



Australia's Best
Program Delivery Company

Peak Results, Delivered Together

Seven Consulting's Tools



Seven Consulting proudly supports the world-class Australian women's team, the Seven Consulting Opals, currently ranked No. 2 globally, bronze medal winners in both the FIBA Women's World Cup, and in the Paris 2024 Olympics. We also sponsor the Financy Women's Index, promoting gender financial equality in Australia.

Financy
Women's
Index

TEAMWORK • TRANSPARENCY • DELIVERY



Program Delivery

We deliver some of Australia's most complex and challenging agile, traditional and hybrid programs.

We work with our clients to understand their organisational and program characteristics.

These inform how we design our delivery approach to produce the best outcome for our clients. The majority of our consultants are scaled agile (SAFe) certified and manage billions of dollars of transformation programs that range in size from <\$1m to >\$500m.



PMO Services

We provide PMO establishment and management, PMO analysis, scheduling services, and tools for some of the largest organisations in Australia.

This can range from scheduling services, to running the PMO for \$1.5bn programs, to EPMO management.

All of our clients are reference sites



Change Management Services

We provide program change management, adding value from the start of an initiative through to realising benefits. We also support the integration of change management at an enterprise level to improve portfolio performance.



Delivery Consulting

We provide delivery capability uplift, sponsor and project manager training, and portfolio and program reviews to assist our clients improve their program delivery. We have successfully provided these services to over 60 clients.



Delivery Tools

Seven Consulting has developed world-leading tools to assist our clients in; portfolio optimisation, delivery approach design and weekly insights into their delivery. These tools are used successfully on over \$5bn of programs annually.

All of our clients are reference sites

Our Clients

Seven Consulting has a proven track record delivering critical outcomes for Australian organisations across industries and domains. 100% of our clients are reference sites.



Our clients and team are our top priority

Client Satisfaction Survey Results

Year	Satisfaction rating	Survey questions
Jan-Jun 2025	98.69%	5487
2024	99.45%	11,668
2023	99.50%	11,223
2022	99.20%	13,191
2021	99.15%	15,932
2020	98.87%	14,455
2019	99.08%	14,949

100% of our clients are reference sites



"Every Seven consulting person I have ever worked with has been very good at what they do."



"Strong program delivery capability with the flexibility to scale up and down quickly to meet program and business needs. Look to continue to bring the best of the Seven ecosystem to clients to demonstrate the value-add."



"Seven is one of the most prestigious consultancies in Australia and most of the Seven Consultants I have come across at my current and previous organisation prove that."



"Good people and a focus on support from the central organisation when required."



"Very happy with the level of organisation and governance the Seven Project/Program Managers bring to our more complex initiatives."



Equity Trustees

"We have been very impressed with the capability of consultants from Seven Consulting and this has significantly uplifted our project management maturity, discipline, capability and delivery across the organisation."

Team Satisfaction Survey Results

Survey Date	Satisfaction rating
Apr'25	98.60%
Oct'24	97.56%
Apr'24	97.41%
Dec'23	95.32%
Jun'23	97.66%
Dec'22	97.82%
Jun'22	98.20%



How do we get to 98+% customer satisfaction?



People

- Over 90%+ permanent workforce, tested extensively through a robust recruitment process.
- High employee engagement.
- Hands on owners that have delivered major programs.
- Training allowances and internal learning sessions.
- Comprehensive mentoring.
- 95% SAFe® qualified and internal trainers.



Process

- Regular structured quality assurance of all assignments.
- Weekly review of all assignments' status.
- Industry leading Customer Satisfaction and NPS management.
- Bench support available at no cost to client.
- Holidays and illness cover for clients.



Tools

- Dedicated project tools team.
- Program delivery approach designed with Pathfinder.
- Delivery approach risks defined with Pathfinder.
- Schedule integrity measured with HealthCheck Tool.
- Project reporting with dashboards and scorecards.
- Portfolio Optimisation Tool.

All our clients are reference sites.

How our values impact our delivery?



Teamwork

Teamwork has to be at the core because you can't deliver big projects without great teamwork. We focus on ensuring that the Seven team, the client team and vendors work seamlessly together.



Transparency

Assumptions and poor communications kill projects, whereas openness is the foundation of good relationships and reliable delivery. We remain a completely independent consultancy.

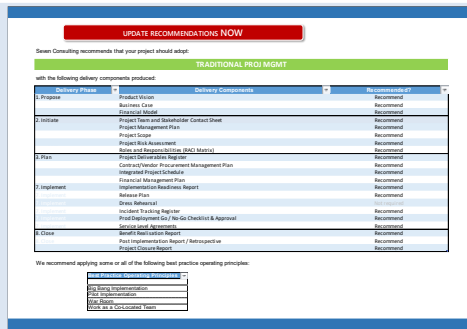


Delivery

A strong emphasis on outcomes focuses the team and grows confidence. With a confident attitude, expert personnel and effective teams we always deliver to our client's high expectations.

Seven Consulting's Tools

Seven Consulting's Project Pathfinder Methodology Predictor



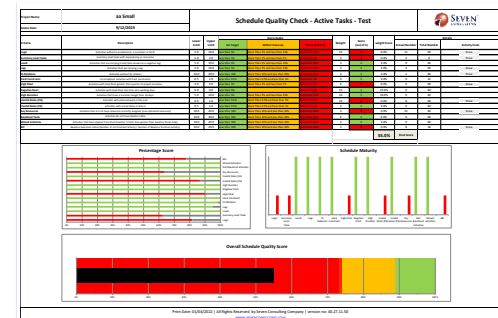
The Seven Consulting Project Pathfinder tool provides guidance on how to tailor your program or project. It provides suggestions on methodology to apply, operating practices to adopt and artefacts to prepare to deliver your program or project.

Portfolio Optimisation Tool Portfolio Planning



The Portfolio Optimisation Tool helps clients manage and prioritise their project portfolios based on a set of business priorities and deliverability constraints.

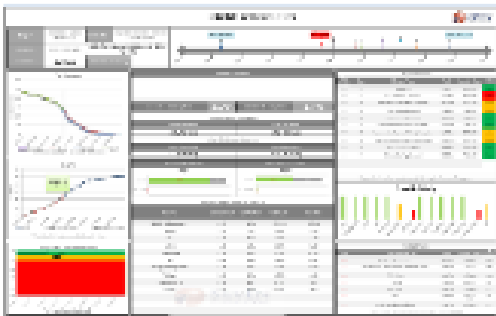
Schedule Health Schedule Quality



The Schedule Heath Tool is designed to evaluate the quality, integrity and currency of a project schedule and suggests improvement areas.

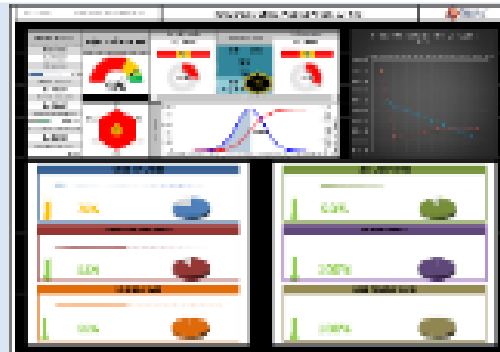
Seven Consulting's Tools

Schedule Dashboard Schedule Data Snapshot



The Schedule Dashboard combines a number of reports to provide a 'Dashboard', or snapshot of project progress. These include task burndown, earned value, weekly velocity, critical path management and forecast accuracy.

Schedule Predictor Project End Date Predictor



The Schedule Predictor Tool uses advanced algorithms to evaluate the precision of project forecast date and PM expectation finish date according to their actual performance. It provides a prediction trend line to suggest improvement areas.

Risk and Issue Risk & Issue Dashboard



The Risk and Issue Dashboard analyses the project risk and issue registers to provide a view of key metrics that include aging, cost, quantities by project phase and severity.

 OPTUS

Seven Pathfinder Implementation

*As part of a broader ePMO Setup engagement, we implemented the **Pathfinder Tool** to kick off projects **the right way**.*



While Optus had transformed most of their projects' delivery to an agile way of working, there are still some key projects that need to be delivered in a traditional or hybrid manner. The problem was: how can we objectively decide the **right delivery** approach and the areas we need to **focus** on?



Seven Consulting, using their extensive expertise in agile and traditional project delivery methods, implemented the **Pathfinder** tool to ascertain the right delivery approach that considers the **organisational** and **project characteristics** to design the delivery approach and kick off the project **with confidence**.

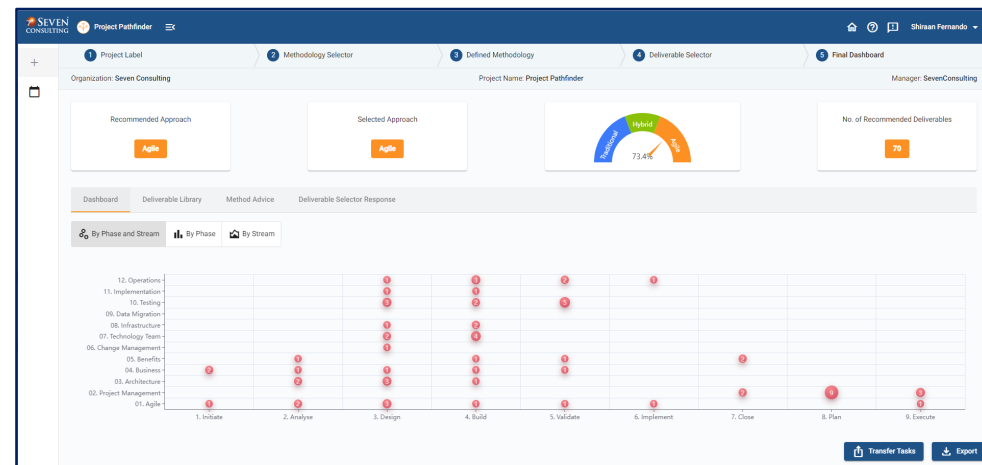
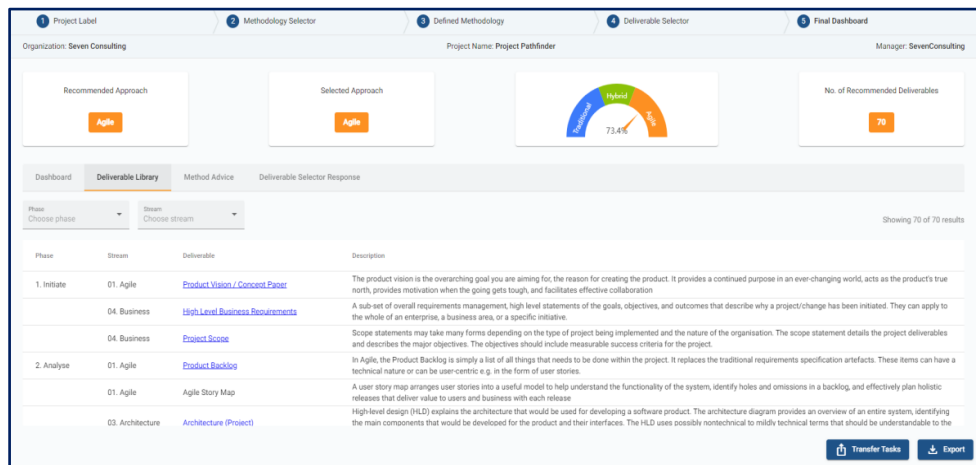


Optus ePMO uses the **Pathfinder** tool to recommend the optimised delivery approach, define the initial set of risks and appropriate mitigations, outline the required deliverables, and produce a skeleton schedule with streams and dependencies to build a proper timeline. This is to **maximise** the opportunity for **success**.



