



Australia's Best  
Program Delivery Company

*Peak Results, Delivered Together*

# Seven Consulting's Project Pathfinder

A unique tool to assist you with the right project  
management approach.



Seven Consulting proudly supports the world-class Australian women's team, the Seven Consulting Opals, currently ranked No. 2 globally, bronze medal winners in both the FIBA Women's World Cup, and in the Paris 2024 Olympics. We also sponsor the Financy Women's Index, promoting gender financial equality in Australia.

Financy  
Women's  
Index

TEAMWORK • TRANSPARENCY • DELIVERY



## Program Delivery

We deliver some of Australia's most complex and challenging agile, traditional and hybrid programs.

We work with our clients to understand their organisational and program characteristics.

These inform how we design our delivery approach to produce the best outcome for our clients. The majority of our consultants are scaled agile (SAFe) certified and manage billions of dollars of transformation programs that range in size from <\$1m to >\$500m.



## PMO Services

We provide PMO establishment and management, PMO analysis, scheduling services, and tools for some of the largest organisations in Australia.

This can range from scheduling services, to running the PMO for \$1.5bn programs, to EPMO management.

**All of our clients are reference sites**





## Change Management Services

We provide program change management, adding value from the start of an initiative through to realising benefits. We also support the integration of change management at an enterprise level to improve portfolio performance.



## Delivery Consulting

We provide delivery capability uplift, sponsor and project manager training, and portfolio and program reviews to assist our clients improve their program delivery. We have successfully provided these services to over 60 clients.



## Delivery Tools

Seven Consulting has developed world-leading tools to assist our clients in; portfolio optimisation, delivery approach design and weekly insights into their delivery. These tools are used successfully on over \$5bn of programs annually.

**All of our clients are reference sites**

# Our Clients

*Seven Consulting has a proven track record delivering critical outcomes for Australian organisations across industries and domains. 100% of our clients are reference sites.*



# Our clients and team are our top priority

## Client Satisfaction Survey Results

Year	Satisfaction rating	Survey questions
Jan-Jun 2025	98.69%	5487
2024	99.45%	11,668
2023	99.50%	11,223
2022	99.20%	13,191
2021	99.15%	15,932
2020	98.87%	14,455
2019	99.08%	14,949

100% of our clients are reference sites



"Every Seven consulting person I have ever worked with has been very good at what they do."



"Strong program delivery capability with the flexibility to scale up and down quickly to meet program and business needs. Look to continue to bring the best of the Seven ecosystem to clients to demonstrate the value-add."



"Seven is one of the most prestigious consultancies in Australia and most of the Seven Consultants I have come across at my current and previous organisation prove that."



"Good people and a focus on support from the central organisation when required."



"Very happy with the level of organisation and governance the Seven Project/Program Managers bring to our more complex initiatives."



**Equity Trustees**

"We have been very impressed with the capability of consultants from Seven Consulting and this has significantly uplifted our project management maturity, discipline, capability and delivery across the organisation."

## Team Satisfaction Survey Results

Survey Date	Satisfaction rating
Apr'25	98.60%
Oct'24	97.56%
Apr'24	97.41%
Dec'23	95.32%
Jun'23	97.66%
Dec'22	97.82%
Jun'22	98.20%



# How do we get to 98+% customer satisfaction?



## People

- Over 90%+ permanent workforce, tested extensively through a robust recruitment process.
- High employee engagement.
- Hands on owners that have delivered major programs.
- Training allowances and internal learning sessions.
- Comprehensive mentoring.
- 95% SAFe® qualified and internal trainers.



## Process

- Regular structured quality assurance of all assignments.
- Weekly review of all assignments' status.
- Industry leading Customer Satisfaction and NPS management.
- Bench support available at no cost to client.
- Holidays and illness cover for clients.



## Tools

- Dedicated project tools team.
- Program delivery approach designed with Pathfinder.
- Delivery approach risks defined with Pathfinder.
- Schedule integrity measured with HealthCheck Tool.
- Project reporting with dashboards and scorecards.
- Portfolio Optimisation Tool.

**All our clients are reference sites.**

# How our values impact our delivery?



## Teamwork

Teamwork has to be at the core because you can't deliver big projects without great teamwork. We focus on ensuring that the Seven team, the client team and vendors work seamlessly together.



## Transparency

Assumptions and poor communications kill projects, whereas openness is the foundation of good relationships and reliable delivery. We remain a completely independent consultancy.



## Delivery

A strong emphasis on outcomes focuses the team and grows confidence. With a confident attitude, expert personnel and effective teams we always deliver to our client's high expectations.



# Problem Statement

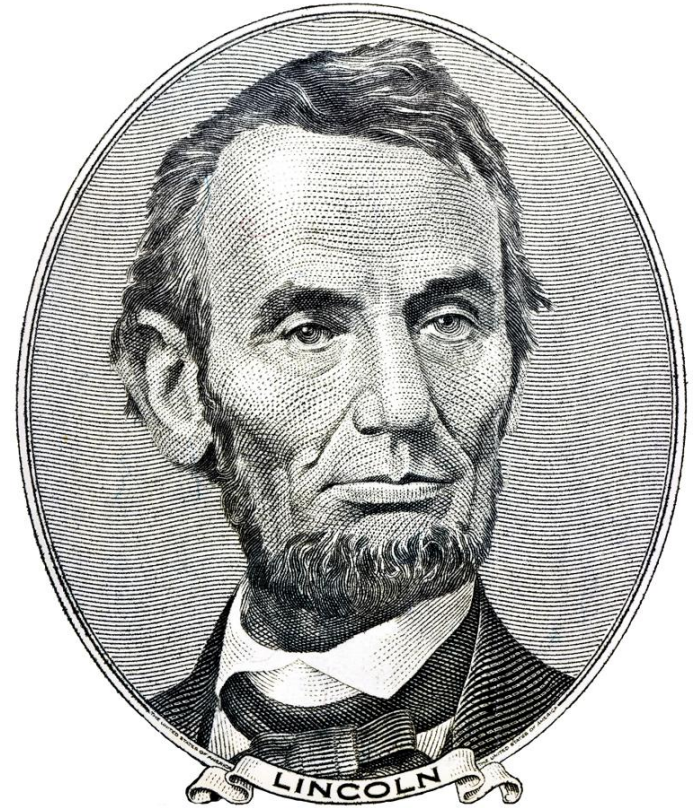
- Declan Boylan, founder of Seven Consulting, has a background in the accountancy profession, a mature industry with thousands of years of experience, where there are few variants in delivery approach between firms and individuals.
- However, Technology Project Management is only 60 years old, and as an industry is still maturing
- In this industry, if you asked two good program managers to design a delivery approach for the same program with same information and gave them two weeks to do that, you would be lucky to get a 75% overlap.
- It is likely that both would have overlooked some necessary elements, which will likely impact our ability to meet our baseline targets, around time, cost, scope and quality.
- This illustrates that the design of program delivery approaches are immature, slow and inaccurate.
- Why should that be the case? Can we fix it? There was no material solution in the marketplace.
- This was the genesis of Seven Consulting's Pathfinder Tool.





