



Australia's Best
Program Delivery Company

Peak Results, Delivered Together

Artificial Intelligence Capability Statement



AUSTRALIAN
OPALS



Seven Consulting proudly sponsors the world-class Australian Women's National Basketball Team, the Opals, currently ranked #3 globally, crowned FIBA Women's Asia Cup Champions in 2025, and medal winners at the FIBA Women's World Cup 2022 and the Paris 2024 Olympic Games. We also sponsor the Financy Women's Index and, in 2026, launched our Grants Program for Female Athletes to help reduce financial barriers in their sporting careers.

Financy
Women's
Index



TEAMWORK • TRANSPARENCY • DELIVERY

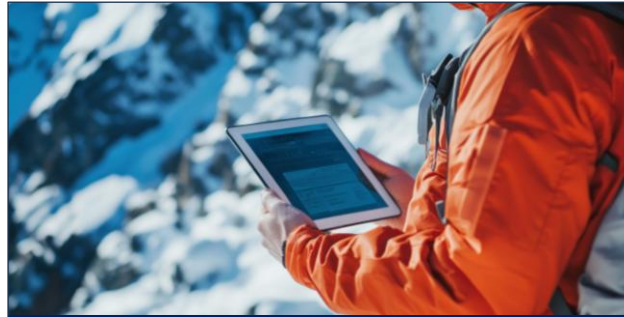


Program Delivery

Complex agile, traditional & hybrid delivery

We deliver some of Australia's most complex and challenging agile, traditional and hybrid programs. We work with our clients to understand their organisational and program characteristics.

These inform how we design a delivery approach to produce the best outcome for our clients. Most of our consultants are scaled agile (SAFe) certified and manage billions of dollars of transformation programs that range in size from <\$1m to >\$500m.



PMO Services

PMO establishment, management & uplift

We establish, uplift and lead PMOs, delivering analytics & insights, scheduling and tool solutions for some of Australia's largest organisations. Our experience ranges from targeted project support to PMO leadership of \$1.5bn programs and enterprise PMOs.



Change Management Services

Design, plan, deliver and embed changes

We provide end-to-end Change Management as a value-adding function of a project. Our role spans program mobilisation and business case through to change readiness, measurement and benefits realisation.

Underpinned by Seven Consulting's tool suite

All of our clients are reference sites

ENTERPRISE TRANSFORMATION OUTCOME

Enterprise Transformation Capability

Executives increasingly view governance, delivery, adoption and value realisation as interconnected enterprise capabilities — not standalone functions. Seven Consulting's Consulting services and Tool suite, working in combination, directly uplift your organisation's capacity to deliver integrated transformation outcomes.

Enabled by the powerful combination of:



Consulting Services

Transformation Capability and EPMO and ITPMO uplifts

Seven Consulting has performed transformation capability reviews and uplift for over 60 organisations incl Optus, Qantas, Australia Post, and Woolworths. 100% of our assignments are reference sites.

Seven Consulting has done dozens of Program reviews for NAB, Macquarie Bank, Optus, Woolworths and many other organisations.



Tool Suite

Leveraging decades of experience to develop world-leading tools

- Portfolio Optimisation Tool (POT): Optimise your portfolio prioritisation and resourcing.
- Pathfinder: Create the right-sized delivery approach & required artefacts
- Objectives, Outputs & Outcomes (O3): Connect your strategy to execution.
- Balanced Score Cards (BSC): Score your portfolio delivery effectiveness

Successfully used on over **\$5bn of programs** annually.

All of our clients are reference sites

Our Clients

Seven Consulting has a proven track record delivering critical outcomes for Australian organisations across industries and domains. 100% of our clients are reference sites.



Our clients and team are our top priorities

Client Satisfaction Survey Results

Year	Satisfaction rating	Survey questions
Jan-Jun 2026	99.62%	4,767
2025	99.25%	11,007
2024	99.45%	11,668
2023	99.50%	11,223
2022	99.20%	13,191
2021	99.15%	15,932
2020	98.87%	14,455

100% of our clients are reference sites

Team Satisfaction Survey Results

Survey Date	Satisfaction rating
2026	98.51%
2025	97.73%
2024	97.49%
2023	96.49%
2022	98.01%
2021	98.16%



"Every Seven consulting person I have ever worked with has been very good at what they do."



