



Australia's Best
Program Delivery Company

Peak Results, Delivered Together

Seven Consulting EPMO Capability Overview



Seven Consulting proudly supports the world-class Australian women's basketball team, the Seven Consulting Opals, currently ranked No. 2 globally, the FIBA Women's Asia Cup 2025 champions, and medal winners in the FIBA Women's World Cup 2024 and Paris 2024 Olympics. We also sponsor the Financy Women's Index, promoting gender financial equality in Australia.

Financy
Women's
Index



TEAMWORK • TRANSPARENCY • DELIVERY



Program Delivery

We deliver some of Australia's most complex and challenging agile, traditional and hybrid programs.

We work with our clients to understand their organisational and program characteristics.

These inform how we design a delivery approach to produce the best outcome for our clients. Most of our consultants are scaled agile (SAFe) certified and manage billions of dollars of transformation programs that range in size from <\$1m to >\$500m.



PMO Services

We provide PMO establishment and management, PMO analysis, scheduling services, and tools for some of the largest organisations in Australia.

This can range from scheduling services, to running the PMO for \$1.5bn programs, to EPMO management.

All of our clients are reference sites



Change Management Services

We provide program change management, adding value from the inception of an initiative through to benefits realisation. We also support the integration of change management at an enterprise level to improve portfolio performance.



Delivery Consulting

We provide delivery capability uplift, sponsor and project manager training, and portfolio and program reviews to assist our clients improve their program delivery. We have successfully provided these services to over 60 clients.



Delivery Tools

We have leveraged decades of experience to develop world-leading tools which are used to assist our clients in; portfolio optimisation, delivery approach design and weekly insights into their delivery. These tools are used successfully on over \$5bn of programs annually.

All of our clients are reference sites

Our Clients

Seven Consulting has a proven track record delivering critical outcomes for Australian organisations across industries and domains. 100% of our clients are reference sites.

 Woolworths Australia's fresh food people Client Since 2012	 nab Client Since 2013	 MACQUARIE Client Since 2014	 futurefund Australia's Sovereign Wealth Fund Client Since 2015	 agl Client Since 2017	 indue Client Since 2018	 ASX AUSTRALIAN SECURITIES EXCHANGE Client Since 2019	 THE UNIVERSITY OF SYDNEY Client Since 2019
 VAULT Australia's National HyperScale Cloud Client Since 2020	 HUNTER WATER Client Since 2020	 Coca-Cola EUROPACIFIC PARTNERS AUSTRALIA Client Since 2021	 COURT SERVICES VICTORIA Client Since 2022	 iress Client Since 2022	 dexus Client Since 2022	 Sunnyfield disAbility Services Client Since 2023	 Australia Post Client Since 2024
 nib Client Since 2024	 Australian Government Department of Employment and Workplace Relations Client Since 2024	 pepper money Client Since 2024	 Cuscal Client Since 2024	 Catholic Schools Parramatta Diocese Client Since 2024	 CLP 中 中電 Client Since 2024	 NSW GOVERNMENT NSW Trustee & Guardian Client Since 2025	 NSW GOVERNMENT Department of Climate Change, Energy, Environment and Water Client Since 2025
 FOOTBALL AUSTRALIA Client Since 2025	 RioTinto Client Since 2025	 adairs Client Since 2025	 Teachers Mutual Bank Client Since 2025	 coles Client Since 2025	 the ORCHARD Client Since 2025		

Our clients and team are our top priorities

Client Satisfaction Survey Results

Year	Satisfaction rating	Survey questions
2025	99.25%	11,007
2024	99.45%	11,668
2023	99.50%	11,223
2022	99.20%	13,191
2021	99.15%	15,932
2020	98.87%	14,455
2019	99.08%	14,949

100% of our clients are reference sites

Team Satisfaction Survey Results

Survey Date	Satisfaction rating
Oct'25	96.86%
Apr'25	98.60%
Oct'24	97.56%
Apr'24	97.41%
Dec'23	95.32%
Jun'23	97.66%
Dec'22	97.82%



"Every Seven consulting person I have ever worked with has been very good at what they do."



"Strong program delivery capability with the flexibility to scale up and down quickly to meet program and business needs. Look to continue to bring the best of the Seven ecosystem to clients to demonstrate the value-add."