Project Pathfinder

Seven Consulting's Project Pathfinder tool provides guidance on how to tailor your program or project. It provides suggestions on methodology to apply, operating practices to adopt and artefacts to prepare to deliver your program or project.



Over the last three years we have developed a tool that helps us, within 30 minutes, to create the following for any project:

- Agree the optimised project delivery approach, Agile, Traditional (waterfall) or Blended.
- Where the recommended approach is a blended approach, detail the customised blend.
- Understand the residual risks and mitigations for that approach.
- Specify the deliverables required for delivery many of which are agnostic to the Agile or Traditional approach.
- Detail the deliverables by phase and stream.
- Provide templates for each of the deliverables.
- Produce a detailed delivery approach, including dependencies, mapped to a schedule.

- In 2002, Seven Consulting undertook 0 agile projects.
- By 2010, that number had increased to 10% to 20% of our portfolio.
- Now over 60% of our projects are agile-based.
- This aligns with the market growth of agile adoption in Australian IT projects.
- Through these engagements, Seven Consulting has found strengths in both methods.
- We manage around \$1bn of agile programs annually and have delivered some of the largest and most successful agile programs in Australia.
- Over 3/4 of our team is scaled agile (SAFe) qualified.
- We have two qualified SAFe trainers internally.
- However, we still believe that not all programs should be delivered using agile methodology.
- This tool helps ascertain quickly the correct delivery approach on the spectrum of traditional to agile.
- Use the best tool for the job!

There is no single best way to deliver a program.

From our experience of delivering billions of dollars of programs each year for some of Australia's largest organisations, we believe that different approaches are required to deliver different projects.

This is for two sets of reasons:

- Firstly, the projects themselves are all different. Compliance and innovation projects have different characteristics.
- Secondly, organisations (technically, capability-wise and culturally) are also different.

We believe that these two sets of characteristics influence how the programs should be delivered.

What does work?

- Assessing the organisational and project characteristics to work out the best way to deliver is the work of skilled and experienced Program Managers.
- While we don't believe in one approach, we do have a bias towards agile where sensible.
- We have spent two years codifying our collective thousands of years of experience to allow this analysis to be done within 30 minutes.
- In addition, the Project Pathfinder tool will provide an overview of the delivery streams, phases and dependencies.
- Finally, the tool links the deliverables to templates and supporting documents, as well as creating a starting schedule based on the delivery approach.
- This tool is of best value for each of the following to assess or build delivery approach per project.
 - Portfolio Managers
 - ePMO or ITPMO Managers
 - Risk and Assurance Stakeholders and Program Reviewers
 - Project Managers stepping into larger or different roles
- We use this tool across our whole technology change portfolio with over 25 client organisations.



Project Pathfinder

**4 Examples of our 28 Agile vs Traditional
Project and Organisational Characteristics**

Agile





- Speed, speed, speed.
- What does this work best for?
 - New products.
 - New campaigns.
 - Market testing.
 - Non-core Systems.




Traditional



- Quality, quality, quality.
- What does this work best for?
 - Looking after people's money, medical applications, payroll etc.
 - Implementing core systems.
 - Implementing systems that impact on people's safety.
 - Best where once you release you can't rollback.

Importance of speed to market versus quality

 **Project Pathfinder** 

1 Project Label

2 Methodology Selector

3 Defined Methodology

4 Deliverable Selector

5 Final Dashboard

Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

8 / 30

Q8 Speed to market or speed to value are critical

☐ Strongly Agree

☒ Agree

☐ Neutral

☐ Disagree

☐ Strongly Disagree

Category: Project Benefits

Guidance:
Agile methods are well suited to development of new products or services and market testing new ideas, where speed to market may be critical to the success of the initiative. Direct collaboration with customers and end users combined with short sprints results in greater speed and alignment of delivered features to user needs, albeit in feature increments. Traditional methods may be better suited where timelines are not as critical and where a significant volume of features is required before the solution is able to be used.

Restart

BackNext

Agile





- Can deliver partial business benefits quicker.
- Get feedback from customers quickly.
- Refine and improve outputs for later cycles.
- How a child learns to walk.




Traditional



- Best suited to majority of functionality being released in one go; e.g. a payroll program, GST introduction, currency change.

Ability to deliver in short cycles.

 Project Pathfinder 



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Restart

BackNext

Agile





- A product owner is essential to work with the team and be available to provide quick decisions.
- On large programs, you may need multiple product owners covering different areas with one overall decision maker.
- On small projects, a part time product owner that is available daily would likely suffice.




Traditional



- Reviews can be done in larger blocks although the time this takes clearly creates time delays versus agile.
- Can suffer from management by committee.
- There may be some advantages in seeing the end-to-end requirements, design etc.

A knowledgeable Product Owner is appropriately assigned to the project

 Project Pathfinder 

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Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

16 / 30

Q16 A knowledgeable and empowered Product Owner (Member of agile team responsible for defining stories and prioritizing the team backlogs) exists and could be assigned

☐ Strongly Agree

☐ Agree

☐ Neutral

☐ Disagree

☐ Strongly Disagree

Category: Flow of Knowledge

Guidance:

It is essential to the success of agile methods that an appropriate Product Owner be assigned to the project. The Product Owner must be knowledgeable in the project vision and product domain and be empowered to take decisions on prioritisation and acceptance of features. Traditional methods generally use group forums for deliverable review and approval and steering committees for decision making. These mechanisms are inadequate to support the demands of agile for rapid decision making and resolution of blockers.

Restart

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Are the tools (environments, processes and data) for continuous development, testing and deployment in place?

Agile





- Hard to move to continuous development, testing and release if the supporting elements are not in place for this.
- Many companies need time to put these in place before they can run true agile programs.
- The need for proper environment and tooling is especially true at scale and for non-digital and highly integrated systems.




Traditional



- Simpler for traditional projects as they have more time in parallel with requirements, design and build, to put these items in place where they don't exist.
- Fewer and less complex tooling generally required for traditional projects.

Are the tools (environments, processes and data) for continuous development, testing and deployment in place?

 Project Pathfinder 



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Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

25 / 30

Q25 The development tools necessary for continuous software integration are in place

☐ Strongly Agree

☐ Agree

☐ Neutral

☐ Disagree

☐ Strongly Disagree

Category: Presence of Enablers

Guidance:

Agile methods utilise short duration sprints to deliver working outputs (software) for implementation or feedback. Productivity is paramount and is best enabled using a continuous integration approach. This approach requires specific tools and development practices which must be fully available early in the project. Traditional methods can also benefit from continuous integration techniques, however, there is generally time available whilst requirements and design phases are underway to establish the required tools and practices.

Restart

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Project Pathfinder - Selected Approach



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Project Pathfinder

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1 Project Label

2 Methodology Selector

3 Defined Methodology

4 Deliverable Selector

5 Final Dashboard

Organization: Seven Consulting

Project Name: Project Pathfinder

Manager: SevenConsulting

Recommended Approach

Agile

73.4%

Traditional

Hybrid

Agile

Agile Readiness Score: 78.1%

Agile Suitability Score: 69.2%

Risks to go Agile

Risks to go Traditional

Risks to go Hybrid

3 item(s)


Question	Response	Advice
Project viability or outcomes are uncertain	Strongly Agree	Identify sub-sets of functionalities that would benefit from early feedback from the business and/or the customers. These sub-sets will be parts of the solution that are either the key or highest risk that need to be handled earliest.
The risk of breaking existing working system or business process functionality is low	Strongly Disagree	Agile methods do not necessarily require that feature increments are implemented to production as they are developed. It is possible to use sprints to develop features which are then "batched up" to create a deployable release. In this context, an appropriate Product Owner and access to users/customers remains important.
Project delivery is impacted by other programs of work operating in the same space	Agree	Consider use of Scrum of Scrums approach to cross-team communications. Project team can structure planning & iterations to support dependency development. Conduct interface design as required (in Business Case, Iteration 0 or later)




Restart

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Start Deliverable Selector

Project Pathfinder - Selected Approach

 **Project Pathfinder**

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1 Project Label

2 Methodology Selector

3 Defined Methodology

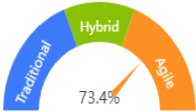
4 Deliverable Selector

5 Final Dashboard

Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

Recommended Approach

Agile



Agile Readiness Score: 78.1%

Agile Suitability Score: 69.2%

Risks to go Agile

Risks to go Traditional

Risks to go Hybrid

25 item(s)

Question	Response	Advice
The scope of the project is able to be changed once it has begun	Strongly Agree	Traditional planning tends to prefer stable scope. If scope materially varies this triggers assessments and replanning which adds overhead. This overhead could cause a reluctance to replan which could cause missed opportunities to deliver additional value as opportunities arise
The requirements for the project are well known or not likely to change	Strongly Disagree	Traditionally planned projects are best set to deliver a fixed scope and there is little opportunity to expand and include "nice to have" requirements without increasing cost or time.
There are more requirements than can or should be delivered (nice-to-have requirements)	Strongly Agree	Traditionally planned projects set to deliver a set scope and there is little opportunity to expand and include "nice to have" requirements without increasing cost or time
The project is critical to business operations	Strongly Disagree	
Scope flexibility is required to adapt to changing market conditions	Strongly Agree	The more stable the context the more appropriate a traditional approach becomes. Changed conditions in a traditional project usually trigger re-planning and re-work, though this can be partially mitigated by adopting a rolling wave approach
The effort required to complete the project can be easily estimated	Strongly Disagree	A small scale proof of concept or pilot project can be used to validate assumptions and increase accuracy of estimates but this can increase the overall timelines
Speed to market or speed to value are critical	Strongly Agree	Traditional approaches prioritise complete solutions over speed to delivery so may not suit where time is a driving factor or market conditions require significant changes to scope and approach. Consider breaking into releases.
This project only requires changes to one application or platform?	Agree	

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Start Deliverable Selector

Project Pathfinder - Selected Approach



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Project Pathfinder

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Help

1 Project Label

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5 Final Dashboard

Organization: Seven Consulting

Project Name: Project Pathfinder

Manager: SevenConsulting

Recommended Approach

Agile

Traditional

Hybrid

Agile

73.4%

Agile Readiness Score: 78.1%

Agile Suitability Score: 69.2%

Risks to go Agile

Risks to go Traditional

Risks to go Hybrid

13 item(s)