"Strong program delivery capability with the flexibility to scale up and down quickly to meet program and business needs. Look to continue to bring the best of the Seven ecosystem to clients to demonstrate the value-add."



"Seven Consulting continues to provide consultants who are of a very high calibre and they remain a strategic partner."



"Good people and a focus on support from the central organisation when required."



"Very happy with the level of organisation and governance the Seven Project/Program Managers bring to our more complex initiatives."



Equity Trustees

"We have been very impressed with the capability of consultants from Seven Consulting and this has significantly uplifted our project management maturity, discipline, capability and delivery across the organisation."

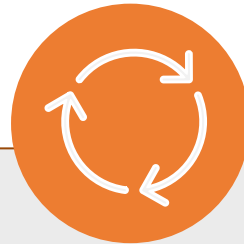


How do we get to 98+% customer satisfaction?



People

- Over 90%+ permanent workforce, tested extensively through a robust recruitment process.
- High employee engagement.
- Hands on owners that have delivered major programs.
- Training allowances and internal learning sessions, including sessions led by Rob Thomsett—our in-house Thought Leader.
- Comprehensive mentoring.
- 95% SAFe® qualified and internal trainers.



Process

- Regular structured quality assurance of all assignments.
- Weekly review of all assignments' status.
- Industry leading Customer Satisfaction and NPS management.
- Bench support available at no cost to client.
- Holidays and illness cover for clients.



Tools

- Dedicated project tools team.
- Program delivery approach designed with Pathfinder.
- Delivery approach risks defined with Pathfinder.
- Schedule integrity measured with HealthCheck Tool.
- Project reporting with dashboards and scorecards.
- Portfolio Optimisation Tool.

All our clients are reference sites.

How our values impact our delivery?



Teamwork

Teamwork is at the core of what we do because big projects can't be delivered without great teamwork.

We focus on ensuring that the Seven team, the client team and vendors create one team working seamlessly together.



Transparency

Assumptions and poor communications kill projects, whereas openness is the foundation of good relationships and reliable delivery. We remain a completely independent consultancy.



Delivery

A strong emphasis on outcomes focuses the team and grows confidence. With a confident attitude, expert personnel and effective teams we always deliver to our client's high expectations.

“AI is reshaping how organisations plan, govern and deliver change”

What is changing?

- Planning and estimation are increasingly data-driven and automated
- Risks and issues can be detected earlier through pattern analysis
- Reporting and metrics tracking are shifting from periodic status to continuous insight
- Change adoption and benefits can be monitored continuously

- Shift from manual delivery artefact creation to AI-assisted workflows

Why this matters?

- Faster, better-informed decisions
- Earlier intervention on delivery risks
- Improved prioritisation of scarce resources
- Reduced delivery overhead and rework
- Delivery effort moving from production to interpretation and leadership

What this means for delivery?

- **Projects and Programs:** smarter planning, predictive controls, delivery health insights
- **Portfolios:** improved prioritisation, funding decisions and capacity management
- **Change:** targeted interventions, stronger adoption and benefits tracking
- **Resourcing:** Smaller teams using AI tools to generate artefacts and insights efficiently

“Combining AI with expert practitioner IP to accelerate delivery”

The challenge

- Significant time spent on planning, documentation and reporting
- Delivery quality varies based on individual experience
- Inconsistent application of templates and frameworks
- Senior expertise consumed by routine delivery mechanics

What AI now enables

- Practitioner IP embedded into AI-driven workflows
- Rapid generation of structured plans and analysis
- Consistent application of Seven methods
- Scalable access to delivery guidance and exemplars

What this means for clients

- Faster mobilisation and delivery ramp-up
- Higher quality and more consistent delivery artefacts
- More time spent on leadership, problem solving and change
- Lower cost of delivery capability uplift

Seven combines modern AI platforms with practitioner-developed IP to accelerate delivery and uplift capability across client programs

Seven's AI-Enabled Delivery Model (3 Layers)

“A structured approach to applying AI across delivery”

1. AI-Enabled Tools *(Codified Delivery IP)*

- **Pathfinder / Pathfinder Lite:** optimised delivery approach
- **Portfolio Optimisation Tool:** transparent prioritisation
- **PRISM:** structured delivery risk assessment
- **Agent 7:** AI-assisted delivery based on Seven's standards

