 2019	On Track
	20. 100% of in-scope Systems complete	30 Dec 2019	On Track
21. Implementation of redesigned Joiner, Mover, Leaver process		1 Mar 2018	On Track



## Milestone Key

◇ Key Milestone  
 ◆ Completed  
 ◇ On track

◆ At Risk  
 ◆ Missed  
 ◆ Future activity / not commenced

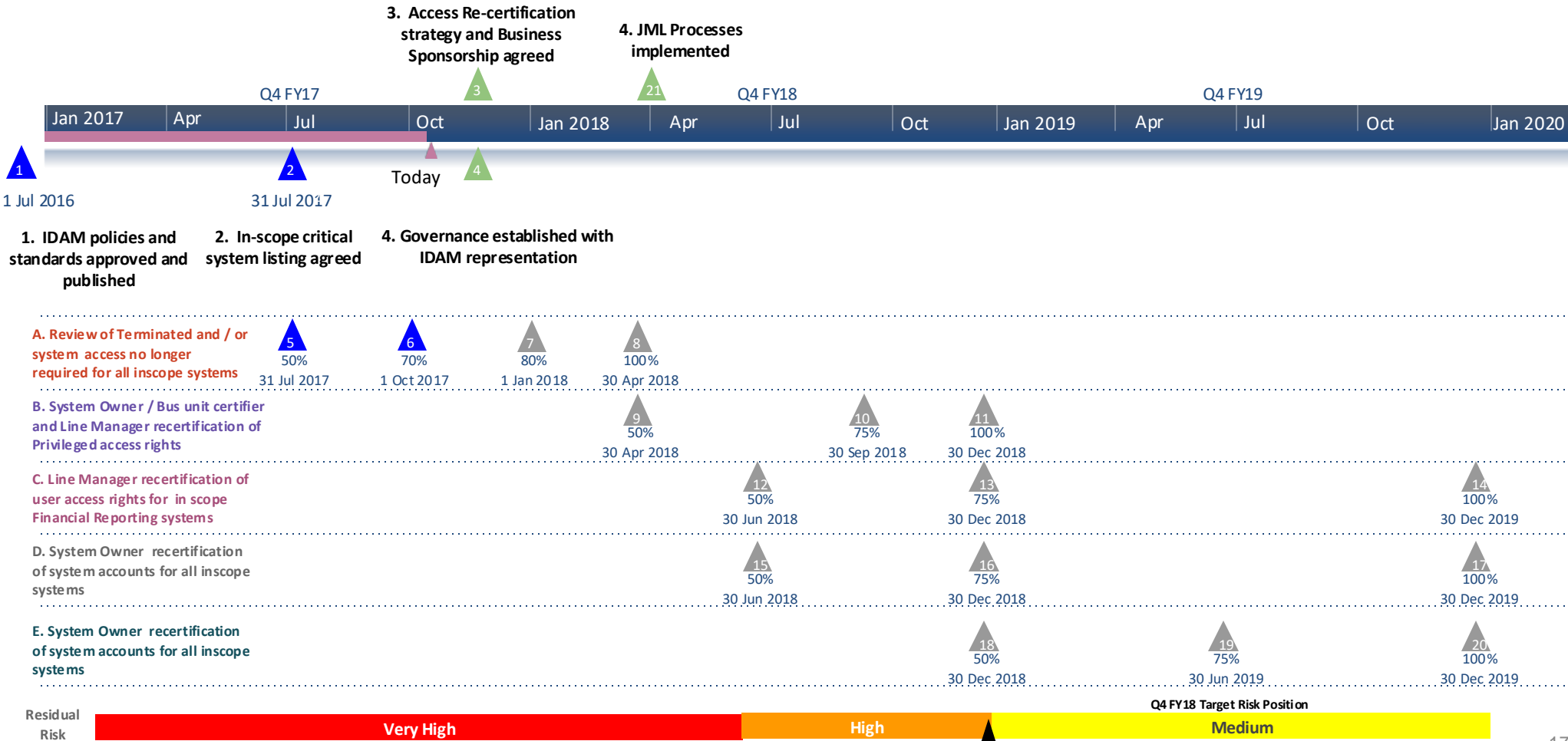
▲ Risk position met



# 1. Identity and Access Management Risk (example)

Current Residual Risk rating	Very High	Target Residual Risk rating	Medium	Target Risk Date: Q2 FY19
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## Key Milestones and Timeline



# Sample - Reporting to the powers that be

For each risk identified, the residual risk rating over the course of the program.