Question	Response	Advice
Project viability or outcomes are uncertain	Strongly Agree	Identify sub-sets of functionalities that would benefit from early feedback from the business and/or the customers. These sub-sets will be parts of the solution that are either the key or highest risk that need to be handled earliest.
Speed to market or speed to value are critical	Strongly Agree	Work with the Product Owner to identify subsets or groups of functionality self-sufficient for representing an idea to be tested in the market. Explore frequent deployment of these sub-sets and using the internal feedback loop for review of the requirements if necessary.
This project only requires changes to one application or platform?	Agree	Early sprints may require "steel-thread" approach to validate integration and transaction paths and identify issues. Consider use of Scrum of Scrums approach to cross-team communications. Project team can structure planning & iterations to support dependency development. Conduct interface design as required (in Business Case, Iteration 0 or later)
How many Integration points does the project have?	1	Early sprints may require "steel-thread" approach to validate integration and transaction paths and identify issues. Consider use of Scrum of Scrums approach to cross-team communications. Project team can structure planning & iterations to support dependency development. Conduct interface design as required (in Business Case, Iteration 0 or later)
Project delivery is impacted by other programs of work operating in the same space	Agree	Consider use of Scrum of Scrums approach to cross-team communications. Project team can structure planning & iterations to support dependency development. Conduct interface design as required (in Business Case, Iteration 0 or later)
The stakeholders are willing to work in an iterative way	Agree	Hybrid methods generally support iterative processes with a dependency on stakeholder engagement for successful execution. If stakeholders are not willing to work in an iterative way the hybrid approach will be challenged. However, if the other characteristics support Hybrid, the stakeholder engagement issue needs to be fixed to be effective.
A knowledgeable and empowered Product Owner (Member of agile team responsible for definina stories and prioritizing the team backloos) exists and	Strondlv Agree	Appointment of a knowledgeable and empowered Product Owner is critical to the success of projects. Consider educating the sponsor in the hybrid approach and

Restart

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Start Deliverable Selector




Not every delivery decision is resolved by working out whether we should deliver via an agile, traditional or blended approach.

There is a second series of questions to be considered, such as:

- Do we need to do a parallel run?
- Do we need to test operability of the new system?
- Do we need to do performance, DR/BCP, or Security testing?
- Do we need to perform a dress rehearsal?
- Do we need to do a pilot?

Project Pathfinder - Agile / Traditional agnostic question examples

 Project Pathfinder 

1 Project Label

2 Methodology Selector

3 Defined Methodology

4 Deliverable Selector

5 Final Dashboard

Organization: Seven ConsultingProject Name: Project PathfinderManager: SevenConsulting

Project Name

Project Manager

Recommended Approach

Selected Approach

Project Pathfinder

SevenConsulting

Agile

Agile

Architecture

2 / 8

01. Is the new system critical to business operations within 24 hours of an outage?

NO ☒ YES

02. Is Disaster Recovery and Business Continuity Plan critical for new /changed systems?

NO ☐ YES

03. Is the project impacting a mission critical application environment?

NO ☒ YES

04. Is there high impact to operations?

NO ☒ YES

05. Is a proof of concept an option?

NO ☒ YES

└ 05.a Are there adequate and appropriate resources to support a proof of concept?

NO ☐ YES

└ 05.b Will the time line allow for running a proof of concept?

NO ☒ YES

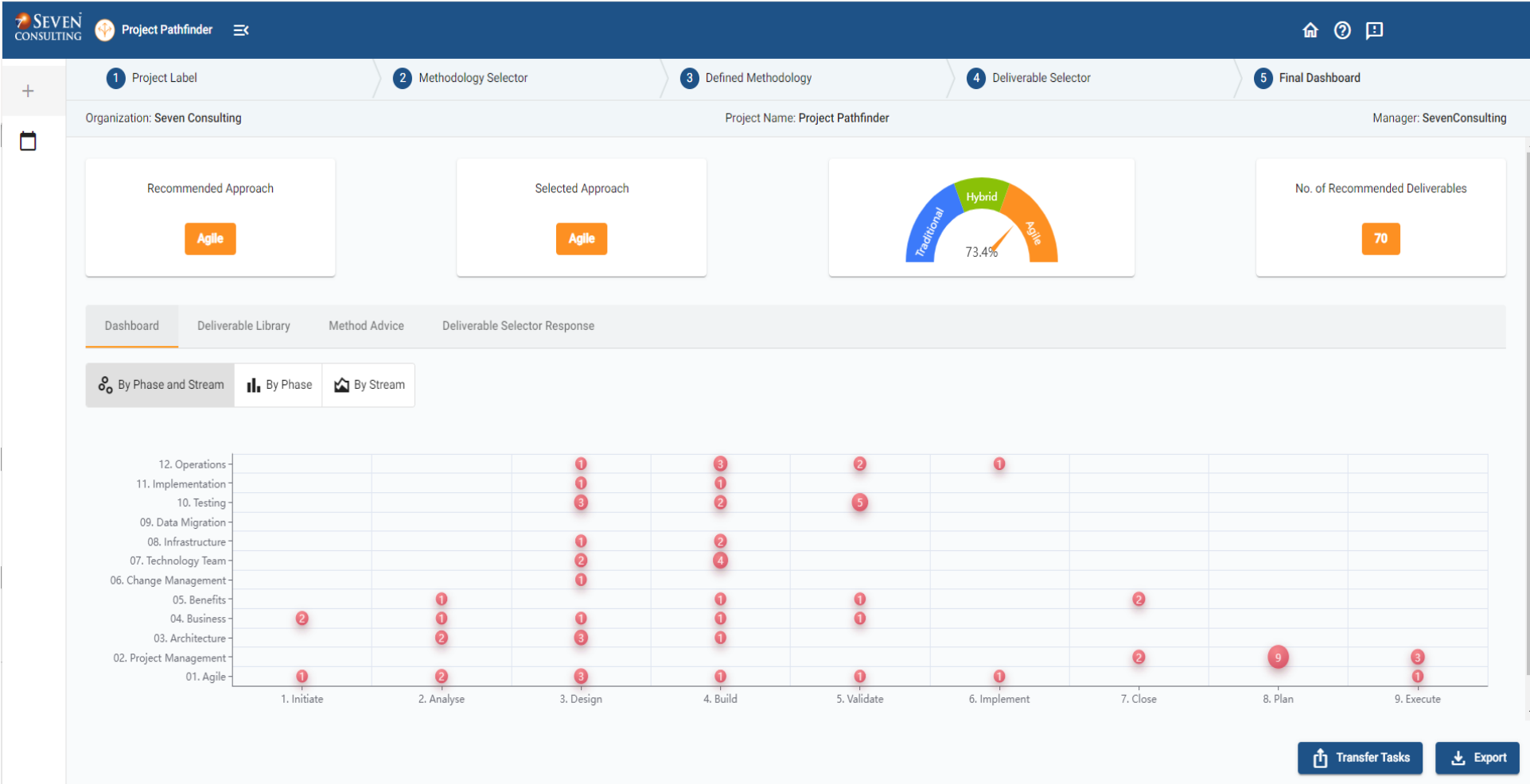
└ 05.c Is there sufficient budget to support running a proof of concept?

NO ☐ YES

RestartRestart Current Step

BackNext

Project Pathfinder - Example Output



No. of Recommended Deliverables

70

Dashboard

Deliverable Library

Method Advice

Deliverable Selector Response

By Phase and Stream

By Phase

By Stream

Transfer Tasks

Export

Project Pathfinder Example Output

Component Library

Lists suggested deliverables and activities by phase and stream

The screenshot shows the 'Component Library' tab in the Project Pathfinder interface. It displays a table with columns: QID, Question, Response, Risks to go Agile, and Risks to go Traditional. The table contains five rows of questions related to project scope, requirements, and business criticality, with corresponding responses and risk assessments.

QID	Question	Response	Risks to go Agile	Risks to go Traditional
Q1	The scope of the project is able to be changed once it has begun	Strongly Agree		Traditional planning tends to prefer stable scope. If scope materially varies this triggers assessments and replanning which adds overhead. This overhead could cause a reluctance to replan which could cause missed opportunities to deliver additional value as opportunities arise.
Q2	The requirements for the project are well known or not likely to change	Strongly Disagree		Traditionally planned and there is little opportunity to change requirements without significant cost and time implications.
Q3	There are more requirements than can or should be delivered (nice-to-have requirements)	Strongly Agree		Traditionally planned and there is little opportunity to change requirements without significant cost and time implications.
Q4	Project viability or outcomes are uncertain	Strongly Agree	Identify sub-sets of functionalities that would benefit from early feedback from the business and/or the customers. These sub-sets will be parts of the solution that are either the key or highest risk that need to be handled earliest.	
Q5	The project is critical to business operations	Strongly Disagree		This project is critical to business operations.

Methodology Advice

Lists the responses to the Methodology questions and displays advice as appropriate

The screenshot shows the 'Methodology Advice' tab in the Project Pathfinder interface. It displays a table with columns: Ama, Question, and Response. The table contains five rows of methodology questions, with corresponding responses and advice. The 'Response' column includes green checkmarks and a red X, indicating the status of each response.

Ama	Question	Response
Agile	01. Is the solution highly complex?	
	02. Do the requirements require prioritisation for delivery?	
Architecture	01. Is the new system critical to business operations within 24 hours of an outage?	
	02. Is Disaster Recovery and Business Continuity Plan critical for new / changed systems?	
	03. Is the project impacting a mission critical application environment?	
	04. Is there high impact to operations?	✓
	05. Is a proof of concept an option?	✓
	06. Are there adequate and appropriate resources to support a proof of concept?	✗

Component Selector

Lists the responses to the Component questions for reference

The screenshot shows the 'Component Selector' tab in the Project Pathfinder interface. It displays a dashboard with a 'Recommended Approach' (Agile), a 'Selected Approach' (Agile), and a 'No. of Recommended Deliverables' (70). Below this, there is a table with columns: Phase, Stream, Deliverable, and Description. The table contains two rows of deliverables, with corresponding descriptions.