**“Give me six hours to chop down  
a tree, and I will spend the first  
four sharpening the axe”**

*- Abraham Lincoln*



# Genesis of a solution

- Firstly, we recognise there is no single best way to deliver all programs.
- From our experience of successfully delivering billions of dollars of programs each year for some of Australia's largest organisations, we believe that different approaches are required to successfully deliver different projects. This is for two sets of reasons,
  1. Firstly, the projects themselves are all different. E.g., Compliance and innovation projects will have different characteristics.
  2. Secondly, organisational characteristics ( technology, delivery capability and culture) are also different.
- We believe that these two sets of characteristics influence how the programs should be delivered.

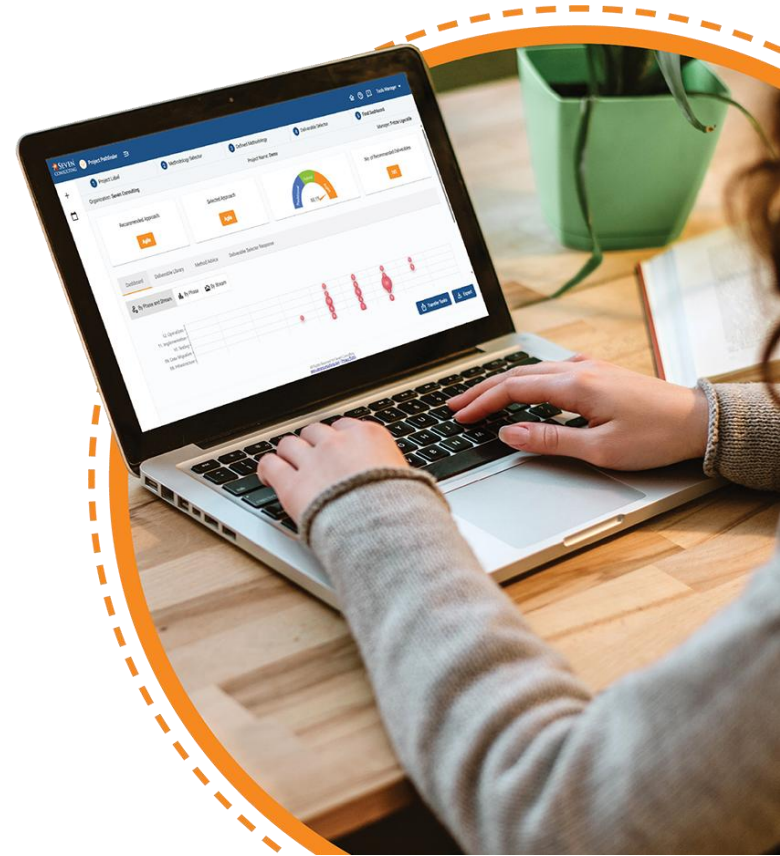




**"Projects are like fingerprints,  
no two are exactly alike.  
What works for one project  
may not work for another."**

# Our Solution : Project Pathfinder

- Project Pathfinder was developed over a period of three years from 2017 and has been successfully utilised across Seven Consulting's multi-billion project portfolio since 2020.
- Due to client demand, we have recently released Pathfinder as a cloud-based software offering.
- How does it work?
- In Pathfinder, we firstly ask 30 questions around both the Program and Organisational characteristics to determine high level delivery approach (Agile, Hybrid or Waterfall).
- We then drill into the smaller and more agnostic delivery elements, by asking another 60-80 questions depending on prior answers around the project and organisation characteristics.





# Our Solution : Project Pathfinder

- Within 30 minutes, Pathfinder creates the following outcomes for any project:
  1. Agree the optimised project delivery approach, Agile, Traditional (Waterfall) or Hybrid.
  2. Where the recommended approach is a Hybrid approach, it details the customised blend.
  3. Document the residual risks and mitigations for the recommended approach and the user's preferred methodology
  4. Specify all the deliverables required for delivery, many of which are agnostic to the Agile or Traditional approach.
  5. Organise the deliverables by phase and stream.
  6. Provide templates for each of the deliverables
  7. Output the delivery approach, including deliverables, tasks and dependencies, mapped to a detailed MS Project schedule, JIRA, Excel or PDF.



# Areas Project Pathfinder will not replace

We believe Project Pathfinder removes 15-20% of delivery risk, around designing the right delivery approach. Project Pathfinder is not designed to:

- Replace the need for good project management, it can however help project managers get better.
- Replace the need for good project teams, it can help teams deliver with high quality templates however project teams still need to complete the project deliverables (i.e. estimation, solution, requirements, build, test)
- Replace the need for good project governance and active sponsorship.
- Estimate the program size and duration.
- Determine the correct approach for non-IT projects, such as marketing and construction.

 OPTUS

# Seven Pathfinder implementation

*As part of a broader ePMO Setup engagement, we implemented the **Pathfinder Tool** to kick off projects **the right way***



While Optus had transformed most of their projects' delivery to an agile way of working, there are still some key projects that need to be delivered in a traditional or hybrid manner. The problem was: how can we objectively decide the **right delivery** approach and the areas we need to **focus** on?



Seven Consulting, using their extensive expertise in agile and traditional project delivery methods, implemented the **Pathfinder** tool to ascertain the right delivery approach that considers the **organisational** and **project characteristics** to design the delivery approach and kick off the project **with confidence**.



Optus ePMO uses the **Pathfinder** tool to recommend the optimised delivery approach, define the initial set of risks and appropriate mitigations, outline the required deliverables, and produce a skeleton schedule with streams and dependencies to build a proper timeline. This is to **maximise** the opportunity for **success**.





# **Example Agile v Traditional Project and Organisational Characteristics**



## Agile






- Speed, speed, speed.
- What does this work best for?
  - New products.
  - New campaigns.
  - Market testing.
  - Non-core Systems.