Risk Area	Q4 FY17	Q1 FY18	Q2 FY18	Q3 FY18	Q4 FY18	Q1 FY19	Q2 FY19	Q3 FY19	Q4 FY19
Identity Management	Very High	Very High	Very High	Very High	Very High	High	Medium	Medium	Medium
Password Management	Very High	Very High	Very High	High	High	High	Medium	Medium	Medium
Security Incident Management	Very High	Very High	High	High	High	High	Medium	Medium	Medium
Security Configuration Management	Very High	Very High	Very High	Very High	Very High	Very High	High	Medium	Medium
Security Maintenance	Very High	Very High	Very High	Very High	Very High	Very High	High	Medium	Medium
Remote Access and BYOD	Very High	Very High	Very High	Very High	High	High	Medium	Medium	Medium
Cloud Vendor Management	Very High	Very High	Very High	Very High	High	High	Medium	Medium	Medium
Security Awareness	Very High	Very High	High	High	Medium	Medium	Medium	Medium	Medium
Security Policies & Standards	Very High	Very High	High	Medium	Medium	Medium	Medium	Medium	Medium
Information Classification	Very High	Very High	Very High	Very High	High	Medium	Medium	Medium	Medium
Third Party IT Risk Management	High	High	High	Medium	Medium	Medium	Medium	Medium	Medium
<b>Overall</b>	Very High	Very High	Very High	Very High	High	High	Medium	Medium	Medium



Australia's Best  
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*Partnering to deliver the change needed for a better future*

## Case Studies



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# Cyber Security Program



## ***Implement Cyber Security Strategy across all seven Woolworth brands and Worldwide locations***



The Woolworth Every Byte Counts Security Program objective was to deliver a new Information Security Strategy to address the security challenges facing Woolworths. Every Byte Counts aimed to build a solid foundation for a stable information security program within Woolworths. In broad terms the objectives of the strategy are to Protect Brands and data, Enhance business confidence, Govern security effectively, Cybersafe @work and Cyber aware culture. A 4 year \$50m Program Roadmap was created with projects being grouped into 4 streams of work. 1 Security Management and Governance, 2. Architecture and Technology 3. Identity and Data 4. People.



The Seven Consulting team was engaged to provide the Program Director, multiple project managers and PMO services to implement and coordinate the various IT Applications, IT Infrastructure, the Security Operations Centre and Business communications and change management to ensure the overall program success.



Seven Consulting successfully provided program leadership and structure to ensure:

- ✓ Delivery of 28 projects to modernise Woolworths security tools and processes over a 4-year period.
- ✓ Created the Security Operations Centre (physical team space, testing lab, hardware, software and all security processes)
- ✓ Ability to respond to a cyber-attack and report any privacy data breach.
- ✓ Resource Management - Staff Joiner, Mover, Leaver process and user access reviews modernised and automated
- ✓ 11 Cyber Risks mitigated to reduce the risk profile from very high to medium



# Security and Identity Management



## *Cyber Security Identity Transformation*



Program Silk was Macquarie Banks strategic Identity and Access Management (IAM) program across process, people and technology. Covering several different entities at Macquarie as per the strategic roadmap and in collaboration with both internal groups and external strategic partners across both business and technology areas. This complete transformation is a journey that will take several years. Priority will be on building sustainable processes and solutions that can be replicated at scale.



Seven Consulting was engaged to perform the program management role for the initial concept phase of the Program. Developed the Strategic Plan and Roadmap by defining the Scope of Objectives, Outcomes and Outputs to build the business case for delivery funding. Created the operating model of the program by defining the Steering Committee and team structures of the IAM program to deliver the capabilities that allow the business to onboard to a service that will ensure that the right individuals and assets can access the right resources at the right times for the right reasons. This included the foundational Build of core IAM Platform and functionality to support the UAM future state. Human-Centred Design User Experience to uplift the User Experience (UX) of the platform. Change and Transition management as well as Application on-boarding.