Phase	Stream	Deliverable	Description
1. Initiate	01. Agile	Product Vision / Concept Paper	The product vision is the overarching goal you are aiming for, the reason for creating the product. It provides a continued purpose in an ever-changing world, acts as the product's true north, provides motivation when the going gets tough, and facilitates effective collaboration.
04. Business		High Level Business Requirements	A sub-set of overall requirements management, high level statements of the goals, objectives, and outcomes that describe why a project/change has been initiated. They can apply to the whole of an enterprise, a business area, or a specific initiative.
04. Business		Project Scope	Scope statements may take many forms depending on the type of project being implemented and the nature of the organisation. The scope statement details the project deliverables and describes the major objectives. The objectives should include measurable success criteria for the project.
2. Analyse	01. Agile	Product Backlog	In Agile, the Product Backlog is simply a list of all things that need to be done within the project. It replaces the traditional requirements specification artefacts. These items can have a technical nature or can be user-centric e.g. in the form of user stories.
01. Agile		Agile Story Map	A user story map arranges user stories into a useful model to help understand the functionality of the system, identify holes and omissions in a backlog, and effectively plan holistic releases that deliver value to users and business with each release.
03. Architecture		Architecture (Project)	High-level design (HLD) explains the architecture that would be used for developing a software product. The architecture diagram provides an overview of an entire system, identifying the main components that would be developed for the product and their interfaces. The HLD uses possibly nontechnical to mildly technical terms that should be understandable to the

- | Sun 12/09/21 | | | | | | | Sat 9/04/23 | | | | | | | | | | | | | | | | | | | | |
|--------------------|---|---|--------------------------------------|--------------|--------------|--------------|-------------|------------|------------|------------|-----------|------------|---|------------|---|---|---|---|---|---|------------|--|--|--|--|--|--|
| TIMELINE | | Today | Mon 13/03/23 | 19 Mar '23 | 26 Mar '23 | 2 Apr '23 | 8 Apr '23 | 16 Apr '23 | 23 Apr '23 | 30 Apr '23 | 7 May '23 | 14 May '23 | | | | | | | | | | | | | | | |
| | | Start | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Mon 13/03/23 | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | Add tasks with dates to the timeline | | | | | | | | | | | | | | | | | | | | | | | | |
| GANTT CHART | ① | Task Name | Duration | Start | Finish | Predecessors | 12 Mar '23 | | | | | | | 19 Mar '23 | | | | | | | 26 Mar '23 | | | | | | |
| | S | M | T | W | T | F | S | S | M | T | W | T | F | S | S | M | T | W | T | F | S | | | | | | |
| | 1 | # Project Pathfinder | 53 days? | Mon 13/03/23 | Wed 24/05/23 | | | | | | | | | | | | | | | | | | | | | | |
| | 2 | #1. Initiate | 15 days? | Mon 13/03/23 | Fri 31/03/23 | | | | | | | | | | | | | | | | | | | | | | |
| | 3 | #01. Agile | 5 days? | Mon 13/03/23 | Fri 17/03/23 | | | | | | | | | | | | | | | | | | | | | | |
| | 4 | # Product Vision / Concept Paper | 5 days? | Mon 13/03/23 | Fri 17/03/23 | | | | | | | | | | | | | | | | | | | | | | |
| | 5 | Check template with Deliverable Stakeholders - Product Vision / Concept Paper | 1 day? | Mon 13/03/23 | Mon 13/03/23 | | | | | | | | | | | | | | | | | | | | | | |
| | 6 | Create First Draft - Product Vision / Concept Paper | 1 day? | Tue 14/03/23 | Tue 14/03/23 | 5 | | | | | | | | | | | | | | | | | | | | | |
| | 7 | Collate and Review Feedback - Product Vision / Concept Paper | 1 day? | Wed 15/03/23 | Wed 15/03/23 | 6 | | | | | | | | | | | | | | | | | | | | | |
| | 8 | Update and Send Final Draft - Product Vision / Concept Paper | 1 day? | Thu 16/03/23 | Thu 16/03/23 | 7 | | | | | | | | | | | | | | | | | | | | | |
| 9 | Obtain Signoff - Product Vision / Concept Paper | 1 day? | Fri 17/03/23 | Fri 17/03/23 | 8 | | | | | | | | | | | | | | | | | | | | | | |
| 10 | #04. Business | 10 days? | Mon 20/03/23 | Fri 31/03/23 | | | | | | | | | | | | | | | | | | | | | | | |
| 11 | # High Level Business Requirements | 5 days? | Mon 27/03/23 | Fri 31/03/23 | | | | | | | | | | | | | | | | | | | | | | | |
| 12 | Check template with Deliverable Stakeholders - High Level Business Requirements | 1 day? | Mon 27/03/23 | Mon 27/03/23 | 22 | | | | | | | | | | | | | | | | | | | | | | |
| 13 | Create First Draft - High Level Business Requirements | 1 day? | Tue 28/03/23 | Tue 28/03/23 | 12 | | | | | | | | | | | | | | | | | | | | | | |
| 14 | Collate and Review Feedback - High Level Business Requirements | 1 day? | Wed 29/03/23 | Wed 29/03/23 | 13 | | | | | | | | | | | | | | | | | | | | | | |
| 15 | Update and Send Final Draft - High Level Business Requirements | 1 day? | Thu 30/03/23 | Thu 30/03/23 | 14 | | | | | | | | | | | | | | | | | | | | | | |
| 16 | Obtain Signoff - High Level Business Requirements | 1 day? | Fri 31/03/23 | Fri 31/03/23 | 15 | | | | | | | | | | | | | | | | | | | | | | |
| 17 | # Project Scope | 5 days? | Mon 20/03/23 | Fri 24/03/23 | | | | | | | | | | | | | | | | | | | | | | | |
| 18 | Check template with Deliverable Stakeholders - Project Scope | 1 day? | Mon 20/03/23 | Mon 20/03/23 | 9 | | | | | | | | | | | | | | | | | | | | | | |
| 19 | Create First Draft - Project Scope | 1 day? | Tue 21/03/23 | Tue 21/03/23 | 18 | | | | | | | | | | | | | | | | | | | | | | |
| 20 | Collate and Review Feedback - Project Scope | 1 day? | Wed 22/03/23 | Wed 22/03/23 | 19 | | | | | | | | | | | | | | | | | | | | | | |
| 21 | Update and Send Final Draft - Project Scope | 1 day? | Thu 23/03/23 | Thu 23/03/23 | 20 | | | | | | | | | | | | | | | | | | | | | | |
| 22 | Obtain Signoff - Project Scope | 1 day? | Fri 24/03/23 | Fri 24/03/23 | 21 | | | | | | | | | | | | | | | | | | | | | | |

Jira Software

Your work ▾
Projects ▾
Filters ▾
Dashboards ▾
People ▾
Apps ▾
Create

Projects /

Project Pathfinder

Epic ▾
Type ▾

TO DO 596 ISSUES

IN PROGRESS

DONE

+

WQBNMYSBLQ-47
Product Vision / Concept Paper
5 issues
1. INITIATE-01, AGILE
TO DO

Product Vision / Concept Paper

-Check template with Deliverable Stakeholders

WQBNMYSBLQ-203

Product Vision / Concept Paper

-Create First Draft

WQBNMYSBLQ-204

Product Vision / Concept Paper

-Collate and Review Feedback

WQBNMYSBLQ-205

Product Vision / Concept Paper

-Update and Send Final Draft

WQBNMYSBLQ-206

Product Vision / Concept Paper

-Obtain Signoff

WQBNMYSBLQ-207

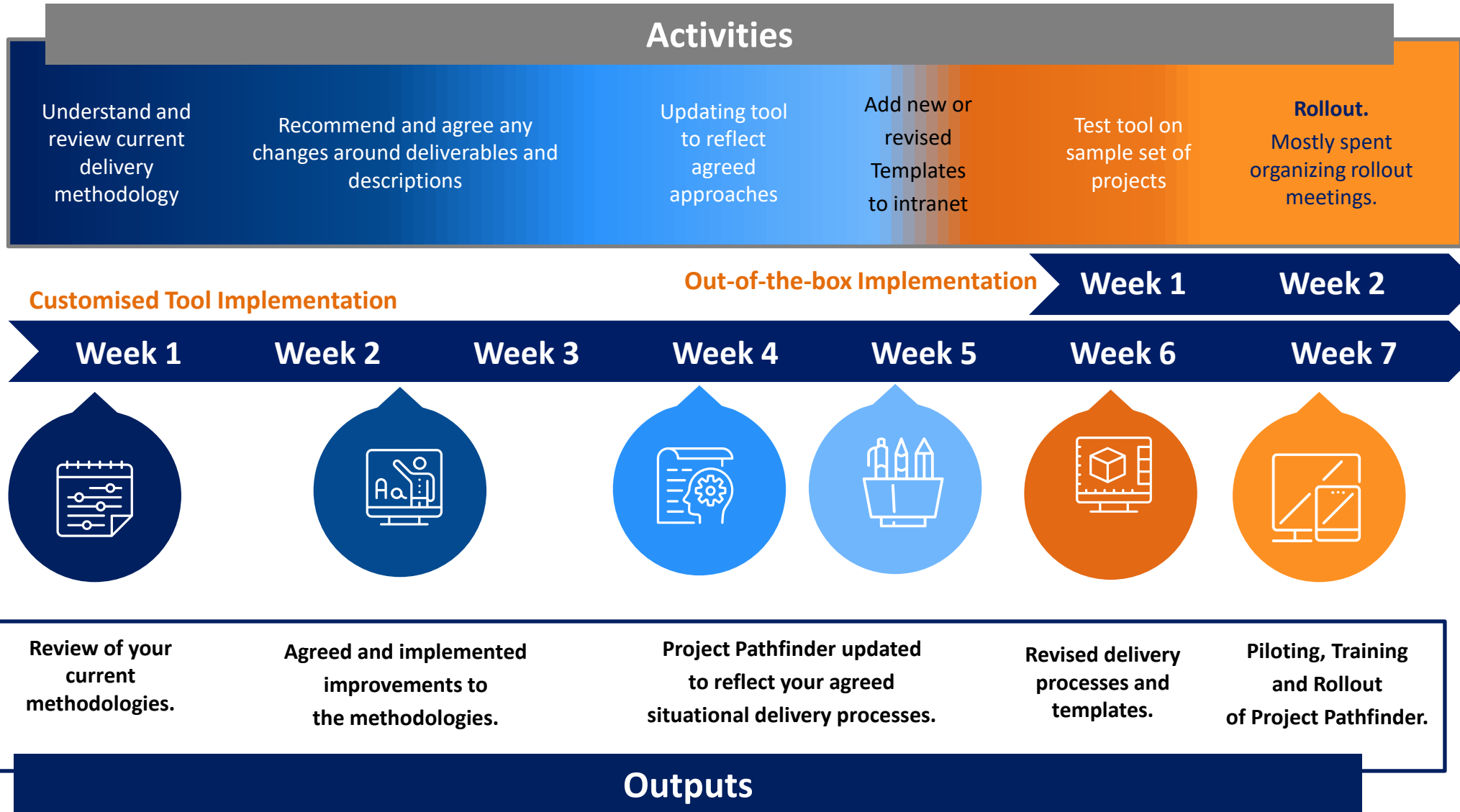
+ Create issue

WQBNMYSBLQ-48
Agile Story Map
2 issues
2. ANALYSE-01, AGILE
TO DO

WQBNMYSBLQ-49
Product Backlog
1 issue
2. ANALYSE-01, AGILE
TO DO

32

Tool implementation steps and median durations



1. Using a consistent approach to have your project delivery customised and optimised based on its and your organisation's characteristics within your portfolio.
2. Increased ability to define delivery approach far more quickly.
3. Reduced level of project management oversights or omissions.
4. Leading to better project outcomes.