## Traditional



- Quality, quality, quality.
- What does this work best for?
  - Looking after people's money, medical applications, payroll etc.
  - Implementing core systems.
  - Implementing systems that impact on people's safety.
  - Best where once you release you can't rollback.

# Importance of speed to market versus quality

 Project Pathfinder 



1 Project Label

2 Methodology Selector

3 Defined Methodology

4 Deliverable Selector

5 Final Dashboard

Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

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### Q8 Speed to market or speed to value are critical

☐ Strongly Agree

☒ Agree

☐ Neutral

☐ Disagree

☐ Strongly Disagree

Category: Project Benefits

**Guidance:**

Agile methods are well suited to development of new products or services and market testing new ideas, where speed to market may be critical to the success of the initiative. Direct collaboration with customers and end users combined with short sprints results in greater speed and alignment of delivered features to user needs, albeit in feature increments. Traditional methods may be better suited where timelines are not as critical and where a significant volume of features is required before the solution is able to be used.

Restart

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## Agile



- Can deliver partial business benefits quicker.
- Get feedback from customers quickly.
- Refine and improve outputs for later cycles.
- How a child learns to walk.

## Traditional



- Best suited to majority of functionality being released in one go; e.g. a payroll program, GST introduction, currency change.

# Ability to deliver in short cycles.

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Organization: Seven Consulting

Project Name: ercw

Manager: Tools Manager

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## Q9 The tested deliverables can be implemented in short cycles

☐ Strongly Agree

☒ Agree

☐ Neutral

☐ Disagree

☐ Strongly Disagree

Category: Delivery Approach

### Guidance:

Agile methods seek to deliver working solution features in short cycles. This enables early feedback to influence future delivery cycles and can result in earlier business benefits. Key to this approach is the ability to dissect the total solution into the Minimal Viable Product (MVP) which can then be expanded and enhanced over time. Traditional methods are better suited to solutions where there are a large number of features needed to satisfy MVP. This means that small sets of feature cannot be delivered independently and the critical mass of functionality required to enable business value is significant. An example may be a data centre relocation where there are many interdependent elements that impact the initial implementation.

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## Agile





- A product owner is essential to work with the team and be available to provide quick decisions.
- On large programs, you may need multiple product owners covering different areas with one overall decision maker.
- On small projects, a part time product owner that is available daily would likely suffice.




## Traditional



- Reviews can be done in larger blocks although the time this takes clearly creates time delays versus agile.
- Can suffer from management by committee.
- There may be some advantages in seeing the end-to-end requirements, design etc.

# A knowledgeable Product Owner is appropriately assigned to the project

 **Project Pathfinder** 

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Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

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**Q16 A knowledgeable and empowered Product Owner (Member of agile team responsible for defining stories and prioritizing the team backlogs) exists and could be assigned**

☐ Strongly Agree

☐ Agree

☐ Neutral

☐ Disagree

☐ Strongly Disagree

**Category:** Flow of Knowledge

**Guidance:**

It is essential to the success of agile methods that an appropriate Product Owner be assigned to the project. The Product Owner must be knowledgeable in the project vision and product domain and be empowered to take decisions on prioritisation and acceptance of features. Traditional methods generally use group forums for deliverable review and approval and steering committees for decision making. These mechanisms are inadequate to support the demands of agile for rapid decision making and resolution of blockers.

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# Are the tools (environments, processes and data) for continuous development, testing and deployment in place?

## Agile





- Hard to move to continuous development, testing and release if the supporting elements are not in place for this.
- Many companies need time to put these in place before they can run true agile programs.
- The need for proper environment and tooling is especially true at scale and for non-digital and highly integrated systems.




## Traditional



- Simpler for traditional projects as they have more time in parallel with requirements, design and build, to put these items in place where they don't exist.
- Fewer and less complex tooling generally required for traditional projects.

# Are the tools (environments, processes and data) for continuous development, testing and deployment in place?

 Project Pathfinder 

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5 Final Dashboard

Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

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### Q25 The development tools necessary for continuous software integration are in place

☐ Strongly Agree

☐ Agree

☐ Neutral

☐ Disagree

☐ Strongly Disagree

**Category:** Presence of Enablers

**Guidance:**

Agile methods utilise short duration sprints to deliver working outputs (software) for implementation or feedback. Productivity is paramount and is best enabled using a continuous integration approach. This approach requires specific tools and development practices which must be fully available early in the project. Traditional methods can also benefit from continuous integration techniques, however, there is generally time available whilst requirements and design phases are underway to establish the required tools and practices.

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# Project Pathfinder - Selected Approach



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Project Pathfinder

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Organization: Seven Consulting

Project Name: Project Pathfinder

Manager: SevenConsulting

Recommended Approach

Agile

Traditional

Hybrid

Agile

73.4%

Agile Readiness Score: 78.1%

Agile Suitability Score: 69.2%

Risks to go Agile

Risks to go Traditional

Risks to go Hybrid

3 item(s)

Question	Response	Advice
The risk of breaking existing working system or business process functionality is low	Strongly Disagree	Agile methods do not necessarily require that feature increments are implemented to production as they are developed. It is possible to use sprints to develop features which are then "batched up" to create a deployable release. In this context, an appropriate Product Owner and access to users/customers remains important.
Project delivery is impacted by other programs of work operating in the same space	Agree	Consider use of Scrum of Scrums approach to cross-team communications. Project team can structure planning & iterations to support dependency development. Conduct interface design as required (in Business Case, Iteration 0 or later)

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Start Deliverable Selector

# Project Pathfinder - Selected Approach



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Organization: Seven Consulting

Project Name: Project Pathfinder

Manager: SevenConsulting

Recommended Approach

Agile

Traditional

Hybrid

Agile

73.4%

Agile Readiness Score:

78.1%

Agile Suitability Score:

69.2%

Risks to go Agile

Risks to go Traditional

Risks to go Hybrid

25 item(s)

