



Australia's Best  
Program Delivery Company

*Peak Results, Delivered Together*

# Seven Consulting's Tools



Seven Consulting proudly supports the world-class Australian women's team, the Seven Consulting Opals, currently ranked No. 2 globally, bronze medal winners in both the FIBA Women's World Cup, and in the Paris 2024 Olympics. We also sponsor the Financy Women's Index, promoting gender financial equality in Australia.

Financy  
Women's  
Index

TEAMWORK • TRANSPARENCY • DELIVERY



## Program Delivery

We deliver some of Australia's most complex and challenging agile, traditional and hybrid programs.

We work with our clients to understand their organisational and program characteristics.

These inform how we design our delivery approach to produce the best outcome for our clients. The majority of our consultants are scaled agile (SAFe) certified and manage billions of dollars of transformation programs that range in size from <\$1m to >\$500m.



## PMO Services

We provide PMO establishment and management, PMO analysis, scheduling services, and tools for some of the largest organisations in Australia.

This can range from scheduling services, to running the PMO for \$1.5bn programs, to EPMO management.

**All of our clients are reference sites**





## Change Management Services

We provide program change management, adding value from the start of an initiative through to realising benefits. We also support the integration of change management at an enterprise level to improve portfolio performance.



## Delivery Consulting

We provide delivery capability uplift, sponsor and project manager training, and portfolio and program reviews to assist our clients improve their program delivery. We have successfully provided these services to over 60 clients.



## Delivery Tools

Seven Consulting has developed world-leading tools to assist our clients in; portfolio optimisation, delivery approach design and weekly insights into their delivery. These tools are used successfully on over \$5bn of programs annually.

**All of our clients are reference sites**

# Our Clients

*Seven Consulting has a proven track record delivering critical outcomes for Australian organisations across industries and domains. 100% of our clients are reference sites.*



# Our clients and team are our top priority

## Client Satisfaction Survey Results

Year	Satisfaction rating	Survey questions
2024	99.45%	11,668
2023	99.50%	11,223
2022	99.20%	13,191
2021	99.15%	15,932
2020	98.87%	14,455
2019	99.08%	14,949
2018	98.65%	15,450

100% of our clients are reference sites

## Team Satisfaction Survey Results

Survey Date	Satisfaction rating
Apr'25	98.60%
Oct'24	97.56%
Apr'24	97.41%
Dec'23	95.32%
Jun'23	97.66%
Dec'22	97.82%
Jun'22	98.20%



"The team from Seven has integrated effectively with IVC and show they understand the business."



"Strong program delivery capability with the flexibility to scale up and down quickly to meet program and business needs. Look to continue to bring the best of the Seven ecosystem to clients to demonstrate the value-add."



"Seven is one of the most prestigious consultancies in Australia and most of the Seven Consultants I have come across at my current and previous organisation prove that."



"Good people and a focus on support from the central organisation when required."



"Very happy with the level of organisation and governance the Seven Project/Program Managers bring to our more complex initiatives."



"Every Seven consulting person I have ever worked with has been very good at what they do."

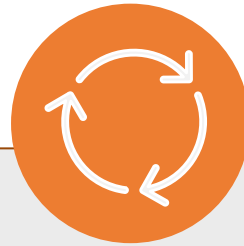


# How do we get to 98+% customer satisfaction?



## People

- Over 90%+ permanent workforce, tested extensively through a robust recruitment process.
- High employee engagement.
- Hands on owners that have delivered major programs.
- Training allowances and internal learning sessions.
- Comprehensive mentoring.
- 95% SAFe® qualified and internal trainers.



## Process

- Regular structured quality assurance of all assignments.
- Weekly review of all assignments' status.
- Industry leading Customer Satisfaction and NPS management.
- Bench support available at no cost to client.
- Holidays and illness cover for clients.



## Tools

- Dedicated project tools team.
- Program delivery approach designed with Pathfinder.
- Delivery approach risks defined with Pathfinder.
- Schedule integrity measured with HealthCheck Tool.
- Project reporting with dashboards and scorecards.
- Portfolio Optimisation Tool.

**All our clients are reference sites.**

# How our values impact our delivery?



## Teamwork

Teamwork has to be at the core because you can't deliver big projects without great teamwork. We focus on ensuring that the Seven team, the client team and vendors work seamlessly together.



## Transparency

Assumptions and poor communications kill projects, whereas openness is the foundation of good relationships and reliable delivery. We remain a completely independent consultancy.



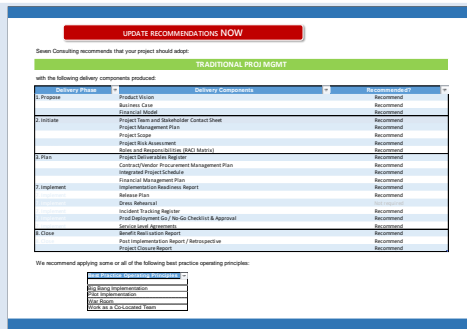
## Delivery

A strong emphasis on outcomes focuses the team and grows confidence. With a confident attitude, expert personnel and effective teams we always deliver to our client's high expectations.



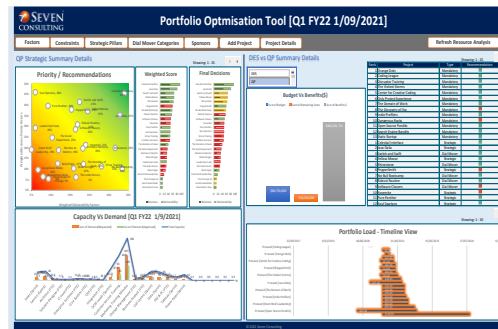
# Seven Consulting's Tools

## Seven Consulting's Project Pathfinder Methodology Predictor



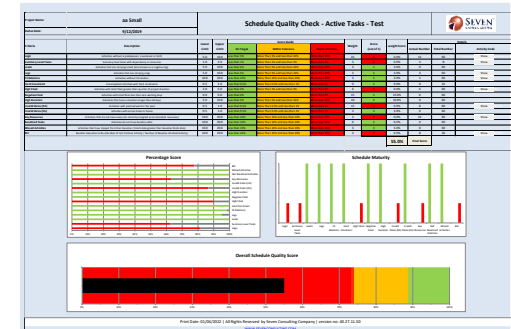
The Seven Consulting Project Pathfinder tool provides guidance on how to tailor your program or project. It provides suggestions on methodology to apply, operating practices to adopt and artefacts to prepare to deliver your program or project.

## Portfolio Optimisation Tool Portfolio Planning



The Portfolio Optimisation Tool helps clients manage and prioritise their project portfolios based on a set of business priorities and deliverability constraints.

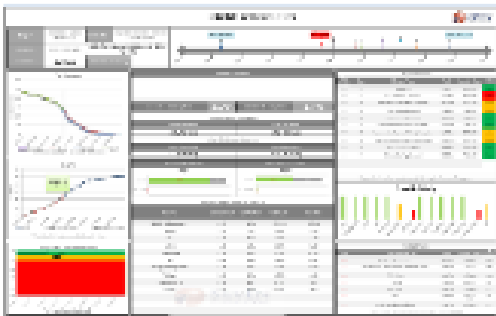
## Schedule Health Schedule Quality



The Schedule Health Tool is designed to evaluate the quality, integrity and currency of a project schedule and suggests improvement areas.

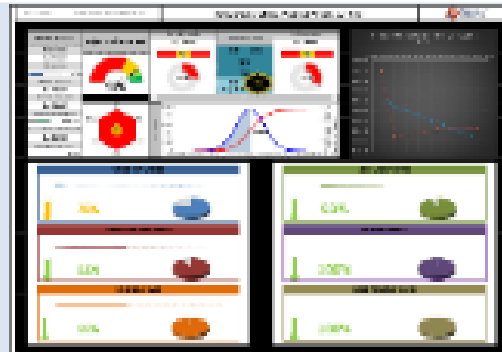


## Schedule Dashboard Schedule Data Snapshot



The Schedule Dashboard combines a number of reports to provide a 'Dashboard', or snapshot of project progress. These include task burndown, earned value, weekly velocity, critical path management and forecast accuracy.

## Schedule Predictor Project End Date Predictor



The Schedule Predictor Tool uses advanced algorithms to evaluate the precision of project forecast date and PM expectation finish date according to their actual performance. It provides a prediction trend line to suggest improvement areas.

## Risk and Issue Risk & Issue Dashboard



The Risk and Issue Dashboard analyses the project risk and issue registers to provide a view of key metrics that include aging, cost, quantities by project phase and severity.

 OPTUS

# Seven Pathfinder Implementation

*As part of a broader ePMO Setup engagement, we implemented the **Pathfinder Tool** to kick off projects **the right way**.*



While Optus had transformed most of their projects' delivery to an agile way of working, there are still some key projects that need to be delivered in a traditional or hybrid manner. The problem was: how can we objectively decide the **right delivery** approach and the areas we need to **focus** on?



Seven Consulting, using their extensive expertise in agile and traditional project delivery methods, implemented the **Pathfinder** tool to ascertain the right delivery approach that considers the **organisational** and **project characteristics** to design the delivery approach and kick off the project **with confidence**.

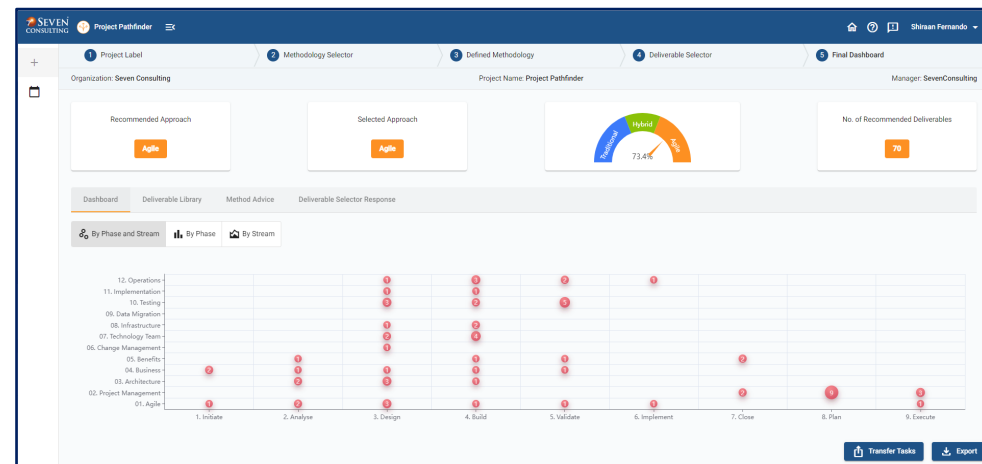
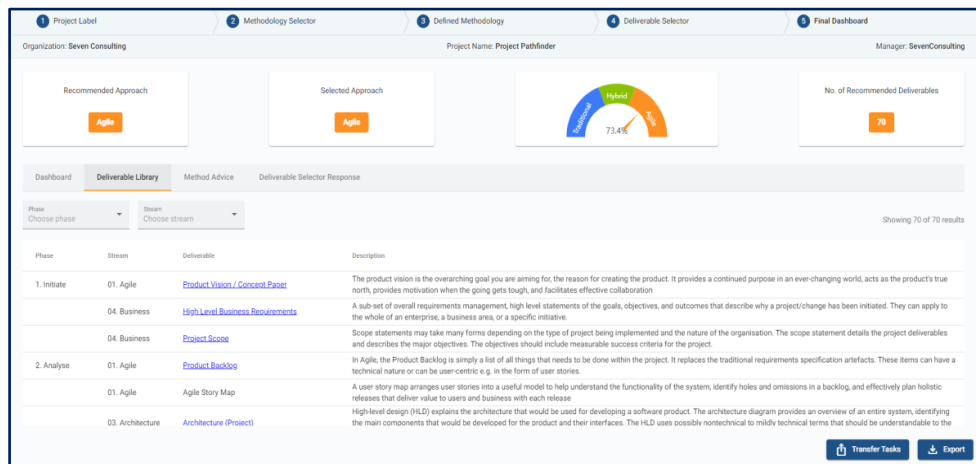


Optus ePMO uses the **Pathfinder** tool to recommend the optimised delivery approach, define the initial set of risks and appropriate mitigations, outline the required deliverables, and produce a skeleton schedule with streams and dependencies to build a proper timeline. This is to **maximise** the opportunity for **success**.