"Very happy with the level of organisation and governance the Seven Project/Program Managers bring to our more complex initiatives."



"Seven Consulting continues to provide consultants who are of a very high calibre and they remain a strategic partner."



"Good people and a focus on support from the central organisation when required."



"We have been very impressed with the capability of consultants from Seven Consulting and this has significantly uplifted our project management maturity, discipline, capability and delivery across the organisation."



How do we get to 98+% customer satisfaction?



People

- Over 90%+ permanent workforce, tested extensively through a robust recruitment process.
- High employee engagement.
- Hands on owners that have delivered major programs.
- Training allowances and internal learning sessions, including sessions led by Rob Thomsett—our in-house Thought Leader.
- Comprehensive mentoring.
- 95% SAFe® qualified and internal trainers.



Process

- Regular structured quality assurance of all assignments.
- Weekly review of all assignments' status.
- Industry leading Customer Satisfaction and NPS management.
- Bench support available at no cost to client.
- Holidays and illness cover for clients.



Tools

- Dedicated project tools team.
- Program delivery approach designed with Pathfinder.
- Delivery approach risks defined with Pathfinder.
- Schedule integrity measured with HealthCheck Tool.
- Project reporting with dashboards and scorecards.
- Portfolio Optimisation Tool.

All our clients are reference sites.

How our values impact our delivery?



Teamwork

Teamwork is at the core of what we do because big projects can't be delivered without great teamwork.

We focus on ensuring that the Seven team, the client team and vendors create one team working seamlessly together.



Transparency

Assumptions and poor communications kill projects, whereas openness is the foundation of good relationships and reliable delivery. We remain a completely independent consultancy.