- ✓ Enablement of business strategy: Supports and facilitates the realisation of the wider business strategy
- ✓ Commercial benefits realisation: Supports Macquarie's commercial goals by achieving efficiency and enhancing productivity
- ✓ Clear and effective governance and operating model: An operating model with clear roles and responsibilities across people, process, and technology is in place
- ✓ Manage regulatory and compliance obligations: Enables Macquarie to meet its obligations under global regulatory regimes in a cost-effective manner



# Security Remediation

**EQUIFAX**

## *Securities Remediation Program and Financial Tracking*



Equifax is a data analytics company and a global leading provider of credit information and analysis, including within Australia\New Zealand. After the US division had been impacted by a serious data breach that compromised the personal information of their consumers, a global initiative to identify vulnerabilities and implement remediation solutions was initiated. Program Sierra was an aggressive security upgrade program to protect consumer data and computer systems in Australia and New Zealand from theft and damage to hardware, software and information.



Seven Consulting provided Program Delivery management and governance to direct and manage the \$100+ million program across the Australia and New Zealand products, processes and systems over an 18 month period. This program prioritized the implementation of priority controls that protected and monitored the entire environment, as well as implementation of application specific controls across the 500+ products within Equifax. This covered Data Protection (retention, encryption, class 5 access, data use), User Management and access controls, PCI compliance, Cyber Security, Application\Server and Network monitoring and patching, Infrastructure protection including process, physical access, web access firewalls. The scale of this program and the complexities of deliveries required an uplift in the Equifax program governance processes through the team which often drove improvements back into the EPMO, particularly around milestone and financial tracking.



- ✓ Estimation finance model was designed specifically for the Remediation program with ability to monitor spend at functional level.
- ✓ Delivered 95% of controls on time and budget. Exemption agreed for 5% not able to be delivered.



# Identity and Access Management



## *Identity and Access Management*



Program Aegis replaced CBA's Identity and Access Management (I&AM) system. With a budget of 100m+, the program involved migrating the existing I&AM system onto the new target solution with the objective of providing strong identity governance and verification, timely and accurate user access and password self service and ongoing privilege management and segregation of duties. The program was broken down into multiple releases and initially delivered using an Agile delivery methodology. During the first release the program was struggling to deliver on promised outcomes putting the overall delivery of the program at risk.



Seven Consulting were engaged during the first release to provide the Program Director and Program Management Office (PMO) capability. Initially focusing on release 1, Seven's project discipline provided the Project Management Capability to get Release 1 back on schedule. The focus then turned to re-planning and prioritising the remaining scope into subsequent releases with a view to ensure these releases were achievable and delivery of business benefits were to an agreed schedule.



Seven Consulting successfully provided program leadership and structure to ensure:

- ✓ The creation of a release strategy aligning achievable timelines to business capability
- ✓ Alignment of remaining scope and budget to business benefits
- ✓ Provision of project management discipline such as RAID, schedule management and Quality Assurance
- ✓ Detailed schedule and statistical view of project reporting
- ✓ Transition from Project to Business as Usual (BAU)

# Improve Project Success Rates with Pathfinder

1. Follow a consistent approach to customise and optimise project delivery based each project's and organisation's key characteristics.
2. Reduce the level of project management oversights or omissions.
3. Identify delivery approach risks and mitigants.
4. Create a draft schedule in MS project or JIRA with streams, phases, deliverables, tasks and dependencies.
5. Enable better project outcomes.

All in 30 minutes or less.



Visit us for more information:

<https://www.sevenconsulting.com/project-pathfinder/>



## Our projects so far:

**2007**

Villawood Detention Centre  
(Sydney)

**2008**

South Australian Detention Centre  
(Sydney)

Seven Consulting regularly gives back to the wider community, supporting our team and their families in voluntary projects to assist those who find themselves in need of help.