# Project Pathfinder

Seven Consulting's Project Pathfinder tool provides guidance on how to tailor your program or project. It provides suggestions on methodology to apply, operating practices to adopt and artefacts to prepare to deliver your program or project.



Over the last three years we have developed a tool that helps us, within 30 minutes, to create the following for any project:

- Agree the optimised project delivery approach, Agile, Traditional (waterfall) or Blended.
- Where the recommended approach is a blended approach, detail the customised blend.
- Understand the residual risks and mitigations for that approach.
- Specify the deliverables required for delivery many of which are agnostic to the Agile or Traditional approach.
- Detail the deliverables by phase and stream.
- Provide templates for each of the deliverables.
- Produce a detailed delivery approach, including dependencies, mapped to a schedule.



- In 2002, Seven Consulting undertook 0 agile projects.
- By 2010, that number had increased to 10% to 20% of our portfolio.
- Now over 60% of our projects are agile-based.
- This aligns with the market growth of agile adoption in Australian IT projects.
- Through these engagements, Seven Consulting has found strengths in both methods.
- We manage around \$1bn of agile programs annually and have delivered some of the largest and most successful agile programs in Australia.
- Over 3/4 of our team is scaled agile (SAFe) qualified.
- We have two qualified SAFe trainers internally.
- However, we still believe that not all programs should be delivered using agile methodology.
- This tool helps ascertain quickly the correct delivery approach on the spectrum of traditional to agile.
- Use the best tool for the job!

## **There is no single best way to deliver a program.**

From our experience of delivering billions of dollars of programs each year for some of Australia's largest organisations, we believe that different approaches are required to deliver different projects.

This is for two sets of reasons:

- Firstly, the projects themselves are all different. Compliance and innovation projects have different characteristics.
- Secondly, organisations (technically, capability-wise and culturally) are also different.

We believe that these two sets of characteristics influence how the programs should be delivered.

# What does work?

- Assessing the organisational and project characteristics to work out the best way to deliver is the work of skilled and experienced Program Managers.
- While we don't believe in one approach, we do have a bias towards agile where sensible.
- We have spent two years codifying our collective thousands of years of experience to allow this analysis to be done within 30 minutes.
- In addition, the Project Pathfinder tool will provide an overview of the delivery streams, phases and dependencies.
- Finally, the tool links the deliverables to templates and supporting documents, as well as creating a starting schedule based on the delivery approach.
- This tool is of best value for each of the following to assess or build delivery approach per project.
  - Portfolio Managers
  - ePMO or ITPMO Managers
  - Risk and Assurance Stakeholders and Program Reviewers
  - Project Managers stepping into larger or different roles
- We use this tool across our whole technology change portfolio with over 25 client organisations.



# **Project Pathfinder**

**4 Examples of our 28 Agile vs Traditional  
Project and Organisational Characteristics**



## Agile





- Speed, speed, speed.
- What does this work best for?
  - New products.
  - New campaigns.
  - Market testing.
  - Non-core Systems.




## Traditional



- Quality, quality, quality.
- What does this work best for?
  - Looking after people's money, medical applications, payroll etc.
  - Implementing core systems.
  - Implementing systems that impact on people's safety.
  - Best where once you release you can't rollback.

# Importance of speed to market versus quality

 **Project Pathfinder** 

1 Project Label

2 Methodology Selector

3 Defined Methodology

4 Deliverable Selector

5 Final Dashboard

Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

8 / 30

### Q8 Speed to market or speed to value are critical

☐ Strongly Agree

☒ Agree

☐ Neutral

☐ Disagree

☐ Strongly Disagree

Category: Project Benefits

**Guidance:**  
Agile methods are well suited to development of new products or services and market testing new ideas, where speed to market may be critical to the success of the initiative. Direct collaboration with customers and end users combined with short sprints results in greater speed and alignment of delivered features to user needs, albeit in feature increments. Traditional methods may be better suited where timelines are not as critical and where a significant volume of features is required before the solution is able to be used.

Restart

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## Agile





- Can deliver partial business benefits quicker.
- Get feedback from customers quickly.
- Refine and improve outputs for later cycles.
- How a child learns to walk.




## Traditional



- Best suited to majority of functionality being released in one go; e.g. a payroll program, GST introduction, currency change.

# Ability to deliver in short cycles.

 Project Pathfinder 



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## Agile





- A product owner is essential to work with the team and be available to provide quick decisions.
- On large programs, you may need multiple product owners covering different areas with one overall decision maker.
- On small projects, a part time product owner that is available daily would likely suffice.




## Traditional



- Reviews can be done in larger blocks although the time this takes clearly creates time delays versus agile.
- Can suffer from management by committee.
- There may be some advantages in seeing the end-to-end requirements, design etc.

# A knowledgeable Product Owner is appropriately assigned to the project

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**Q16 A knowledgeable and empowered Product Owner (Member of agile team responsible for defining stories and prioritizing the team backlogs) exists and could be assigned**

☐ Strongly Agree

☐ Agree

☐ Neutral

☐ Disagree

☐ Strongly Disagree

**Category:** Flow of Knowledge

**Guidance:**

It is essential to the success of agile methods that an appropriate Product Owner be assigned to the project. The Product Owner must be knowledgeable in the project vision and product domain and be empowered to take decisions on prioritisation and acceptance of features. Traditional methods generally use group forums for deliverable review and approval and steering committees for decision making. These mechanisms are inadequate to support the demands of agile for rapid decision making and resolution of blockers.

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# Are the tools (environments, processes and data) for continuous development, testing and deployment in place?

## Agile





- Hard to move to continuous development, testing and release if the supporting elements are not in place for this.
- Many companies need time to put these in place before they can run true agile programs.
- The need for proper environment and tooling is especially true at scale and for non-digital and highly integrated systems.




## Traditional



- Simpler for traditional projects as they have more time in parallel with requirements, design and build, to put these items in place where they don't exist.
- Fewer and less complex tooling generally required for traditional projects.

# Are the tools (environments, processes and data) for continuous development, testing and deployment in place?

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5 Final Dashboard

Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

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### Q25 The development tools necessary for continuous software integration are in place

☐ Strongly Agree

☐ Agree

☐ Neutral

☐ Disagree

☐ Strongly Disagree

**Category:** Presence of Enablers

**Guidance:**

Agile methods utilise short duration sprints to deliver working outputs (software) for implementation or feedback. Productivity is paramount and is best enabled using a continuous integration approach. This approach requires specific tools and development practices which must be fully available early in the project. Traditional methods can also benefit from continuous integration techniques, however, there is generally time available whilst requirements and design phases are underway to establish the required tools and practices.

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# Project Pathfinder - Selected Approach



SEVEN CONSULTING

Project Pathfinder

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Feedback

1 Project Label

2 Methodology Selector

3 Defined Methodology

4 Deliverable Selector

5 Final Dashboard

Organization: Seven Consulting

Project Name: Project Pathfinder

Manager: SevenConsulting

Recommended Approach

Agile

Traditional

Hybrid

Agile

73.4%

Agile Readiness Score:

78.1%

Agile Suitability Score:

69.2%

Risks to go Agile

Risks to go Traditional

Risks to go Hybrid

3 item(s)

Question	Response	Advice
Project viability or outcomes are uncertain	Strongly Agree	Identify sub-sets of functionalities that would benefit from early feedback from the business and/or the customers. These sub-sets will be parts of the solution that are either the key or highest risk that need to be handled earliest.
The risk of breaking existing working system or business process functionality is low	Strongly Disagree	Agile methods do not necessarily require that feature increments are implemented to production as they are developed. It is possible to use sprints to develop features which are then "batched up" to create a deployable release. In this context, an appropriate Product Owner and access to users/customers remains important.
Project delivery is impacted by other programs of work operating in the same space	Agree	Consider use of Scrum of Scrums approach to cross-team communications. Project team can structure planning & iterations to support dependency development. Conduct interface design as required (in Business Case, Iteration 0 or later)

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Start Deliverable Selector

# Project Pathfinder - Selected Approach



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Organization: Seven Consulting

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Recommended Approach

Agile

Traditional

Hybrid

Agile

73.4%

Agile Readiness Score:

78.1%

Agile Suitability Score:

69.2%

Risks to go Agile

Risks to go Traditional

Risks to go Hybrid

25 item(s)


Question	Response	Advice
The scope of the project is able to be changed once it has begun	Strongly Agree	Traditional planning tends to prefer stable scope. If scope materially varies this triggers assessments and replanning which adds overhead. This overhead could cause a reluctance to replan which could cause missed opportunities to deliver additional value as opportunities arise
The requirements for the project are well known or not likely to change	Strongly Disagree	Traditionally planned projects are best set to deliver a fixed scope and there is little opportunity to expand and include "nice to have" requirements without increasing cost or time.
There are more requirements than can or should be delivered (nice-to-have requirements)	Strongly Agree	Traditionally planned projects set to deliver a set scope and there is little opportunity to expand and include "nice to have" requirements without increasing cost or time
The project is critical to business operations	Strongly Disagree	
Scope flexibility is required to adapt to changing market conditions	Strongly Agree	The more stable the context the more appropriate a traditional approach becomes. Changed conditions in a traditional project usually trigger re-planning and re-work, though this can be partially mitigated by adopting a rolling wave approach
The effort required to complete the project can be easily estimated	Strongly Disagree	A small scale proof of concept or pilot project can be used to validate assumptions and increase accuracy of estimates but this can increase the overall timelines
Speed to market or speed to value are critical	Strongly Agree	Traditional approaches prioritise complete solutions over speed to delivery so may not suit where time is a driving factor or market conditions require significant changes to scope and approach. Consider breaking into releases.
This project only requires changes to one application or platform?	Agree	



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Start Deliverable Selector

# Project Pathfinder - Selected Approach

**Project Pathfinder**



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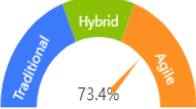
4 Deliverable Selector

5 Final Dashboard

Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

Recommended Approach

Agile



73.4%

Agile Readiness Score: 78.1%

Agile Suitability Score: 69.2%

Risks to go Agile

Risks to go Traditional

Risks to go Hybrid

13 item(s)

Question	Response	Advice
Project viability or outcomes are uncertain	Strongly Agree	Identify sub-sets of functionalities that would benefit from early feedback from the business and/or the customers. These sub-sets will be parts of the solution that are either the key or highest risk that need to be handled earliest.
Speed to market or speed to value are critical	Strongly Agree	Work with the Product Owner to identify subsets or groups of functionality self-sufficient for representing an idea to be tested in the market. Explore frequent deployment of these sub-sets and using the internal feedback loop for review of the requirements if necessary.
This project only requires changes to one application or platform?	Agree	Early sprints may require "steel-thread" approach to validate integration and transaction paths and identify issues. Consider use of Scrum of Scrums approach to cross-team communications. Project team can structure planning & iterations to support dependency development. Conduct interface design as required (in Business Case, Iteration 0 or later)
How many Integration points does the project have?	1	Early sprints may require "steel-thread" approach to validate integration and transaction paths and identify issues. Consider use of Scrum of Scrums approach to cross-team communications. Project team can structure planning & iterations to support dependency development. Conduct interface design as required (in Business Case, Iteration 0 or later)
Project delivery is impacted by other programs of work operating in the same space	Agree	Consider use of Scrum of Scrums approach to cross-team communications. Project team can structure planning & iterations to support dependency development. Conduct interface design as required (in Business Case, Iteration 0 or later)
The stakeholders are willing to work in an iterative way	Agree	Hybrid methods generally support iterative processes with a dependency on stakeholder engagement for successful execution. If stakeholders are not willing to work in an iterative way the hybrid approach will be challenged. However, if the other characteristics support Hybrid, the stakeholder engagement issue needs to be fixed to be effective.
A knowledgeable and empowered Product Owner (Member of agile team responsible for defining stories and prioritizing the team backlogs) exists and	Strongly Agree	Appointment of a knowledgeable and empowered Product Owner is critical to the success of projects. Consider educating the sponsor in the hybrid approach and

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Start Deliverable Selector




Not every delivery decision is resolved by working out whether we should deliver via an agile, traditional or blended approach.