Outcome: Repeatable, defensible decision support and execution capability

2. AI-Enabled Execution *(Operational uplift)*

- AI-assisted development of core delivery artefacts
- Rapid research and requirements synthesis
- Structured AI workflows aligned to Seven standards
- Applied across PMO and delivery governance

Outcome: Improved efficiency, quality and governance consistency

3. AI in Delivery Advisory *(Strategic enablement)*

- Assess delivery processes for AI uplift opportunities
- Develop AI-enabled delivery roadmaps
- Design governance guardrails and controls
- Pilot and embed AI across delivery functions

Outcome: Controlled and scalable AI adoption in delivery

Seven combines codified IP, pragmatic execution uplift and structured advisory to integrate AI into delivery practices across complex environments

1. AI tools developed by Seven Consulting

Pathfinder and Pathfinder Lite

(Delivery approach design and mobilisation)

- Recommends an optimal delivery approach based on project characteristics
- Identifies required deliverables, key risks and structural considerations
- Generates a structured delivery plan and work breakdown
- **Pathfinder:** used by Seven consultants for complex engagements
- **Pathfinder Lite:** client-facing version supporting early project shaping

Portfolio Optimisation Tool (POT)

(Portfolio prioritisation and investment decision support)

- Supports structured portfolio prioritisation aligned to strategic objectives
- Assesses initiatives against benefits, dependencies, constraints and capacity
- Provides leadership with a transparent view of trade-offs and delivery impacts
- Enables informed executive decisions, including scenario overrides

PRISM (Project Risk Impact and Suggested Mitigation)

(Delivery risk assessment and mitigation guidance)

- Provides a consistent, expert-developed framework for assessing delivery risk
- Evaluates risk across product, team and delivery environment dimensions
- Highlights cumulative risk impacts on schedule, cost, quality and benefits
- Suggests targeted mitigation actions based on proven delivery practice

Agent 7

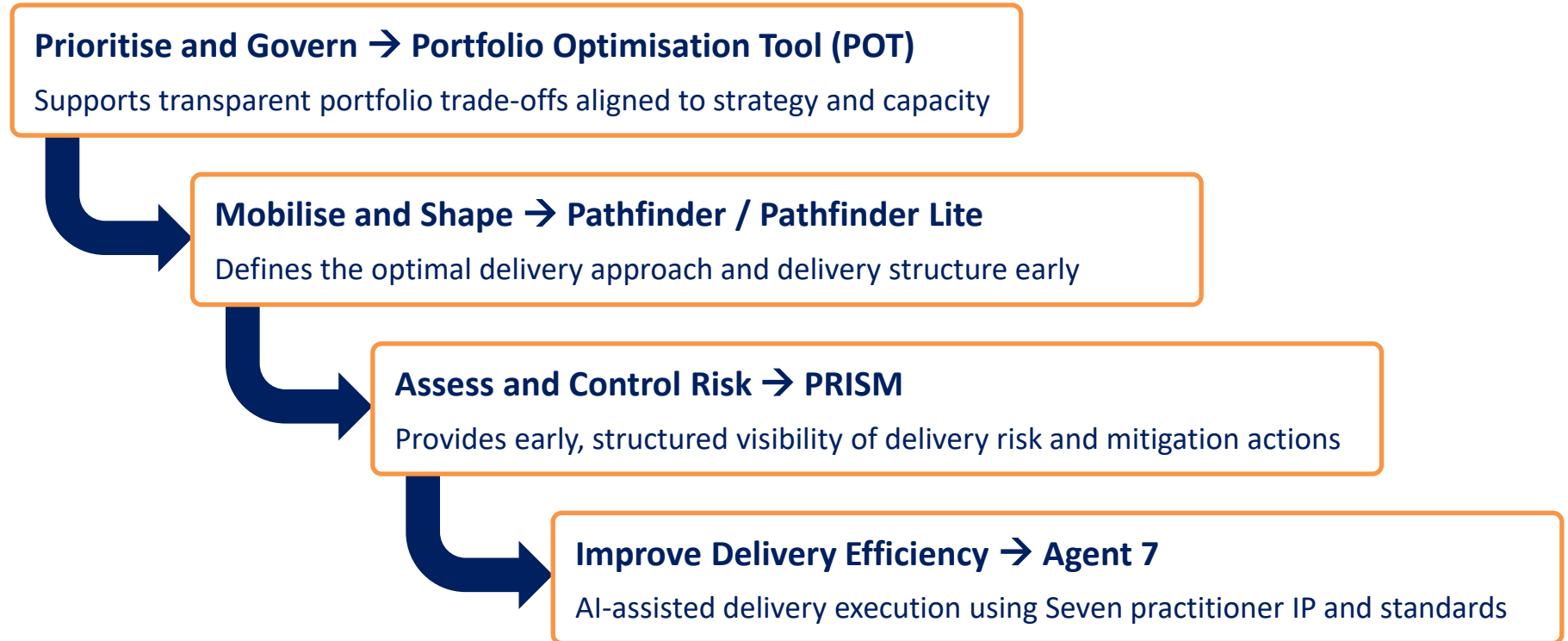
(AI-assisted delivery execution and capability uplift)