Question	Response	Advice
The scope of the project is able to be changed once it has begun	Strongly Agree	Traditional planning tends to prefer stable scope. If scope materially varies this triggers assessments and replanning which adds overhead. This overhead could cause a reluctance to replan which could cause missed opportunities to deliver additional value as opportunities arise
The requirements for the project are well known or not likely to change	Strongly Disagree	Traditionally planned projects are best set to deliver a fixed scope and there is little opportunity to expand and include "nice to have" requirements without increasing cost or time.
There are more requirements than can or should be delivered (nice-to-have requirements)	Strongly Agree	Traditionally planned projects set to deliver a set scope and there is little opportunity to expand and include "nice to have" requirements without increasing cost or time
The project is critical to business operations	Strongly Disagree	
Scope flexibility is required to adapt to changing market conditions	Strongly Agree	The more stable the context the more appropriate a traditional approach becomes. Changed conditions in a traditional project usually trigger re-planning and re-work, though this can be partially mitigated by adopting a rolling wave approach
The effort required to complete the project can be easily estimated	Strongly Disagree	A small scale proof of concept or pilot project can be used to validate assumptions and increase accuracy of estimates but this can increase the overall timelines
Speed to market or speed to value are critical	Strongly Agree	Traditional approaches prioritise complete solutions over speed to delivery so may not suit where time is a driving factor or market conditions require significant changes to scope and approach. Consider breaking into releases.
This project only requires changes to one application or platform?	Agree	

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Start Deliverable Selector

# Project Pathfinder - Selected Approach



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Organization: Seven Consulting

Project Name: Project Pathfinder

Manager: SevenConsulting

Recommended Approach

Agile

Traditional

Hybrid

Agile

73.4%

Agile Readiness Score:

78.1%

Agile Suitability Score:

69.2%

Risks to go Agile

Risks to go Traditional

Risks to go Hybrid

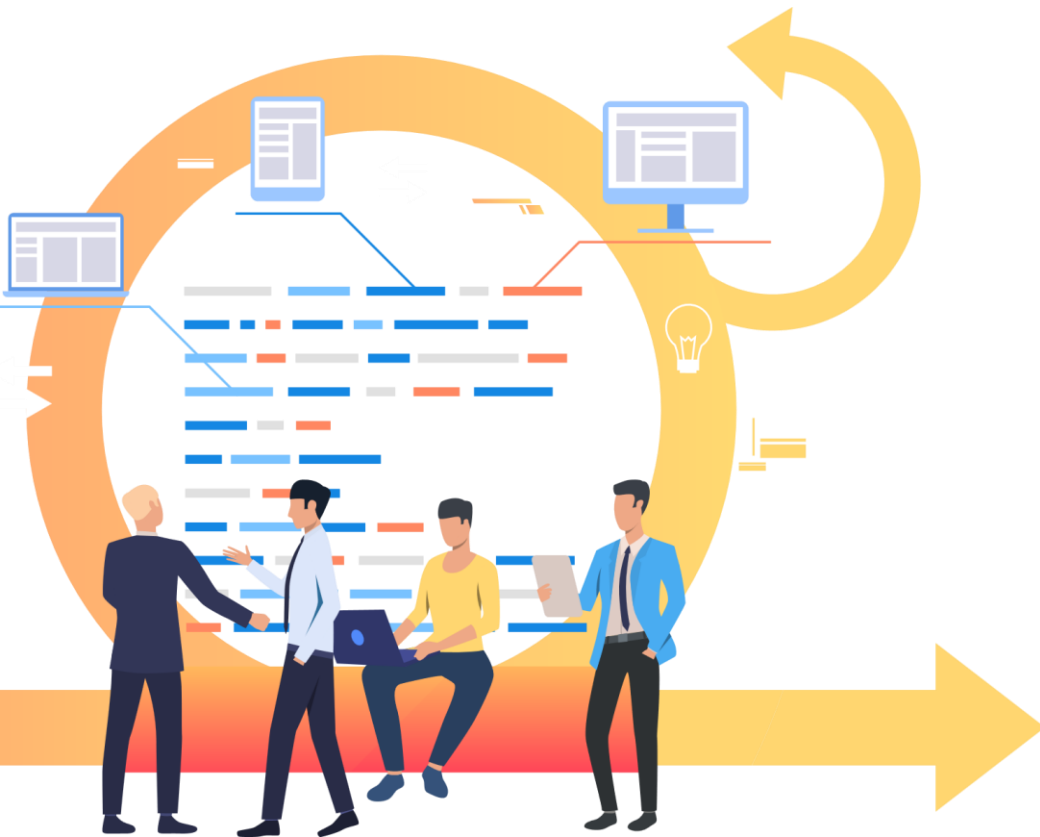
13 item(s)

Question	Response	Advice
Project viability or outcomes are uncertain	Strongly Agree	Identify sub-sets of functionalities that would benefit from early feedback from the business and/or the customers. These sub-sets will be parts of the solution that are either the key or highest risk that need to be handled earliest.
Speed to market or speed to value are critical	Strongly Agree	Work with the Product Owner to identify subsets or groups of functionality self-sufficient for representing an idea to be tested in the market. Explore frequent deployment of these sub-sets and using the internal feedback loop for review of the requirements if necessary.
This project only requires changes to one application or platform?	Agree	Early sprints may require "steel-thread" approach to validate integration and transaction paths and identify issues. Consider use of Scrum of Scrums approach to cross-team communications. Project team can structure planning & iterations to support dependency development. Conduct interface design as required (in Business Case, Iteration 0 or later)
How many Integration points does the project have?	1	Early sprints may require "steel-thread" approach to validate integration and transaction paths and identify issues. Consider use of Scrum of Scrums approach to cross-team communications. Project team can structure planning & iterations to support dependency development. Conduct interface design as required (in Business Case, Iteration 0 or later)
Project delivery is impacted by other programs of work operating in the same space	Agree	Consider use of Scrum of Scrums approach to cross-team communications. Project team can structure planning & iterations to support dependency development. Conduct interface design as required (in Business Case, Iteration 0 or later)
The stakeholders are willing to work in an iterative way	Agree	Hybrid methods generally support iterative processes with a dependency on stakeholder engagement for successful execution. If stakeholders are not willing to work in an iterative way the hybrid approach will be challenged. However, if the other characteristics support Hybrid, the stakeholder engagement issue needs to be fixed to be effective.
A knowledgeable and empowered Product Owner (Member of agile team responsible for defining stories and prioritizing the team backlogs) exists and	Strongly Agree	Appointment of a knowledgeable and empowered Product Owner is critical to the success of projects. Consider educating the sponsor in the hybrid approach and

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Start Deliverable Selector




Not every delivery decision is resolved by working out whether we should deliver via an agile, traditional or blended approach.




There is a second series of questions to be considered to determine whether for example:

- We need to do a parallel run?
- We need to test operability of the new system?
- We need to do performance, DR/BCP, or Security testing?
- We need to perform a dress rehearsal?
- We need to do a pilot?

And many dozens of other elements or deliverables.