There is a second series of questions to be considered, such as:

- Do we need to do a parallel run?
- Do we need to test operability of the new system?
- Do we need to do performance, DR/BCP, or Security testing?
- Do we need to perform a dress rehearsal?
- Do we need to do a pilot?

# Project Pathfinder - Agile / Traditional agnostic question examples

 Project Pathfinder 

1 Project Label

2 Methodology Selector

3 Defined Methodology

4 Deliverable Selector

5 Final Dashboard

Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

Project Name  
Project Pathfinder

Project Manager  
SevenConsulting

Recommended Approach  
Agile

Selected Approach  
Agile

Architecture

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01. Is the new system critical to business operations within 24 hours of an outage?

NO☒YES

02. Is Disaster Recovery and Business Continuity Plan critical for new /changed systems?

NO☐YES

03. Is the project impacting a mission critical application environment?

NO☒YES

04. Is there high impact to operations?

NO☒YES

05. Is a proof of concept an option?

NO☒YES

└ 05.a Are there adequate and appropriate resources to support a proof of concept?

NO☐YES

└ 05.b Will the time line allow for running a proof of concept?

NO☒YES

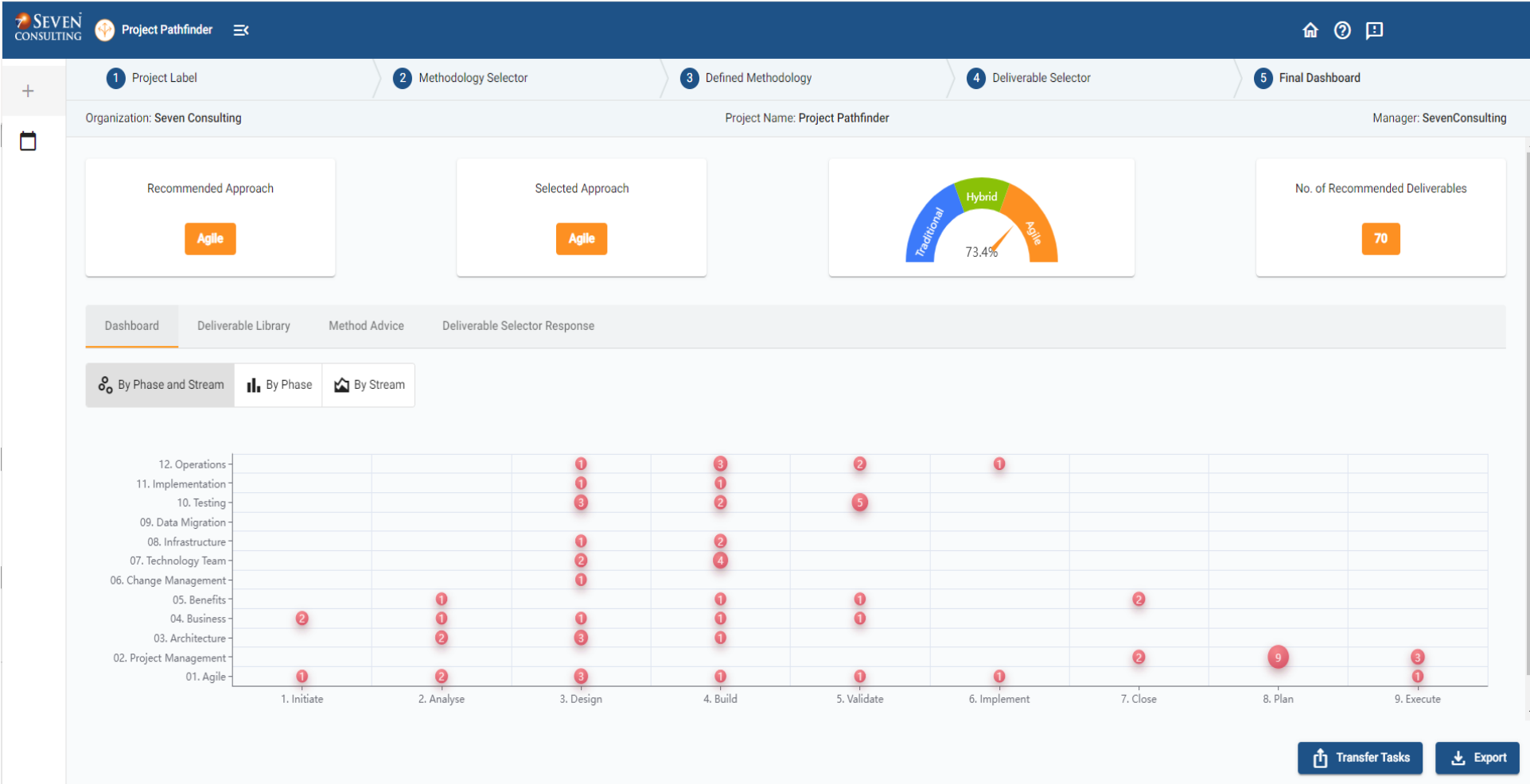
└ 05.c Is there sufficient budget to support running a proof of concept?

NO☐YES

RestartRestart Current Step

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# Project Pathfinder - Example Output



No. of Recommended Deliverables

70

Dashboard

Deliverable Library

Method Advice

Deliverable Selector Response

By Phase and Stream

By Phase

By Stream

Transfer Tasks

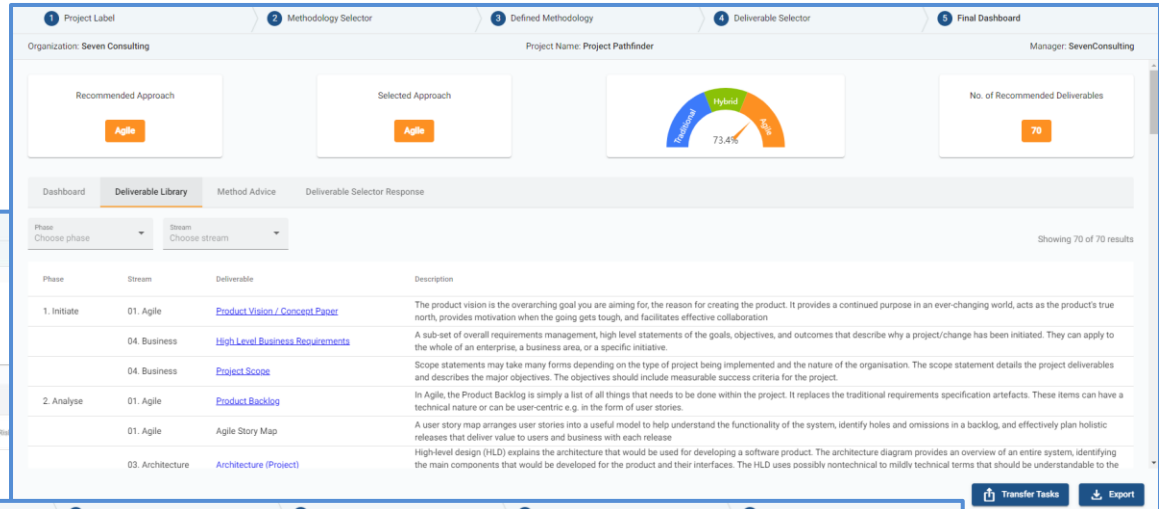
Export



# Project Pathfinder Example Output

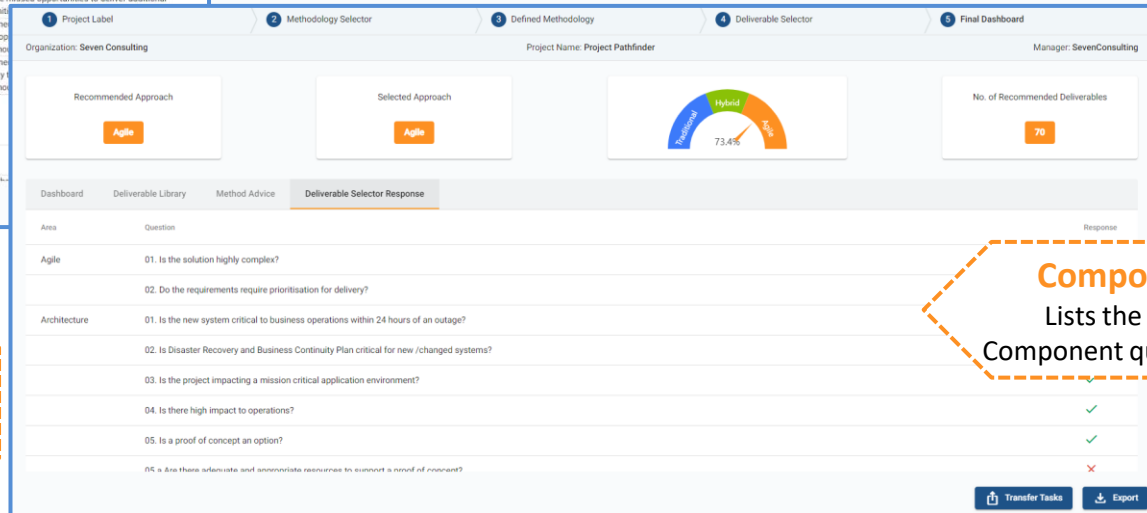
## Component Library

Lists suggested deliverables and activities by phase and stream



## Methodology Advice

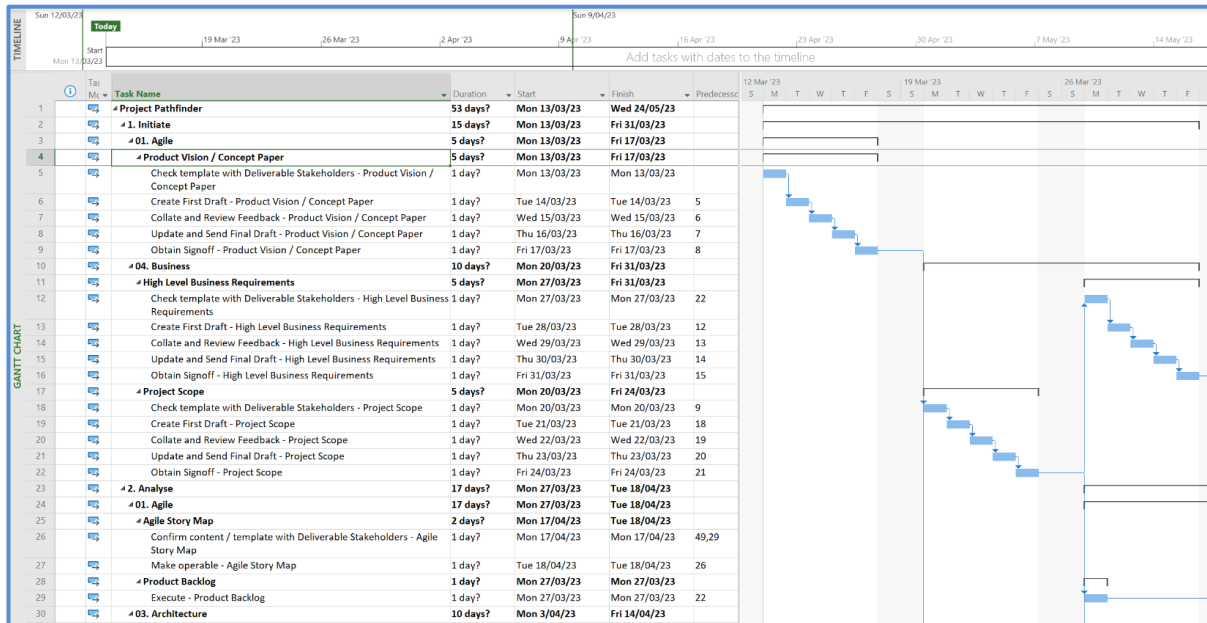
Lists the responses to the Methodology questions and displays advice as appropriate



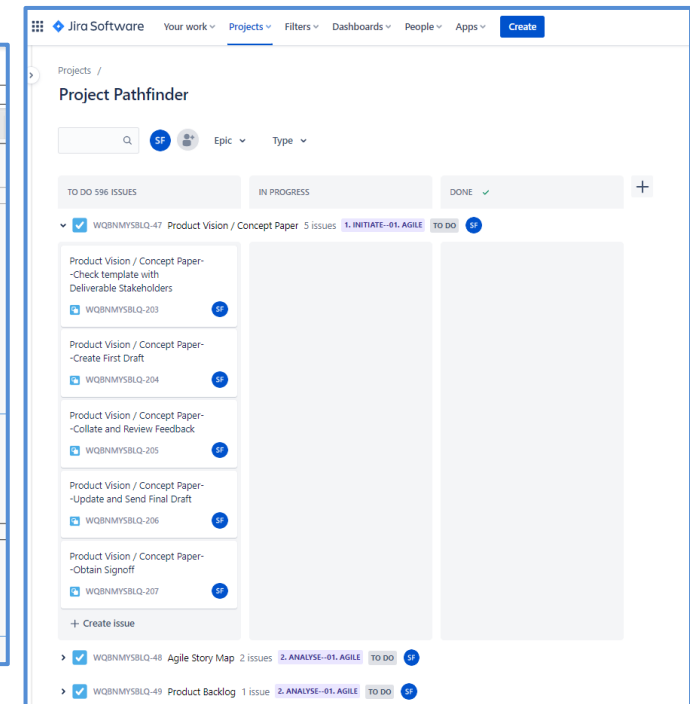
**Component Selector**  
Lists the responses to the Component questions for reference

# Tool Outputs within 30 minutes

1. Recommended delivery approach for your program.
2. The risks with that approach and suggested mitigants.
3. Deliverables by phase and workstream.
4. Automatically created schedule / tasks including dependencies in either MS project or JIRA.