- AI assistant powered by modern LLMs and Seven's practitioner IP
- Leverages Seven templates, exemplars and artefacts
- Accelerates creation of plans, documentation and delivery analysis
- Supports consistent application of Seven methods across engagements

Together, these tools embed Seven's delivery expertise into AI-enabled decision support and execution, improving predictability, consistency and outcomes across client programs.

1. Seven's Tools in Practice

“Practical AI applied across the delivery lifecycle”



Seven applies AI in practical, defensible ways to improve delivery predictability, consistency and outcomes across complex programs and portfolios.

NB: All tools are used in conjunction with Seven's consultants and existing client governance, controls and platforms.

1. AI Tool Deployment Across Delivery Streams

Seven AI Capability	Description	Portfolio / PMO	Project / Program Delivery	Change Management
Pathfinder / Pathfinder Lite	An expert system used by consultants to recommend the optimal project methodology and deliverables , based on responses to a set of pre-determined questions.	Supports portfolio management by identifying agile/traditional resource capacity , and overall alignment to methodologies and WOW . Helps identify gaps in portfolio level tools and templates.	Defines the optimal delivery approach (traditional, Agile or hybrid), required deliverables , key risks , MS Project-based WBS , and recommended templates, methodology and WOW alignment .	Allows customisation and alignment of the CM approach and artefacts to the recommended methodology.
Portfolio Optimisation Tool (POT)	A holistic portfolio management solution .	Improve investment decision-making . Recommend prioritisation based on strategic alignment and capacity. Provides executive-level portfolio dashboards . Supports leadership overrides while transparently highlighting benefit trade-offs and resource gaps .	All optimal assignment of resource and organisational capacity to support highest priority initiatives .	Allows an enterprise view of change impacts . Impacts on users from new releases, training and internal/external communications can be managed more effectively.
PRISM	A project / program risk assessment tool which assesses risk in ten key areas of the project.	Allows creation of a portfolio delivery risk-based heat map for initiatives. Allows executives to focus governance and mitigating actions appropriately across the portfolio.	Identifies key delivery risks and the development of mitigating actions to improve risk.	Allows identification and focus on specific change-related risk areas .
Agent 7	An AI based, intelligent chat/search tool which enables the user to ask questions and search topics relating to project / program / change management based on Seven Consulting's knowledge base.	Allows consultants to efficiently leverage Seven's industry best practice knowledge base and optimise these for client specific operating environments .	Allows consultants to efficiently leverage Seven's industry best practice knowledge base and optimise these for client specific operating environments.	Allows consultants to efficiently leverage Seven's industry best practice knowledge base and optimise these for client specific operating environments.