Improve Project Success Rates with Pathfinder

1. Follow a consistent approach to customising and optimising project delivery based on each project's and organisation's key characteristics.
2. Reduce the level of project management oversights or omissions.
3. Identify delivery approach risks and mitigants.
4. Create a draft schedule in MS Project or JIRA with streams, phases, deliverables, tasks and dependencies.
5. Enable better project outcomes.
6. All in 30 minutes or less.



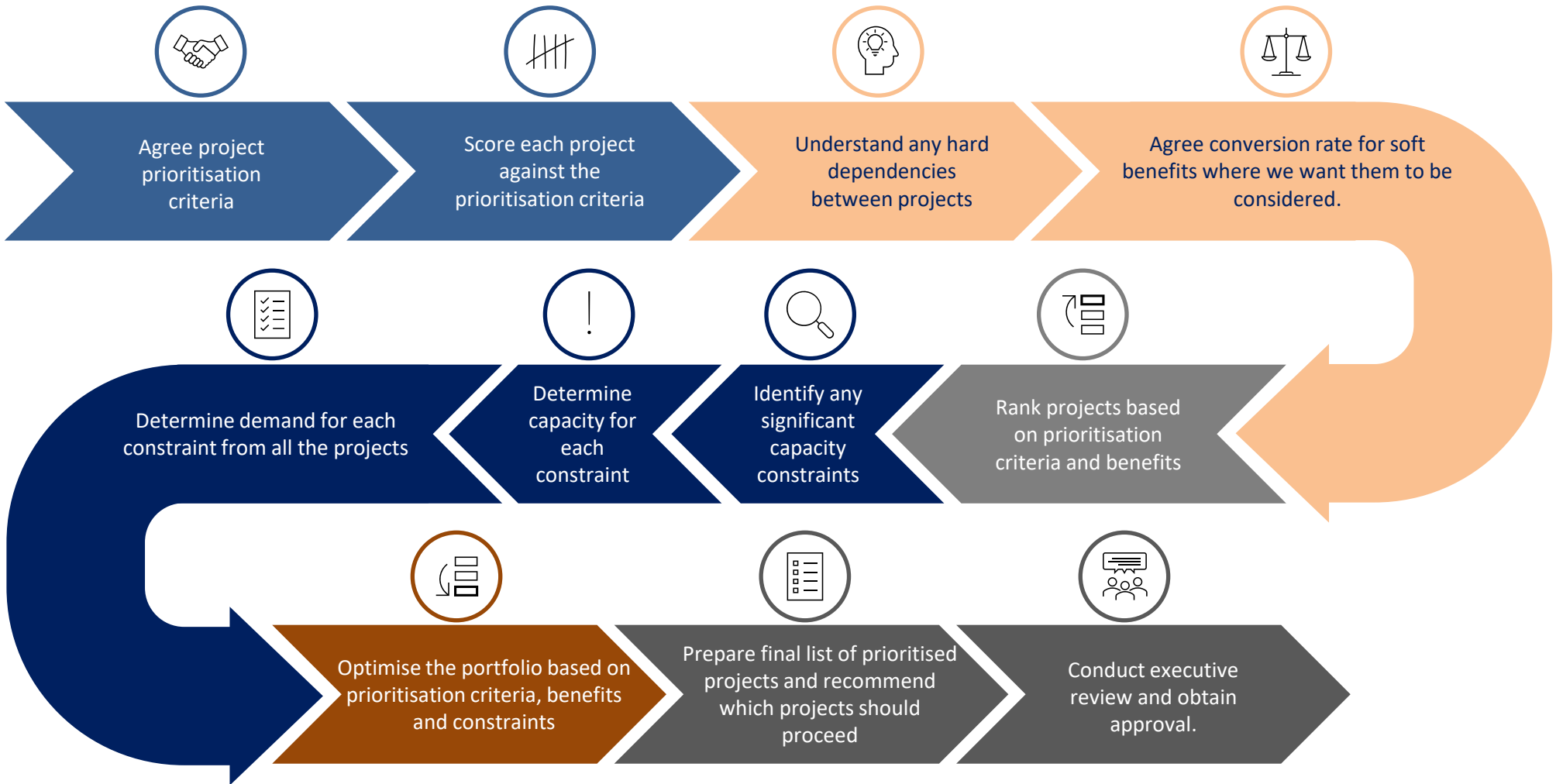
Visit us for more information:
<https://www.sevenconsulting.com/project-pathfinder/>

The Portfolio Optimisation Tool helps clients manage and prioritise their project portfolios based on a set of business priorities and deliverability constraints.

Key features of the Portfolio Optimisation Tool include:

- Captures business and deliverability factors, constraints and strategic pillars used for determining prioritisation.
- Collects key project information used for prioritisation including dependency with other projects.
- Provides a recommendation on project prioritisation according to alignment to organisational objectives with an overlay of available capacity.
- Provides a summary dashboard for leadership view on project ranking and business versus deliverability factors.
- Allows executives to override prioritisation recommendation and reflect group's final prioritisation but showing loss of benefits and resource gaps.

Portfolio Optimisation Process



1. Consults and creates consensus from executives on:
 - Prioritisation Criteria.
 - Prioritisation Criteria weightings.
 - Capacity elements to be considered.
 - Final Review of portfolio recommendation.
2. However, data driven, more objective than subjective.
3. Repeatable process.
4. Leaves set capacity for unanticipated needs.
5. Caters for changes to benefits and remaining costs on existing projects and considers should they be halted.
6. Considers capacity of the organization.
7. Caters for some soft benefits being considered where executive agrees should be.
8. Allows for quarterly changes to criteria, weightings, capacity constraints and soft benefits considered and their exchange rate as the business imperatives change.
9. Recommend that you perform quarterly capacity/regrets review to see if we have too much or too little capacity in certain areas and can take medium term actions to address
10. No ongoing need for Seven Consulting.

- Provides a base set of business priority factors and deliverability factors which can be customised for each organisation.
- Includes draft weightings of each factor which can be adjusted for each organisation.
- Provides an input form to capture the key characteristics of a project.
- Calculates a weighted score for each project based on the business priority and deliverability factors.
- Produces a ranking of projects based upon their weighted scores.
- Provides a summary dashboard of project's business priority vs deliverability.
- Assists in calculating the revised capacity of the organisation based on a set of constraints.
- Assists in aligning the revised portfolio with the revised capacity.
- Captures management decisions regarding project priorities discussed in prioritisation sessions.

Sample Project prioritisation factors

For each project, the project related factors to be considered during the project prioritisation include:

Business Factors (fixed, cannot be deleted)	Deliverability Factors
<ul style="list-style-type: none">• Speed to value• Benefits over remaining costs• Alignment to IT Roadmap.	<ul style="list-style-type: none">• Delivery risk (0%-100%)• Benefit Risk (0%-100%)• Support Risk (0%-100%)• Peak Resource Requirements (FTE)• # of Programs it is dependent on

Additional business and delivery factors can be added for each client environment. Seven Consulting will work with our clients to configure the tool for your environment, projects, factors and constraints.

The following slides provide some examples of the data captured in the Portfolio Optimisation Tool and some of the graphs/reports it produces.

Capturing factors and constraints

Prioritisation Factors

Lists the factors that should be used to prioritise projects. Each factor can be weighted to reflect its relative importance.

Factors

View And Manage All Factors You Have Created.

List of Defined Factors

Factor	Weight
Speed to Value	10%
Benefits Over Remaining Costs	30%
Delivery Risk (0%-100%)	10%
Benefit Risk (0%-100%)	10%
Support Risk (0%-100%)	10%
Contractual Obligations (\$)	10%
Peak Resource Requirements (FTE)	10%
# of Programs it is dependent on	10%

Edit Factor

Factor Name *
Delivery Risk (0%-100%)

Factor Type *
Deliverability

Factor Description
The delivery risk is the confidence to deliver the outcomes successfully.

Guideline
Factor Guideline

Formula Description
Delivery Risk RAG based on approved definitions.

Weighting *
10 %

☒ Is Percentage
☐ Higher Value Better Result

Delete

Reset

Submit

Portfolio Constraints

Lists the constraining factors that may prevent successful delivery of your projects.

Constraints

View And Manage All Constraint You Have Created.

List of Defined Constraints

Architect (FTE)
Solution Designer (FTE)
Sales (Sprint)
Change Management (FTE)

Edit Constraint

Constraint Name *
Architect (FTE)

Constraint Type *
FTE

Limit *
5

Next Period Limit
8

Threshold *
20 %

Description
Description

Delete

Reset

Submit

Capturing the key characteristics of each project



Edit Project

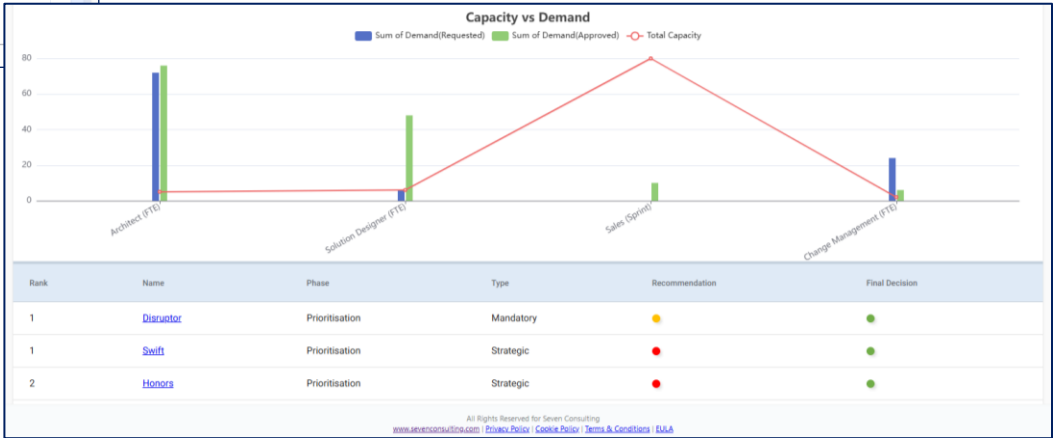
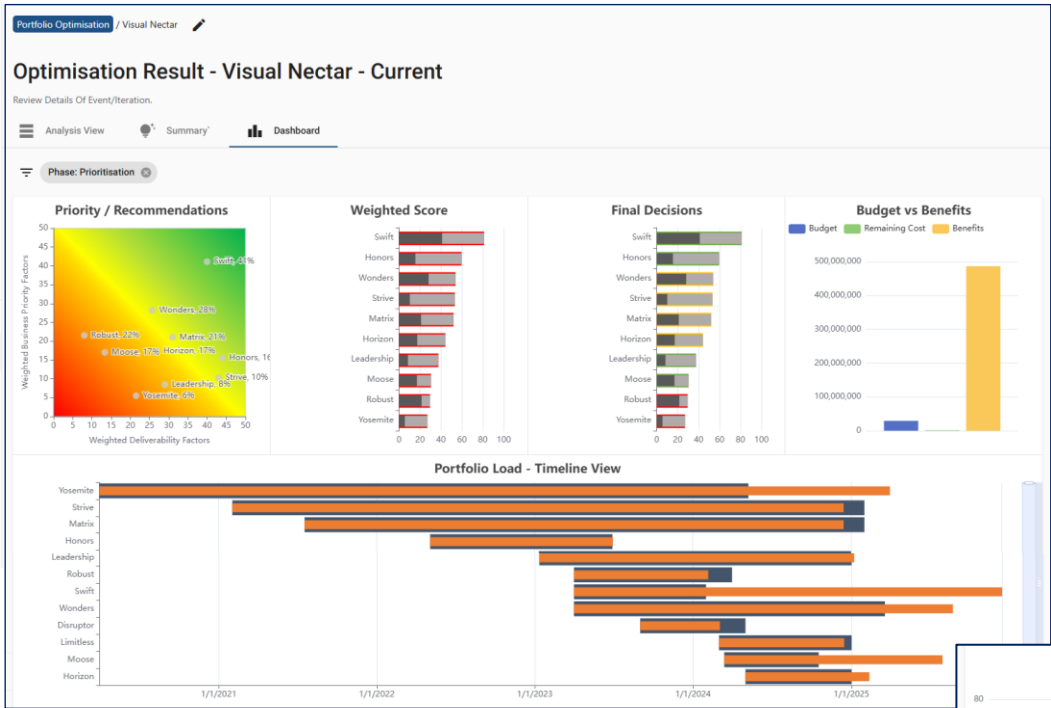
Edit Moose