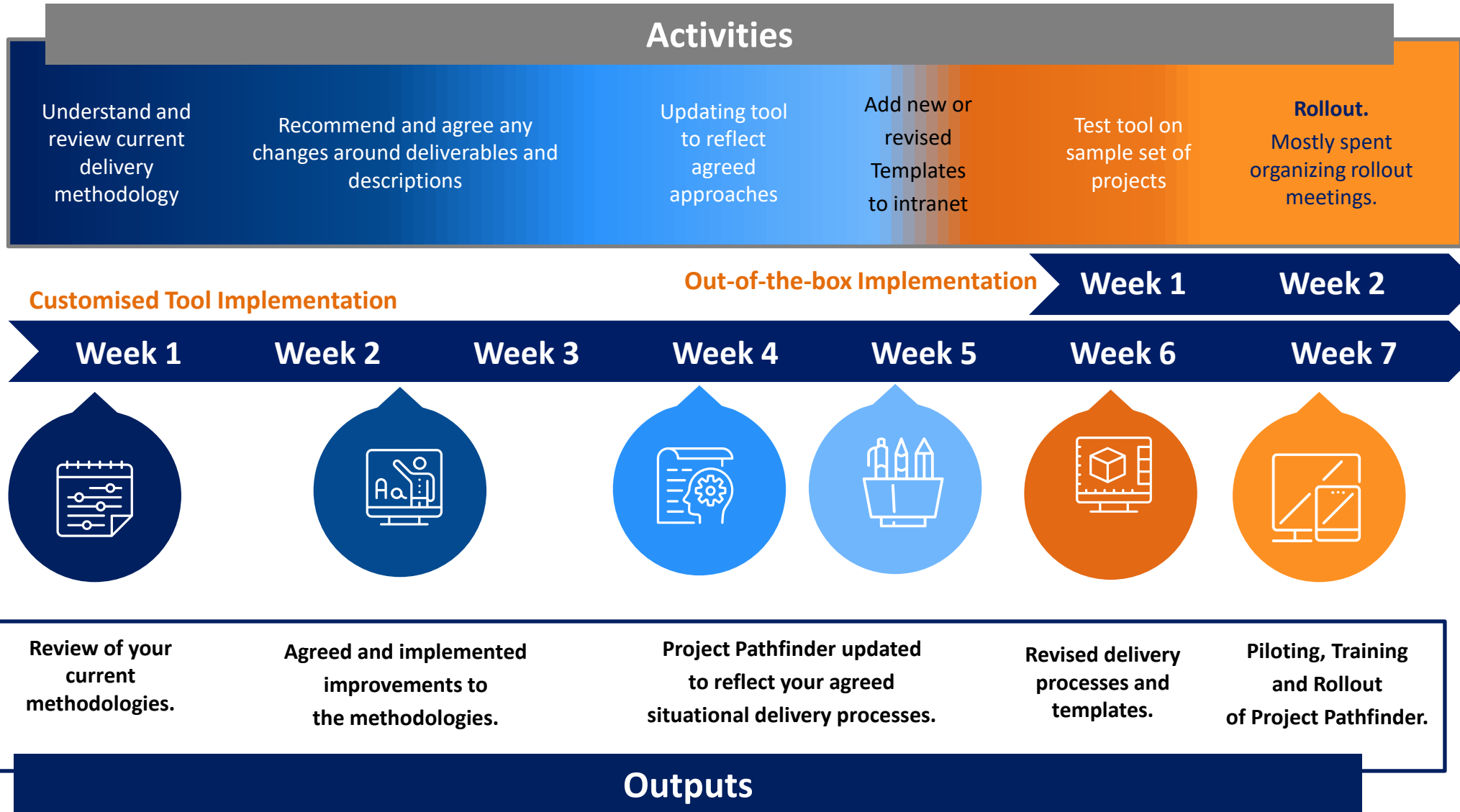


MS Project Tasks , Schedule & Dependencies



JIRA Epics with Sub-task

# Tool implementation steps and median durations

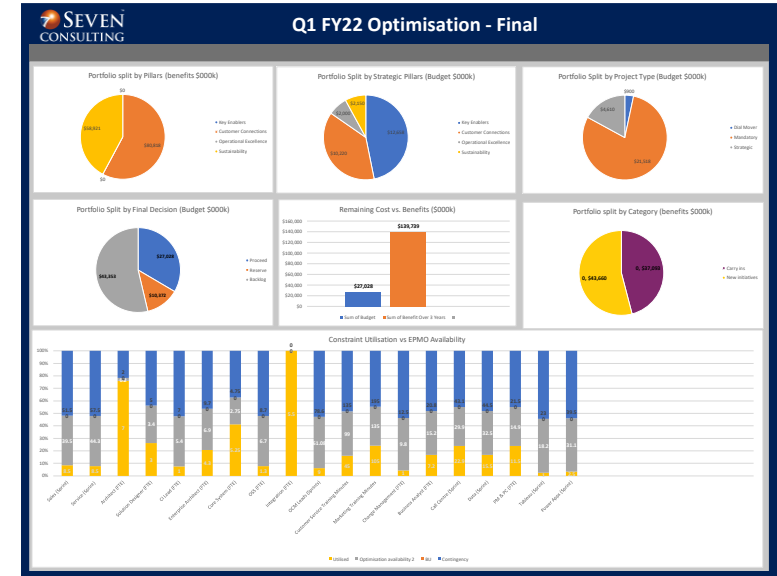
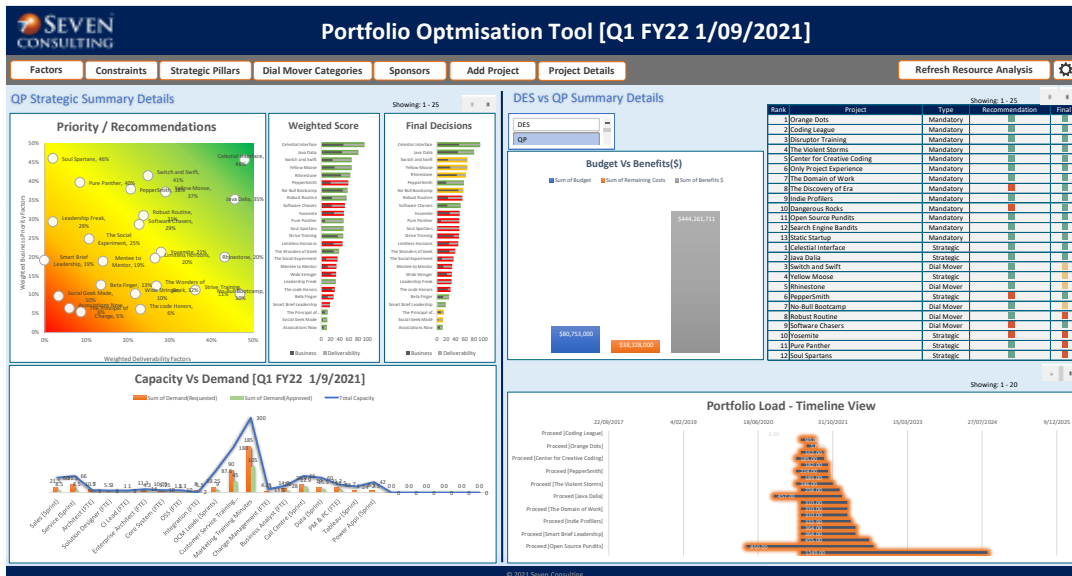


1. Using a consistent approach to have your project delivery customised and optimised based on its and your organisation's characteristics within your portfolio.
2. Increased ability to define delivery approach far more quickly.
3. Reduced level of project management oversights or omissions.
4. Leading to better project outcomes.



# Portfolio Optimisation Tool

The Portfolio Optimisation Tool helps clients manage and prioritise their project portfolios based on a set of business priorities and deliverability constraints.



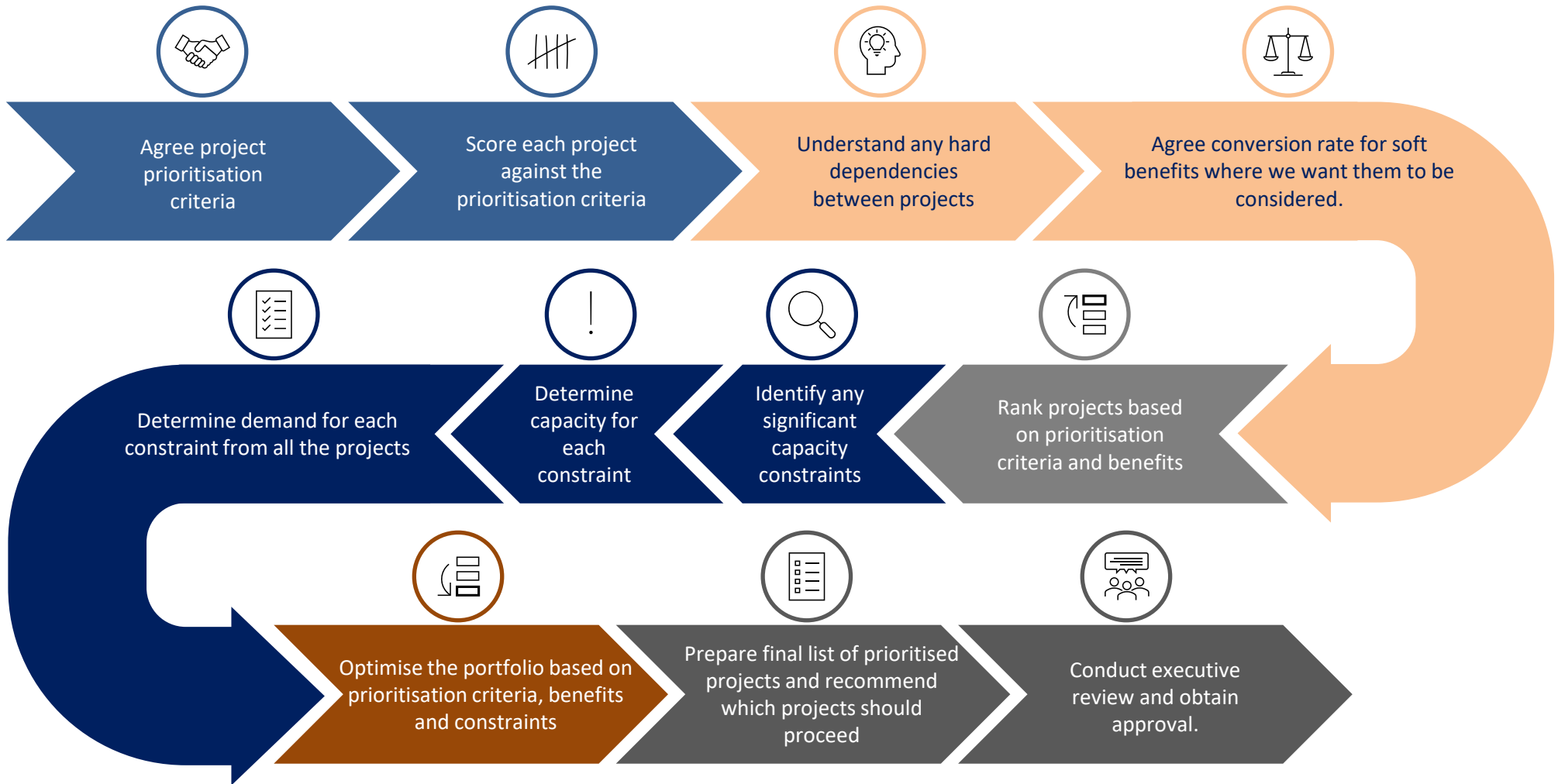
The Portfolio Optimisation Tool helps clients manage and prioritise their project portfolios based on a set of business priorities and deliverability constraints.