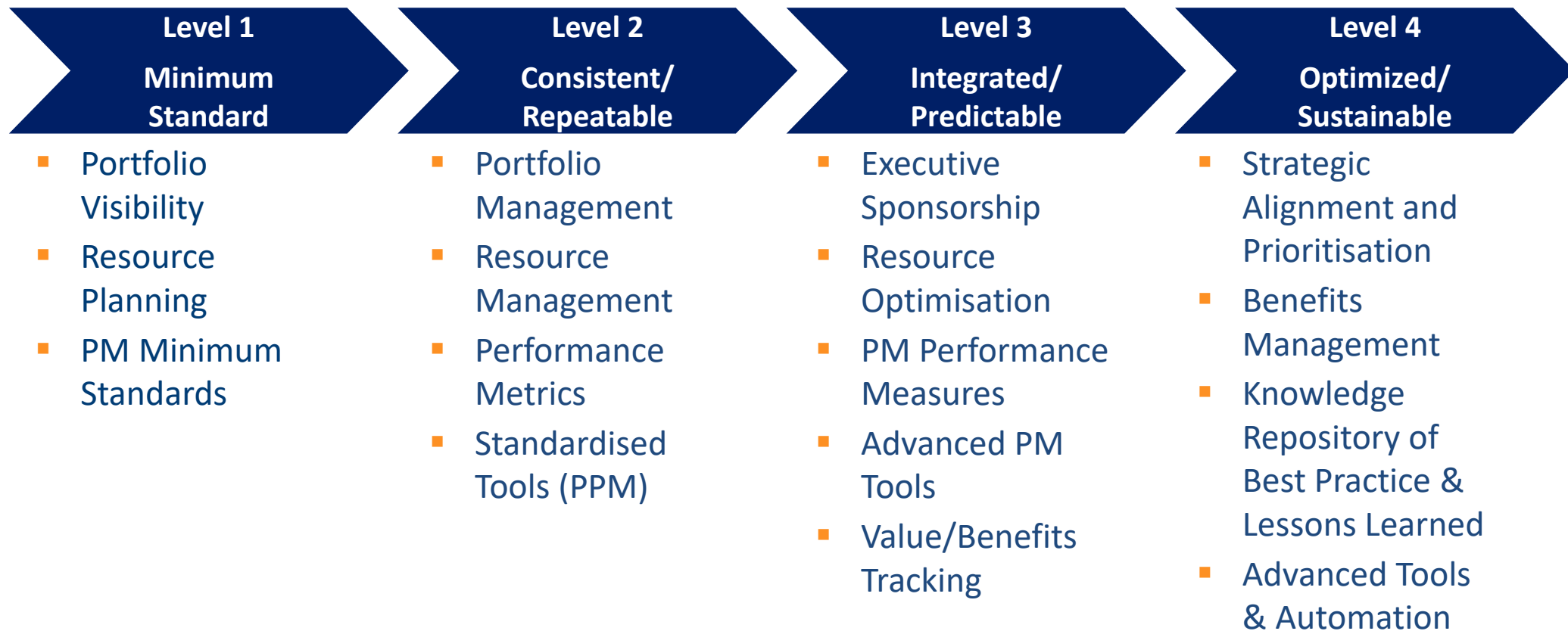
Delivery

A strong emphasis on outcomes focuses the team and grows confidence. With a confident attitude, expert personnel and effective teams we always deliver to our client's high expectations.

- **STRATEGY ALIGNMENT:** Ensuring all projects/programs are clearly linked to strategic objectives in terms of increasing business value and benefit realisation.
- **PRIORITISATION:** Drive prioritisation of work against strategic alignment to ensure the organisation is doing the right work at the right time and manages associated funding approvals.
- **TOOLS & TECHNIQUES:** Define, implement, manage and evolve standards, methodologies, processes, tools and approaches to support successful delivery.
- **REPOSITORY OF BEST PRACTICE & LESSONS LEARNED:** Identify and develop project management methodology, best practices and standards, provide lessons learned from successful / failed implementations into strategic planning & provide a central repository for project documents & learning.
- **ORGANISATION METRICS:** Provide performance reporting and management metrics (KPIs, compliance, timelines, budget, scope and quality).
- **HEALTH CHECKS:** Conduct project health checks to ensure compliance with EPMO standards and policies plus project management best practices. Monitor and report status by defining standard management tracking and reporting processes.
- **CAPACITY PLANNING:** Manage team capacity, variations and skill sets.

EPMO Maturity Model

We use the below maturity model to help us assess what is the current capability level of the client's EPMO and the desired target state;



Typical EPMO Review Approach

- A 5 week exercise is required to understand our client's current stakeholder requirements, assess the current state, review options for EPMO uplift and create the report including recommendations.

Weeks 1 - 3

Weeks 3 - 4

Week 5

Review current state and identify and commence stakeholder meetings

Interview key stakeholders

Review project portfolio

Scope future state PMO and produce draft report for review

Finalise report

- Review current state PMO services.
- Agree key stakeholders for interview.
- Schedule and commence stakeholder meetings.

- Complete stakeholder interviews.

- Assess breadth, scale and complexity.
- Document current PMO maturity.
- Obtain an understanding of existing support functions.

- Identify PMO future options and detail pros and cons associated with options.
- Produce draft review report including recommendations.

- Socialise report.
- Finalise report.
- Produce Communication Plan for recommended approach.

Common Challenges of the EP MO

Every client receives a tailored solution. However, our experience indicates that there are common themes in the issues clients experience at a project/program and portfolio/enterprise level.

Common Problems	Frequent Root Causes	Common Solutions	Services – How we can help
Poor project or program delivery	<ul style="list-style-type: none"> Poor EP MO control or governance Executive sponsorship is missing Appropriate metrics and tools not in place 	<ul style="list-style-type: none"> Supplement /upskilling ePMO and project staff Sponsor training Implement appropriate metrics and tools 	<ul style="list-style-type: none"> EP MO & delivery support Outsource / virtual EP MO EP MO capability & uplift Sponsor training Tools implementation
Lack of capability, capacity or a transient need for EP MO	<ul style="list-style-type: none"> Unexpected or shorter-term transformation workload Project or program workload that is unusual or outside normal expertise 	<ul style="list-style-type: none"> Supplement EP MO or delivery staff 	<ul style="list-style-type: none"> EP MO & delivery support Outsource/virtual EP MO
Perceived lack of value or poor return on EP MO investment	<ul style="list-style-type: none"> High base costs Ineffective processes or processes not followed Global or offshore teams not supported well Lack of clarity from sponsors 	<ul style="list-style-type: none"> Cost reduction without impacting quality Improve processes or process compliance Improve EP MO coverage 	<ul style="list-style-type: none"> EP MO & delivery support Outsource / virtual EP MO EP MO capability & uplift Training & tools
EP MO not adding value or seen as “just policemen”	<ul style="list-style-type: none"> EP MO not thinking strategically Lack of EP MO focus on business benefits EP MO too focussed on the “how” not the “why” 	<ul style="list-style-type: none"> EP MO maturity development 	<ul style="list-style-type: none"> EP MO capability & uplift EP MO & delivery support EP MO maturity development

Enterprise PMO Implementation

OPTUS

*Design, build and implementation of Optus consumer EPMO/
for an agile organisation*



Optus had transformed to a predominantly agile delivery organisation. However, there was no overarching EPMO, portfolio build, dependencies management, delivery process design, benefits management framework, etc.