# Project Pathfinder - Agile / Traditional agnostic question examples.

**Project Pathfinder**



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3 Defined Methodology

4 Deliverable Selector

5 Final Dashboard

Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

Project Name

Project Manager

Recommended Approach

Selected Approach

Project PathfinderSevenConsultingAgileAgile

Architecture

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01. Is the new system critical to business operations within 24 hours of an outage?

NO

☒

YES

02. Is Disaster Recovery and Business Continuity Plan critical for new /changed systems?

NO

☐

YES

03. Is the project impacting a mission critical application environment?

NO

☒

YES

04. Is there high impact to operations?

NO

☒

YES

05. Is a proof of concept an option?

NO

☒

YES

└ 05.a Are there adequate and appropriate resources to support a proof of concept?

NO

☐

YES

└ 05.b Will the time line allow for running a proof of concept?

NO

☒

YES

└ 05.c Is there sufficient budget to support running a proof of concept?

NO

☐

YES

Restart

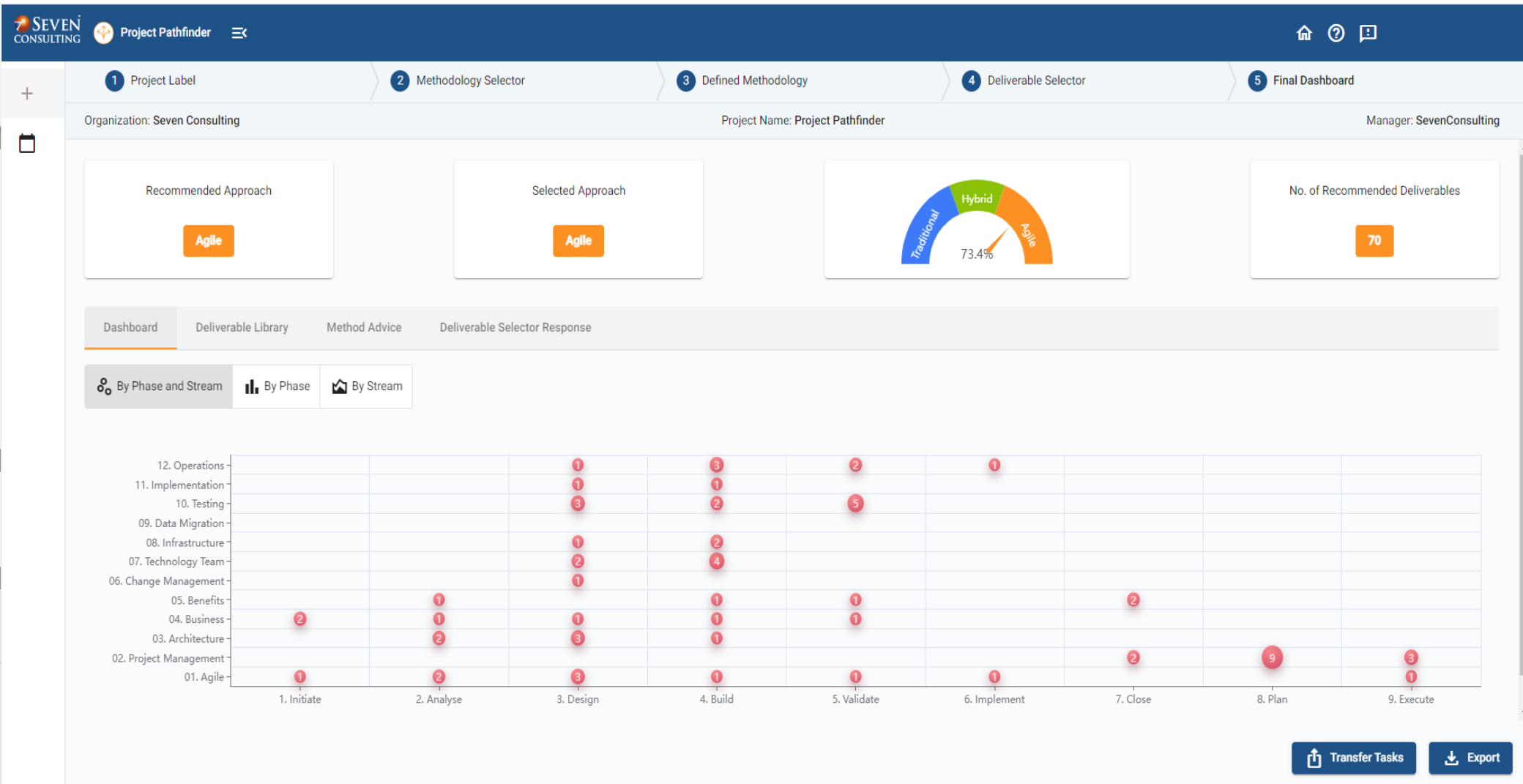
Restart Current Step

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# Project Pathfinder Example Output



No. of Recommended Deliverables

70

Dashboard

Deliverable Library

Method Advice

Deliverable Selector Response

By Phase and Stream

By Phase

By Stream

Transfer Tasks

Export

# Project Pathfinder Example Output

## Component Library

Lists suggested deliverables and activities by phase and stream

1 Project Label 2 Methodology Selector 3 Defined Methodology 4 Deliverable Selector

Organization: Seven Consulting Project Name: Project Pathfinder Manager: SevenConsulting

Recommended Approach: Agile Selected Approach: Agile

73.4%

Dashboard Deliverable Library Method Advice Deliverable Selector Response

ID	Question	Response	Risks to go Agile	Risks to go Traditional
Q1	The scope of the project is able to be changed once it has begun	Strongly Agree		Traditional planning tends to prefer stable scope. If scope materiality varies this triggers assessments and replanning which adds overhead. This overhead could cause a reluctance to replan which could cause missed opportunities to deliver additional value as opportunities arise.
Q2	The requirements for the project are well known or not likely to change	Strongly Disagree		Traditionally planned and there is little opportunity to replan requirements without significant cost.
Q3	There are more requirements than can or should be delivered (nice-to-have requirements)	Strongly Agree		Traditionally planned and there is little opportunity to replan requirements without significant cost.
Q4	Project viability or outcomes are uncertain	Strongly Agree	Identify sub-sets of functionalities that would benefit from early feedback from the business and/or the customers. These sub-sets will be parts of the solution that are either the key or highest risk that need to be handled earliest.	
Q5	The project is critical to business operations	Strongly Disagree		

1 Project Label 2 Methodology Selector 3 Defined Methodology 4 Deliverable Selector 5 Final Dashboard

Organization: Seven Consulting Project Name: Project Pathfinder Manager: SevenConsulting