Key features of the Portfolio Optimisation Tool include:

- Captures business and deliverability factors, constraints and strategic pillars used for determining prioritisation.
- Collects key project information used for prioritisation including dependency with other projects.
- Provides a recommendation on project prioritisation according to alignment to organisational objectives with an overlay of available capacity.
- Provides a summary dashboard for leadership view on project ranking and business versus deliverability factors.
- Allows executives to override prioritisation recommendation and reflect group's final prioritisation but showing loss of benefits and resource gaps.



# Portfolio Optimisation Process



1. Consults and creates consensus from executives on:
  - Prioritisation Criteria.
  - Prioritisation Criteria weightings.
  - Capacity elements to be considered.
  - Final Review of portfolio recommendation.
2. However, data driven, more objective than subjective.
3. Repeatable process.
4. Leaves set capacity for unanticipated needs.
5. Caters for changes to benefits and remaining costs on existing projects and considers should they be halted.
6. Considers capacity of the organization.
7. Caters for some soft benefits being considered where executive agrees should be.
8. Allows for quarterly changes to criteria, weightings, capacity constraints and soft benefits considered and their exchange rate as the business imperatives change.
9. Recommend that you perform quarterly capacity/regrets review to see if we have too much or too little capacity in certain areas and can take medium term actions to address
10. No ongoing need for Seven Consulting.

- Provides a base set of business priority factors and deliverability factors which can be customised for each organisation.
- Includes draft weightings of each factor which can be adjusted for each organisation.
- Provides an input form to capture the key characteristics of a project.
- Calculates a weighted score for each project based on the business priority and deliverability factors.
- Produces a ranking of projects based upon their weighted scores.
- Provides a summary dashboard of project's business priority vs deliverability.
- Assists in calculating the revised capacity of the organisation based on a set of constraints.
- Assists in aligning the revised portfolio with the revised capacity.
- Captures management decisions regarding project priorities discussed in prioritisation sessions.

# Sample Project prioritisation factors

*For each project, the project related factors to be considered during the project prioritisation include:*

Business Factors (fixed, cannot be deleted)	Deliverability Factors
<ul style="list-style-type: none"><li>• Speed to value</li><li>• Benefits over remaining costs</li><li>• Alignment to IT Roadmap.</li></ul>	<ul style="list-style-type: none"><li>• Delivery risk (0%-100%)</li><li>• Benefit Risk (0%-100%)</li><li>• Support Risk (0%-100%)</li><li>• Peak Resource Requirements (FTE)</li><li>• # of Programs it is dependent on</li></ul>

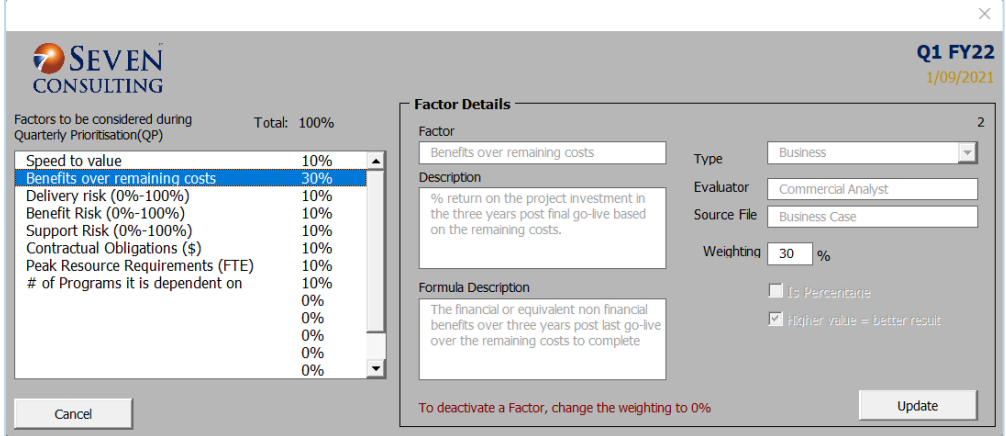
Additional business and delivery factors can be added for each client environment. Seven Consulting will work with our clients to configure the tool for your environment, projects, factors and constraints.

The following slides provide some examples of the data captured in the Portfolio Optimisation Tool and some of the graphs/reports it produces.

# Capturing factors and constraints

## Prioritisation Factors

Lists the factors that should be used to prioritise projects. Each factor can be weighted to reflect its relative importance.



SEVEN CONSULTING

Q1 FY22  
1/09/2021

Factors to be considered during Quarterly Prioritisation(QP) Total: 100%

Factor	Weighting
Speed to value	10%
Benefits over remaining costs	30%
Delivery risk (0%-100%)	10%
Benefit Risk (0%-100%)	10%
Support Risk (0%-100%)	10%
Contractual Obligations (\$)	10%
Peak Resource Requirements (FTE)	10%
# of Programs it is dependent on	0%
	0%
	0%
	0%
	0%
	0%

Factor Details

Factor: Benefits over remaining costs

Type: Business

Description: % return on the project investment in the three years post final go-live based on the remaining costs.

Evaluator: Commercial Analyst

Source File: Business Case

Weighting: 30 %

Formula Description: The financial or equivalent non financial benefits over three years post last go-live over the remaining costs to complete

☐ Is Percentage

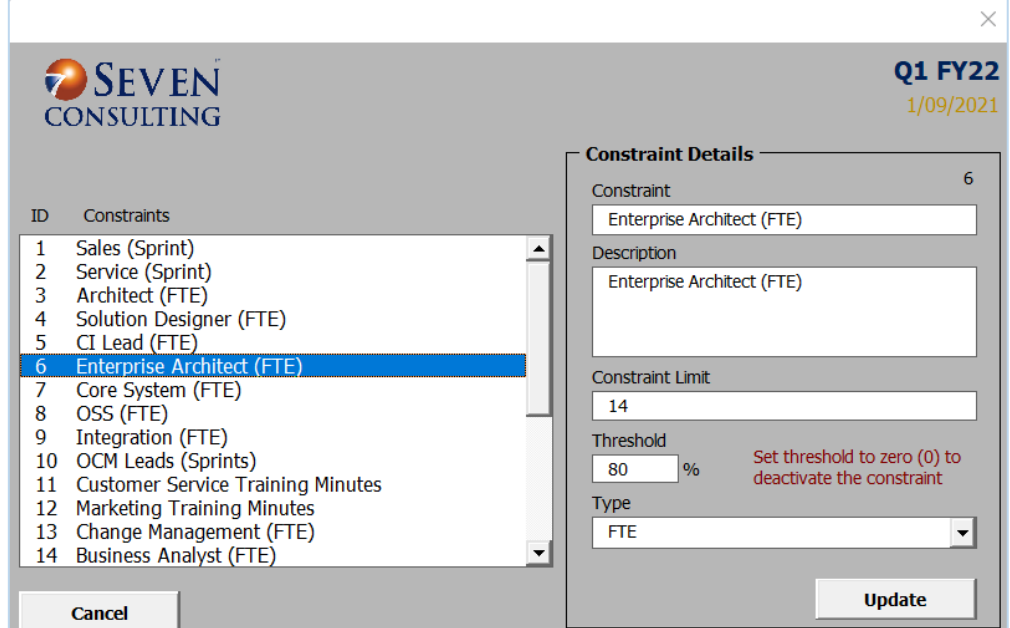
☒ Higher value = better result

To deactivate a Factor, change the weighting to 0%

Cancel Update

## Portfolio Constraints

Lists the constraining factors that may prevent successful delivery of your projects.



SEVEN CONSULTING

Q1 FY22  
1/09/2021

ID Constraints

1	Sales (Sprint)
2	Service (Sprint)
3	Architect (FTE)
4	Solution Designer (FTE)
5	CI Lead (FTE)
6	Enterprise Architect (FTE)
7	Core System (FTE)
8	OSS (FTE)
9	Integration (FTE)
10	OCM Leads (Sprints)
11	Customer Service Training Minutes
12	Marketing Training Minutes
13	Change Management (FTE)
14	Business Analyst (FTE)

Constraint Details

Constraint: Enterprise Architect (FTE)

Description: Enterprise Architect (FTE)

Constraint Limit: 14

Threshold: 80 %

Type: FTE

Set threshold to zero (0) to deactivate the constraint

Cancel Update

# Capturing the key characteristics of each project

Portfolio and Project Details

**Portfolio Summary**

Total Budget \$	TBD	Projects	Budget	Remaining Budget
\$80,753,000		0	0	0
Total Remaining Budget \$	Proceed	20	27,028,000	17,358,000
\$38,328,000	Reserve	6	10,372,000	6,570,000
	Backlog	12	43,353,000	14,400,000

Projects	Budget	Remaining Budget	ADVIC
Mandatory 13	21,518,000	14,928,000	At least 1 constraint exceeded. Revise Final selection
Strategic 25	59,235,000	23,400,000	

☐ DES  
☒ QP

ID	Projects	Type	Rank	Demand State	Final Decision
38	Orange Dots	Mandatory	1	Proceed	Proceed
39	Coding League	Mandatory	2	Proceed	Proceed
13	Disruptor Training	Mandatory	3	Proceed	Proceed
32	The Violent Storms	Mandatory	4	Proceed	Proceed
31	Center for Creative Coding	Mandatory	5	Proceed	Proceed
37	Only Project Experience	Mandatory	6	Proceed	Proceed
36	The Domain of Work	Mandatory	7	Proceed	Proceed
25	The Discovery of Era	Mandatory	8	Backlog	Proceed
6	Indie Profilers	Mandatory	9	Proceed	Proceed
26	Dangerous Rocks	Mandatory	10	Backlog	Proceed
9	Open Source Pundits	Mandatory	11	Proceed	Proceed
5	Search Engine Bandits	Mandatory	12	Proceed	Proceed
7	Static Startup	Mandatory	13	Proceed	Proceed
8	Celestial Interface	Strategic	1	Proceed	Proceed
10	Java Dalia	Strategic	2	Proceed	Proceed
23	Switch and Swift	Dial Mover	3	Proceed	Reserve
16	Yellow Moose	Strategic	4	Proceed	Reserve
11	Rhinestone	Dial Mover	5	Proceed	Reserve
29	PepperSmith	Strategic	6	Backlog	Proceed
12	No-Bull Bootcamp	Dial Mover	7	Proceed	Reserve
24	Robust Routine	Dial Mover	8	Proceed	Backlog
27	Software Chasers	Dial Mover	9	Backlog	Proceed
17	Yosemite	Strategic	10	Backlog	Backlog