Seven Consulting designed, built and implemented an EPMO for the Optus CEO, working closely with the agile tribes and key stakeholders. This was performed on schedule and on budget, including significant culture change.



Optus has a structured portfolio design process active, portfolio management, centralised PM, BA and change management capability, more active governance and a benefits management framework.

PMO Creation



Delivery Turnaround at Stockland



Stockland had experienced an unsatisfactory level of projects being delivered late, over budget or failing to meet objectives.



Seven Consulting established a PMO framework and capability tailored to the Stockland culture and environment and worked with staff and stakeholders to bring them on the journey.



Key business stakeholders see the benefits and become active champions of the PMO. Poor project delivery and 'red' projects are a rarity.

Managing an Agile Portfolio



Improve Customer Experience Transformation (CXT) Program for AGL via Agile principles at scale



AGL engaged Seven to improve the tribe services for the large scale agile CXT Program (\$300M budget). Number of key disciplines needed to be revisited including executive reporting, transparency, benefits realisation framework and promote the “one team approach”



Seven deployed a highly skilled team who partnered with AGL to implement agile tools and cadence to lift the tribe services effectiveness. This included engaging business owners via portfolio KANBAN board's and aligning key stakeholders like legal, audit and value stream owners via synchronisation at key ceremonies.



- ✓ Enabled benefits realisation focus across the portfolio
- ✓ Aligned program backlog to AGL's strategic themes
- ✓ Improved lean governance structures and the right focus at each level
- ✓ Additional initiatives proposed by Seven Consulting commenced implementation within AGL.

PM Capability / PMO Review



Assessing and designing the transformation of the delivery capability for Australia's largest nation building program



nbn IT delivers large and complex programs for their internal customers. As a company that had experienced rapid growth, They realised the ways of working that had been successful in the past, may not be as effective in the future. They wanted to investigate alternatives that would allow them to maintain a strong delivery reputation but with greater efficiencies.



Seven Consulting led an intensive review of capability and performance. We interviewed 76 members of staff, held workshops for an additional 67 team members and reviewed over 50 project artefacts. We observed processes and meetings and drew a comprehensive picture of PM and PMO performance and capability. We delivered papers for C-level review that detailed the strengths and weaknesses of the current organisation and defined a clear strategy and route for sustainable improvement. These papers were accepted and we then planned and initiated the transformation.



nbn have now established a multi-year transformation program that is already delivering efficiencies. We successfully delivered the first initiatives in the roadmap and a senior nbn leader said “(we) got value for money from the engagement and we were left with actionable information that continues to be used at senior levels within the company”.

ePMO As a Service

indue

Providing EPMO functions through “as a Service” model



Indue established an EPMO in 2019 and implemented a centralised tool (PWA) in late 2021 with the aim of providing reliable reporting to their stakeholders. However, by 2023 they were still not achieving the value and visibility they needed across the circa 150 projects in their portfolio.



Seven Consulting were engaged to uplift and standardize Indue’s EPMO so that it can be delivered “as a service”. The EPMO was revamped as a Centre of Excellence, providing delivery governance support to executives and an independent repeatable single source of truth for delivery and enterprise reporting.



The Seven team improved the integrity of the data and processes to facilitate more reliable reporting and transparency. Within 6 months, Indue found the EPMO services to be seamless and significantly improved the satisfaction of users (executives, project managers and resource managers). Indue then engaged Seven Consulting to continue run the EPMO “as a Service”.

Improve Project Success Rates with Pathfinder

1. Follow a consistent approach to customising and optimising project delivery based on each project's and organisation's key characteristics.
2. Reduce the level of project management oversights or omissions.
3. Identify delivery approach risks and mitigants.
4. Create a draft schedule in MS Project or JIRA with streams, phases, deliverables, tasks and dependencies.
5. Enable better project outcomes.
6. All in 30 minutes or less.