NB: Further details on each of these tools are available on request

2. AI-Enabled Delivery Execution

“Applying AI within active delivery environments”

AI-Assisted Delivery Artefacts

- Structured drafting of PMPs, RAID logs and reporting packs
- Cross-workstream status synthesis
- Template-aligned formatting

Research and Requirements Support

- Rapid synthesis of regulatory and industry guidance
- Consolidation of large document sets
- Workshop and stakeholder preparation

Standardised AI Workflows

- Master prompt libraries aligned to Seven standards
- Reusable workflows embedded in PMO processes
- Controlled application across engagements

Change & Enablement Support

- Development of structured learning materials and training packs
- Change impact analysis and planning support
- Benefits tracking and metrics synthesis

Seven leverages AI capabilities to reduce delivery overhead and improve quality and governance consistency

“Designing AI-enabled delivery ecosystems”

Delivery Process Assessment

- Review current delivery model and pain points
- Identify high-value AI uplift opportunities
- Prioritise use cases aligned to strategic objectives

AI-Enabled Delivery Roadmap

- Define phased AI adoption across delivery streams
- Align tooling, workflows and governance controls
- Establish measurable success criteria

Governance and Guardrails

- Define responsible AI use within delivery functions
- Establish oversight and approval mechanisms
- Integrate AI controls into existing governance forums

Pilot and Scale

- Controlled pilots within selected delivery streams
- Refine based on operational feedback
- Scale adoption with oversight and accountability

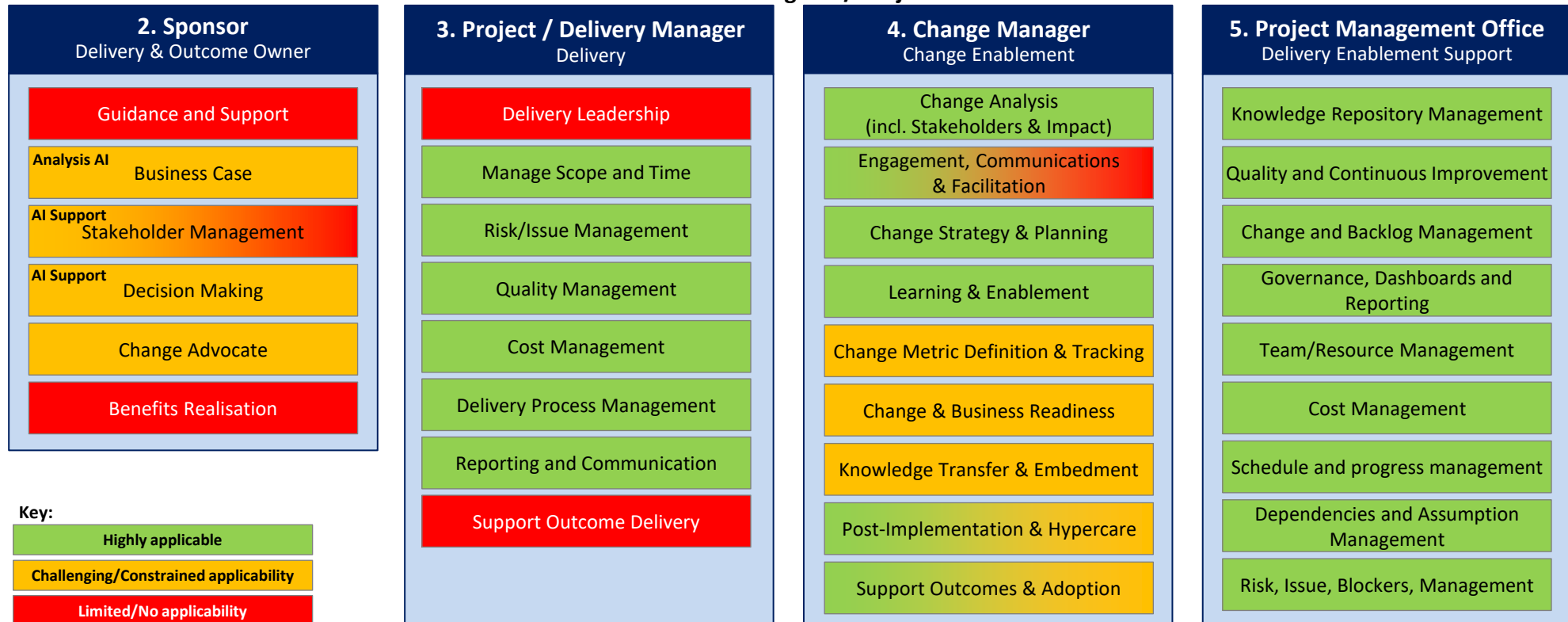
Seven supports clients to assess and uplift delivery processes through structured application of AI across portfolio, program and PMO functions.