**Q1 FY22**  
1/09/2021

Project Summary | Factors | Demand Constraints | Dependency | Constraints

**Input Project Summary**

Project Name  
Orange Dots

Description

Project Manager  
Spencer Tracy

Sponsor  
Charlize Theron

Portfolio Lead  
Leo McCarey

Phase  
QP

Type  
Mandatory

Category  
New

Pillars  
Customer Connections

Project Start  
9 5 2021

Project Finish  
5 5 2023

Market Launch  
5 7 2021

Benefit Start  
4 9 2021

Project Duration (mons)  
23.87

Remaining Duration (mons)  
20.09

Project Code  
A71

% Confidence  
100 %

Dial Mover Category

Discovery  
Yes

Total Budget (WoL)\$  
2,360,000 \$

Remaining Cost (WoL)\$  
0 \$

In Year Benefits  
0 \$

Benefit Over 3 yrs Post Go Live \$  
0 \$

P and L  
No

**Make FINAL DECISION**

Selection  
Proceed

Demand State  
Proceed

Rank  
1

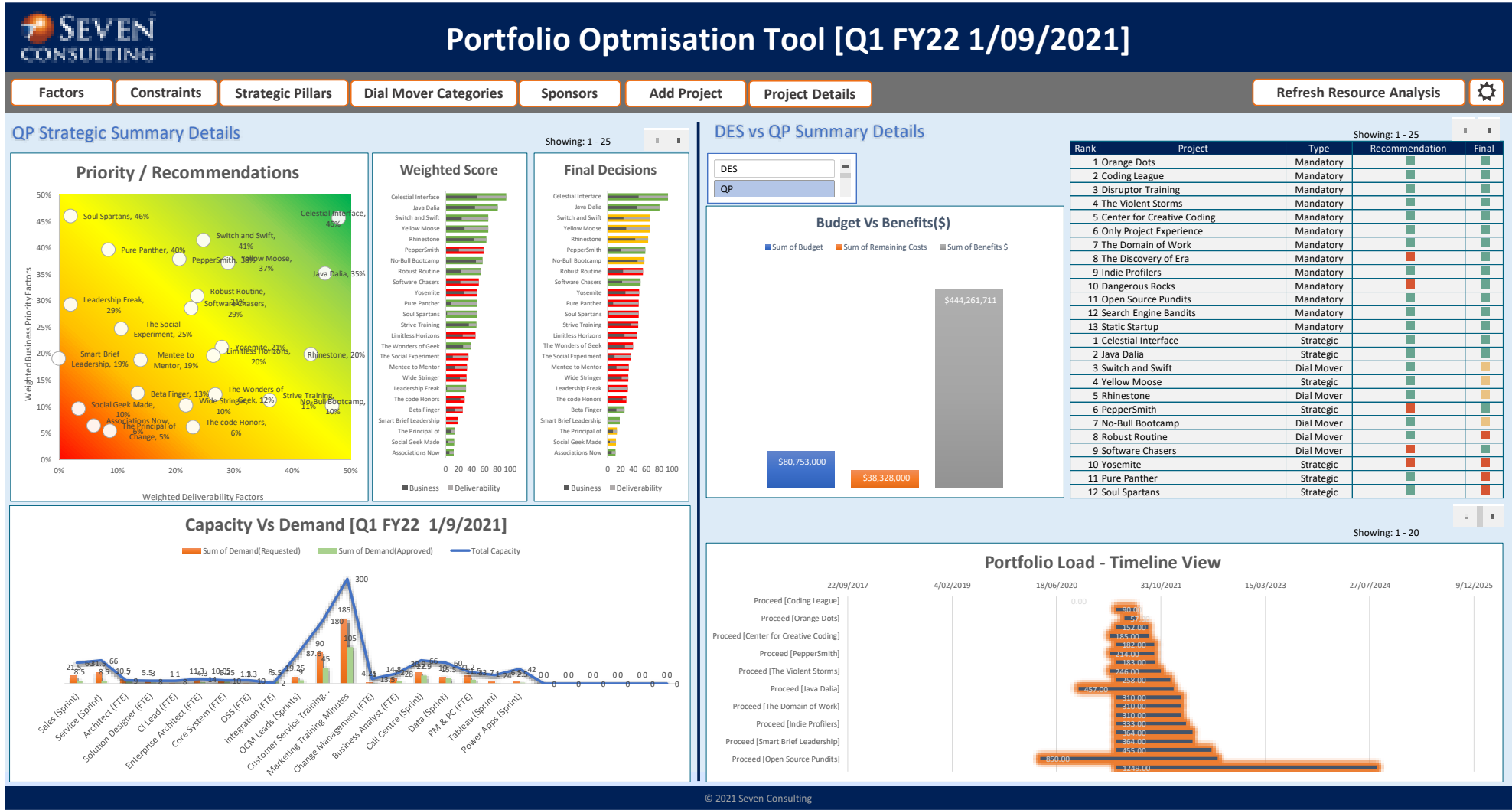
Score  
-21.99

Decision Commentary

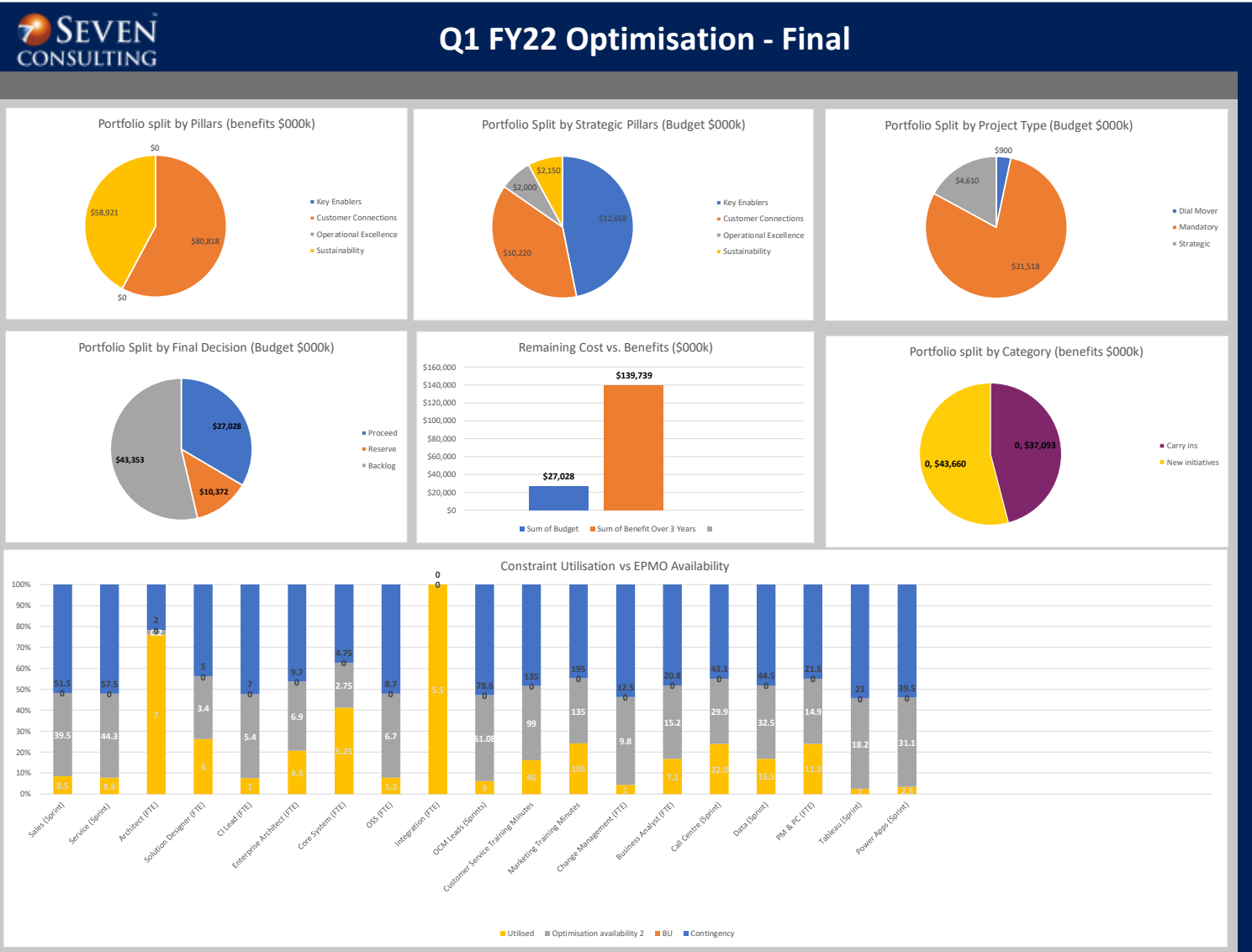
Cancel | Update Details | Delete Project



# Portfolio Optimisation Tool - Sample Dashboard



# Portfolio Optimisation Tool - Sample Report



# Expected Outcomes from the Portfolio Review

- Prioritised view of the project portfolio – projects will have been prioritised based on a set of weighted criteria agreed with stakeholders
- Decisions will have been made on which projects should be started, stopped or deferred
- Updated view on the delivery capacity of the organisation to deliver projects in the current environment
- Increased management confidence that the organisation is spending its funding on the right projects in the current environment
- An ongoing framework which can be reviewed on a regular basis to confirm that funding and resourcing is still be allocated to the most important projects

# Portfolio Optimisation Tool - indicative implementation

## Activities

Understand and agree weighted priorities and constraints.

Understand and agree current and potential projects, associated delivery requirements and alignment to organizational priorities.

Updating tool to reflect organizational priorities.

Hold initial review meeting.

Issue draft portfolio report and review with key stakeholders.

**Final Report.**  
Issue final report for sign-off.  
Give notice to projects to proceed

**Week 1**

**Week 2**

**Week 3**

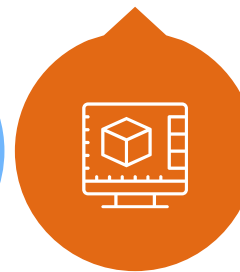
**Week 4**

**Week 5**

**Week 6**

**Week 7**

**Week 8**



List weighted decision-making factors.

List of current projects, their plans and risks.

Updated tool and initial weighted project score.

Hold initial review meeting.

Draft Portfolio Delivery Report.

Final Portfolio Delivery Report.

## Outputs



# 4. PRISM

our new Expert Project Risk Tool



Home	Assessment	Mitigation Plan	Risk Log	USER GUIDE			
Project Name	Project X	Project Manager	Rob T	Project Sponsor	John Smith	Risk Date	26/9/2024
The higher the risk assessment the greater the degree of instability, uncertainty and project change and potential compromise of benefits.							
The project PROJECT X has been initially assessed as MEDIUM/HIGH Delivery Risk.							
<div><div></div><div>LOW</div><div>MEDIUM</div><div>HIGH</div><div>VERY HIGH</div></div>							
Key Project Factors		Risk Impact		Key Project Factors		Risk Impact	
Team Morale & Health	It is likely that the team will experience periods of stress and potential burn-out. This could lead to lower productivity, higher error rates, inter-personal tension			Stakeholder Engagement	It is likely that stakeholders will become disengaged and lower support for the project. This could lead to compromise of expected benefits and on-going support/operations		
Team Stability	It is possible that the team will become unstable as team members leave for other projects. This could lead to schedule slippages, loss of IP and project knowledge			Sponsor Engagement	It is possible that the Sponsor will be constantly engaged in project escalation issues and remediation actions. This could lead to Sponsor withdrawing support, delaying decisions impacting schedules etc.		
Quality Expectations	It is almost certain that the quality of work product will suffer and overall project quality will be impacted. High error rates will lead to schedule slippages, more challenging work environment			Degree of Project Change	It is likely that the project will be subjected to both internal and external change leading to loss of steady state. This could impact team health, stability, costs, schedules, benefits realisation		
Estimation Accuracy	It is likely that estimates of effort and duration will be inaccurate and result in project instability, cost and schedule blow-outs. Potential compromise of cost-benefit assumptions			Organisation Change Impact	It is almost certain that the project will have a significant impact on business as usual leading to challenges in engaging impacted people. Change overload could lead to lower stakeholder engagement, slower adoption of change		
Schedule Compliance	It is likely that schedules, burn-down rates, productivity will be compromised and be incorrect. Agreed deadlines could be compromised, potential excessive work to regain schedule			Benefits Realisation	It is possible that expected benefits could be either compromised or face lack of effective realisation.		
For Medium/High and High Risk projects It is strongly recommended that consideration be given to: 1. Ensuring that all critical stakeholders are fully engaged in on-going project planning 2. Complete and base-lined analysis of expected benefits is undertaken 3. The engagement of an independent quality assurance expert							
4. Project governance cadence is accelerated 5. A Contingency or Fall-back Plan be developed before full commencement of project							
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PRISM is a structured, expert-developed tool by Seven Consulting designed to improve the assessment, mitigation, and management of project delivery risks. Recognising that risks significantly impact estimation, schedule, team health, and stakeholder engagement, PRISM offers a consistent, best-practice framework built on decades of experience and research. While each project is unique, PRISM addresses a core set of common project risk factors across all types of projects. It also promotes a unified risk language within the organisation, especially valuable for those with less project delivery experience.