Visit us for more information:

<https://www.sevenconsulting.com/project-pathfinder/>

Our projects so far:

Seven Consulting has been giving back to the wider community since 2007, by supporting our team and their families in voluntary projects to assist those who find themselves in need of help.

2007
Villawood Detention Centre
(Sydney)

2008
South Australian Detention Centre
(Sydney)

2011
Cambodian School Build
(Sydney)



2012
Barnardos Kingston House
(Sydney)



2013
Youth off the Streets
(Sydney)



2015
• Jesuit Refugee House – Blaiket (Sydney)
• Hanover Crisis Centre (Melbourne)



2016
Marian Villa (Sydney)



2021 – Mini Project 7

In 2021, Seven Consulting continued to acknowledge the importance of fostering a community presence. Seven Consulting team members across three cities were able to participate in multiple mini projects throughout the year to fulfill our Project 7 commitment.



2020 – DONATION DRIVE

Project 7 gave back to the community, by donating \$104,000 across 29 charities, enabling these organisations to create real change in the lives of those who need it most.



2019

- Avalon Centre (Melbourne)
- Dignity.org.au (Sydney)
- Bahay San Jose – House with No Steps Foundation (Manila)



2018

- Erin's Place (Sydney)
- Concordia Childrens Services (Manila)
- M.A.D. Woman Foundation (Melbourne)



2017

- Launch Housing (Melbourne)
- Cerebral Palsy Foundation (MNL)



2022 – Mini Project 7

- M.A.D. Woman (Melbourne)
- *The pencil case challenge*
- Bahay ni Maria and Tahanan ng Pagmamahal (Manila)



2023 – Mini Project 7

Sydney & Melbourne

- Clean Up Australia
- HeartKids
- M.A.D. Woman

Sydney

- Balmoral Burn
- Monika's Rescue
- Pocket City Farms

Manila

- Solar Hope
- JCI Batangas Caballero



2024

Sydney

- Northern Beaches Women's Shelter

Melbourne

- Community Housing Limited
- **Manila**
- Habitat for Humanity Philippines
- Tanging Yaman Foundation Inc.



2025

Sydney

- CatholicCare

Manila

- A Home for the Angels

Melbourne

- Lighthouse Foundation



SEVEN CONSULTING DELIVERY SUMMIT



The purpose of the Seven Consulting annual Delivery Summit is to share our clients' best practices in program and project delivery. It also serves as a celebration of success, a thank you, a training session, and a networking opportunity for our clients and their selected delivery leads.

Some of the Delivery Summit Speakers include:

John Hunt - CIO & Managing Director of Group Enablement, Woolworths Group; **Jeya Shan** - Director Strategic Projects, CLP Power Hong Kong Limited; **Mick O'Brien** - Managing Director, EQT; **Darren Abbruzzese** - CIO Business Banking and Group Digital, NAB; **Glenn Waterson** - GM Retail Transformation, AGL; **Victoria Jones** - Head of Lending Transformation, ANZ; **Jane Harford** - Former Director of IT, Melbourne Girls Grammar; **Cindy Vandecasteele** - Former General Manager Customer Engagement, Alinta Energy; **Cameron McLean** - Former Chief Technology & Data Officer, GMHBA; **Margaret Wilde** - Program Director, NAB; **Geraldine Chin Moody** - Non-Executive Director & Chair Advisory Board, Directors Australia; **Alice Kunek** - Australian Professional Basketball Player, Seven Consulting Opals; **Kristy Wallace** - Australian Professional Basketball Player, Seven Consulting Opals

We have achieved an average NPS of 68 across our 6 Delivery Summits

Our Delivery Summit Supporting Organisations



Visit us for more information: www.sevenconsulting.com/seven-consulting-delivery-summit



Following on from being the first dedicated sponsor of the Matildas, we continue to support world-class Australian women's teams with the Seven Consulting Opals, currently ranked No.2 in the world and Olympics world bronze medal winners.

We are extremely proud to be official sponsors of the Australian Women's National Basketball team, the Seven Consulting Opals.