- Step 1 - General
- Step 2 - Factors
- Step 3 - Constraints
- Step 4 - Dependency

<div>Project Name *</div> <div>Moose</div>	<div>Project Code *</div> <div>VN1</div>	<div>Phase *</div> <div>Prioritisation</div>	<div>Type *</div> <div>Strategic</div>
<div>% Confidence *</div> <div>10</div> <div>%</div>	<div>Project Start *</div> <div>13/03/2024</div> <div>ie. 6/17/2025 – 6/17/2025</div>	<div>Total Budget *</div> <div>\$600000</div>	<div>Description</div>
<div>Project Manager *</div> <div>Charlton Heston</div>	<div>Project Finish *</div> <div>17/10/2024</div>	<div>Remaining Cost *</div> <div>\$20000</div>	
<div>Portfolio Lead *</div> <div>William Wyler</div>	<div>Market Launch *</div> <div>30/07/2025</div>	<div>Benefits over 3 years Post Go Live *</div> <div>\$0</div>	<div>Project Duration</div> <div>7.17</div> <div>months</div>
<div>Sponsor *</div> <div>Emma Stone</div>	<div>Benefit Start *</div> <div>02/03/2026</div>	<div>Status *</div> <div>In Flight</div>	<div>Remaining Duration</div> <div>7.17</div> <div>months</div>

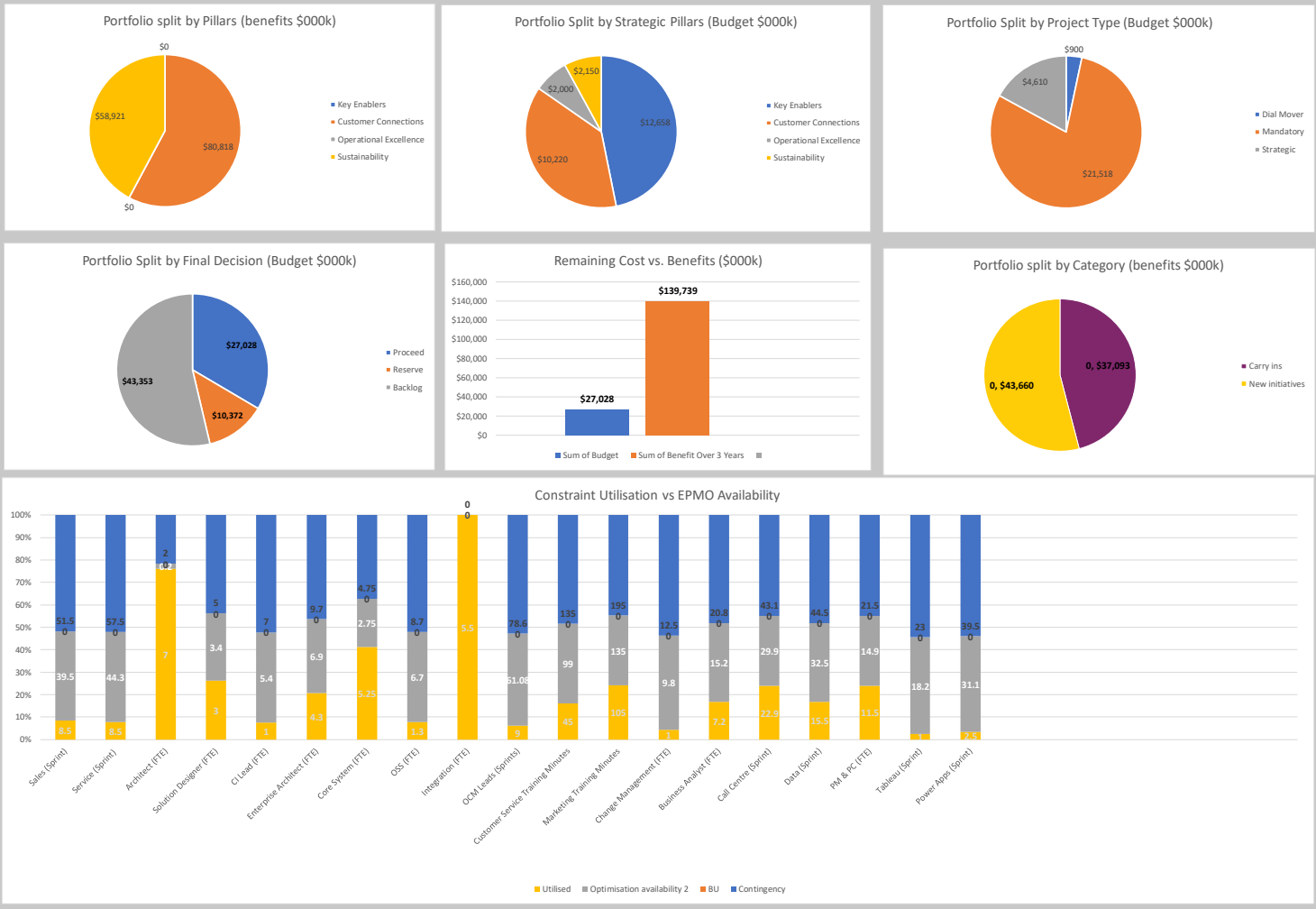
OTHER PROJECT ATTRIBUTES

Portfolio Optimisation Tool - Sample Dashboard



Portfolio Optimisation Tool - Sample Report

Q1 FY22 Optimisation - Final



- Prioritised view of the project portfolio – projects will have been prioritised based on a set of weighted criteria agreed with stakeholders
- Decisions will have been made on which projects should be started, stopped or deferred
- Updated view on the delivery capacity of the organisation to deliver projects in the current environment
- Increased management confidence that the organisation is spending its funding on the right projects in the current environment
- An ongoing framework which can be reviewed on a regular basis to confirm that funding and resourcing is still be allocated to the most important projects

Portfolio Optimisation Tool - indicative implementation

Activities

Understand and agree weighted priorities and constraints.

Understand and agree current and potential projects, associated delivery requirements and alignment to organizational priorities.

Updating tool to reflect organizational priorities.

Hold initial review meeting.

Issue draft portfolio report and review with key stakeholders.

Final Report.
Issue final report for sign-off.
Give notice to projects to proceed

Week 1

Week 2

Week 3

Week 4

Week 5

Week 6

Week 7

Week 8



List weighted decision-making factors.

List of current projects, their plans and risks.

Updated tool and initial weighted project score.

Hold initial review meeting.

Draft Portfolio Delivery Report.

Final Portfolio Delivery Report.

Outputs



4. PRISM

our new Expert Project Risk Tool



Home		Assessment		Mitigation Plan		Risk Log		USER GUIDE	
Project Name		Project X		Project Manager		Rob T		Project Sponsor	
Project Date		26/9/2024		Project Status		Active		Risk Date	
The higher the risk assessment the greater the degree of instability, uncertainty and project change and potential compromise of benefits.									
The project PROJECT X has been initially assessed as MEDIUM/HIGH Delivery Risk.					<div><div></div><div>LOW</div><div>MEDIUM</div><div>HIGH</div><div>VERY HIGH</div></div>				
Key Project Factors					Risk Impact				
Team Morale & Health					It is likely that the team will experience periods of stress and potential burn-out. This could lead to lower productivity, higher error rates, inter-personal tension.				
Team Stability					It is possible that the team will become unstable as team members leave for other projects. This could lead to schedule slippages, loss of IP and project knowledge.				
Quality Expectations					It is almost certain that the quality of work product will suffer and overall project quality will be impacted. High error rates will lead to schedule slippage, more challenging work environment.				
Estimation Accuracy					It is likely that estimates of effort and duration will be inaccurate and result in project instability, cost and schedule blow-outs. Potential compromise of cost-benefit assumptions.				
Schedule Compliance					It is likely that schedules, burn-down rates, productivity will be compromised and be incorrect. Agreed deadlines could be compromised, potential excessive work to regain schedule.				
For Medium/High and High Risk projects it is strongly recommended that consideration be given to: 1. Ensuring that all critical stakeholders are fully engaged in on-going project planning 2. Complete and base-lined analysis of expected benefits is undertaken 3. The engagement of an independent quality assurance expert									
4. Project governance cadence is accelerated 5. A Contingency or Fall-back Plan be developed before full commencement of project									
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PRISM is a structured, expert-developed tool by Seven Consulting designed to improve the assessment, mitigation, and management of project delivery risks. Recognising that risks significantly impact estimation, schedule, team health, and stakeholder engagement, PRISM offers a consistent, best-practice framework built on decades of experience and research. While each project is unique, PRISM addresses a core set of common project risk factors across all types of projects. It also promotes a unified risk language within the organisation, especially valuable for those with less project delivery experience.

Why Use PRISM:

- Creates a common, simplified framework for risk assessment across projects.
- Bridges the gap where existing client tools focus more on business-level risks than project-specific ones.
- Supports continuous improvement through shared usage and insights, benefiting both seasoned and less experienced consultants.

