Seven Consulting's Tools

Seven Consulting - Services

Program Delivery

We deliver some of Australia's most complex and challenging agile, traditional and hybrid programs. We work with our clients to understand their organisational and program characteristics. These inform how we design our delivery approach to produce the best outcome for our clients. The majority of our consultants are scaled agile (SAFe) certified and manage billions of dollars of transformation programs that range in size from <$1m to >$500m.

PMO Services

We provide PMO establishment and management, PMO analysis, scheduling services, and tools for some of the largest organisations in Australia. This can range from scheduling services, to running the PMO for $1.5bn programs, to EPMO management.

All of our clients are reference sites

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Seven Consulting – Products & Services

Change Management Services

We provide program change management, adding value from the start of an initiative through to realising benefits. We also support the integration of change management at an enterprise level to improve portfolio performance.

Delivery Consulting

We provide delivery capability uplift, sponsor and project manager training, and portfolio and program reviews to assist our clients improve their program delivery. We have successfully provided these services to over 60 clients.

Delivery Tools

Seven Consulting has developed world-leading tools to assist our clients in; portfolio optimisation, delivery approach design and weekly insights into their delivery. These tools are used successfully on over $5bn of programs annually.

All of our clients are reference sites

Our Clients

Seven Consulting has a proven track record delivering critical outcomes for Australian organisations across industries and domains. 100% of our clients are reference sites.

Commonwealth Bank — Client Since 2003	Westpac — Client Since 2009	Woolworths Australia's fresh food people — Client Since 2012
nab — Client Since 2013	MACQUARIE — Client Since 2014	futurefund Australia's Sovereign Wealth Fund — Client Since 2015
agl — Client Since 2017	alintaenergy — Client Since 2018	

indue — Client Since 2018	ASX AUSTRALIAN SECURITIES EXCHANGE — Client Since 2019	THE UNIVERSITY OF SYDNEY — Client Since 2019
HUNTER WATER — Client Since 2020	Coca-Cola EUROPACIFIC PARTNERS AUSTRALIA — Client Since 2021	NSW GOVERNMENT — Client Since 2021
COURT SERVICES VICTORIA — Client Since 2022	iress — Client Since 2022	

Sunnyfield disAbility Services — Client Since 2023	Australia Post — Client Since 2024	nib Thrive — Client Since 2024
Australian Government Department of Employment and Workplace Relations — Client Since 2024	pepper money — Client Since 2024	Ingenia — Client Since 2024
Cuscal — Client Since 2024	Catholic Schools Parramatta Diocese — Client Since 2024	

APRA Australian Prudential Regulation Authority — Client Since 2024	GM³ — Client Since 2024	ABV Australian Business Volunteers — Client Since 2024
myob — Client Since 2024	CLP 中電 — Client Since 2024	NSW GOVERNMENT Department of Climate Change, Energy, Environment and Water — Client Since 2025
NSW Trustee & Guardian — Client Since 2025		

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Our clients and team are our top priority

Client Satisfaction Survey Results

Year	Satisfaction rating	Survey questions
2024	**99.45%**	**11,668**
2023	99.50%	11,223
2022	99.20%	13,191
2021	99.15%	15,932
2020	98.87%	14,455
2019	99.08%	14,949
2018	98.65%	15,450

100% of our clients are reference sites

Team Satisfaction Survey Results

Survey Date	Satisfaction rating
Apr'25	**98.60%**
Oct'24	97.56%
Apr'24	97.41%
Dec'23	95.32%
Jun'23	97.66%
Dec'22	97.82%
Jun'22	98.20%

InvoCare

"The team from Seven has integrated effectively with IVC and show they understand the business."

agl

"Strong program delivery capability with the flexibility to scale up and down quickly to meet program and business needs. Look to continue to bring the best of the Seven ecosystem to clients to demonstrate the value-add."

alintaenergy

"Very happy with the level of organisation and governance the Seven Project/Program Managers bring to our more complex initiatives."

Woolworths The fresh food people

"Seven is one of the most prestigious consultancies in Australia and most of the Seven Consultants I have come across at my current and previous organisation prove that."

Coca-Cola EUROPACIFIC PARTNERS

"Good people and a focus on support from the central organisation when required."

Commonwealth Bank

"Every Seven consulting person I have ever worked with has been very good at what they do."

"You have the entire Seven team behind you."

"Management is always responsive"

"Seven operates at a personal level even as the company grows"

"Seven manages QA really well"

"We say what we do, and do what we say"

"Seven knows how to keep their high performers"

How do we get to 98+% customer satisfaction?

SEVEN CONSULTING

People

- Over 90%+ permanent workforce, tested extensively through a robust recruitment process.
- High employee engagement.
- Hands on owners that have delivered major programs.
- Training allowances and internal learning sessions.
- Comprehensive mentoring.
- 95% SAFe® qualified and internal trainers.

Process

- Regular structured quality assurance of all assignments.
- Weekly review of all assignments' status.
- Industry leading Customer Satisfaction and NPS management.
- Bench support available at no cost to client.
- Holidays and illness cover for clients.