**2011**

Cambodian School Build (Sydney)



**2012**

Barnardos Kingston House (Sydney)



**2013**

Youth off the Streets (Sydney)



**2015**

- Jesuit Refugee House – Blaiket (Sydney)
- Hanover Crisis Centre (Melbourne)



**2020 –**

**DONATION DRIVE**



Project 7 gave back to the community, by donating \$104,000 across 29 charities, enabling these organisations to create real change in the lives of those who need it most.



**2019**

- Avalon Centre (Melbourne)
- Dignity.org.au (Sydney)
- Bahay San Jose – House with No Steps Foundation (Manila)



**2018**

- Erin's Place (Sydney)
- Concordia Childrens Services (Manila)
- M.A.D. Woman Foundation (Melbourne)



**2017**

- Launch Housing (Melbourne)
- Cerebral Palsy Foundation (MNL)



**2016**

Marian Villa (Sydney)



### 2021 – Mini Project 7

In 2021, Seven Consulting continued to acknowledge the importance of fostering a community presence. Seven Consulting team members across three cities were able to participate in multiple mini projects this year to see our Project 7 commitment through.

### 2022 – Mini Project 7

- M.A.D. Woman (Melbourne)
- *The pencil case challenge*
- Bahay ni Maria and Tahanan ng Pagmamahal (Manila)



### 2023 – Mini Project 7

#### Sydney & Melbourne

- Clean Up Australia
- HeartKids
- M.A.D. Woman

#### Sydney

- Balmoral Bum
- Monika's Rescue
- Pocket City Farms

#### Manila

- Solar Hope
- JCI Batangas Caballero



### 2024

#### Sydney

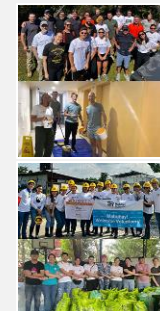
- Northern Beaches Women's Shelter

#### Melbourne

- Community Housing Limited

#### Manila

- Habitat for Humanity Philippines
- Tanging Yaman Foundation Inc.





# SEVEN CONSULTING DELIVERY SUMMIT



The purpose of the Seven Consulting annual Delivery Summit is to share our clients' best practice in program and project delivery. It also serves as a celebration of success and a thank you, training and networking opportunity for our clients and their selected delivery leads.

## Some of the Delivery Summit Speakers include:

**Richard Heeley**, CIO – Head of Technology, Macquarie BFS; **Alastair Symington**, Group CEO and Managing Director, Blackmores Group; **John Hunt**, CIO & Director of Group Enablement, Woolworths Group; **Elise Kellond-Knight**, Former Matilda (115 Caps) Football Australia & PMO Consultant, Seven Consulting; **Hugh Harley**, Professor of Practice (Global Economy), University of Sydney; **Jennifer Dean**, Chair of Basketball NSW & former EGM Strategic Partnerships at Future Super; **Bianca Hartge-Hazelman**, Founder and CEO, Financy; **Joshua Torrens**, Director Logistics and Equipment, NSW Rural Fire Service; **Kyla Tustin**, Founder, Executive Coach & Program Creator, The Greate Group; **James Madigan**, CIO, a2 Milk Company; **Kimberlea Dudley**, Head of Quality, Indue; **Tony Morris**, Partner, Ashurst Risk Advisory

The 2024 Seven Consulting Delivery Summit received an **NPS of 74**.

## Our Delivery Summit Supporting Organisations



Visit us for more information:

[www.sevenconsulting.com/seven-consulting-delivery-summit](http://www.sevenconsulting.com/seven-consulting-delivery-summit)





Following on from being the first dedicated sponsor of the Matildas we continue our support of world-class Australian women's teams with the Seven Consulting Opals, currently ranked No.2 in the world and Olympics world bronze medal winners.

We are extremely proud to be official sponsors of the Australian Women's National Basketball team, the Seven Consulting Opals.



Seven Consulting is a proud naming rights partner of the Australian Women's National Basketball team, the Seven Consulting Opals.



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[www.sevenconsulting.com](http://www.sevenconsulting.com)