Recommended Approach: Agile Selected Approach: Agile

73.4%

No. of Recommended Deliverables: 70

Dashboard Deliverable Library Method Advice Deliverable Selector Response

Phase: Choose phase Stream: Choose stream Showing 70 of 70 results

Phase	Stream	Deliverable	Description
1. Initiate	01. Agile	<a href="#">Product Vision / Concept Paper</a>	The product vision is the overarching goal you are aiming for, the reason for creating the product. It provides a continued purpose in an ever-changing world, acts as the product's true north, provides motivation when the going gets tough, and facilitates effective collaboration.
	04. Business	<a href="#">High Level Business Requirements</a>	A sub-set of overall requirements management, high level statements of the goals, objectives, and outcomes that describe why a project/change has been initiated. They can apply to the whole of an enterprise, a business area, or a specific initiative.
	04. Business	<a href="#">Project Scope</a>	Scope statements may take many forms depending on the type of project being implemented and the nature of the organisation. The scope statement details the project deliverables and describes the major objectives. The objectives should include measurable success criteria for the project.
2. Analyse	01. Agile	<a href="#">Product Backlog</a>	In Agile, the Product Backlog is simply a list of all things that needs to be done within the project. It replaces the traditional requirements specification artefacts. These items can have a technical nature or can be user-centric e.g. in the form of user stories.
	01. Agile	<a href="#">Agile Story Map</a>	A user story map arranges user stories into a useful model to help understand the functionality of the system, identify holes and omissions in a backlog, and effectively plan holistic releases that deliver value to users and business with each release.
	03. Architecture	<a href="#">Architecture (Project)</a>	High-level design (HLD) explains the architecture that would be used for developing a software product. The architecture diagram provides an overview of an entire system, identifying the main components that would be developed for the product and their interfaces. The HLD uses possibly nontechnical to mildly technical terms that should be understandable to the

Transfer Tasks Export

## Methodology Advice

Lists the responses to the Methodology questions and displays advice as appropriate

1 Project Label 2 Methodology Selector 3 Defined Methodology 4 Deliverable Selector 5 Final Dashboard

Organization: Seven Consulting Project Name: Project Pathfinder Manager: SevenConsulting

Recommended Approach: Agile Selected Approach: Agile

73.4%

No. of Recommended Deliverables: 70

Dashboard Deliverable Library Method Advice Deliverable Selector Response

Aim	Question	Response
Agile	01. Is the solution highly complex?	
	02. Do the requirements require prioritisation for delivery?	
Architecture	01. Is the new system critical to business operations within 24 hours of an outage?	
	02. Is Disaster Recovery and Business Continuity Plan critical for new / changed systems?	
	03. Is the project impacting a mission critical application environment?	
	04. Is there high impact to operations?	✓
	05. Is a proof of concept an option?	✓
	06. Are there adequate and appropriate resources to support a proof of concept?	✗

Transfer Tasks Export

## Component Selector

Lists the responses to the Component questions for reference

- | Sun 12/03/23 |    | Today   |          | Sun 9/04/23  |              |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|--------------|----|---|----------|--------------|--------------|--------------|------------|-----------|---|------------|---|------------|---|------------|---|-----------|---|------------|---|---|------------|---|---|---|---|---|---|
| Start        |    | 19 Mar '23  |          | 26 Mar '23   |              | 2 Apr '23    |            | 9 Apr '23 |   | 16 Apr '23 |   | 23 Apr '23 |   | 30 Apr '23 |   | 7 May '23 |   | 14 May '23 |   |   |            |   |   |   |   |   |   |
| Mon 13/03/23 |    | Add tasks with dates to the timeline  |          |              |              |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
| TASK CHART   | ID | Task Name   | Duration | Start        | Finish       | Predecessors | 12 Mar '23 |           |   |            |   |            |   | 19 Mar '23 |   |           |   |            |   |   | 26 Mar '23 |   |   |   |   |   |   |
|              |    |   |          |              |              |              | S          | M         | T | W          | T | F          | S | S          | M | T         | W | T          | F | S | S          | M | T | W | T | F | S |
|              | 1  | Project Pathfinder  | 53 days? | Mon 13/03/23 | Wed 24/05/23 |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 2  | 1. Initiate   | 15 days? | Mon 13/03/23 | Fri 31/03/23 |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 3  | 01. Agile   | 5 days?  | Mon 13/03/23 | Fri 17/03/23 |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 4  | Product Vision / Concept Paper  | 5 days?  | Mon 13/03/23 | Fri 17/03/23 |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 5  | Check template with Deliverable Stakeholders - Product Vision / Concept Paper   | 1 day?   | Mon 13/03/23 | Mon 13/03/23 |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 6  | Create First Draft - Product Vision / Concept Paper                             | 1 day?   | Tue 14/03/23 | Tue 14/03/23 | 5            |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 7  | Collate and Review Feedback - Product Vision / Concept Paper                    | 1 day?   | Wed 15/03/23 | Wed 15/03/23 | 6            |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 8  | Update and Send Final Draft - Product Vision / Concept Paper                    | 1 day?   | Thu 16/03/23 | Thu 16/03/23 | 7            |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 9  | Obtain Signoff - Product Vision / Concept Paper                                 | 1 day?   | Fri 17/03/23 | Fri 17/03/23 | 8            |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 10 | 04. Business  | 10 days? | Mon 20/03/23 | Fri 31/03/23 |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 11 | High Level Business Requirements  | 5 days?  | Mon 27/03/23 | Fri 31/03/23 |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 12 | Check template with Deliverable Stakeholders - High Level Business Requirements | 1 day?   | Mon 27/03/23 | Mon 27/03/23 | 22           |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 13 | Create First Draft - High Level Business Requirements                           | 1 day?   | Tue 28/03/23 | Tue 28/03/23 | 12           |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 14 | Collate and Review Feedback - High Level Business Requirements                  | 1 day?   | Wed 29/03/23 | Wed 29/03/23 | 13           |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 15 | Update and Send Final Draft - High Level Business Requirements                  | 1 day?   | Thu 30/03/23 | Thu 30/03/23 | 14           |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 16 | Obtain Signoff - High Level Business Requirements                               | 1 day?   | Fri 31/03/23 | Fri 31/03/23 | 15           |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 17 | Project Scope   | 5 days?  | Mon 20/03/23 | Fri 24/03/23 |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 18 | Check template with Deliverable Stakeholders - Project Scope                    | 1 day?   | Mon 20/03/23 | Mon 20/03/23 | 9            |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 19 | Create First Draft - Project Scope  | 1 day?   | Tue 21/03/23 | Tue 21/03/23 | 18           |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 20 | Collate and Review Feedback - Project Scope                                     | 1 day?   | Wed 22/03/23 | Wed 22/03/23 | 19           |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 21 | Update and Send Final Draft - Project Scope                                     | 1 day?   | Thu 23/03/23 | Thu 23/03/23 | 20           |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 22 | Obtain Signoff - Project Scope  | 1 day?   | Fri 24/03/23 | Fri 24/03/23 | 21           |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 23 | 2. Analyse  | 17 days? | Mon 27/03/23 | Tue 18/04/23 |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 24 | 01. Agile   | 17 days? | Mon 27/03/23 | Tue 18/04/23 |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |
|              | 25 | Agile Story Map   | 2 days?  | Mon 17/04/23 | Tue 18/04/23 |              |            |           |   |            |   |            |   |            |   |           |   |            |   |   |            |   |   |   |   |   |   |