## Why Use PRISM:

- Creates a common, simplified framework for risk assessment across projects.
- Bridges the gap where existing client tools focus more on business-level risks than project-specific ones.
- Supports continuous improvement through shared usage and insights, benefiting both seasoned and less experienced consultants.



Project & Suggested Mitigations

Project Detail

Risk Analysis

Reset

**Project Details**

Project Name

Project Manager

Project Sponsor

Risk Assessment Date    dd-mm-yyyy

**Risk Assessment Form**

**Delivery / Execution Risk Assessment**

Product/System	Team	Environment/Stakeholders
1. Overall product/system complexity		<input type="radio"/> Simple <input type="radio"/> 25% complexity <input checked="" type="radio"/> 50% complexity <input type="radio"/> 75% complexity <input type="radio"/> Complex
2. Number of major components / workstreams / releases		<input type="radio"/> 1 <input checked="" type="radio"/> 2 - 3 <input type="radio"/> 4 - 5 <input type="radio"/> 6 - 7 <input type="radio"/> > 7
3. Organisational Change Impact		<input type="radio"/> None <input type="radio"/> Minor <input checked="" type="radio"/> Moderate <input type="radio"/> Significant <input type="radio"/> Extensive
4. Data complexity (size, volume, quality, etc.)		<input type="radio"/> Low <input type="radio"/> 25% complex <input checked="" type="radio"/> 50% complex <input type="radio"/> 75% complex <input type="radio"/> 100% complex
5. Business process clarity		<input type="radio"/> Accurate <input type="radio"/> 75% accurate <input checked="" type="radio"/> 50% documented <input type="radio"/> 25% documented <input type="radio"/> Unclear/Unknown
6. Interface to other products/systems		<input type="radio"/> None <input type="radio"/> 2 - 3 <input type="radio"/> 4 - 6 <input checked="" type="radio"/> 7 - 10 <input type="radio"/> > 10
7. Business process change		<input type="radio"/> None <input type="radio"/> Minor <input checked="" type="radio"/> Moderate <input type="radio"/> Significant <input type="radio"/> Extensive
8. Stability of requirements		<input type="radio"/> Stable <input type="radio"/> 75% stable <input checked="" type="radio"/> 50% stable <input type="radio"/> 25% stable <input type="radio"/> Unstable/subject to change
9. Performance requirements (quality expectations)		<input type="radio"/> Low <input type="radio"/> Mostly low <input checked="" type="radio"/> Moderate <input type="radio"/> High <input type="radio"/> Very high / Best practice
10. Technology complexity		<input type="radio"/> Low <input type="radio"/> Minor <input checked="" type="radio"/> Moderate <input type="radio"/> Significant <input type="radio"/> Extensive
11. Complexity of target state		<input type="radio"/> Low <input type="radio"/> 25% complex <input checked="" type="radio"/> 50% complex <input type="radio"/> 75% complex <input type="radio"/> Complex
12. Level of technical and/or business innovation		<input type="radio"/> None <input checked="" type="radio"/> Minor (10%) <input type="radio"/> Moderate (20%) <input type="radio"/> Significant (30%) <input type="radio"/> Extensive (> 30%)

**NEXT**

**Risk Assessment Form**

**Delivery / Execution Risk Assessment**

Product/System	Team	Environment/Stakeholders
1. Overall product/system complexity		<input type="radio"/> Simple <input type="radio"/> 25% complexity <input checked="" type="radio"/> 50% complexity <input type="radio"/> 75% complexity <input type="radio"/> Complex
2. Number of major components / workstreams / releases		<input type="radio"/> 1 <input type="radio"/> 2 - 3 <input type="radio"/> 4 - 5 <input checked="" type="radio"/> 6 - 7 <input type="radio"/> > 7
3. Organisational Change Impact		<input type="radio"/> None <input type="radio"/> Minor <input type="radio"/> Moderate <input checked="" type="radio"/> Significant <input type="radio"/> Extensive
4. Data complexity (size, volume, quality, etc.)		<input type="radio"/> Low <input type="radio"/> 25% complex <input type="radio"/> 50% complex <input checked="" type="radio"/> 75% complex <input type="radio"/> 100% complex
5. Business process clarity		<input type="radio"/> Accurate <input type="radio"/> 75% accurate <input checked="" type="radio"/> 50% documented <input type="radio"/> 25% documented <input type="radio"/> Unclear/Unknown
6. Interface to other products/systems		<input type="radio"/> None <input type="radio"/> 2 - 3 <input type="radio"/> 4 - 6 <input checked="" type="radio"/> 7 - 10 <input type="radio"/> > 10
7. Business process change		<input type="radio"/> None <input type="radio"/> Minor <input checked="" type="radio"/> Moderate <input type="radio"/> Significant <input type="radio"/> Extensive
8. Stability of requirements		<input type="radio"/> Stable <input type="radio"/> 75% stable <input type="radio"/> 50% stable <input checked="" type="radio"/> 25% stable <input type="radio"/> Unstable/subject to change
9. Performance requirements (quality expectations)		<input type="radio"/> Low <input type="radio"/> Mostly low <input checked="" type="radio"/> Moderate <input type="radio"/> High <input type="radio"/> Very high / Best practice
10. Technology complexity		<input type="radio"/> Low <input type="radio"/> Minor <input type="radio"/> Moderate <input checked="" type="radio"/> Significant <input type="radio"/> Extensive
11. Complexity of target state		<input type="radio"/> Low <input type="radio"/> 25% complex <input type="radio"/> 50% complex <input type="radio"/> 75% complex <input checked="" type="radio"/> Complex
12. Level of technical and/or business innovation		<input type="radio"/> None <input type="radio"/> Minor (10%) <input type="radio"/> Moderate (20%) <input checked="" type="radio"/> Significant (30%) <input type="radio"/> Extensive (> 30%)

**Risk Assessment Form**

**Delivery / Execution Risk Assessment**

Product/System	Team	Environment/Stakeholders
1. Project cost / budget		<input type="radio"/> Fluid (but monitored) <input type="radio"/> Up to 75% flex available <input type="radio"/> Up to 50% flex available <input checked="" type="radio"/> Up to 25% flex <input type="radio"/> Fixed (No room to move)
2. Level of stakeholder support		<input type="radio"/> Very High <input type="radio"/> Mainly positive <input checked="" type="radio"/> Mixed <input type="radio"/> Mainly low / Resistant <input type="radio"/> Low / Resistant
3. Stakeholder experience with project type		<input type="radio"/> Extensive <input type="radio"/> 75% are experienced <input checked="" type="radio"/> 50% are experienced <input type="radio"/> 25% are experienced <input type="radio"/> None
4. Sponsor support		<input type="radio"/> Completely committed <input type="radio"/> Committed <input checked="" type="radio"/> Mixed priorities <input type="radio"/> Partially supportive <input type="radio"/> Low / Uncertain
5. Impact on business operations (new technology, procedures, etc.)		<input type="radio"/> None <input type="radio"/> < 10% impact <input checked="" type="radio"/> 50% impact <input type="radio"/> > 75% impact <input type="radio"/> 100% impact
6. Degree of change management required		<input type="radio"/> None <input type="radio"/> < 10% impact <input type="radio"/> 50% impact <input checked="" type="radio"/> > 75% impact <input type="radio"/> Complete impact
7. Stakeholder participation		<input type="radio"/> Completely committed <input type="radio"/> Committed <input type="radio"/> Mixed priorities <input checked="" type="radio"/> Partially supportive <input type="radio"/> Low / Uncertain
8. Critical dependence upon related projects		<input type="radio"/> None <input type="radio"/> 1 <input checked="" type="radio"/> 2 - 3 <input type="radio"/> 4 - 6 <input type="radio"/> > 6 related projects
9. Number of business groups involved		<input type="radio"/> Single business <input type="radio"/> 2 - 3 <input checked="" type="radio"/> 4 - 6 <input type="radio"/> 7 - 9 <input type="radio"/> > 10 business groups
10. Critical stakeholders		<input type="radio"/> 1 <input type="radio"/> 2 - 3 <input type="radio"/> 4 - 6 <input checked="" type="radio"/> 6 - 9 <input type="radio"/> > 10 critical stakeholders

BACK

SUBMIT

# PRISM Example Output

Home

Assessment

Mitigation Plan

Risk Log

USER GUIDE

Project Name

Project X

Proj Manager

Rob T

Project Sponsor

declan

Risk Date

26/5/2024

The higher the risk assessment the greater the degree of instability, uncertainty and project change and potential compromise of benefits.

The project PROJECT X has been initially assessed as MEDIUM/HIGH Delivery Risk.

LOW/MEDIUM

MEDIUM

MEDIUM/HIGH

LOW

HIGH

Key Project Factors	Risk Impact	Key Project Factors	Risk Impact
Team Morale & Health	It is likely that the team will experience periods of stress and potential burn-out. This could lead to lower productivity, higher error rates, inter-personal tension	Stakeholder Engagement	It is likely that stakeholders will become dis-engaged and lower suport for the project. This could lead to compromise of expected benefits and on-going support/operations
Team Stability	It is possible that the team will become unstable as team members leave for other projects. This could lead to schedule slippages, loss of IP and project knowledge	Sponsor Engagement	It is possible that the Sponsor will be constantly engaged in project escalation issues and remediation actions. This could lead to Sponsor withdrawing suport, delaying decisions impacting schedules etc.
Quality Expectations	It is almost certain that the quality of work product will suffer and overall project quality will be impacted. High error rates will lead to schedule slippage, more challenging work environment	Degree of Project Change	It is likely that the project will be subjected to both internal and external change leading to loss of steady state. This could impact team health, stability, costs, schedules, benefits realisation
Estimation Accuracy	It is likely that estimates of effort and duration will be inaccurate and result in project instability, cost and schedule blow-outs. Potnetial compormise of cost-benefit assumptions	Organisation Change Impact	It is almost certain that the project will have a significant impact on business as usual leading to challenges in engaging impacted people. Change overload could lead to lower stakeholder engagement, slower adoption of change
Schedule Compliance	It is likely that schedules, burn-down rates, productivity will be compromised and be incorrect. Agreed deadlines could be compromised, potential excessive work to regain schedule	Benefits Realisation	It is possible that expected benefits could be either compromised or face lack of effective realisation.