Where AI Can Uplift Delivery Performance

1. Portfolio Delivery Management *Strategic Oversight, ePMO & CMO*

Delivery Assurance	Alignment to Org Strategy	Delivery Org Structure	Portfolio Governance	Single View of Change (heatmap)	Benefits Framework & Tracking
Methodology, Tools & Templates	Budget Allocation	Resource Allocation / Right Sourcing	Portfolio Prioritisation	Portfolio Tracking & Reporting	Knowledge Management, Training & Education

Individual Program / Projects



Seven uses this lens to assess delivery models and prioritise AI uplift opportunities

AI-Enabled Project Delivery Transformation



Establishing the foundation for AI-enabled project delivery



CLP operates in an increasingly competitive and evolving market environment, requiring stronger delivery capability and enablement. As its portfolio of initiatives expanded, variations in project management capability across teams began to create inconsistency in delivery execution, impacting efficiency, repeatability, and delivery outcomes. To strengthen delivery maturity, CLP wanted to adopt AI to enhance project delivery practices, improve operational efficiency, standardise processes, and foster a culture of innovation.



Seven Consulting was engaged to establish the foundation for CLP's AI-enabled project delivery transformation. The engagement focused on identifying high-value AI opportunities across project delivery and creating a structured approach to prioritise and mobilise these initiatives. Through targeted workshops and stakeholder surveys, supported by Seven Consulting's internal AI strategy and enabled through the implementation of an AI prioritisation framework, Seven Consulting aligned leadership across strategy and execution. The engagement identified 45 AI opportunities and delivered a Proof-of-Concept within the client's AI environment, demonstrating tangible value and establishing a clear pathway for AI-enabled delivery optimization



CLP has established a structured and prioritised backlog of more than 45 AI opportunities across its project management and delivery functions, creating a clear roadmap for AI-enabled delivery improvement. Early Proof-of-Concept initiatives have already demonstrated significant value, achieving effort reductions of up to 90% for the targeted use-case while improving consistency, repeatability, and delivery efficiency. Beyond operational benefits, the initiative has accelerated a cultural shift towards innovation. CLP has firmly embraced its AI transformation journey and is now actively advancing these opportunities as part of its future delivery strategy.

OPTUS

Seven Pathfinder implementation

*As part of a broader ePMO Setup engagement, we implemented the **Pathfinder Tool** to kick off projects **the right way***



While Optus had transformed most of their projects' delivery to an agile way of working, there were still some key projects that needed to be delivered in a traditional or hybrid manner. The problem was: how can we objectively decide the **right delivery** approach and the areas we need to **focus** on?



Seven Consulting, using their extensive expertise in agile and traditional project delivery methods, implemented the **Pathfinder** tool to ascertain the right delivery approach that considers the **organisational** and **project characteristics** to design the delivery approach and kick off the project **with confidence**.



Optus ePMO used the **Pathfinder** tool to recommend the optimised delivery approach, define the initial set of risks and appropriate mitigations, outline the required deliverables, and produce a skeleton schedule with streams and dependencies to build a proper timeline. This **maximised** the opportunity for **success**.

Our projects so far:

2007

Sydney

- Villawood Detention Centre

2008

Sydney

- South Australian Detention Centre

Seven Consulting has been giving back to the wider community since 2007, by supporting our team and their families in voluntary projects to assist those who find themselves in need of help.

2011

Sydney

- Cambodian School Build



2012

Sydney

- Barnardos Kingston House



2013

Sydney

- Youth off the Streets



2015

Sydney

- Jesuit Refugee House – Blaiket
- Hanover Crisis Centre



2016

Sydney

- Marian Villa



2017

Melbourne

- Launch Housing
- Cerebral Palsy Foundation



2022 – Mini Project 7

Melbourne

- M.A.D. Woman
- *The pencil case challenge*
- Bahay ni Maria and Tahanan ng Pagmamahal



2021 – Mini Project 7

In 2021, Seven Consulting continued to acknowledge the importance of fostering a community presence. Seven Consulting team members across three cities were able to participate in multiple mini projects throughout the year to fulfill our Project 7 commitment.



2020

– DONATION DRIVE

Project 7 gave back to the community, by donating \$104,000 across 29 charities, enabling these organisations to create real change in the lives of those who need it most.