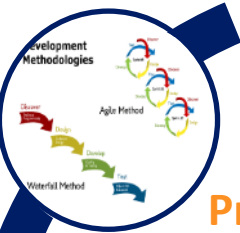


Seven Consulting is a proud naming rights partner of the Australian Women's National Basketball team, the Seven Consulting Opals.



Appendix A Tools

Agile / Traditional Methodology Recommendation



Project Pathfinder Tool

UPDATE RECOMMENDATIONS NOW			
TRADITIONAL PROGRAM			
Seven Consulting recommends that your project should adopt:			
with the following delivery components product:			
Component	Delivery Component	Recommendation	Recommendation
Initiation	Project Charter	Recommended	Recommended
	Business Case	Recommended	Recommended
	Project Management Plan	Recommended	Recommended
Planning	Project Team and Stakeholder Contact Sheet	Recommended	Recommended
	Project Risk Assessment	Recommended	Recommended
	Work Breakdown Structure (WBS) Template	Recommended	Recommended
	Project Schedule	Recommended	Recommended
Execution	Agile/Scrum Project Management Plan	Recommended	Recommended
	Project Schedule	Recommended	Recommended
	Resource Management Plan	Recommended	Recommended
	Agile/Scrum Performance Report	Recommended	Recommended
Monitoring & Control	Project Performance Report	Recommended	Recommended
	Issue Tracking Register	Recommended	Recommended
	Final Performance Report for the Client & Approval	Recommended	Recommended
Closing	Final Performance Report	Recommended	Recommended
	Final Performance Report / Handover	Recommended	Recommended

Recommends Delivery Components

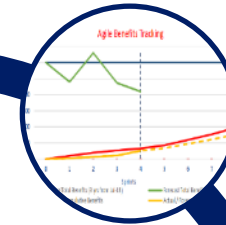


Best Operating Principles Recommendation

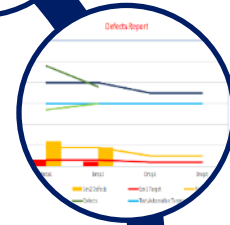


Seven Consulting's Project Pathfinder Tool provides guidance on how to tailor your program or project. It offers recommendations on applying Agile or traditional methodology components, adopting operating practices, and preparing artefacts to support successful delivery.

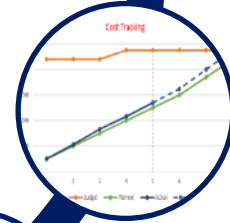
Agile Dashboard



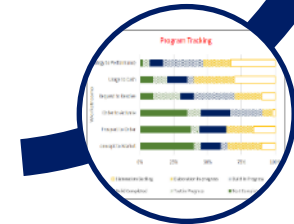
Benefits Tracking



Defects Tracking



Cost Tracking



Delivery Tracking

The Agile Dashboard combines multiple reports to provide a 'Dashboard', or snapshot of Agile projects progress. These include Burn-up Chart, Sprint Burn-Up, Cost Tracking, Benefits Tracking and Defect Reports.

Traditional Program Delivery Tools

Health Check Score

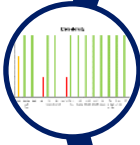


HealthCheck Tool

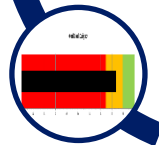


The Schedule HealthCheck Tool is designed to evaluate the quality, integrity and currency of a project schedule and recommend improvement areas.

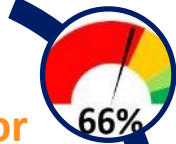
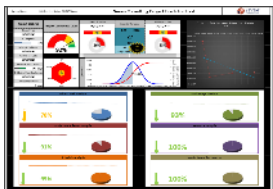
Schedule Maturity



Overall Schedule Quality Score



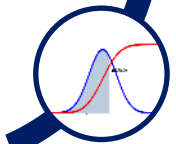
Schedule Predictor



Project Confidence Level



Critical Path Analysis



Cumulative Probability

The Schedule Predictor Tool uses advanced algorithms to evaluate the precision of a project forecast date and the Project Manager's expected finish date based on actual performance. It provides a prediction trend line to recommend improvement areas.