Project & Suggested Mitigations

Project Detail

Risk Analysis

Reset

Project Details

Project Name

Project Manager

Project Sponsor

Risk Assessment Date dd-mm-yyyy

Risk Assessment Form

Delivery / Execution Risk Assessment

Product/System	Team	Environment/Stakeholders
1. Overall product/system complexity		<input type="radio"/> Simple <input type="radio"/> 25% complexity <input checked="" type="radio"/> 50% complexity <input type="radio"/> 75% complexity <input type="radio"/> Complex
2. Number of major components / workstreams / releases		<input type="radio"/> 1 <input checked="" type="radio"/> 2 - 3 <input type="radio"/> 4 - 5 <input type="radio"/> 6 - 7 <input type="radio"/> > 7
3. Organisational Change Impact		<input type="radio"/> None <input type="radio"/> Minor <input checked="" type="radio"/> Moderate <input type="radio"/> Significant <input type="radio"/> Extensive
4. Data complexity (size, volume, quality, etc.)		<input type="radio"/> Low <input type="radio"/> 25% complex <input checked="" type="radio"/> 50% complex <input type="radio"/> 75% complex <input type="radio"/> 100% complex
5. Business process clarity		<input type="radio"/> Accurate <input type="radio"/> 75% accurate <input checked="" type="radio"/> 50% documented <input type="radio"/> 25% documented <input type="radio"/> Unclear/Unknown
6. Interface to other products/systems		<input type="radio"/> None <input type="radio"/> 2 - 3 <input type="radio"/> 4 - 6 <input checked="" type="radio"/> 7 - 10 <input type="radio"/> > 10
7. Business process change		<input type="radio"/> None <input type="radio"/> Minor <input checked="" type="radio"/> Moderate <input type="radio"/> Significant <input type="radio"/> Extensive
8. Stability of requirements		<input type="radio"/> Stable <input type="radio"/> 75% stable <input checked="" type="radio"/> 50% stable <input type="radio"/> 25% stable <input type="radio"/> Unstable/subject to change
9. Performance requirements (quality expectations)		<input type="radio"/> Low <input type="radio"/> Mostly low <input checked="" type="radio"/> Moderate <input type="radio"/> High <input type="radio"/> Very high / Best practice
10. Technology complexity		<input type="radio"/> Low <input type="radio"/> Minor <input checked="" type="radio"/> Moderate <input type="radio"/> Significant <input type="radio"/> Extensive
11. Complexity of target state		<input type="radio"/> Low <input type="radio"/> 25% complex <input checked="" type="radio"/> 50% complex <input type="radio"/> 75% complex <input type="radio"/> Complex
12. Level of technical and/or business innovation		<input type="radio"/> None <input checked="" type="radio"/> Minor (10%) <input type="radio"/> Moderate (20%) <input type="radio"/> Significant (30%) <input type="radio"/> Extensive (> 30%)

NEXT

Risk Assessment Form

Delivery / Execution Risk Assessment

Product/System	Team	Environment/Stakeholders
1. Overall product/system complexity		<input type="radio"/> Simple <input type="radio"/> 25% complexity <input checked="" type="radio"/> 50% complexity <input type="radio"/> 75% complexity <input type="radio"/> Complex
2. Number of major components / workstreams / releases		<input type="radio"/> 1 <input type="radio"/> 2 - 3 <input type="radio"/> 4 - 5 <input checked="" type="radio"/> 6 - 7 <input type="radio"/> > 7
3. Organisational Change Impact		<input type="radio"/> None <input type="radio"/> Minor <input type="radio"/> Moderate <input checked="" type="radio"/> Significant <input type="radio"/> Extensive
4. Data complexity (size, volume, quality, etc.)		<input type="radio"/> Low <input type="radio"/> 25% complex <input type="radio"/> 50% complex <input checked="" type="radio"/> 75% complex <input type="radio"/> 100% complex
5. Business process clarity		<input type="radio"/> Accurate <input type="radio"/> 75% accurate <input checked="" type="radio"/> 50% documented <input type="radio"/> 25% documented <input type="radio"/> Unclear/Unknown
6. Interface to other products/systems		<input type="radio"/> None <input type="radio"/> 2 - 3 <input type="radio"/> 4 - 6 <input checked="" type="radio"/> 7 - 10 <input type="radio"/> > 10
7. Business process change		<input type="radio"/> None <input type="radio"/> Minor <input checked="" type="radio"/> Moderate <input type="radio"/> Significant <input type="radio"/> Extensive
8. Stability of requirements		<input type="radio"/> Stable <input type="radio"/> 75% stable <input type="radio"/> 50% stable <input checked="" type="radio"/> 25% stable <input type="radio"/> Unstable/subject to change
9. Performance requirements (quality expectations)		<input type="radio"/> Low <input type="radio"/> Mostly low <input checked="" type="radio"/> Moderate <input type="radio"/> High <input type="radio"/> Very high / Best practice
10. Technology complexity		<input type="radio"/> Low <input type="radio"/> Minor <input type="radio"/> Moderate <input checked="" type="radio"/> Significant <input type="radio"/> Extensive
11. Complexity of target state		<input type="radio"/> Low <input type="radio"/> 25% complex <input type="radio"/> 50% complex <input type="radio"/> 75% complex <input checked="" type="radio"/> Complex
12. Level of technical and/or business innovation		<input type="radio"/> None <input type="radio"/> Minor (10%) <input type="radio"/> Moderate (20%) <input checked="" type="radio"/> Significant (30%) <input type="radio"/> Extensive (> 30%)

Risk Assessment Form

Delivery / Execution Risk Assessment

Product/System	Team	Environment/Stakeholders
1. Project cost / budget		<input type="radio"/> Fluid (but monitored) <input type="radio"/> Up to 75% flex available <input type="radio"/> Up to 50% flex available <input checked="" type="radio"/> Up to 25% flex <input type="radio"/> Fixed (No room to move)
2. Level of stakeholder support		<input type="radio"/> Very High <input type="radio"/> Mainly positive <input checked="" type="radio"/> Mixed <input type="radio"/> Mainly low / Resistant <input type="radio"/> Low / Resistant
3. Stakeholder experience with project type		<input type="radio"/> Extensive <input type="radio"/> 75% are experienced <input checked="" type="radio"/> 50% are experienced <input type="radio"/> 25% are experienced <input type="radio"/> None
4. Sponsor support		<input type="radio"/> Completely committed <input type="radio"/> Committed <input checked="" type="radio"/> Mixed priorities <input type="radio"/> Partially supportive <input type="radio"/> Low / Uncertain
5. Impact on business operations (new technology, procedures, etc.)		<input type="radio"/> None <input type="radio"/> < 10% impact <input checked="" type="radio"/> 50% impact <input type="radio"/> > 75% impact <input type="radio"/> 100% impact
6. Degree of change management required		<input type="radio"/> None <input type="radio"/> < 10% impact <input type="radio"/> 50% impact <input checked="" type="radio"/> > 75% impact <input type="radio"/> Complete impact
7. Stakeholder participation		<input type="radio"/> Completely committed <input type="radio"/> Committed <input type="radio"/> Mixed priorities <input checked="" type="radio"/> Partially supportive <input type="radio"/> Low / Uncertain
8. Critical dependence upon related projects		<input type="radio"/> None <input type="radio"/> 1 <input checked="" type="radio"/> 2 - 3 <input type="radio"/> 4 - 6 <input type="radio"/> > 6 related projects
9. Number of business groups involved		<input type="radio"/> Single business <input type="radio"/> 2 - 3 <input checked="" type="radio"/> 4 - 6 <input type="radio"/> 7 - 9 <input type="radio"/> > 10 business groups
10. Critical stakeholders		<input type="radio"/> 1 <input type="radio"/> 2 - 3 <input type="radio"/> 4 - 6 <input checked="" type="radio"/> 6 - 9 <input type="radio"/> > 10 critical stakeholders

BACK
SUBMIT

PRISM Example Output

Home

Assessment

Mitigation Plan

Risk Log

USER GUIDE

Project Name	Project X	Proj Manager	Rob T	Project Sponsor	declan	Risk Date	26/5/2024
The higher the risk assessment the greater the degree of instability, uncertainty and project change and potential compromise of benefits.							

The project PROJECT X has been initially assessed as
MEDIUM/HIGH Delivery Risk.


LOW/MEDIUM

MEDIUM

MEDIUM/HIGH

LOW

HIGH



Key Project Factors	Risk Impact	Key Project Factors	Risk Impact
Team Morale & Health	It is likely that the team will experience periods of stress and potential burn-out. This could lead to lower productivity, higher error rates, inter-personal tension	Stakeholder Engagement	It is likely that stakeholders will become dis-engaged and lower support for the project. This could lead to compromise of expected benefits and on-going support/operations
Team Stability	It is possible that the team will become unstable as team members leave for other projects. This could lead to schedule slippages, loss of IP and project knowledge	Sponsor Engagement	It is possible that the Sponsor will be constantly engaged in project escalation issues and remediation actions. This could lead to Sponsor withdrawing support, delaying decisions impacting schedules etc.
Quality Expectations	It is almost certain that the quality of work product will suffer and overall project quality will be impacted. High error rates will lead to schedule slippage, more challenging work environment	Degree of Project Change	It is likely that the project will be subjected to both internal and external change leading to loss of steady state. This could impact team health, stability, costs, schedules, benefits realisation
Estimation Accuracy	It is likely that estimates of effort and duration will be inaccurate and result in project instability, cost and schedule blow-outs. Potential compromise of cost-benefit assumptions	Organisation Change Impact	It is almost certain that the project will have a significant impact on business as usual leading to challenges in engaging impacted people. Change overload could lead to lower stakeholder engagement, slower adoption of change
Schedule Compliance	It is likely that schedules, burn-down rates, productivity will be compromised and be incorrect. Agreed deadlines could be compromised, potential excessive work to regain schedule	Benefits Realisation	It is possible that expected benefits could be either compromised or face lack of effective realisation.