Tools

- Dedicated project tools team.
- Program delivery approach designed with Pathfinder.
- Delivery approach risks defined with Pathfinder.
- Schedule integrity measured with HealthCheck Tool.
- Project reporting with dashboards and scorecards.
- Portfolio Optimisation Tool.

All our clients are reference sites.

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How our values impact our delivery?

Teamwork

Teamwork has to be at the core because you can't deliver big projects without great teamwork. We focus on ensuring that the Seven team, the client team and vendors work seamlessly together.

Transparency

Assumptions and poor communications kill projects, whereas openness is the foundation of good relationships and reliable delivery. We remain a completely independent consultancy.

Delivery

A strong emphasis on outcomes focuses the team and grows confidence. With a confident attitude, expert personnel and effective teams we always deliver to our client's high expectations.

Seven Consulting's Tools
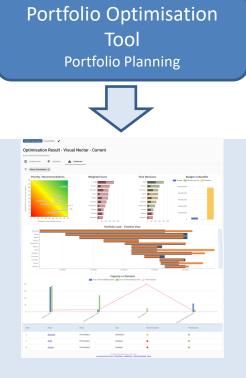
Seven Consulting's Project Pathfinder
Methodology Predictor

The Seven Consulting Project Pathfinder tool provides guidance on how to tailor your program or project. It provides suggestions on methodology to apply, operating practices to adopt and artefacts to prepare to deliver your program or project.

Portfolio Optimisation Tool
Portfolio Planning

The Portfolio Optimisation Tool helps clients manage and prioritise their project portfolios based on a set of business priorities and deliverability constraints.

Schedule Health
Schedule Quality

The Schedule Heath Tool is designed to evaluate the quality, integrity and currency of a project schedule and suggests improvement areas.

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Seven Consulting's Tools

Schedule Dashboard
Schedule Data Snapshot

The Schedule Dashboard combines a number of reports to provide a 'Dashboard', or snapshot of project progress. These include task burndown, earned value, weekly velocity, critical path management and forecast accuracy.

Schedule Predictor
Project End Date Predictor

The Schedule Predictor Tool uses advanced algorithms to evaluate the precision of project forecast date and PM expectation finish date according to their actual performance. It provides a prediction trend line to suggest improvement areas.

Risk and Issue
Risk & Issue Dashboard

The Risk and Issue Dashboard analyses the project risk and issue registers to provide a view of key metrics that include aging, cost, quantities by project phase and severity.

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Seven Pathfinder Implementation

OPTUS

As part of a broader ePMO Setup engagement, we implemented the Pathfinder Tool to kick off projects the right way.

While Optus had transformed most of their projects' delivery to an agile way of working, there are still some key projects that need to be delivered in a traditional or hybrid manner. The problem was: how can we objectively decide the **right delivery** approach and the areas we need to **focus** on?

Seven Consulting, using their extensive expertise in agile and traditional project delivery methods, implemented the **Pathfinder** tool to ascertain the right delivery approach that considers the **organisational** and **project characteristics** to design the delivery approach and kick off the project **with confidence.**

Optus ePMO uses the **Pathfinder** tool to recommend the optimised delivery approach, define the initial set of risks and appropriate mitigations, outline the required deliverables, and produce a skeleton schedule with streams and dependencies to build a proper timeline. This is to **maximise** the opportunity for **success**.

Project Pathfinder

Seven Consulting's Project Pathfinder tool provides guidance on how to tailor your program or project. It provides suggestions on methodology to apply, operating practices to adopt and artefacts to prepare to deliver your program or project.

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Introduction to Project Pathfinder

Over the last three years we have developed a tool that helps us, within 30 minutes, to create the following for any project:

- Agree the optimised project delivery approach, Agile, Traditional (waterfall) or Blended.

- Where the recommended approach is a blended approach, detail the customised blend.

- Understand the residual risks and mitigations for that approach.

- Specify the deliverables required for delivery many of which are agnostic to the Agile or Traditional approach.

- Detail the deliverables by phase and stream.

- Provide templates for each of the deliverables.

- Produce a detailed delivery approach, including dependencies, mapped to a schedule.

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Our Agile journey

- In 2002, Seven Consulting undertook 0 agile projects.

- By 2010, that number had increased to 10% to 20% of our portfolio.

- Now over 60% of our projects are agile-based.

- This aligns with the market growth of agile adoption in Australian IT projects.

- Through these engagements, Seven Consulting has found strengths in both methods.

- We manage around $1bn of agile programs annually and have delivered some of the largest and most successful agile programs in Australia.

- Over 3/4 of our team is scaled agile (SAFe) qualified.

- We have two qualified SAFe trainers internally.

- However, we still believe that not all programs should be delivered using agile methodology.

- This tool helps ascertain quickly the correct delivery approach on the spectrum of traditional to agile.

- Use the best tool for the job!

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Background

There is no single best way to deliver a program.

From our experience of delivering billions of dollars of programs each year for some of Australia's largest organisations, we believe that different approaches are required to deliver different projects.

This is for two sets of reasons:

- Firstly, the projects themselves are all different. Compliance and innovation projects have different characteristics.