**Jira Software** Your work ▾ Projects ▾ Filters ▾ Dashboards ▾ People ▾ Apps ▾ Create

Projects /

## Project Pathfinder

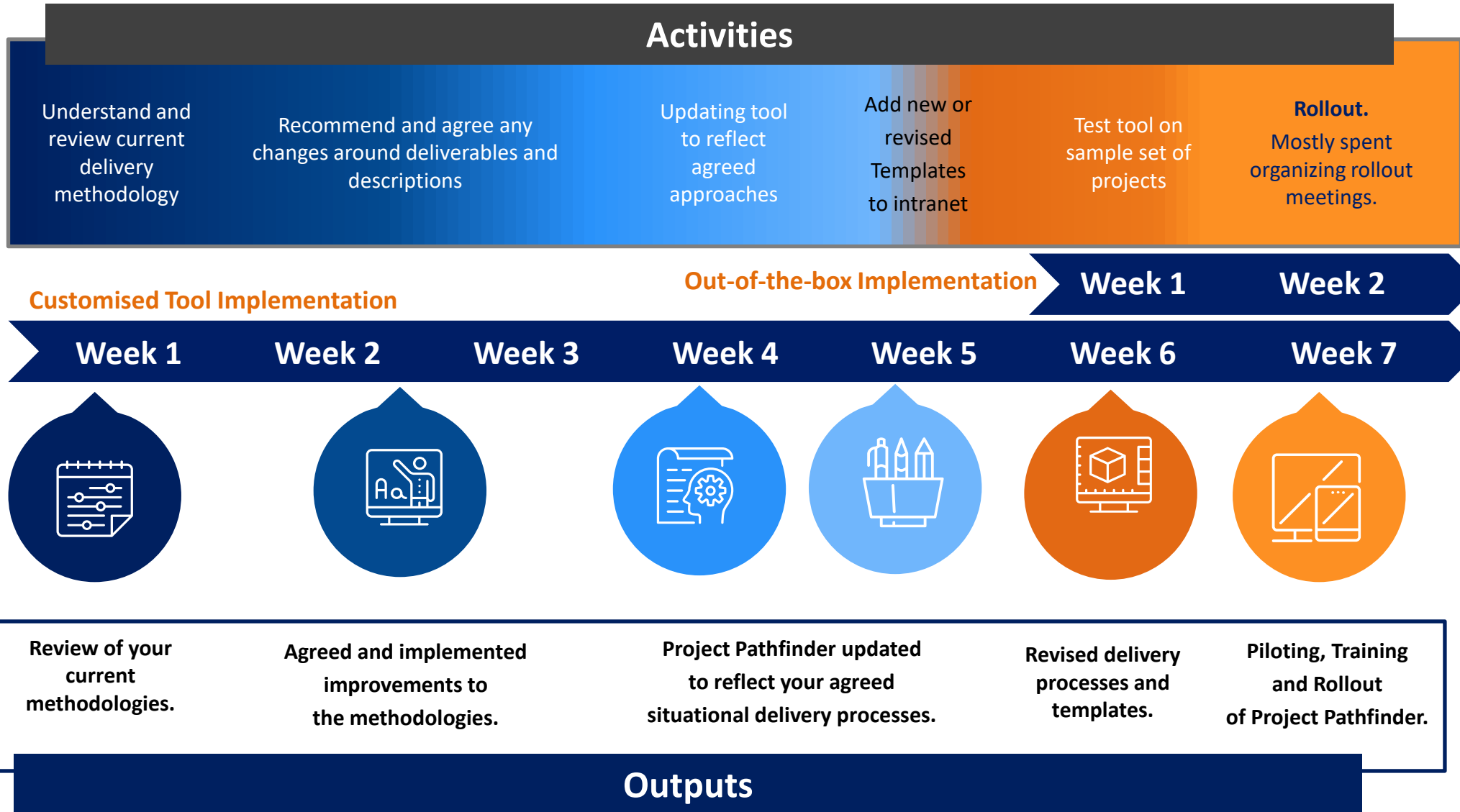
QF Epic ▾ Type ▾

TO DO 596 ISSUES	IN PROGRESS	DONE ✓
▸ <input checked="" type="checkbox"/> WQBNNMYSBLQ-47 Product Vision / Concept Paper 5 issues <b>1. INITIATE - 01, AGILE</b> TO DO <ul style="list-style-type: none"> <li>Product Vision / Concept Paper -Check template with Deliverable Stakeholders  </li> <li>Product Vision / Concept Paper -Create First Draft  </li> <li>Product Vision / Concept Paper -Collate and Review Feedback  </li> <li>Product Vision / Concept Paper -Update and Send Final Draft  </li> <li>Product Vision / Concept Paper -Obtain Signoff  </li> </ul>		
+ Create issue		

▸ ☒ WQBNNMYSBLQ-48 Agile Story Map 2 issues **2. ANALYSE - 01, AGILE** TO DO   
 ▸ ☒ WQBNNMYSBLQ-49 Product Backlog 1 issue **2. ANALYSE - 01, AGILE** TO DO

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# Tool implementation steps and median durations





# Business Outcomes of using Pathfinder

1. Enforces a consistent approach across your portfolio to having your project delivery customised and optimised based on its and your organisation's characteristics.
2. Increased ability to quickly define delivery approach
3. Reduced level of project management oversights or omissions. Fewer surprises
4. Leads to better project outcomes being:
  - a) Earlier Delivery.
  - b) Cheaper Delivery.
  - c) Higher Quality.
  - d) Earlier and more complete delivery of scope to generate larger benefits.