For **Medium/High** and **High Risk** projects it is strongly recommended that consideration be given to:

1. Ensuring that all critical stakeholders are fully engaged in on-going project planning

2. Complete and base-lined analysis of expected benefits is undertaken

3. The engagement of an independent quality assurance expert

4. Project governance cadence is accelerated

5. A Contingency or Fall-back Plan be developed before full commencement of project

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PRISM Example Output

<div> <div>Home</div> <div>Assessment</div> <div>Risk Analysis</div> <div>Risk Log</div> </div> <div>USER GUIDE</div>				
Key Project Factors	Risk Impact	Possible Mitigation Actions 1	Possible Mitigation Actions 2	Possible Mitigation Actions 3
Team Morale & Health	It is likely that the team will experience periods of stress and potential burn-out. This could lead to lower productivity, higher error rates, inter-personal tension	Engage external team/people coach	Ensure all team members understand program outcomes and team contribution	
Team Stability	It is possible that the team will become unstable as team members leave for other projects. This could lead to schedule slippages, loss of IP and project knowledge	Arrange training and certification in project technologies		
Quality Expectations	It is almost certain that the quality of work product will suffer and overall project quality will be impacted. High error rates will lead to schedule slippage, more challenging work environment			
Estimation Accuracy	It is likely that estimates of effort and duration will be inaccurate and result in project instability, cost and schedule blow-outs. Potential compromise of cost-benefit assumptions	<div> Use proof of concept and prototyping to introduce, test and validate quality expectations Establish Minimum Viable Product & implement time-boxing Consider Agile, User Centric Design, prototyping to elucidate requirement Ensure non-functional/quality requirements are aligned to intended product use/lifecycle Embed a quality regime which evaluates the product rather than the process Engage critical stakeholders specifically to elicit Quality Attributes or non-functional requirements Engage independent Quality Assurance and/or I V & V Engage Sponsor to support external and independent Quality Assurance expert </div>		
Schedule Compliance	It is likely that schedules, burn-down rates, productivity will be compromised and be incorrect. Agreed deadlines could be compromised, potential excessive work to regain schedule			
Stakeholder Engagement	It is likely that stakeholders will become dis-engaged and lower support for the project. This could lead to compromise of expected benefits and on-going support/operations			
Sponsor Engagement	It is possible that the Sponsor will be constantly engaged in project escalation issues and remediation actions. This could lead to Sponsor withdrawing support, delaying decisions impacting schedules etc.			
Degree of Project Change	It is likely that the project will be subjected to both internal and external change leading to loss of steady state. This could impact team health, stability, costs, schedules, benefits realisation			
Organisation Change Impact	It is almost certain that the project will have a significant impact on business as usual leading to challenges in engaging impacted people. Change overload could lead to lower stakeholder engagement, slower adoption of change			
Benefits Realisation	It is possible that expected benefits could be either compromised or face lack of effective realisation.			
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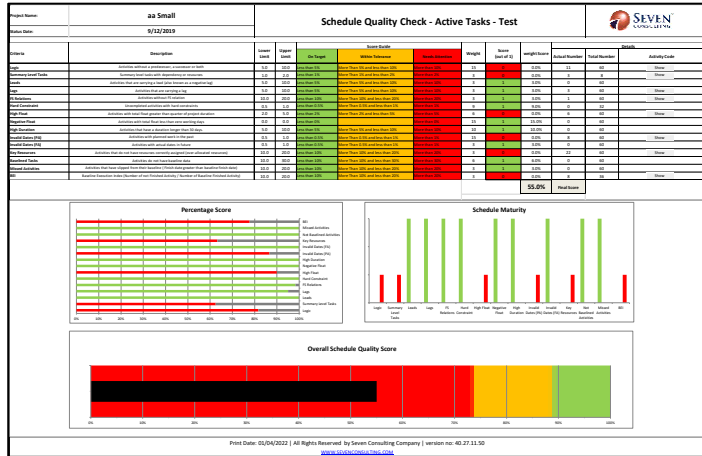
PRISM Example Output

Product/System				
Risk Factor	Assessment	Mitigation 1	Mitigation 2	Mitigation 3
Number of major components / workstreams / releases	6 - 7	Consider agile, User Centric Design, prototyping to elucidate requirement	Focus on effort for data cleansing, verification and design	
Organisational Change Impact	Significant	Engage procurement expertise to understand contractual constraints		
Data complexity (size, volume, quality, etc.)	75% complex	Consider agile, User Centric Design, prototyping to elucidate requirement		
Interface to other products/systems	7 - 10			
Stability of requirements	25% stable	Negotiate rigorous Project Change Request process Evaluate pilot/staggered rollout approach, strict Time-boxing or Program Increments < 9 months Consider agile, User Centric Design, prototyping to elucidate requirement Focus on effort for data cleansing, verification and design Engage procurement expertise to understand contractual constraints Determine Minimum Viable Product for contingency Engage independent Quality Assurance and/or I V & V Engage highly-experienced relevant technical experts Use proof of concept and prototyping to introduce, test and validate quality expectations Establish Minimum Viable Product & implement time-boxing Consider Agile, User Centric Design, prototyping to elucidate requirement Ensure non-functional/quality requirements are aligned to intended product use/lifecycle		
Technology complexity	Significant			
Complexity of target state	Complex			
Level of technical and/or business innovation	Significant (30%)			
Risk Factor	Assessment	Mitigation 1	Mitigation 2	Mitigation 3
Intrinsic team skills (general, interpersonal)	Inconsistent			
Project manager experience	1 - 3 projects			
Project development length	13 - 18 months			
Project dependency upon external vendors	3 vendors			
Schedules/Deadlines Flexibility	<15% flex			



Other Seven Consulting Tools

Health Check Tool

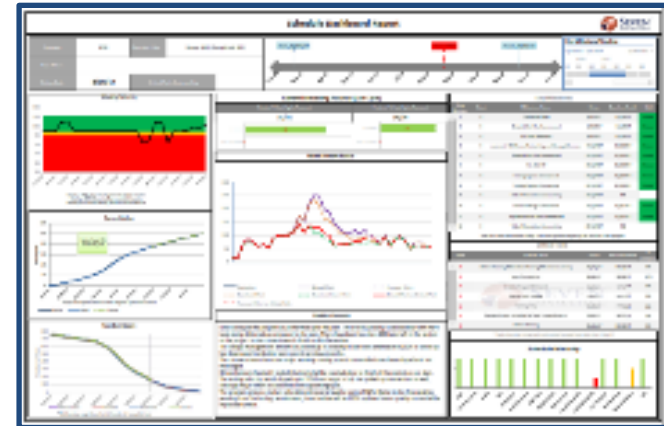


The Schedule Health Tool is designed to evaluate the quality, integrity and currency of a project schedule and suggests improvement areas.

Key features include:

- Health check
- Schedule maturity
- Overall schedule quality score

Schedule Dashboard

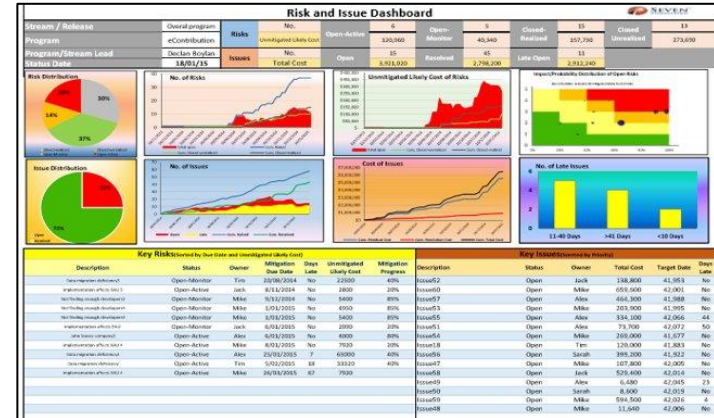


The Schedule Dashboard combines a number of reports to provide a 'Dashboard', or snapshot of Agile projects progress.

Key features include:

- Weekly velocity
- Earned Value
- Task burndown
- Effort Tracking

Risk and Issues Dashboard



The Risk and Issue Dashboard analyses the project risk and issue registers to provide a view of key metrics that include aging, cost, quantities by project phase and severity.

Key features include:

- Issue tracking by status, cumulative issues over time, number of late issues, estimated cost of issues
- Risk tracking by status, cumulative risks over time, likely cost of unmitigated risks, impact/probability distribution of open risks

Our projects so far:

Seven Consulting has been giving back to the wider community since 2007, by supporting our team and their families in voluntary projects to assist those who find themselves in need of help.

2007

Villawood Detention Centre
(Sydney)

2008

South Australian Detention Centre
(Sydney)

2011

Cambodian School Build
(Sydney)



2012

Barnardos Kingston
House (Sydney)



2013

Youth off the Streets
(Sydney)



2015

- Jesuit Refugee House – Blaiket (Sydney)
- Hanover Crisis Centre (Melbourne)



2016

Marian Villa (Sydney)



2021 – Mini Project 7

In 2021, Seven Consulting continued to acknowledge the importance of fostering a community presence. Seven Consulting team members across three cities were able to participate in multiple mini projects throughout the year to fulfill our Project 7 commitment.



2020

– DONATION DRIVE

Project 7 gave back to the community, by donating \$104,000 across 29 charities, enabling these organisations to create real change in the lives of those who need it most.



2019

- Avalon Centre (Melbourne)
- Dignity.org.au (Sydney)
- Bahay San Jose – House with No Steps Foundation (Manila)



2018

- Erin's Place (Sydney)
- Concordia Childrens Services (Manila)
- M.A.D. Woman Foundation (Melbourne)



2017

- Launch Housing (Melbourne)
- Cerebral Palsy Foundation (MNL)



2022 – Mini Project 7

- M.A.D. Woman (Melbourne)
- The pencil case challenge*
- Bahay ni Maria and Tahanan ng Pagmamahal (Manila)



2023 – Mini Project 7

Sydney & Melbourne

- Clean Up Australia
- HeartKids
- M.A.D. Woman
- Sydney
- Balmoral Burn
- Monika's Rescue
- Pocket City Farms
- Manila
- Solar Hope
- JCI Batangas Caballero



2024

Sydney

- Northern Beaches Women's Shelter
- Melbourne
- Community Housing Limited
- Manila
- Habitat for Humanity Philippines
- Tanging Yaman Foundation Inc.



2025

Sydney (CatholicCare)

As part of Project 7 2025, our Sydney team partnered with CatholicCare Services to enhance their Disability Services warehouse, improving accessibility and creating a more welcoming space.





SEVEN CONSULTING DELIVERY SUMMIT



The purpose of the Seven Consulting annual Delivery Summit is to share our clients' best practices in program and project delivery. It also serves as a celebration of success, a thank you, a training session, and a networking opportunity for our clients and their selected delivery leads.

Some of the Delivery Summit Speakers include:

John Hunt - CIO & Managing Director of Group Enablement, Woolworths Group; **Jeya Shan** - Director Strategic Projects, CLP Power Hong Kong Limited; **Mick O'Brien** - Managing Director, EQT; **Darren Abbruzzese** - CIO Business Banking and Group Digital, NAB; **Glenn Waterson** - GM Retail Transformation, AGL; **Victoria Jones** - Head of Lending Transformation, ANZ; **Jane Harford** - Former Director of IT, Melbourne Girls Grammar; **Cindy Vandecasteele** - Former General Manager Customer Engagement, Alinta Energy; **Cameron McLean** - Former Chief Technology & Data Officer, GMHBA; **Margaret Wilde** - Program Director, NAB; **Geraldine Chin Moody** - Non-Executive Director & Chair Advisory Board, Directors Australia; **Alice Kunek** - Australian Professional Basketball Player, Seven Consulting Opals; **Kristy Wallace** - Australian Professional Basketball Player, Seven Consulting Opals

We have achieved an average NPS of **68** across our **6** Delivery Summits

Our Delivery Summit Supporting Organisations



Visit us for more information: www.sevenconsulting.com/seven-consulting-delivery-summit



Following on from being the first dedicated sponsor of the Matildas, we continue to support world-class Australian women's teams with the Seven Consulting Opals, currently ranked No.2 in the world and Olympics world bronze medal winners.

We are extremely proud to be official sponsors of the Australian Women's National Basketball team, the Seven Consulting Opals.



Seven Consulting is a proud naming rights partner of the Australian Women's National Basketball team, the Seven Consulting Opals.





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