- Secondly, organisations (technically, capability-wise and culturally) are also different.

We believe that these two sets of characteristics influence how the programs should be delivered.

What does work?

- Assessing the organisational and project characteristics to work out the best way to deliver is the work of skilled and experienced Program Managers.

- While we don't believe in one approach, we do have a bias towards agile where sensible.

- We have spent two years codifying our collective thousands of years of experience to allow this analysis to be done within 30 minutes.

- In addition, the Project Pathfinder tool will provide an overview of the delivery streams, phases and dependencies.

- Finally, the tool links the deliverables to templates and supporting documents, as well as creating a starting schedule based on the delivery approach.

- This tool is of best value for each of the following to assess or build delivery approach per project.
    - Portfolio Managers
    - ePMO or ITPMO Managers
    - Risk and Assurance Stakeholders and Program Reviewers
    - Project Managers stepping into larger or different roles

- We use this tool across our whole technology change portfolio with over 25 client organisations.

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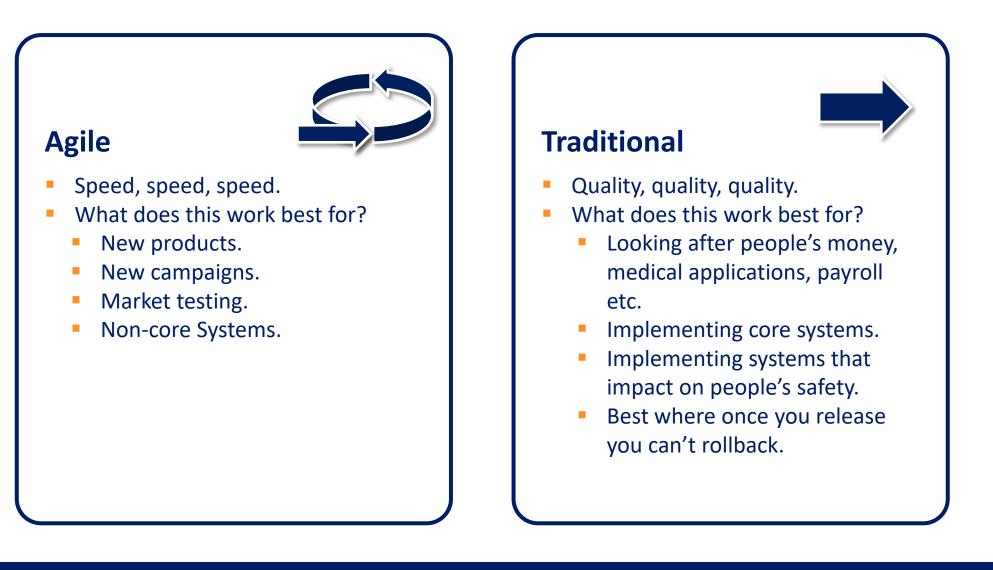
Project Pathfinder

4 Examples of our 28 Agile vs Traditional Project and Organisational Characteristics

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Importance of speed to market versus quality

Agile

- Speed, speed, speed.
- What does this work best for?
  - New products.
  - New campaigns.
  - Market testing.
  - Non-core Systems.

Traditional

- Quality, quality, quality.
- What does this work best for?
  - Looking after people's money, medical applications, payroll etc.
  - Implementing core systems.
  - Implementing systems that impact on people's safety.
  - Best where once you release you can't rollback.

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Importance of speed to market versus quality

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Ability to deliver in short cycles.

Agile

- Can deliver partial business benefits quicker.
- Get feedback from customers quickly.
- Refine and improve outputs for later cycles.
- How a child learns to walk.

Traditional

- Best suited to majority of functionality being released in one go; e.g. a payroll program, GST introduction, currency change.

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Ability to deliver in short cycles.

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A knowledgeable Product Owner is appropriately assigned to the project

Agile

- A product owner is essential to work with the team and be available to provide quick decisions.
- On large programs, you may need multiple product owners covering different areas with one overall decision maker.
- On small projects, a part time product owner that is available daily would likely suffice.

Traditional

- Reviews can be done in larger blocks although the time this takes clearly creates time delays versus agile.
- Can suffer from management by committee.
- There may be some advantages in seeing the end-to-end requirements, design etc.

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A knowledgeable Product Owner is appropriately assigned to the project

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Are the tools (environments, processes and data) for continuous development, testing and deployment in place?

Agile

- Hard to move to continuous development, testing and release if the supporting elements are not in place for this.
- Many companies need time to put these in place before they can run true agile programs.
- The need for proper environment and tooling is especially true at scale and for non-digital and highly integrated systems.

Traditional

- Simpler for traditional projects as they have more time in parallel with requirements, design and build, to put these items in place where they don't exist.
- Fewer and less complex tooling generally required for traditional projects.

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Are the tools (environments, processes and data) for continuous development, testing and deployment in place?