2019

Sydney

- Dignity.org.au
- Avalon Centre
- Bahay San Jose – House with No Steps Foundation



2018

Sydney

- Erin's Place
- M.A.D. Woman Foundation
- Concordia Children's Services



2023 – Mini Project 7

Sydney & Melbourne

- Clean Up Australia
- HeartKids
- M.A.D. Woman
- Balmoral Burn
- Monika's Rescue
- Pocket City Farms
- Solar Hope
- JCI Batangas Caballero



2024

Sydney

- Northern Beaches Women's Shelter
- Community Housing Limited
- Habitat for Humanity Philippines
- Tanging Yaman Foundation Inc.



2025

Sydney

- CatholicCare

Melbourne

- Lighthouse Foundation

Manila

- A Home for the Angels



2026

Sydney

- Wesley Mission

Manila

- SOS Children's Villages



Lunchtime Brown Bag Expert Sessions



Since February 2025, Seven Consulting has been providing free monthly expert sessions on a variety of delivery-focused topics. We consistently see attendance at 100+ attendees and feel this is a great way for our delivery community to share learnings and discuss strong practice. We look forward to continuing to provide this value-added activity to our expanding client base.

100+
average attendees

16
brown bag
sessions held to date

Here are the upcoming dates, with more to come:

DATE	TOPIC	PRESENTER
20 August 2026	Regulatory and Compliance Delivery using 5-minute settlement as an example	Mike Stockley
17 September 2026	Prioritisation	Declan Boylan





SEVEN CONSULTING DELIVERY SUMMIT



The purpose of the Seven Consulting annual Delivery Summit is to share our clients' best practices in program and project delivery. It also serves as a celebration of success, a thank you, a training session, and a networking opportunity for our clients and their selected delivery leads.

Some of the Delivery Summit Speakers include:

John Hunt - CIO & Managing Director of Group Enablement, Woolworths Group; **Jeya Shan** - Director Strategic Projects, CLP Power Hong Kong Limited; **Mick O'Brien** - Managing Director, EQT; **Darren Abbruzzese** - CIO Business Banking and Group Digital, NAB; **Glenn Waterson** - GM Retail Transformation, AGL; **Victoria Jones** - Head of Lending Transformation, ANZ; **Jane Harford** - Former Director of IT, Melbourne Girls Grammar; **Cindy Vandecasteele** - Former General Manager Customer Engagement, Alinta Energy; **Cameron McLean** - Former Chief Technology & Data Officer, GMHBA; **Margaret Wilde** - Program Director, NAB; **Geraldine Chin Moody** - Non-Executive Director & Chair Advisory Board, Directors Australia; **Alice Kunek** - Australian Professional Basketball Player, Seven Consulting Opals; **Kristy Wallace** - Australian Professional Basketball Player, Seven Consulting Opals

We have achieved an average NPS of **68** across our **6** Delivery Summits

Our Delivery Summit Supporting Organisations



Visit us for more information: www.sevenconsulting.com/seven-consulting-delivery-summit

AUSTRALIAN OPALS

Seven Consulting is proud to continue as a Major Sponsor of the Australian Women's National Basketball Team, the Australian Opals, currently ranked #3 in the world.

This builds on our ongoing commitment to elite women's sport, continuing our investment with them since 2022.

Our support of women's sport began in 2017 as the first dedicated sponsor of the CommBank Matildas, backing their journey through to the 2023 FIFA Women's World Cup.



Australia's Best
Program Delivery Company



Australia's Best Program Delivery Company

Peak Results, Delivered Together

Seven Consulting Pty Ltd ABN 44 100 234 179

SYDNEY Level 13, 179 Elizabeth Street, Sydney, New South Wales 2000 **+61 (0)2 8267 5000**

MELBOURNE Level 5, 520 Collins Street a, Victoria 3000 **+61 (0)3 9617 8200**

PHILIPPINES - MAKATI Level 4, BDO Equitable Tower, 8751 Paseo de Roxas, Makati City, Philippines

PHILIPPINES – ALABANG Level 6, Asian Star Building, Asean Drive, Filinvest Corp City, Alabang, Muntinlupa City, Philippines

www.sevenconsulting.com