# Who would find this useful?

- This tool is of best use for each of the following to assess or build delivery approach per project.
  - Portfolio Managers
  - ePMO or ITPMO Managers
  - Risk and Assurance Stakeholders and Program Reviewers
  - Project Managers stepping into larger or different roles
  - Getting new or contract staff to deliver as per your methodology.
- We use this tool across our whole technology change portfolio with over 40 client organisations and has led to an increase in customer satisfaction to over 99% in every year since introduction.



# Project Pathfinder Licence Costings

License	Number of Users	Application Usage	Support			Price Per Annum	Term
			Setup Support	Direct Support	Web Support		
Corporate	100	Unlimited	✓	✓	✓	\$90,000 per year or \$7,500 per month	Ongoing until one month's notice.
ePMO	5	Unlimited	✓	✓	✓	\$60,000 per year or \$5,000 per month	Ongoing until one month's notice.
SME	1	Unlimited	✓	✓	✓	\$30,000 per year or \$2,500 per month	Ongoing until one month's notice.
Individual	1	5 Projects			✓	\$1000 lump sum paid per year	Ongoing until one month's notice.

\*Users must be within a single corporate domain

# Improve Project Success Rates with Pathfinder

1. Follow a consistent approach to customising and optimising project delivery based on each project's and organisation's key characteristics.
2. Reduce the level of project management oversights or omissions.
3. Identify delivery approach risks and mitigants.
4. Create a draft schedule in MS Project or JIRA with streams, phases, deliverables, tasks and dependencies.
5. Enable better project outcomes.
6. All in 30 minutes or less.



Visit us for more information:

<https://www.sevenconsulting.com/project-pathfinder/>

Our **Portfolio Optimisation Tool** can be used to prioritise projects, calculate changes to capacity, and reshape your project portfolio while working within configurable constraints like budget, resourcing, environments, and SMEs.

Our tool can also produce graphs displaying projects based on their business priority versus deliverability. These graphs are highly useful for visualising data and facilitating key discussions about projects within your portfolio.

## Portfolio Optimisation Tool





## Our projects so far:

Seven Consulting has been giving back to the wider community since 2007, by supporting our team and their families in voluntary projects to assist those who find themselves in need of help.

**2007**

Villawood Detention Centre  
(Sydney)

**2008**

South Australian Detention Centre  
(Sydney)

**2011**

Cambodian School Build  
(Sydney)



**2012**

Barnardos Kingston  
House (Sydney)



**2013**

Youth off the Streets  
(Sydney)



**2015**

- Jesuit Refugee House – Blaiket (Sydney)
- Hanover Crisis Centre (Melbourne)



**2016**

Marian Villa (Sydney)



### 2021 – Mini Project 7

In 2021, Seven Consulting continued to acknowledge the importance of fostering a community presence. Seven Consulting team members across three cities were able to participate in multiple mini projects throughout the year to fulfill our Project 7 commitment.



**2020**

### – DONATION DRIVE

Project 7 gave back to the community, by donating \$104,000 across 29 charities, enabling these organisations to create real change in the lives of those who need it most.



**2019**

- Avalon Centre (Melbourne)
- Dignity.org.au (Sydney)
- Bahay San Jose – House with No Steps Foundation (Manila)



**2018**

- Erin's Place (Sydney)
- Concordia Childrens Services (Manila)
- M.A.D. Woman Foundation (Melbourne)



**2017**

- Launch Housing (Melbourne)
- Cerebral Palsy Foundation (MNL)



### 2022 – Mini Project 7

- M.A.D. Woman (Melbourne)
- The pencil case challenge*
- Bahay ni Maria and Tahanan ng Pagmamahal (Manila)



### 2023 – Mini Project 7

#### Sydney & Melbourne

- Clean Up Australia
- HeartKids
- M.A.D. Woman
- Sydney
- Balmoral Burn
- Monika's Rescue
- Pocket City Farms
- Manila
- Solar Hope
- JCI Batangas Caballero



**2024**

#### Sydney

- Northern Beaches Women's Shelter
- Melbourne
- Community Housing Limited
- Manila
- Habitat for Humanity Philippines
- Tanging Yaman Foundation Inc.



**2025**

#### Sydney (CatholicCare)

As part of Project 7 2025, our Sydney team partnered with CatholicCare Services to enhance their Disability Services warehouse, improving accessibility and creating a more welcoming space.





# SEVEN CONSULTING DELIVERY SUMMIT



The purpose of the Seven Consulting annual Delivery Summit is to share our clients' best practices in program and project delivery. It also serves as a celebration of success, a thank you, a training session, and a networking opportunity for our clients and their selected delivery leads.

## Some of the Delivery Summit Speakers include:

**John Hunt** - CIO & Managing Director of Group Enablement, Woolworths Group; **Jeya Shan** - Director Strategic Projects, CLP Power Hong Kong Limited; **Mick O'Brien** - Managing Director, EQT; **Darren Abbruzzese** - CIO Business Banking and Group Digital, NAB; **Glenn Waterson** - GM Retail Transformation, AGL; **Victoria Jones** - Head of Lending Transformation, ANZ; **Jane Harford** - Former Director of IT, Melbourne Girls Grammar; **Cindy Vandecasteele** - Former General Manager Customer Engagement, Alinta Energy; **Cameron McLean** - Former Chief Technology & Data Officer, GMHBA; **Margaret Wilde** - Program Director, NAB; **Geraldine Chin Moody** - Non-Executive Director & Chair Advisory Board, Directors Australia; **Alice Kunek** - Australian Professional Basketball Player, Seven Consulting Opals; **Kristy Wallace** - Australian Professional Basketball Player, Seven Consulting Opals

We have achieved an average NPS of **68** across our **6** Delivery Summits

## Our Delivery Summit Supporting Organisations



Visit us for more information: [www.sevenconsulting.com/seven-consulting-delivery-summit](http://www.sevenconsulting.com/seven-consulting-delivery-summit)





Following on from being the first dedicated sponsor of the Matildas, we continue to support world-class Australian women's teams with the Seven Consulting Opals, currently ranked No.2 in the world and Olympics world bronze medal winners.

We are extremely proud to be official sponsors of the Australian Women's National Basketball team, the Seven Consulting Opals.



Seven Consulting is a proud naming rights partner of the Australian Women's National Basketball team, the Seven Consulting Opals.





**Australia's Best Program Delivery Company**

*Peak Results, Delivered Together*

**Seven Consulting Pty Ltd** ABN 44 100 234 179

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[www.sevenconsulting.com](http://www.sevenconsulting.com)