Q25 The development tools necessary for continuous software integration are in place

- Strongly Agree
- Agree
- Neutral
- Disagree
- Strongly Disagree

Category: Presence of Enablers

Guidance:

Agile methods utilise short duration sprints to deliver working outputs (software) for implementation or feedback. Productivity is paramount and is best enabled using a continuous integration approach. This approach requires specific tools and development practices which must be fully available early in the project. Traditional methods can also benefit from continuous integration techniques, however, there is generally time available whilst requirements and design phases are underway to establish the required tools and practices.

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Project Pathfinder - Selected Approach

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Project Pathfinder - Selected Approach

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Project Pathfinder - Selected Approach

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Agile v Traditional agnostic decisions

Not every delivery decision is resolved by working out whether we should deliver via an agile, traditional or blended approach.

There is a second series of questions to be considered, such as:

- Do we need to do a parallel run?

- Do we need to test operability of the new system?

- Do we need to do performance, DR/BCP, or Security testing?

- Do we need to perform a dress rehearsal?

- Do we need to do a pilot?

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Project Pathfinder - Agile / Traditional agnostic question examples

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Project Pathfinder - Example Output

Project Pathfinder Example Output

Component Library
Lists suggested deliverables and activities by phase and stream

Methodology Advice
Lists the responses to the Methodology questions and displays advice as appropriate

Component Selector
Lists the responses to the Component questions for reference

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Tool Outputs within 30 minutes

1. Recommended delivery approach for your program.

2. The risks with that approach and suggested mitigants.

3. Deliverables by phase and workstream.

4. Automatically created schedule / tasks including dependencies in either MS project or JIRA.

MS Project Tasks , Schedule & Dependencies

JIRA Epics with Sub-task

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Tool implementation steps and median durations

Activities

| Understand and review current delivery methodology | Recommend and agree any changes around deliverables and descriptions | Updating tool to reflect agreed approaches | Add new or revised Templates to intranet | Test tool on sample set of projects | **Rollout.** Mostly spent organizing rollout meetings. |

Out-of-the-box Implementation — Week 1 | Week 2

Customised Tool Implementation

| Week 1 | Week 2 | Week 3 | Week 4 | Week 5 | Week 6 | Week 7 |

Outputs

| **Review of your current methodologies.** | **Agreed and implemented improvements to the methodologies.** | **Project Pathfinder updated to reflect your agreed situational delivery processes.** | **Revised delivery processes and templates.** | **Piloting, Training and Rollout of Project Pathfinder.** |

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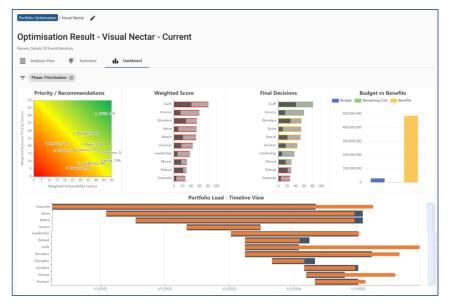
Business Outcomes of using Project Pathfinder

1. Using a consistent approach to have your project delivery customised and optimised based on its and your organisation's characteristics within your portfolio.
2. Increased ability to define delivery approach far more quickly.
3. Reduced level of project management oversights or omissions.
4. Leading to better project outcomes.

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Portfolio Optimisation Tool

The Portfolio Optimisation Tool helps clients manage and prioritise their project portfolios based on a set of business priorities and deliverability constraints.

Summary of the Portfolio Optimisation Tool
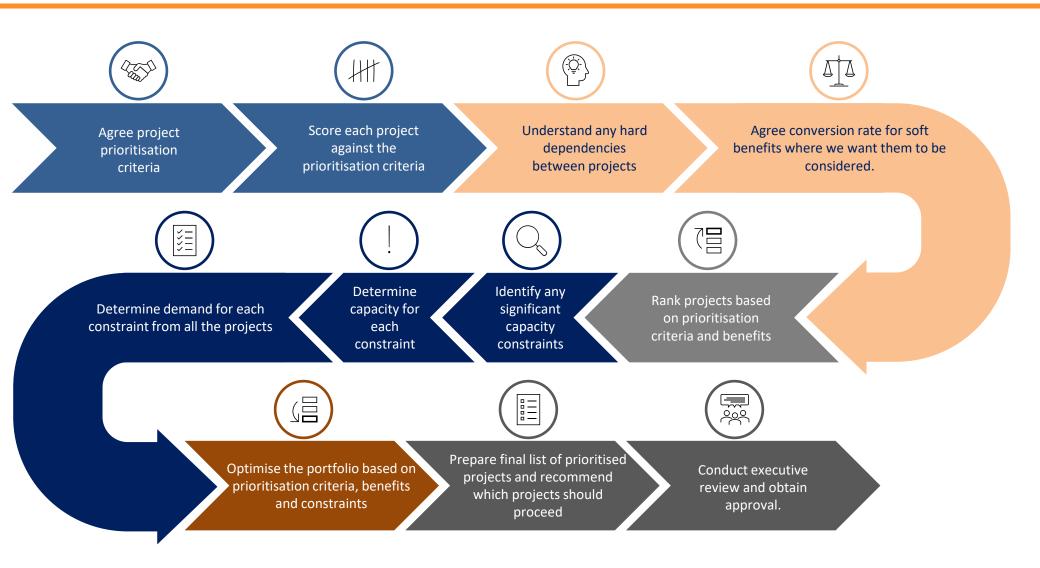
The Portfolio Optimisation Tool helps clients manage and prioritise their project portfolios based on a set of business priorities and deliverability constraints.