For Medium/High and High Risk projects it is strongly recommended that consideration be given to:

1. Ensuring that all critical stakeholders are fully engaged in on-going project planning

2. Complete and base-lined analysis of expected benefits is undertaken

3. The engagement of an independent quality assurance expert

4. Project governance cadence is accelerated

5. A Contingency or Fall-back Plan be developed before full commencement of project

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# PRISM Example Output

<div> <div>Home</div> <div>Assessment</div> <div>Risk Analysis</div> <div>Risk Log</div> <div>USER GUIDE</div> </div>				
Key Project Factors	Risk Impact	Possible Mitigation Actions 1	Possible Mitigation Actions 2	Possible Mitigation Actions 3
Team Morale & Health	It is likely that the team will experience periods of stress and potential burn-out. This could lead to lower productivity, higher error rates, inter-personal tension	Engage external team/people coach	Ensure all team members understand program outcomes and team contribution	
Team Stability	It is possible that the team will become unstable as team members leave for other projects. This could lead to schedule slippages, loss of IP and project knowledge	Arrange training and certification in project technologies		
Quality Expectations	It is almost certain that the quality of work product will suffer and overall project quality will be impacted. High error rates will lead to schedule slippage, more challenging work environment			
Estimation Accuracy	It is likely that estimates of effort and duration will be inaccurate and result in project instability, cost and schedule blow-outs. Potential compromise of cost-benefit assumptions	<div>                     Use proof of concept and prototyping to introduce, test and validate quality expectations                      Establish Minimum Viable Product &amp; implement time-boxing                      Consider Agile, User Centric Design, prototyping to elucidate requirement                      Ensure non-functional/quality requirements are aligned to intended product use/lifecycle                      Embed a quality regime which evaluates the product rather than the process                      Engage critical stakeholders specifically to elicit Quality Attributes or non-functional requirements                      Engage independent Quality Assurance and/or I V &amp; V                      Engage Sponsor to support external and independent Quality Assurance expert                 </div>		
Schedule Compliance	It is likely that schedules, burn-down rates, productivity will be compromised and be incorrect. Agreed deadlines could be compromised, potential excessive work to regain schedule			
Stakeholder Engagement	It is likely that stakeholders will become dis-engaged and lower support for the project. This could lead to compromise of expected benefits and on-going support/operations			
Sponsor Engagement	It is possible that the Sponsor will be constantly engaged in project escalation issues and remediation actions. This could lead to Sponsor withdrawing support, delaying decisions impacting schedules etc.			
Degree of Project Change	It is likely that the project will be subjected to both internal and external change leading to loss of steady state. This could impact team health, stability, costs, schedules, benefits realisation			
Organisation Change Impact	It is almost certain that the project will have a significant impact on business as usual leading to challenges in engaging impacted people. Change overload could lead to lower stakeholder engagement, slower adoption of change			
Benefits Realisation	It is possible that expected benefits could be either compromised or face lack of effective realisation.			
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# PRISM Example Output

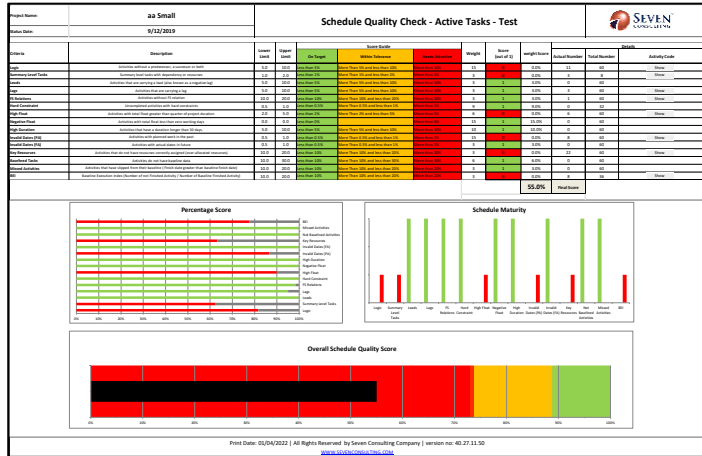
Product/System				
Risk Factor	Assessment	Mitigation 1	Mitigation 2	Mitigation 3
Number of major components / workstreams / releases	6 - 7	Consider agile, User Centric Design, prototyping to elucidate requirement	Focus on effort for data cleansing, verification and design	
Organisational Change Impact	Significant	Engage procurement expertise to understand contractual constraints		
Data complexity (size, volume, quality, etc.)	75% complex	Consider agile, User Centric Design, prototyping to elucidate requirement		
Interface to other products/systems	7 - 10			
Stability of requirements	25% stable	<b>Negotiate rigorous Project Change Request process</b> Evaluate pilot/staggered rollout approach, strict Time-boxing or Program Increments < 9 months Consider agile, User Centric Design, prototyping to elucidate requirement Focus on effort for data cleansing, verification and design Engage procurement expertise to understand contractual constraints Determine Minimum Viable Product for contingency Engage independent Quality Assurance and/or I V & V Engage highly-experienced relevant technical experts Use proof of concept and prototyping to introduce, test and validate quality expectations Establish Minimum Viable Product & implement time-boxing Consider Agile, User Centric Design, prototyping to elucidate requirement Ensure non-functional/quality requirements are aligned to intended product use/lifecycle		
Technology complexity	Significant			
Complexity of target state	Complex			
Level of technical and/or business innovation	Significant (30%)			
Risk Factor	Assessment	Mitigation 1	Mitigation 2	Mitigation 3
Intrinsic team skills (general, interpersonal)	Inconsistent			
Project manager experience	1 - 3 projects			
Project development length	13 - 18 months			
Project dependency upon external vendors	3 vendors			
Schedules/Deadlines Flexibility	<15% flex			





# Other Seven Consulting Tools

## Health Check Tool



The Schedule Health Tool is designed to evaluate the quality, integrity and currency of a project schedule and suggests improvement areas.

Key features include:

- Health check
- Schedule maturity
- Overall schedule quality score

## Schedule Dashboard

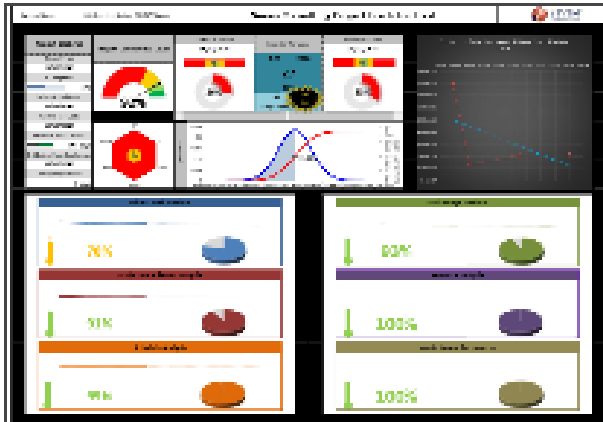


The Schedule Dashboard combines a number of reports to provide a 'Dashboard', or snapshot of Agile projects progress.

Key features include:

- Weekly velocity
- Earned Value
- Task burndown
- Effort Tracking

## Schedule Predictor

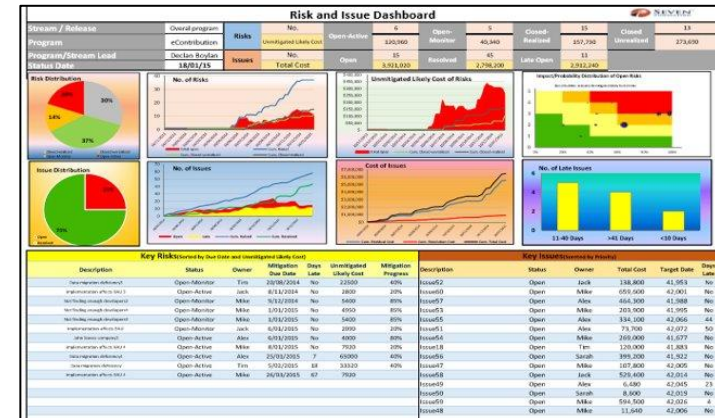


The Schedule Predictor Tool uses advanced algorithms to evaluate the precision of project forecast date and PM expectation finish date according to their actual performance. It provides a prediction trend line to suggest improvement areas.

### Key features include:

- Project confidence level
- Critical path analysis
- Cumulative probability

## Risk and Issues Dashboard



The Risk and Issue Dashboard analyses the project risk and issue registers to provide a view of key metrics that include aging, cost, quantities by project phase and severity.

### Key features include:

- Issue tracking by status, cumulative issues over time, number of late issues, estimated cost of issues
- Risk tracking by status, cumulative risks over time, likely cost of unmitigated risks, impact/probability distribution of open risks

# Improve Project Success Rates with Pathfinder

1. Follow a consistent approach to customising and optimising project delivery based on each project's and organisation's key characteristics.
2. Reduce the level of project management oversights or omissions.
3. Identify delivery approach risks and mitigants.
4. Create a draft schedule in MS Project or JIRA with streams, phases, deliverables, tasks and dependencies.
5. Enable better project outcomes.
6. All in 30 minutes or less.



Visit us for more information:

<https://www.sevenconsulting.com/project-pathfinder/>

## Our projects so far:

Seven Consulting has been giving back to the wider community since 2007, by supporting our team and their families in voluntary projects to assist those who find themselves in need of help.

**2007**

Villawood Detention Centre  
(Sydney)

**2008**

South Australian Detention Centre  
(Sydney)

**2011**

Cambodian School Build  
(Sydney)



**2012**

Barnardos Kingston  
House (Sydney)



**2013**

Youth off the Streets  
(Sydney)



**2015**

- Jesuit Refugee House – Blaiket (Sydney)
- Hanover Crisis Centre (Melbourne)



**2016**

Marian Villa (Sydney)



### 2021 – Mini Project 7

In 2021, Seven Consulting continued to acknowledge the importance of fostering a community presence. Seven Consulting team members across three cities were able to participate in multiple mini projects throughout the year to fulfill our Project 7 commitment.



**2020**

### – DONATION DRIVE

Project 7 gave back to the community, by donating \$104,000 across 29 charities, enabling these organisations to create real change in the lives of those who need it most.



**2019**

- Avalon Centre (Melbourne)
- Dignity.org.au (Sydney)
- Bahay San Jose – House with No Steps Foundation (Manila)



**2018**

- Erin's Place (Sydney)
- Concordia Childrens Services (Manila)
- M.A.D. Woman Foundation (Melbourne)



**2017**

- Launch Housing (Melbourne)
- Cerebral Palsy Foundation (MNL)



### 2022 – Mini Project 7

- M.A.D. Woman (Melbourne)
- The pencil case challenge*
- Bahay ni Maria and Tahanan ng Pagmamahal (Manila)



### 2023 – Mini Project 7

#### Sydney & Melbourne

- Clean Up Australia
- HeartKids
- M.A.D. Woman
- Sydney
- Balmoral Burn
- Monika's Rescue
- Pocket City Farms
- Manila
- Solar Hope
- JCI Batangas Caballero



**2024**

#### Sydney

- Northern Beaches Women's Shelter
- Melbourne
- Community Housing Limited
- Manila
- Habitat for Humanity Philippines
- Tanging Yaman Foundation Inc.



**2025**

#### Sydney (CatholicCare)

As part of Project 7 2025, our Sydney team partnered with CatholicCare Services to enhance their Disability Services warehouse, improving accessibility and creating a more welcoming space.







# SEVEN CONSULTING DELIVERY SUMMIT



The purpose of the Seven Consulting annual Delivery Summit is to share our clients' best practices in program and project delivery. It also serves as a celebration of success, a thank you, a training session, and a networking opportunity for our clients and their selected delivery leads.

## Some of the Delivery Summit Speakers include:

**Richard Heeley**, CIO – Head of Technology, Macquarie BFS; **Alastair Symington**, Group CEO and Managing Director, Blackmores Group; **John Hunt**, CIO & Director of Group Enablement, Woolworths Group; **Elise Kellond-Knight**, Former Matilda (115 Caps) Football Australia & PMO Consultant, Seven Consulting; **Hugh Harley**, Professor of Practice (Global Economy), University of Sydney; **Jennifer Dean**, Chair of Basketball NSW & former EGM Strategic Partnerships at Future Super; **Bianca Hartge-Hazelman**, Founder and CEO, Financy; **Joshua Torrens**, Director Logistics and Equipment, NSW Rural Fire Service; **Kyla Tustin**, Founder, Executive Coach & Program Creator, The Greate Group; **James Madigan**, CIO, a2 Milk Company; **Kimberlea Dudley**, Head of Quality, Indue; **Tony Morris**, Partner, Ashurst Risk Advisory

The 2024 Seven Consulting Delivery Summit received an **NPS of 74**.

## Our Delivery Summit Supporting Organisations



Visit us for more information:

[www.sevenconsulting.com/seven-consulting-delivery-summit](http://www.sevenconsulting.com/seven-consulting-delivery-summit)



Following on from being the first dedicated sponsor of the Matildas, we continue to support world-class Australian women's teams with the Seven Consulting Opals, currently ranked No.2 in the world and Olympics world bronze medal winners.

We are extremely proud to be official sponsors of the Australian Women's National Basketball team, the Seven Consulting Opals.



Seven Consulting is a proud naming rights partner of the Australian Women's National Basketball team, the Seven Consulting Opals.







**Australia's Best Program Delivery Company**

*Peak Results, Delivered Together*

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