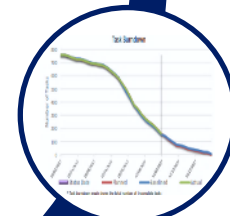
Dashboard



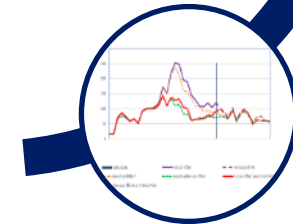
Weekly Velocity



Earned Value



Task burndown



Effort Tracking

The Schedule Dashboard combines multiple reports to provide a 'Dashboard', or snapshot of Agile projects progress. These include Weekly Velocity, Earned Value, Task Burn-down and Effort Tracking.

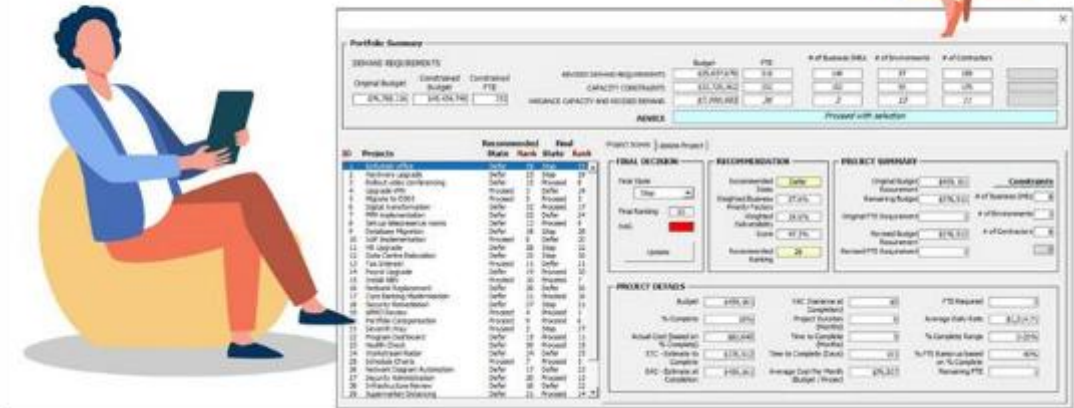
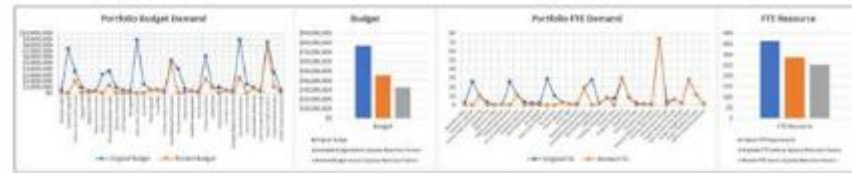
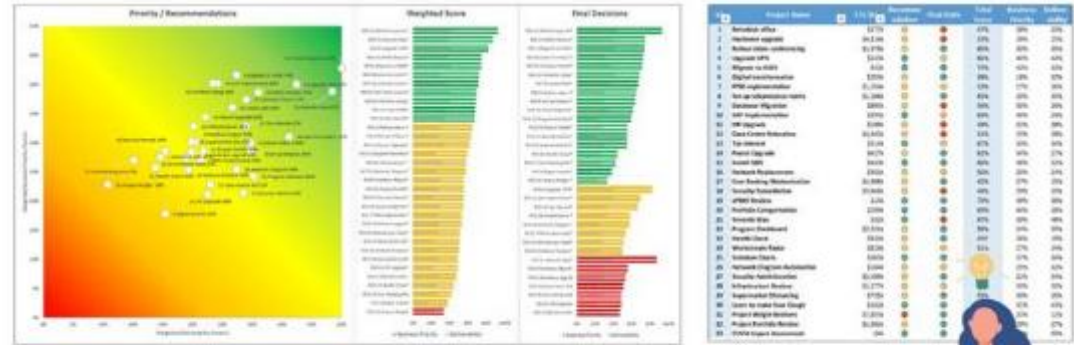
Portfolio Optimisation Tool

Our Portfolio Optimisation Tool

can be used to prioritise projects, calculate changes to capacity, and reshape your project portfolio while working within configurable constraints like budget, resourcing, environments, and SMEs.

Our tool can also produce graphs displaying projects based on their business priority versus deliverability. These graphs are highly useful for visualising data and facilitating key discussions about projects within your portfolio.

Portfolio Optimisation Tool





Australia's Best Program Delivery Company

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www.sevenconsulting.com