Key features of the Portfolio Optimisation Tool include:

- Captures business and deliverability factors, constraints and strategic pillars used for determining prioritisation.
- Collects key project information used for prioritisation including dependency with other projects.
- Provides a recommendation on project prioritisation according to alignment to organisational objectives with an overlay of available capacity.
- Provides a summary dashboard for leadership view on project ranking and business versus deliverability factors.
- Allows executives to override prioritisation recommendation and reflect group's final prioritisation but showing loss of benefits and resource gaps.

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Portfolio Optimisation Process

Agree project prioritisation criteria

Score each project against the prioritisation criteria

Understand any hard dependencies between projects

Agree conversion rate for soft benefits where we want them to be considered.

Determine demand for each constraint from all the projects

Determine capacity for each constraint

Identify any significant capacity constraints

Rank projects based on prioritisation criteria and benefits

Optimise the portfolio based on prioritisation criteria, benefits and constraints

Prepare final list of prioritised projects and recommend which projects should proceed

Conduct executive review and obtain approval.

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Process Benefits

1. Consults and creates consensus from executives on:
    - Prioritisation Criteria.
    - Prioritisation Criteria weightings.
    - Capacity elements to be considered.
    - Final Review of portfolio recommendation.
2. However, data driven, more objective than subjective.
3. Repeatable process.
4. Leaves set capacity for unanticipated needs.
5. Caters for changes to benefits and remaining costs on existing projects and considers should they be halted.
6. Considers capacity of the organization.
7. Caters for some soft benefits being considered where executive agrees should be.
8. Allows for quarterly changes to criteria, weightings, capacity constraints and soft benefits considered and their exchange rate as the business imperatives change.
9. Recommend that you perform quarterly capacity/regrets review to see if we have too much or too little capacity in certain areas and can take medium term actions to address
10. No ongoing need for Seven Consulting.

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Key capabilities of the Portfolio Optimisation Tool

- Provides a base set of business priority factors and deliverability factors which can be customised for each organisation.

- Includes draft weightings of each factor which can be adjusted for each organisation.

- Provides an input form to capture the key characteristics of a project.

- Calculates a weighted score for each project based on the business priority and deliverability factors.

- Produces a ranking of projects based upon their weighted scores.

- Provides a summary dashboard of project's business priority vs deliverability.

- Assists in calculating the revised capacity of the organisation based on a set of constraints.

- Assists in aligning the revised portfolio with the revised capacity.

- Captures management decisions regarding project priorities discussed in prioritisation sessions.

Sample Project prioritisation factors

For each project, the project related factors to be considered during the project prioritisation include:

Business Factors (fixed, cannot be deleted)	Deliverability Factors
• Speed to value • Benefits over remaining costs • Alignment to IT Roadmap.	• Delivery risk (0%-100%) • Benefit Risk (0%-100%) • Support Risk (0%-100%) • Peak Resource Requirements (FTE) • # of Programs it is dependent on

Additional business and delivery factors can be added for each client environment. Seven Consulting will work with our clients to configure the tool for your environment, projects, factors and constraints.

The following slides provide some examples of the data captured in the Portfolio Optimisation Tool and some of the graphs/reports it produces.

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Capturing factors and constraints

Prioritisation Factors

Lists the factors that should be used to prioritise projects.
Each factor can be weighted to reflect its relative importance.

Portfolio Constraints

Lists the constraining factors that may prevent successful delivery of your projects.

Capturing the key characteristics of each project

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Portfolio Optimisation Tool - Sample Dashboard

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Portfolio Optimisation Tool - Sample Report

Expected Outcomes from the Portfolio Review

- Prioritised view of the project portfolio – projects will have been prioritised based on a set of weighted criteria agreed with stakeholders

- Decisions will have been made on which projects should be started, stopped or deferred

- Updated view on the delivery capacity of the organisation to deliver projects in the current environment

- Increased management confidence that the organisation is spending its funding on the right projects in the current environment

- An ongoing framework which can be reviewed on a regular basis to confirm that funding and resourcing is still be allocated to the most important projects

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Portfolio Optimisation Tool - indicative implementation

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Activities

| Understand and agree weighted priorities and constraints. | Understand and agree current and potential projects, associated delivery requirements and alignment to organizational priorities. | Updating tool to reflect organizational priorities. | Hold initial review meeting. | Issue draft portfolio report and review with key stakeholders. | **Final Report.** Issue final report for sign-off. Give notice to projects to proceed |

| Week 1 | Week 2 | Week 3 | Week 4 | Week 5 | Week 6 | Week 7 | Week 8 |

| List weighted decision-making factors. | List of current projects, their plans and risks. | Updated tool and initial weighted project score. | Hold initial review meeting. | Draft Portfolio Delivery Report. | Final Portfolio Delivery Report. |

Outputs

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4. PRISM

our new Expert Project Risk Tool

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Introduction to PRISM

PRISM is a structured, expert-developed tool by Seven Consulting designed to improve the assessment, mitigation, and management of project delivery risks. Recognising that risks significantly impact estimation, schedule, team health, and stakeholder engagement, PRISM offers a consistent, best-practice framework built on decades of experience and research. While each project is unique, PRISM addresses a core set of common project risk factors across all types of projects. It also promotes a unified risk language within the organisation, especially valuable for those with less project delivery experience.

Why Use PRISM:

- Creates a common, simplified framework for risk assessment across projects.
- Bridges the gap where existing client tools focus more on business-level risks than project-specific ones.
- Supports continuous improvement through shared usage and insights, benefiting both seasoned and less experienced consultants.

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ct & Suggested Mitigations

Project Detail

Risk Analysis

Reset

Project Details

Project Name	Project X
Project Manager	Rob
Project Sponsor	Declan

dd-mm-yyyy

Risk Assessment Date: 30 | 5 | 2024

Save and Close

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Risk Assessment Form

Delivery / Execution Risk Assessment

Product/System | Team | Environment/Stakeholders

		Simple	25% complexity	● 50% complexity	75% complexity	Complex
1.	Overall product/system complexity	○ Simple	○ 25% complexity	● 50% complexity	○ 75% complexity	○ Complex
2.	Number of major components / workstreams / releases	○ 1	○ 2 - 3	○ 4 - 5	● 6 - 7	○ > 7
3.	Organisational Change Impact	○ None	○ Minor	○ Moderate	● Significant	○ Extensive
4.	Data complexity (size, volume, quality, etc.)	○ Low	○ 25% complex	○ 50% complex	● 75% complex	○ 100% complex
5.	Business process clarity	○ Accurate	○ 75% accurate	● 50% documented	○ 25% documented	○ Unclear/Unknown
6.	Interface to other products/systems	○ None	○ 2 - 3	○ 4 - 6	● 7 - 10	○ > 10
7.	Business process change	○ None	○ Minor	● Moderate	○ Significant	○ Extensive
8.	Stability of requirements	○ Stable	○ 75% stable	○ 50% stable	● 25% stable	○ Unstable/subject to change
9.	Performance requirements (quality expectations)	○ Low	○ Mostly low	● Moderate	○ High	○ Very high / Best practice
10.	Technology complexity	○ Low	○ Minor	○ Moderate	● Significant	○ Extensive
11.	Complexity of target state	○ Low	○ 25% complex	○ 50% complex	○ 75% complex	● Complex
12.	Level of technical and/or business innovation	○ None	○ Minor (10%)	○ Moderate (20%)	● Significant (30%)	○ Extensive (> 30%)

NEXT

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Risk Assessment Form

Delivery / Execution Risk Assessment

Product/System | **Team** | **Environment/Stakeholders**

#									
1. Project cost / budget	○ Fluid (but monitored)	○ Up to 75% flex available	○ Up to 50% flex available	● Up to 25% flex	○ Fixed (No room to move)
2. Level of stakeholder support	○ Very High	○ Mainly positive	● Mixed	○ Mainly low / Resistant	○ Low / Resistant
3. Stakeholder experience with project type	○ Extensive	○ 75% are experienced	● 50% are experienced	○ 25% are experienced	○ None
4. Sponsor support	○ Completely committed	○ Committed	● Mixed priorities	○ Partially supportive	○ Low / Uncertain
5. Impact on business operations (new technology, procedures, etc.)	○ None	○ < 10% impact	● 50% impact	○ > 75% impact	○ 100% impact
6. Degree of change management required	○ None	○ < 10% impact	○ 50% impact	● > 75% impact	○ Complete impact
7. Stakeholder participation	○ Completely committed	○ Committed	○ Mixed priorities	● Partially supportive	○ Low / Uncertain
8. Critical dependence upon related projects	○ None	○ 1	● 2 - 3	○ 4 - 6	○ > 6 related projects
9. Number of business groups involved	○ Single business	○ 2 - 3	● 4 - 6	○ 7 - 9	○ > 10 business groups
10. Critical stakeholders	○ 1	○ 2 - 3	○ 4 - 6	● 6 - 9	○ > 10 critical stakeholders

BACK **SUBMIT**

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PRISM Example Output

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PRISM Example Output

| Home | Assessment | Risk Analysis | Risk Log | USER GUIDE |

Key Project Factors	Risk Impact	Possible Mitigation Actions 1	Possible Mitigation Actions 2	Possible Mitigation Actions 3
Team Morale & Health	It is likely that the team will experience periods of stress and potential burn-out. This could lead to lower productivity, higher error rates, inter-personal tension	Engage external team/people coach	Ensure all team members understand program outcomes and team contribution	
Team Stability	It is possible that the team will become unstable as team members leave for other projects. This could lead to schedule slippages, loss of IP and project knowledge	Arrange training and certification in project technologies		
Quality Expectations	It is almost certain that the quality of work product will suffer and overall project quality will be impacted. High error rates will lead to schedule slippage, more challenging work environment			
Estimation Accuracy	It is likely that estimates of effort and duration will be inaccurate and result in project instability, cost and schedule blow-outs. Potnetial compormise of cost-benefit assumptions			
Schedule Compliance	It is likely that schedules, burn-down rates, productivity will be compromised and be incorrect. Agreed deadlines could be compromised, potential excessive work to regain schedule			
Stakeholder Engagement	It is likely that stakeholders will become dis-engaged and lower suport for the project. This could lead to compromise of expected benefits and on-going support/operations			
Sponsor Engagement	It is possible that the Sponsor will be constantly engaged in project escalation issues and remediation actions. This could lead to Sponsor withdrawing suport, delaying decisions impacting schedules etc.			
Degree of Project Change	It is likely that the project will be subjected to both internal and external change leading to loss of steady state. This could impact team health, stability, costs, schedules, benefits realisation			
Organisation Change Impact	It is almost certain that the project will have a significant impact on business as usual leading to challenges in engaging impacted people. Change overload could lead to lower stakeholder engagement, slower adoption of change			
Benefits Realisation	It is possible that expected benefits could be either compromised or face lack of effective realisation.			

Dropdown list (for Quality Expectations mitigation):
- Use proof of concept and prototyping to introduce, test and validate quality expectations
- Establish Minimum Viable Product & implement time-boxing
- Consider Agile, User Centric Design, prototyping to elucidate requirement
- Ensure non-functional/quality requirements are aligned to intended product use/lifecycle
- Embed a quality regime which evaluates the product rather than the process
- Engage critical stakeholders specifically to elicit Quality Attributes or non-functional requirements
- Engage independent Quality Assurance and/or I V & V
- Engage Sponsor to support external and independent Quality Assurance expert

PRISM Example Output

Home	Assessment	Risk Analysis	Mitigation Plan		USER GUIDE

Product/System

Risk Factor	Assessment	Mitigation 1	Mitigation 2	Mitigation 3
Number of major components / workstreams / releases	6 - 7	Consider agile, User Centric Design, prototyping to elucidate requirement	Focus on effort for data cleansing, verification and design	
Organisational Change Impact	Significant	Engage procurement expertise to understand contractual constraints		
Data complexity (size, volume, quality, etc.)	75% complex	Consider agile, User Centric Design, prototyping to elucidate requirement		
Interface to other products/systems	7 - 10	▼		
Stability of requirements	25% stable			
Technology complexity	Significant			
Complexity of target state	Complex			
Level of technical and/or business innovation	Significant (30%)			

Dropdown list:
- Negotiate rigouous Project Change Request process
- Evaluate pilot/staggered rollout approach, strict Time-boxing or Program Increments < 9 months
- Consider agile, User Centric Design, prototyping to elucidate requirement
- Focus on effort for data cleansing, verification and design
- Engage procurement expertise to understand contractual constraints
- Determine Minimum Viable Product for contingency
- Engage independent Quality Assurance and/or I V & V
- Engage highly-experienced relevant techncial experts
- Use proof of concept and prototyping to introduce, test and validate quality expectations
- Establish Minimum Viable Product & implement time-boxing
- Consider Agile, User Centric Design, prototyping to elucidate requirement
- Ensure non-functional/quality requirements are aligned to intended product use/lifecycle

Risk Factor	Assessment	Mitigation 1	Mitigation 2	Mitigation 3
Intrinsic team skills (general, interpersonal)	Inconsistent			
Project manager experience	1 - 3 projects			
Project development length	13 - 18 months			
Project dependency upon external vendors	3 vendors			
Schedules/Deadlines Flexibility	< 15% flex			

Other Seven Consulting Tools
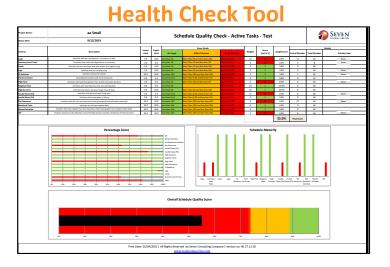
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Other Seven Consulting Delivery Tools

Health Check Tool

Schedule Dashboard

The Schedule Heath Tool is designed to evaluate the quality, integrity and currency of a project schedule and suggests improvement areas.

Key features include:

- Health check
- Schedule maturity
- Overall schedule quality score

The Schedule Dashboard combines a number of reports to provide a 'Dashboard', or snapshot of Agile projects progress.

Key features include:

- Weekly velocity
- Earned Value
- Task burndown
- Effort Tracking

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Other Seven Consulting Delivery Tools
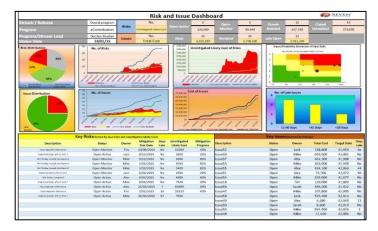
Schedule Predictor

The Schedule Predictor Tool uses advanced algorithms to evaluate the precision of project forecast date and PM expectation finish date according to their actual performance. It provides a prediction trend line to suggest improvement areas.

Key features include:
- Project confidence level
- Critical path analysis
- Cumulative probability

Risk and Issues Dashboard

The Risk and Issue Dashboard analyses the project risk and issue registers to provide a view of key metrics that include aging, cost, quantities by project phase and severity.

Key features include:
- Issue tracking by status, cumulative issues over time, number of late issues, estimated cost of issues
- Risk tracking by status, cumulative risks over time, likely cost of unmitigated risks, impact/probability distribution of open risks

Improve Project Success Rates with Pathfinder

1. Follow a consistent approach to customising and optimising project delivery based on each project's and organisation's key characteristics.

2. Reduce the level of project management oversights or omissions.

3. Identify delivery approach risks and mitigants.

4. Create a draft schedule in MS Project or JIRA with streams, phases, deliverables, tasks and dependencies.

5. Enable better project outcomes.

6. All in 30 minutes or less.

2021-2024 CLIENT SATSFACTION RESULTS
99.43%
NPS of 58.54

Visit us for more information:
https://www.sevenconsulting.com/project-pathfinder/

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PROJECT 7

Seven Consulting has been giving back to the wider community since 2007, by supporting our team and their families in voluntary projects to assist those who find themselves in need of help.

2007
Villawood Detention Centre (Sydney)

2008
South Australian Detention Centre (Sydney)

2011
Cambodian School Build (Sydney)

2012
Barnardos Kingston House (Sydney)

2013
Youth off the Streets (Sydney)

2015
• Jesuit Refugee House – Blaiket (Sydney)
• Hanover Crisis Centre (Melbourne)

2016
Marian Villa (Sydney)

2017
• Launch Housing (Melbourne)
• Cerebral Palsy Foundation (MNL)

2018
• Erin's Place (Sydney)
• Concordia Childrens Services (Manila)
• M.A.D. Woman Foundation (Melbourne)

2019
• Avalon Centre (Melbourne)
• Dignity.org.au (Sydney)
• Bahay San Jose – House with No Steps Foundation (Manila)

2020 – DONATION DRIVE
Project 7 gave back to the community, by donating $104,000 across 29 charities, enabling these organisations to create real change in the lives of those who need it most.

2021 – Mini Project 7
In 2021, Seven Consulting continued to acknowledge the importance of fostering a community presence. Seven Consulting team members across three cities were able to participate in multiple mini projects throughout the year to fulfill our Project 7 commitment.
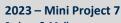
2022 – Mini Project 7
• M.A.D. Woman (Melbourne) *The pencil case challenge*
• Bahay ni Maria and Tahanan ng Pagmamahal (Manila)

2023 – Mini Project 7
Sydney & Melbourne
• Clean Up Australia
• HeartKids
• M.A.D. Woman
Sydney
• Balmoral Burn
• Monika's Rescue
• Pocket City Farms
Manila
• Solar Hope
• JCI Batangas Caballero

2024
Sydney
• Northern Beaches Women's Shelter
Melbourne
• Community Housing Limited
Manila
• Habitat for Humanity Philippines
• Tanging Yaman Foundation Inc.

2025
Sydney (CatholicCare)
As part of Project 7 2025, our Sydney team partnered with CatholicCare Services to enhance their Disability Services warehouse, improving accessibility and creating a more welcoming space.

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The purpose of the Seven Consulting annual Delivery Summit is to share our clients' best practices in program and project delivery. It also serves as a celebration of success, a thank you, a training session, and a networking opportunity for our clients and their selected delivery leads.

Some of the Delivery Summit Speakers include:

Richard Heeley, CIO – Head of Technology, Macquarie BFS; **Alastair Symington,** Group CEO and Managing Director, Blackmores Group; **John Hunt,** CIO & Director of Group Enablement, Woolworths Group; **Elise Kellond-Knight,** Former Matilda (115 Caps) Football Australia & PMO Consultant, Seven Consulting; **Hugh Harley,** Professor of Practice (Global Economy), University of Sydney; **Jennifer Dean,** Chair of Basketball NSW & former EGM Strategic Partnerships at Future Super; **Bianca Hartge-Hazelman,** Founder and CEO, Financy; **Joshua Torrens,** Director Logistics and Equipment, NSW Rural Fire Service; **Kyla Tustin,** Founder, Executive Coach & Program Creator, The Greate Group; **James Madigan,** CIO, a2 Milk Company; **Kimberlea Dudley,** Head of Quality, Indue; **Tony Morris,** Partner, Ashurst Risk Advisory

The 2024 Seven Consulting Delivery Summit received an NPS of 74.

Our Delivery Summit Supporting Organisations

Visit us for more information:
www.sevenconsulting.com/seven-consulting-delivery-summit

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SEVEN CONSULTING OPALS

Following on from being the first dedicated sponsor of the Matildas, we continue to support world-class Australian women's teams with the Seven Consulting Opals, currently ranked No.2 in the world and Olympics world bronze medal winners.

We are extremely proud to be official sponsors of the Australian Women's National Basketball team, the Seven Consulting Opals.

Seven Consulting is a proud naming rights partner of the
Australian Women's National Basketball team, the Seven Consulting Opals.

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SEVEN CONSULTING OPALS

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Peak Results, Delivered Together